



Building On Trust



SCHROEDEL,
SCULLIN &
BESTIC, LLC

40 YEARS
1980 - 2020

About Us

We are SSB and we're your certified public accounting and strategic business advisory firm, serving the Mahoning Valley and beyond, including Northeast Ohio and Western Pennsylvania. Clients have come to know and trust us for our experience and resources to accommodate accounting, tax and consulting needs. With SSB, you get friendly, courteous, delightful service while being respected and not taken for granted.

Since the very beginning, we've been dedicated to your success through sound business practices.



Celebrating
40 YEARS
1980 - 2020



SSB SCHROEDEL,
SCULLIN &
BESTIC, LLC

1980

KARL B. SCHROEDEL II,
RICHARD S. SCULLIN
AND GREGORY C. BESTIC
ESTABLISH SCHROEDEL,
SCULLIN & BESTIC (SSB).

1990

GROUND IS BROKEN
ON SSB CORPORATE
HEADQUARTERS IN
CANFIELD.

1996 - 2004

SSB ADDS THE
FOLLOWING PRINCIPALS:
THOMAS A. O'NEIL,
CHRIS GABRICK,
JUDY R. SEES AND
DENISE A. HARLAN.

2008 - 2016

JOSEPH C. MARKS II,
JANICE T. JASINSKI
AND TRACIE L. STEPHENS
ARE NAMED PRINCIPALS.

2018

SSB ACQUIRES
LEE PALMER, CPA, LLC.

2019

SSB ACQUIRES STABI,
BURNETT & COMPANY.

2020

SSB LAUNCHES SSB
MANAGED WEALTH, LLC.

Our Commitment To You

"At SSB, we believe that your perception of our performance is always the reality. Our team is here to help you, and your business, grow. Your feedback is important to us, and we look forward to your ideas, comments and suggestions so we can continue to innovate and improve. We will be honest and up-front with you at all times, keeping the lines of communication open as we build a "win-win" and long-term relationship with you."

SSB brings enthusiasm, success and encouragement into every interaction with our clients and to all solutions that we recommend.

WE LISTEN

We listen twice as much as we speak.
We take an active interest in your business and function as your sounding board in strategic financial and management matters.

WE VALUE OUR RELATIONSHIP WITH YOU

You are our most valuable asset. We nurture you and help you grow.

WE COMMUNICATE EFFECTIVELY

With transparency, we give you complete answers to your questions.

WE MAINTAIN YOUR CONFIDENCE

Your relationship with us is a private one. And our profession's Code of Ethics sets high standards regarding confidentiality. We adhere rigidly to those standards.

WE RESPECT YOU

We care about your needs.



How We Can Serve *You*

At SSB, we are invested in the success of our clients because we know a prosperous business makes for a strong and robust community. Our team takes the time to understand you, your business and your needs to establish today's goals for tomorrow's achievement. We go beyond just financial statements and taxes, as SSB specializes in comprehensive tax, compliance and business consulting services. Locally owned and operated in the Mahoning Valley, we give professional advice that puts you on the path to a bright and promising future.

FINANCIAL SERVICES

When it comes to finances, we've seen and done it all. With SSB, you have the ability to pick and choose from an expansive and sophisticated array of accounting functions. We evaluate and issue financial statements that include audits, reviews and compilations. Your bank may require special financing reports, such as forecasts, projections or even a personal financial statement. In which case, our expert accounting services can be customized to satisfy your needs.

BUSINESS VALUATION

A business valuation is necessary when putting a company on the market for sale, but one of the best reasons for obtaining one is to use it as a management tool. A business valuation helps organizations assess overall success and manage effectiveness. It provides insight into company strengths and weaknesses affecting value. We offer the right blend of experience, expertise and guidance to establish an accurate assessment of value for your business.

TAXES

We're your tax professionals. Tax laws are complex and cumbersome. With us on your team, we can prepare, review and electronically file individual and corporate taxes. Whether it's income taxes, retirement or compensation planning, business succession or even estate concerns, trust SSB to map your strategy and reduce taxes in every legal way possible.

EMPLOYEE BENEFIT PLANS

The Employee Retirement Income Security Act of 1974 (ERISA) and U.S. Department of Labor (DOL) require employee benefit plans with 100 or more participants to have an audit as part of their obligation to file an annual return (Form 5500 Series). SSB's EBP audit team has the experience and resources to perform quality benefit plan audits.



FORENSIC ACCOUNTING

Litigation services can breed a dynamic and complex environment, in which a Forensic Accounting Professional can be of service to attorneys and their clients. We work meticulously with lawyers to ensure both professionals understand the needs, concerns and requirements necessary to work together to serve the client. Our knowledge of the courtroom sets us apart from the typical accountant, and we are highly qualified to perform in the role of expert witness. SSB utilizes research, specialized studies and certification to provide the most reliable, impartial forensic resources available.

ESTATE AND RETIREMENT PLANNING

Being financially prepared and having a plan can mean the difference between success or failure in meeting your goals. Appropriate estate planning accomplishes two major initiatives—it ensures your wealth is accurately distributed according to your wishes, and it can reduce the payment of federal and state estate taxes. SSB can provide a personalized estate and retirement plan you deserve.

CONSULTING

Business owners encounter a unique and often complex variety of accounting, tax and financial issues. From generation succession planning to advice for helping you grow your business, SSB understands your challenges and opportunities. We have the experience to journey through mergers and acquisitions while working with you on the complexities encountered throughout the process. Whatever your needs, SSB can guide you along the right path to success.



WEALTH MANAGEMENT

Financial planning involves more than just managing your investments. We are committed to understanding your overall financial picture and discovering your personal, business and retirement goals. By designing and implementing a comprehensive financial plan, we can manage your investments in a tax-efficient manner and make sure you are on track to successfully grow your wealth and meet your life goals.

Industries We Support

Your initiatives are distinct and your goals are even more unique. We don't stand by a one-size-fits-all solution. At SSB, we serve clients in a variety of industries and have the knowledge and specialization to help your business flourish and thrive. Our approach is proactive to understanding your organizational needs, identifying opportunities and weighing the pros and cons to eliminate challenges before they arise into bigger problems. The result is a solution that fits—and works.



MANUFACTURING

The world of manufacturing is evolving before our eyes. New technologies are changing how manufacturers operate, from inventory and receivables to production schedules to pricing strategies and much more of the day-to-day operations. The industry is extremely capital-intensive and requires business owners to have strong working relationships with financing sources, to be innovative and receptive to new manufacturing techniques and have a thorough grasp of cost accounting principles.



CONSTRUCTION

The construction industry is very dependent on the state of the economy—when the economy is up, business is booming and vice versa when things are down. This volatile climate means you must be alert to changing conditions. Being a part of the construction sector requires considerable short-term and long-range planning—not only for the actual construction process, but for meeting the company's goals for bonding, bank financing and taxes.



HEALTH CARE

Patient care is the focal point of any health care practice. As government and third-party regulations fluctuate, operating a facility becomes increasingly complex. Whether you are an individual practitioner or associated with a group practice or an employment arrangement, you must have access to expert advice and information.



DISTRIBUTION AND WHOLESALE

Inventory management and the ability to minimize costs are focal points for wholesale and distribution. An incomplete inventory means customer orders go unfulfilled while a saturated supply of goods greatly affects the bottom line. On top of pricing considerations, freight costs and transportation and logistics, methods of valuation and determination of the true carrying cost of a product can have a significant impact on profitability.

TRUCKING

Rising fuel prices, driver turnover, increased liability risks, increased borrowing costs—just a few of the complex issues that face both family-owned businesses and multimillion-dollar operations. Sound advice and strategic planning are essential to achieve profitability. Federal and multistate tax issues are a major concern of the trucking industry, and each state considers different factors in determining whether a trucking company has nexus in the state.



OIL AND GAS/MINING

The oil and gas industry brings significant value to landowners. With that comes much complexity and making difficult decisions. Organizations must plan and implement effective strategies and consider safety, state and federal environmental regulations and manage uneven cash flows resulting from seasonal demand, economic cycles and price volatility.

BREWERY

Over the last decade, the craft brew industry has grown exponentially. Today's brewers face unique and difficult challenges that include inventory control, research and development, overhead allocation and developing pricing strategies. Breweries must maintain good relationships with financing sources, be innovative and receptive to new brewing techniques and have a thorough grasp of cost accounting principles.



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