

# buynomics

## Working Student Venture Development (m/f/d)



Immediately / upon consultation



Full time

## ABOUT US

We help our customers optimize their product portfolios and -prices, which significantly increases their profitability. Our SaaS solution precisely predicts customers' purchasing decisions by using artificial intelligence and behavioral economics. We have developed the most advanced pricing solution in the market. We received pre-seed funding in 2019, and we already have several large enterprise customers from telecommunications, consumer goods, insurance, and software who use our solution to optimize their pricing and product portfolio. With established product-market fit, we now want to build the team that takes buynomics to the next level and accelerates our growth in our target industries.

We are data-driven and results-oriented. We encourage transparent communication and personal growth. We create a modern and dynamic working environment with flat hierarchies assuring your direct impact. We are the pricing strategy of tomorrow. We are buynomics.

Are you identifying yourself with these values and are you a conceptual and analytical thinking person who is looking for a steep learning curve? Then join the buynomics team and become part of our success story!

## YOUR TASKS

In the field of venture development, you will be given the opportunity to acquire a 360° entrepreneurial skillset by independently advancing various topics of business development. Especially you will:

- Get to know different business models and support our customers with technology-based consulting
- Support us in the project work for our clients
- Be focused on further developing the client's business with the buynomics solution, based on close client relationships and deep insights into clients' business model
- Prepare and evaluate client's data
- Assist in the development of pricing strategies, client communication, as well as the continuous support with our software
- Be in close contact with the whole management team and actively involved in all our internal processes

## YOUR PROFILE

- Eagerness to learn and have impact from “Day 1”
- Study in the field of economics, business or a related area
- Strong analytic capabilities and experience in strategy consulting and data-based analyses
- Good knowledge of Excel and PowerPoint (Access, SQL or Python are a plus)
- Pronounced communication skills and passion for client interaction
- Team player with a high level of personal initiative
- Fluency in German and English is required
- Weekly availability of 2-3 days

## BENEFITS

- A unique opportunity to have a direct impact in a highly innovative technology company and gain a valuable set of skills
- Steep learning curve in the field of venture development and commercial strategy management
- Responsibility right from the start and enormous growth potential within the company and beyond an initial role
- Deep insights into the different industries and strategies of our client groups
- Competitive compensation

Do you want to become a key part of the buynomics growth story and help us build a true champion in a fast-growing industry?

Please send your application incl. CV, cover letter and certificates to [sherin.leisgen@buynomics.com](mailto:sherin.leisgen@buynomics.com).

**buynomics**