



## Due Diligence Annotation Report Sanofi To Buy Translate Bio For \$3.2 Billion

Date of Analysis: August 10, 2021

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On August 3, 2021, French pharmaceuticals company Sanofi announced the acquisition of US-based Translate Bio.

- Sanofi a global pharmaceutical firm acquired Translate Bio in an effort to advance mRNA vaccines, for which the two companies had entered an into an exclusive license agreement in <u>June 2018</u>.
- Founded in 2011 in Lexington, MA, Translate Bio is a leader in mRNA therapeutics and has applied it to treating genetic and infectious diseases.
- mRNA vaccines are a highly-regarded vaccine type. Therefore, we found that the patent portfolio of Translate Bio may have a decent chance of being monetized.

Inactive

51 (8%)

Inactive



#### **Coverage and Status - Global Coverage**

Applications: 623

SG(2)

MX(1)

Families: 131

Active
264 (43%)
of them are active and enforceable.

ES

DK

IL

21

21

21

14

Country:	<u>US(156)</u>	<u>EP(100)</u>	<u>AU(68)</u>	<u>WO(57)</u>	<u>CA(57)</u>	<u>CN(24)</u>
	<u>JP(23)</u>	<u>ES(21)</u>	<u>DK(21)</u>	<u>IL(14)</u>	<u>HK(7)</u>	<u>HU(6)</u>
	<u>RS(6)</u>	<u>SI(6)</u>	<u>TR(6)</u>	<u>PT(6)</u>	<u>LT(6)</u>	<u>HR(6)</u>
	<u>KR(6)</u>	<u>PL(5)</u>	<u>CY(5)</u>	<u>IN(4)</u>	<u>ME(4)</u>	<u>EA(2)</u>

**UA(1)** 



# Pending 306 (49%) of them are still pending and may acquire patent rights in the



with an ongoing

deployment in Canada.

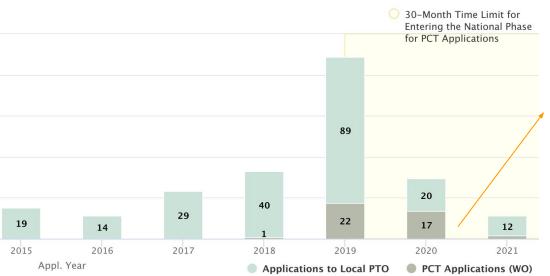
Active Pending Inactive



#### **Coverage and Status - Pending Patents**

Translate Bio has had many applications over the past three years, with a decent proportion of them filed at the WIPO.

You can get a <u>free trial</u> to access the dashboard.



	#	Patent No.	Title	Legal Status			
	1	W02021/12739	RECTAL DELIVERY OF MESSENGER RNA	Pending			
	2	W02021/00727	IMPROVED MRNA-LOADED LIPID NANOPARTICLE	Pending			
	3	W02020/23227	IMPROVED PROCESS OF PREPARING MRNA-LOA	Pending			
	4	W02021/01643	STABLE COMPOSITIONS OF MRNA-LOADED LIPID	Pending			
	5	W02021/07217	COMPOSITIONS, METHODS AND USES OF MESSE	Pending			
	6	W02021/05560	MRNA ENCODING ENGINEERED CFTR	Pending			

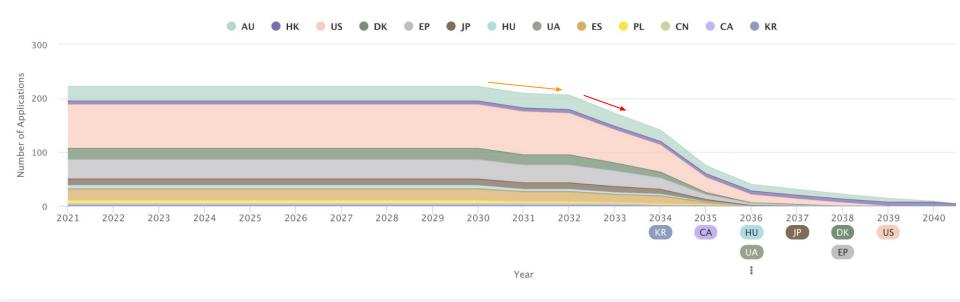
Data Selected 17 Applications: 17 Families

A list of Translate Bio's WIPO applications for each year can be seen.



#### **Coverage and Status - Remaining Life**

The company's patent portfolio begins to shrink more rapidly after 2030 — driven mainly by the expiring patents in Australia and the US. The number of active patents further declines after 2032.





### **Technologies**

In terms of the International Patent Classification (IPC,) the company has nearly 50% of the patent families filed under "preparations for medical, dental, or toilet purposes" (IPC A61K.)

Main technical fields 1

PREPARATIONS FOR MEDICAL, DENTAL, OR TOILET PURPOSES

64 Patent families (49%)

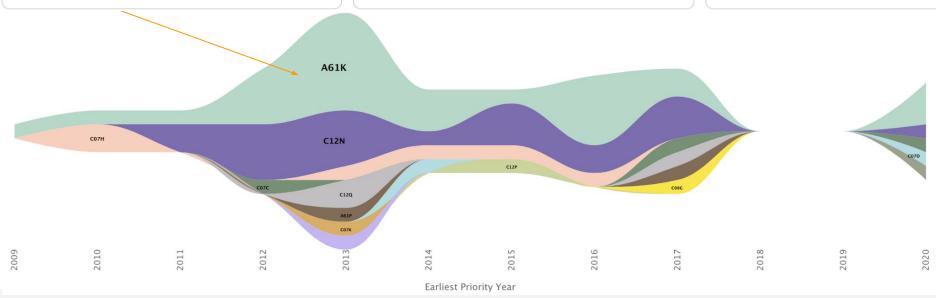
Main technical fields 2

MICROORGANISMS OR ENZYMES; COMPOSITIONS THEREOF

Main technical fields 3

ACYCLIC OR CARBOCYCLIC COMPOUNDS

8 Patent families (6%)

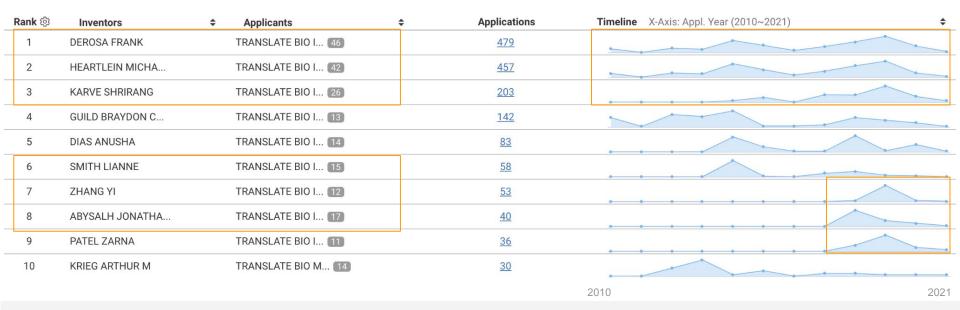


26 Patent families (20%)



#### **Top Inventors**

Amongst the top ten inventors, the top three and those in the 6th, 7th, and 8th positions were highly productive in recent years.





#### **Patent Transaction History**

According to the patent records in the US and China, around 76.11% of its patents have been transferred. Among the 180 applications, 137 of them have been transferred.



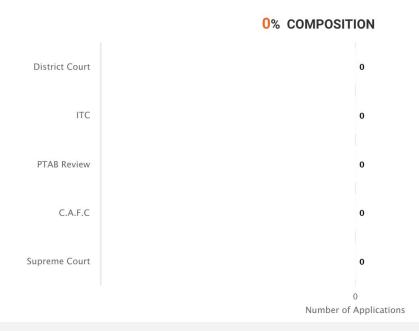




#### **Patent Litigation History**

According to the patent data from the USPTO, none of Translate Bio's patents have been litigated.





## Quality and Value\* Evaluation

### Why Quality and Value?

Quality and Value are the two cornerstones of patent evaluation. By reflecting on a patent's true quality and value, we can evaluate patents with an objective viewpoint instead of relying on subjective guesswork—eventually giving a fair price to patents.



#### **Quality and Value\* Definition**



#### Predicts the tendency for invalidation.

Describes whether a patent is eligible, novel, non-obvious, and described with clarity.

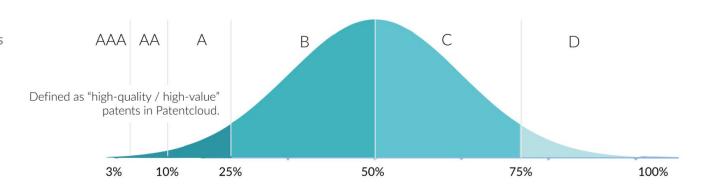


#### Predicts the tendency for monetization.

Describes whether a patent has commercial viability-either realized from enforcement, transaction, or other commercial practices.

According to our proprietary models, each patent is ranked as per the quality and value dimensions and is categorized into one of the following six grades: AAA, AA, A, B, C, and D.

A patent with a quality score in the 97th percentile is graded as AAA.





#### **Quality and Value Rankings - Quality and Value**

Translate Bio has a large proportion of high-value patents, according to InQuartik's Quality and Value Rankings.

Of the 81 patent families, 275 patents are active or pending in major countries, of which 194 (71 %) are high-value patents.

These high-value patents are more likely to generate value through commercialization, litigation, and transactions.





### **Peer Comparison - Quality Rankings**

For Translate Bio patents under the IPC "preparations for medical, dental, or toilet purposes," the proportion of high-quality patents is 14.18%, lower than Novartis (22.65%,) a major pharma firm with a large number of patents under the same IPC.





### **Peer Comparison - Value Rankings**

The proportion of high-value patents in the same field is 68.79%, much higher than that of Novartis (40.16%), suggesting a large proportion of Translate Bio patents has a good chance of being monetized.



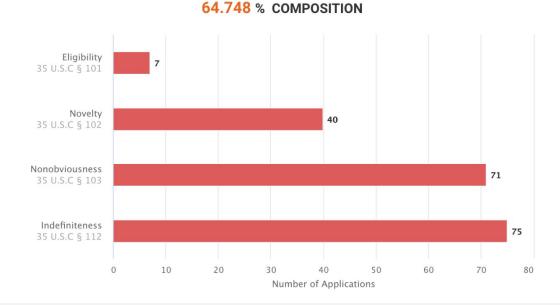


#### **Quality and Value Highlights - Eligibility and Novelty Issues**

Around 64.75% of its patents in the US have been challenged in the prosecution or PTAB history — an indicator of patent quality issues for patent family members.

#### **Eligibility and Novelty Issues**

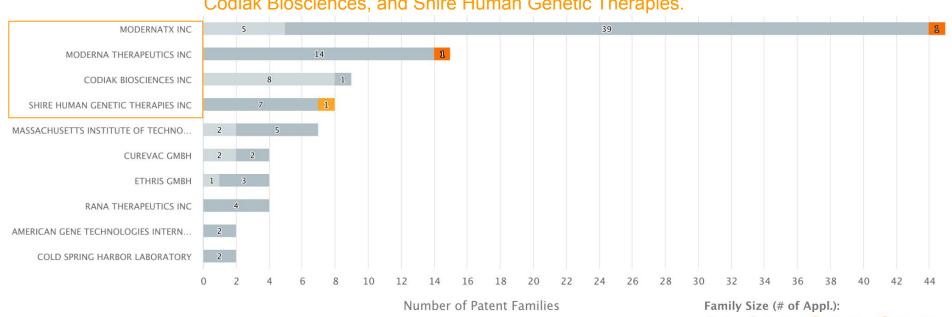






#### Quality and Value Highlights - Potential Targets of the Portfolio

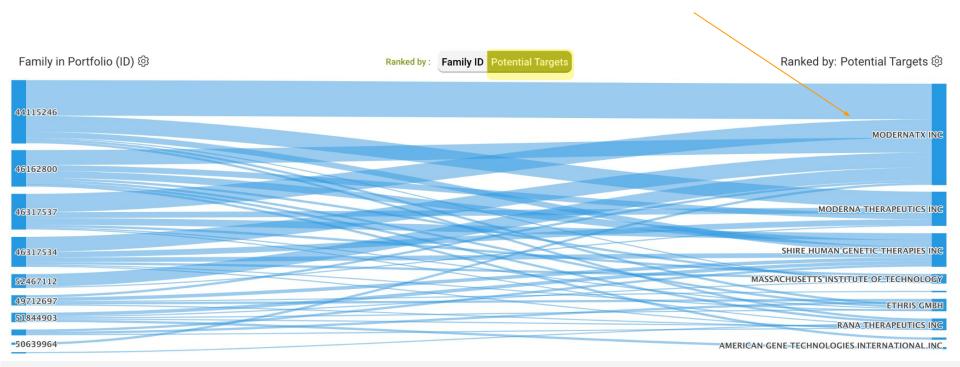
According to the patent citations, the potential targets for Translate Bio include Moderna's subsidiary ModernaTX, Moderna Inc. (formerly known as Moderna Therapeutics,) Codiak Biosciences, and Shire Human Genetic Therapies.





#### **Patents Against the Potential Targets**

The major companies that cite this portfolio the most are potential targets for monetization.





#### **Patents Against the Potential Targets**

The ten most heavily cited families these patent families are ideal starting points for further investigation.



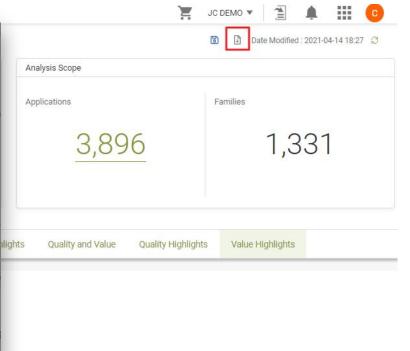
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#### **Matrix Analysis**

#### Analyze like an expert!

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echnology Overall Radar LIDAR Camera Proprioceptive Exteroceptive Road curvature Slope/Road Height Parking Area/Space Recognizing (Presence) 2 Traffic information Environment 2 1 1 2 1 2 Warning/Indication Others Control Degree

Technology structure vs. application year perspective dashboard of Magna

Source: Patent Vault



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