## E 10 BIGGEST PROBLEMS PREFERENCE CARDS





## **ILLEGIBLE CARDS**

* Doesn't like type ontinuision T surgeon: Reynolds	likes purple toam on armboards instead of pads procedure: Breast Aug
GLOVE SIZE: 9 or the X3 (Techalso)	POSITION OF PATIENT: SUPINE Kerly(xz)
SE SKIN PREP: Chloraprep Grouds D	DRAPESChest/Breast, White-towels, Stater 244 drapps INSTRUMENTS AND EQUIPMENT
THE: 3 - Thigh Ala-drawn PERTONEUM: 3 - O PDS SH XZ FASCA: 30 Marcoryl PSZ XZ SUBCU: 4-0 Monorryl PSZ XZ SUBCU: 4-0 Monorryl PSZ - YZ SUBCU: 4-0 Monorr	BASIC: TABLE COVER, MAYO UN CRASSINX Needle Counter, Mayo UN CRASSINX SHORE, HEARDON, HARDON SKIN MERKEN SPECIAL YANKWER, TO LUS, BOVER, GURCHER THE, ELANGER ET DUS HEARDON SCHWART, HARD HARDON HARD CONNECTION TO LUS HEARDON HEARDON HARD HARDON HARDON HEARDON HA
(Deter) that the continent	A BIOPatch / agenzentegadam ' drain

	Diagnostic Laparoscopy arly Brown							
mp	ortant Note							× n -
	e patient void prior to OR e extra trocars available							
<b>C</b> I 8	Supplies And Custom Packs					<b>•</b> ∎	^	Prep/Positioning
	Name	inv #	Cost	Open	Mold	Picked	1	Supine Position
	Drain Wound Round Silicone 10Fr Full 1/8	MD03044	\$9.23	2	0		/	B&B Prep surgeon prefers to prep solo
1	<ul> <li>Drape, Laparoscopic abdominal, Tiburon fabric</li> </ul>	9438	\$24.00	1	٥		1	
10	S Laparoscopy Pack #1	CP333949	\$94.45	1	0		1	Notes
×	Single use vessel sealer	v\$33376-078	\$403.0	01 <b>A</b>	0		1	
-	9 B&B Prep	M765D-90	\$9.30	1	0		1	Surgeon will stand on left of patient
i.	Dress Trans Film Frame Style Tegaderm 6x7cm	3889-28	\$0.23	4	4	0	1	
<b>%</b> 1	nstruments And Trays					• 8	•	Music
	Name	inv #	Cost	Open	Hold	Picker	1	Surgeon prefers to listen to 80's spotify playlist
/	Adson Forceps w/teeth		\$0.00	2	0		1	
	Harmonic Scalpel		\$0.00	1	0		1	

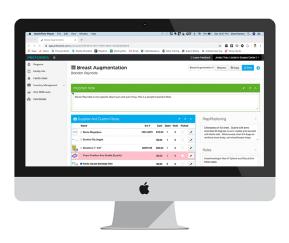
Messy cards don't happen automatically.

- This problem arises when either the software is too expensive or too difficult to use.
- So it's just easier to have a card they can write on and make updates in seconds.
- Our platform is incredibly easy to use and understand.
- So of course the first problem we solve is making it very easy to know exactly what is on the card, including general notes and even item-level notes.

FOR A LIST OF ALL THE ELEMENTS OF A PERFECT PREFERENCE CARD, CLICK HERE.



## MISPLACED CARDS



When you have hand-written cards in files, PDFs on random computers or other sources, it creates situations where cards can be lost or misplaced..or there's questions about which card is the most up-to-date. We've seen all of these scenarios in the field.

Because we're cloud-based, you always have access to the latest version of the card on any device...which leads to the next point.

#### CLOUD-BASED:

This is critical in making sure the card is always the latest and most up-to-date version. By having it stored in the cloud, it protects the card from being outdated or lost entirely.



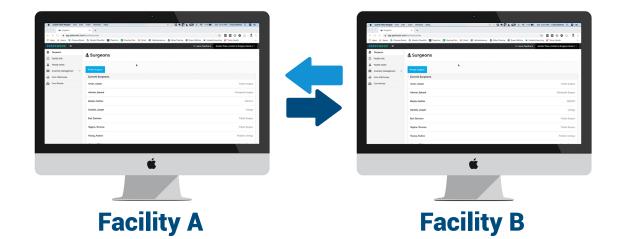




- Most other preference card solutions out there do not make it easy to access cards on mobile, tablets, etc..
- Our platform is designed from the ground-up to be accessible via any mobile phone. No software required.
- Every feature of the platform is available from any device.
- This is something people already expect, and is certainly going to be the norm in 2020.

TO SEE HOW MOBILE-FRIENDLY OUR PLATFORM IS, USE YOUR PHONE TO CLICK HERE FOR THE LIVE VERSION OF ONE OF OUR CARDS.

### **NOT EASILY SHARED BETWEEN FACILITIES**

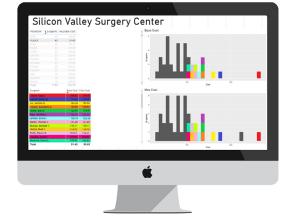


- If you're part of a network, especially with locations close to each other surgeons & staff who work at both facilities will expect both facilities to be on the same page regarding their preferences.
- When they're at one location and ask for a change to be made...they're going to expect that change to be made at all network facilities
- Whether it's fair or not, this is the expectation.
- There are lots of reasons why this may not occur...may have different inventory in different locations, you may not speak to each other.
- So we've elegantly solved this
- So when a change is made to a shared card at one facility, you're able to see it and accept that change at another facility (as long as you are linked).

TO SEE THIS AND OTHER FEATURES IN ACTION, CLICK HERE TO VIEW AN AUTOMATED DEMO OF THE PREFCARDS PLATFORM.

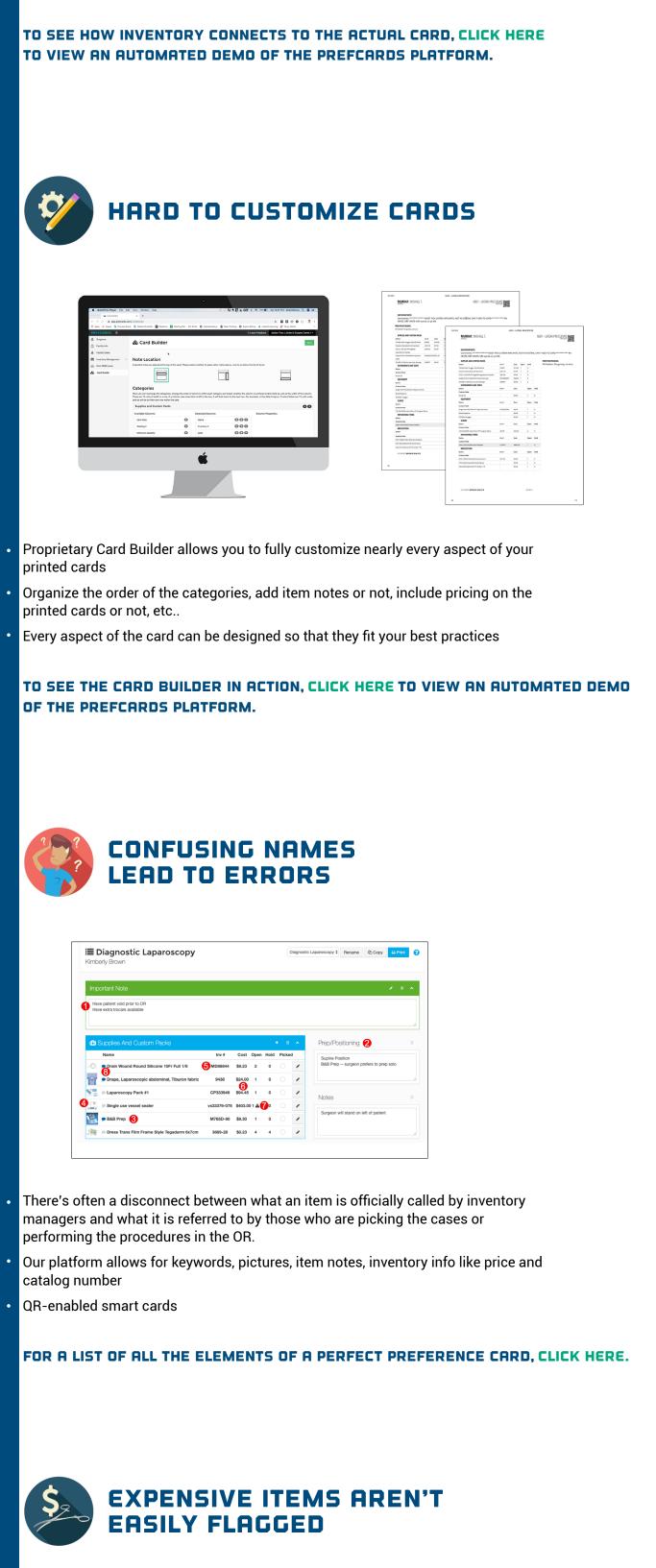
# **NO LINK TO INVENTORY**

T II	nventory Mana	gement						BHOVE
C2 N	Aanage Facility Items	a) entries		IMPORTANTNOTE Comments: ************ MUST PICK LATER/ HINTS: ORT HINTS: MD stands on pt left.	IMPLANTS, NOT IN SYSTE	EM, CAN'T ADD TO	CARD ******	*** RN
	Name	Category	Status	PREP/POSITION ING Pt Position: On gurney, no turn.				
-	toffas	Supplies and Custom Packs	Pending	SUPPLIES AND CUSTOM PACKS				
	TERMASPUNT SM,MED.LG	Supplies and Custom Packs	Pending	Name	inv #	Cost	Open	Hold
Ξ	Tip Spatula 5Mm	Supplies and Custom Packs	Pending	74x36in Bair Hugger Adult Blanket	\$4500	\$15.65	1	0
-	Tip Suct Prazier BFr	Supplies and Custom Packs	Pending	Flowtron Standard Calf Garment	L501-M	\$7.99	1	0
	TIP SUCT PERDIP BPF	suppres and custom Packs	Pending	27Ga 1.25in BD PP RegWall Hypodermic Needle	305136	\$4.08	1	0
1.10	Tomoat 4.0 Styler	Supplies and Custom Packs	Pending	Surgical Pack Head/Neck Costume Latex	DYNJ30234A	\$22.30	1	0
82	Tourniquet	Equipment	Pending	3ml BD LF Sterile Luer Lock Syringe	309657	\$6.60	1	0
	Towers	Supplies and Custom Packs	Pending	INSTRUMENTS AND TRAYS				
				Name	Inv #	Cost	Open	Hold
	Towels White	Supplies and Custom Packs	Pending	Custom Note				
E.	TRIUMPH Onho 8	Gloves	Pending	Nasal Set		\$0.00	1	0
	Tube Drain Penrose .25X12in	Supplies and Custom Packs	Pending	EQUIPMENT				
				Name	inv #	Cost	Open	Hold
	Search Name		•	Custom Note				
howing	3 341 to 350 of 374 entries			Single Port Manifold for Neptune Rover	0702025000	\$8.65	1	0
				Bovie/Neptune		\$0.00	1	0
				SCD/Bair Hupper		\$0.00		0



Whether you're a big hospital or a small surgery center, this is almost always a problem; where Inventory is not connected to the actual preference card.

- Aside from helping to ensure that items are clear, when you have inventory & pricing info actually connected to cards, you're able to unlock amazing data like the bell curve report shown.
- This report shows a single procedure, all the surgeons who perform that procedure at the facility, and the cost differences
- You can then dive into the card and see which items are causing these gaps in pricing
- Especially when there is no difference in patient outcome
- Solving this one problem alone could be worth millions of dollars in cost savings over the next few years.



🌣 Inventory Manag	EQUIPMENT				
	Name	Inv#	Cost	Open	Hold
	Custom Note				
	Single Port Manifold for Neptune Rover	0702025000	\$8.65	1	0
	Bovie/Neptune		\$0.00	1	0
	SCD/Bair Hugger		\$0.00	1	0
	GLOVES				
Inventory Management Se	Name	Inv #	Cost	Open	Hold
	Custom Note				
Work Bast Unanavaria di terma	7.5 ENCORE® Latex Micro PF Surgical Glove	30475	\$43.06	2	0
Highlight Unapproved Items	IMPLANTABLE ITEMS				
	Name	Inv #	Cost	Open	Hold
Highlight Expensive Items	Custom Note				
righight Expensive items	Latera Absorbable Nasal Implant	LATSYS	\$995.00	1	0
	MEDICATIONS				
Expense Threshold	Name	Inv#	Cost	Open	Hold
	Custom Note				
	0.9% 1000ml Nacl Dextrose Solution	2F7124	\$2.08	1	0
Hide Public and Unapproved Items	Afrin (Oxymetazoline) Nasal Spray		\$0.00	1	0
The Tuble and Onapproved Remo	Lidocaine (Xylocaine) 1% w/epi 1:10		\$0.00	1	0

This may be the number one reason for unnecessary waste in the OR and unnecessary inflation of costs for procedures. When expensive items are opened unnecessarily because people aren't always on the same page with how expensive some of these instruments are.

So our system makes it very easy for you to determine what is the price threshold for an expensive item.

