



Data-Driven Self-Care

How Telehealth is Transforming the Patient Experience

Questions

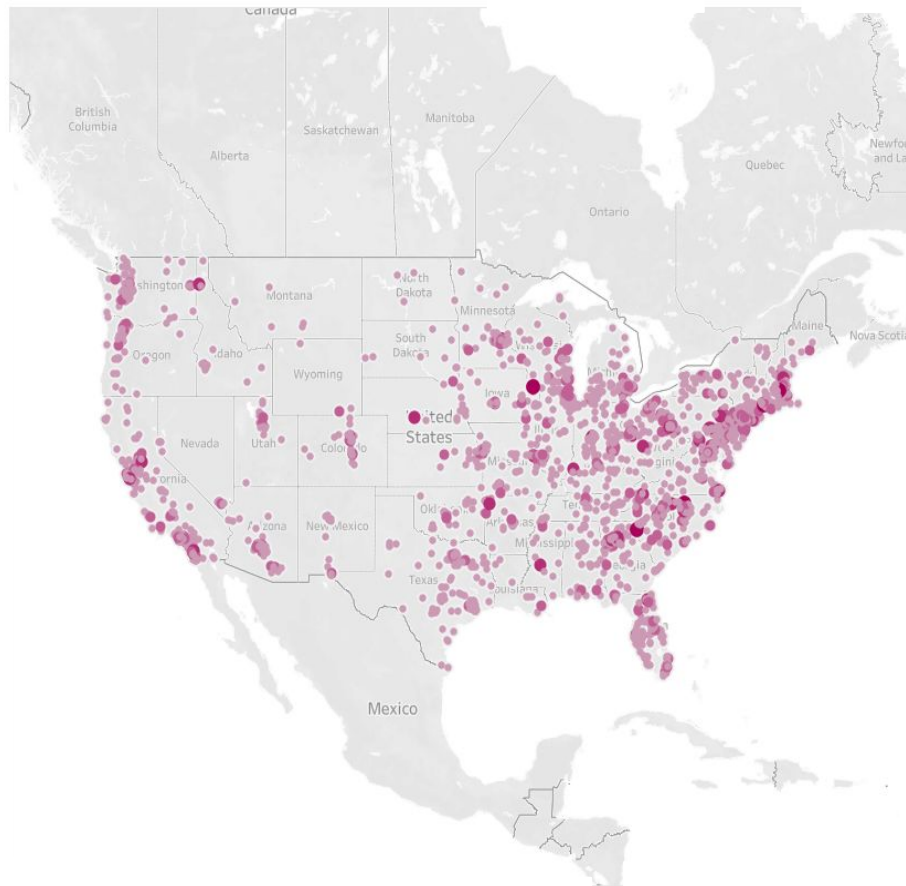
Where are we now with digital solutions and diabetes?

What needs improvement, according to PWDs?

Background

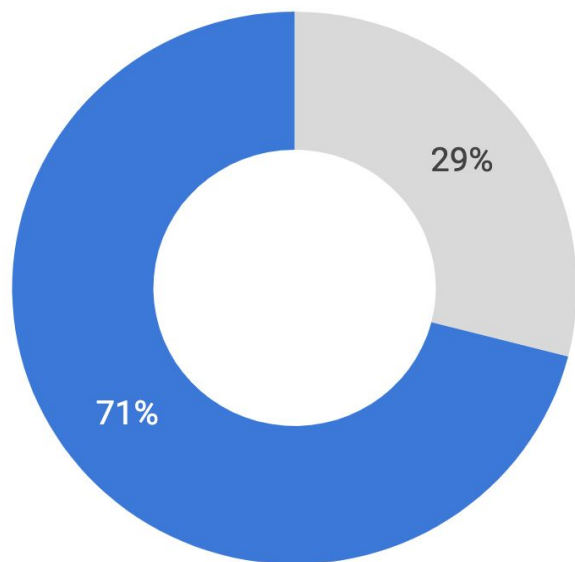
Study Design

We surveyed **2,393** people living with diabetes in the United States.

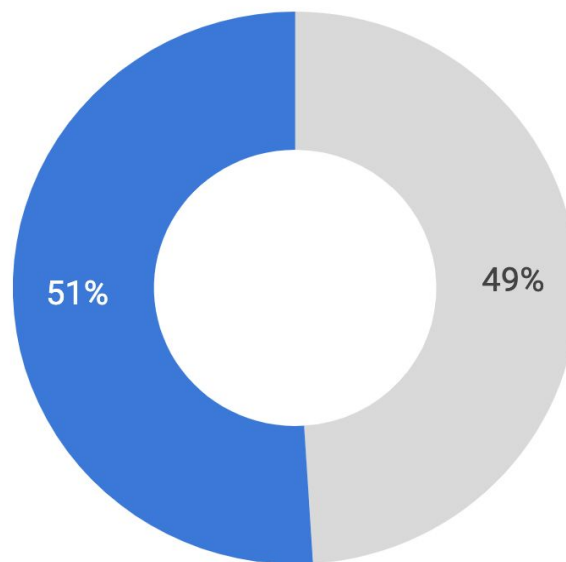


Demographics

Gender and diabetes type



● Male
● Female



● T1D
● T2D

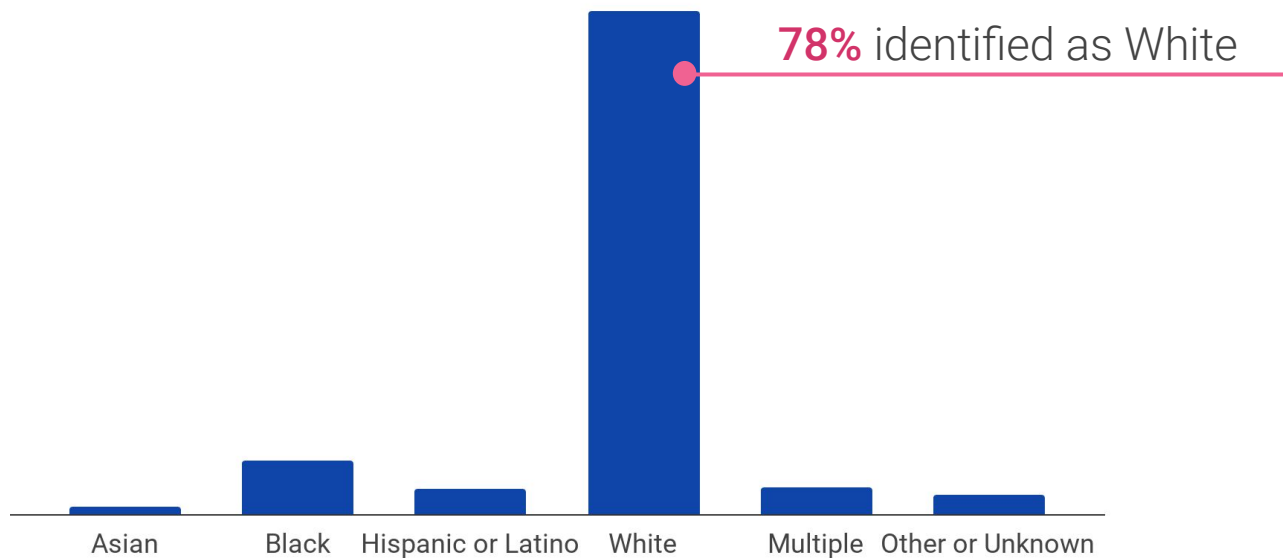


86%

indicated a **high level of health literacy**

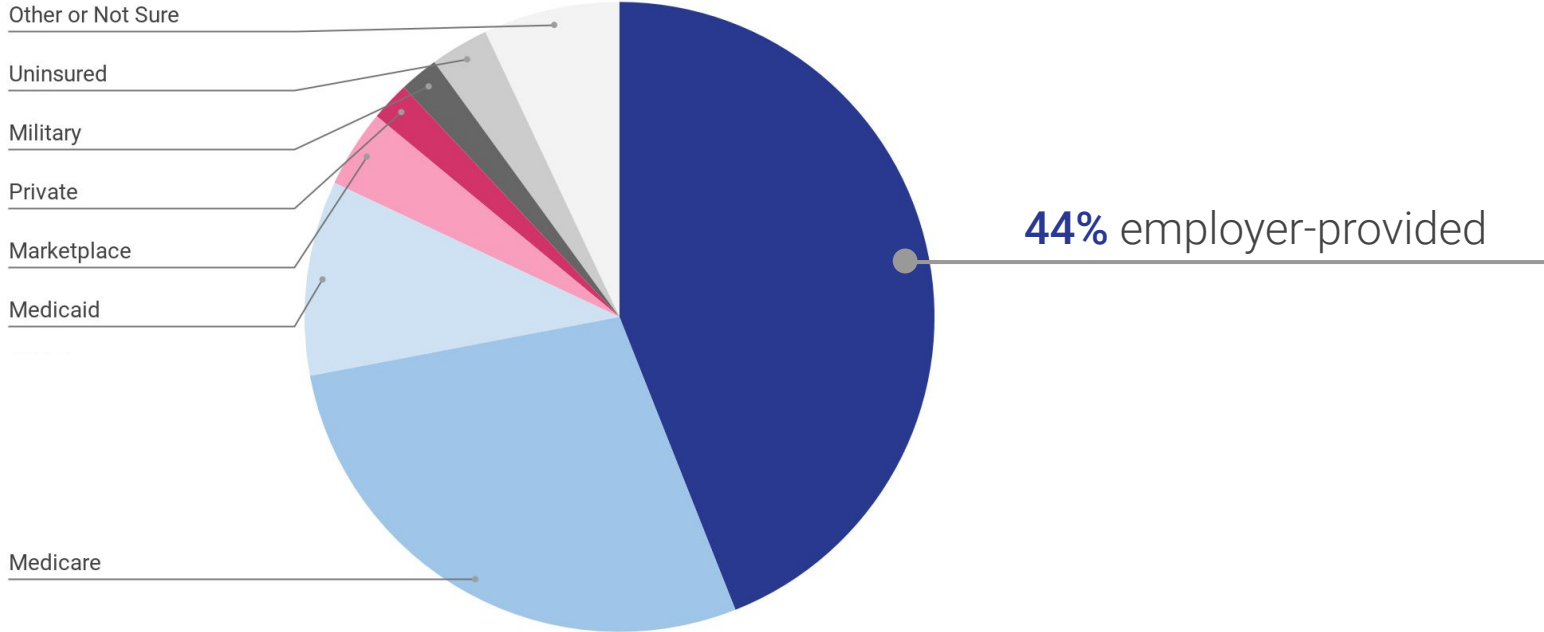
Demographics

Race and ethnicity



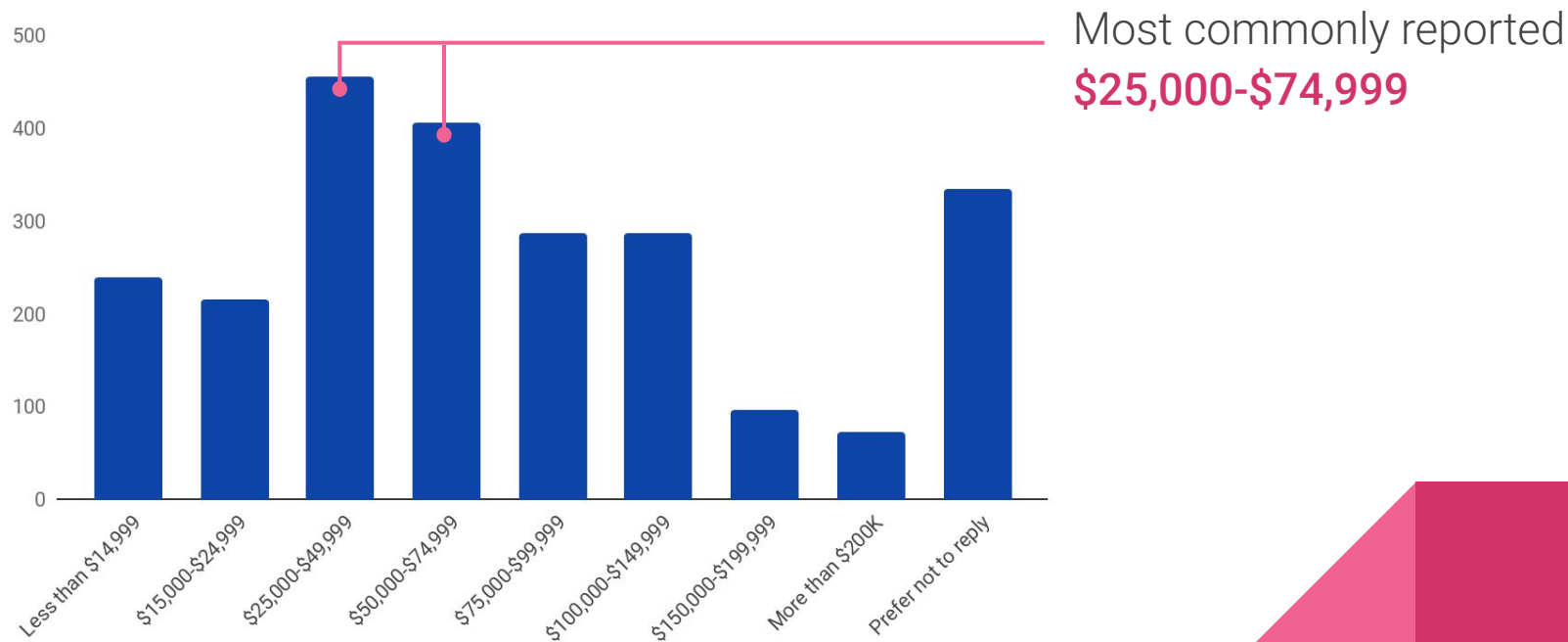
Demographics

Insurance



Demographics

Annual household income



Key findings

- Attitude towards tech
 - Utilization
 - Most valuable
 - Gaps in current tech
-

Key findings

Attitude towards technology

88%

Technology **positively impacts** my diabetes management.

1 in 4

Technology makes diabetes management **easier**.

Key findings

Utilization

83%

use a **health app** on their smartphone or computer on a somewhat regular basis

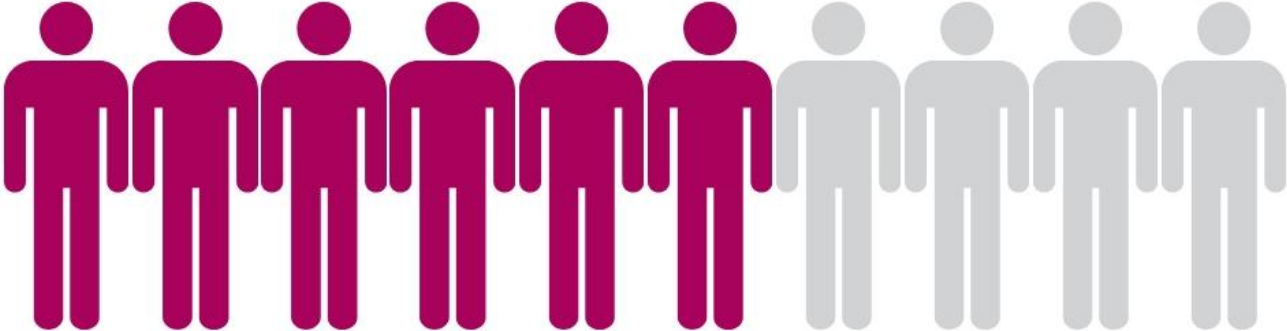
Key findings

Utilization

+30%

from 2018 when only 52% of study respondents were using a health app¹

60% report an increase in using digital health technology in the last year





\$742M

Projected value, 2022 Digital Diabetes Care Market

Key findings

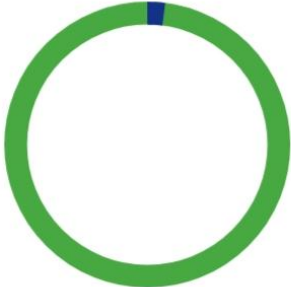
Utilization

More frequent use of health apps reported among **younger** PWDs and associated with **higher income**.

Key Findings | Utilization



39% say their healthcare provider has recommended digital health apps



Less than 2% are discouraging

Key findings

Most valuable

Type 1

Glucose tracking

Data sharing with
family or provider

Type 2

Scale integration

Blood pressure
monitoring

85% agree that emotional support is a significant factor in optimizing their diabetes management


Above all else, PWDs want **secure, affordable** solutions that are **fully integrated** and **easy to use**.

Key findings

Gaps in current technology

Use of health apps is hindered by **lack of integrations**, **complexity**, and concerns over **data privacy**.

Cost of CGM is prohibitive.




“Simplicity. Actual results. **Easy to stick with.** Little to no cost.
Recommended by my doctor.”

Diana, Age 46, T2D

“Simple and brings everything together—blood glucose readings, easily add food and insulin from a list, activity tracker, blood pressure...”

Amanda, Age 53, T1D

The top right corner of the slide features a decorative graphic composed of several overlapping triangles in various shades of blue, ranging from a very dark navy to a light sky blue.

“I want accurate information quickly. I would happily use an app if it offered a true closed loop system.”

Diana, Age 46, T2D

The future of care

- Artificial intelligence
 - CGM accessibility
 - Hyper-personalization
 - Behavioral health
-

Coming Soon

Full report will be available for
download later this month at
<https://onedrop.today>
