

RURAL PERSPECTIVES Let's Innovate Now

The Time is Right for Broadband

CBRS, RDOF, 5G Fund for Rural America and You Sam Lisle. October 22, 2020

The Time is Right for Broadband

- Work From Home (WFH)
- Cloud gaming
- Telemedicine
- Tiger King 2.0...
- Digital divide pain

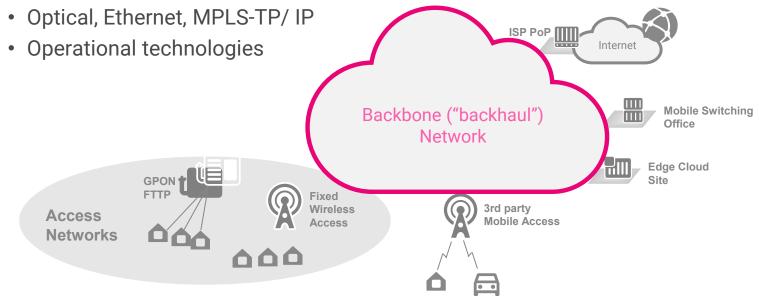
- RDOF \$20B over 10 years
- 5G Fund for Rural America \$9B over 10 years
- State initiatives
- Consortia forming
- CBRS spectrum for fixed and mobile



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Great Broadband Needs a Great Backbone

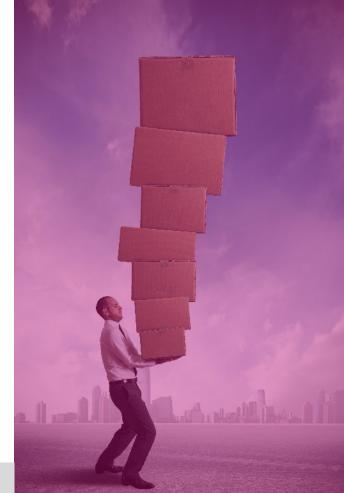
- Connects access networks to the Internet PoP / application
- The backbone is the cornerstone
- Many technologies/tools to choose from





Backbone Carries Many Loads

- Scale
 - Capacity and distance
- Range of applications
 - Gaming, OTT video, distance learning, telehealth... etc
 - Traffic isolation with diverse QoS
- Operational simplicity
 - Keep costs down with tools
- Positioned for the next opportunity
 - Backhaul for 5G mobile traffic





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Dealing Effectively with Scale

- Access technology is great for <u>access</u>
 - xPON, FWA
- Backbone delivers <u>scale</u>
 - Optical, Ethernet, MPLS, MPLS-TP
- RDOF winners will offer higher speeds
 - Scale to higher bandwidth/capacity
 - Backbones of 100G+
- Internet PoPs may not be in your backyard
 - Scale to more distance
 - 100km away and beyond
- Can never have enough: Cheese puffs' bacon, Bacon-flavored cheese puffs, <u>Bandwidth</u>

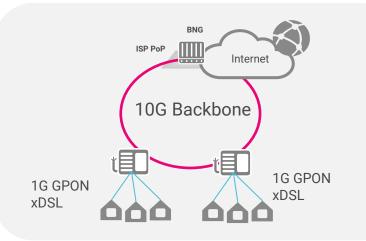
RDOF Speed Tiers

Tier	Speed – Mb/s (down/up)
Minimum	25/3
Baseline	50/5
Above Baseline	>100/20
Gigabit	> 1000/500

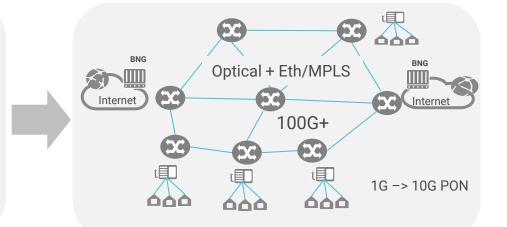
(CAF II was just 10/1 Mb/s)



Speeds and Sites Increase 100G + in the backbone



- 10M -100M Access
- Lower Speed 1G PON
- Single PoP / Single Ring
- 10G "backbone"
- Access platform = small scale backbone



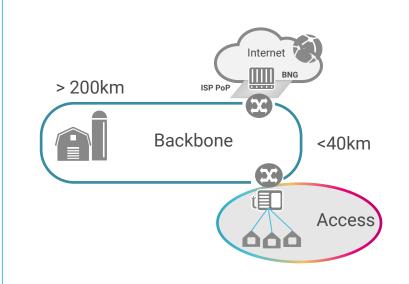
- 25M / 100M 1Gb/s access
- Higher speed 10G PON
- Multi-PoP / Mesh
- Higher Capacity 100G +
- Backbone / access separation



Scaling for Distance

- Internet PoPs not always conveniently located
 - > 40-80km away
- Diversity may require a very long route
 > 100's of km
- Can't get there with just Eth/MPLS routers/switches

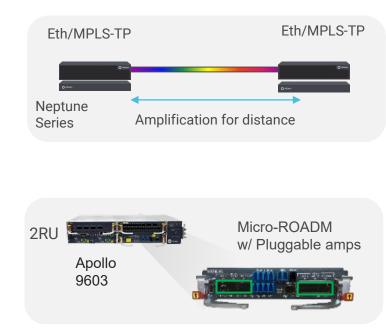
Backbone often requires <u>optical</u> <u>amplification</u> to achieve distance





Toolkit for Capacity and Distance

- Ethernet/IP with integrated amplifiers
 - Cost-effective especially for 1x100G
 - Can cascade to reach 100's of km
 - Single platform small dose of optical
- Micro-ROADM layer
 - Scaling beyond 1x100G
 - Fully automated
 - Different waves for different applications
 - Broadband, OT, IT, 5G
 - New technology options lower cost/size
 - 20x space reduction over earlier generations



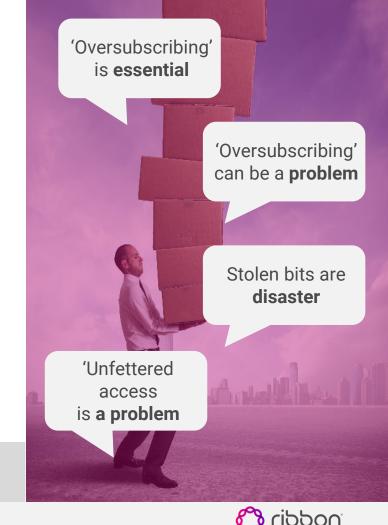
ROADM Layer includes amplification for distance



Range of Applications – Diverse QoS

- Internet-based OTT Entertainment
 - High bandwidth, "best effort"
 - Latency ok. some loss ok.
- Cloud gaming
 - Low latency is critical
- Distance learning
 - Security, walled garden
- Telehealth
 - Encryption, privacy

Different traffic types on a single network requires 'traffic engineering'



MPLS-TP Guarantees Performance

- MPLS "Transport Profile"
 - IP networking operated like SONET
- Engineered connections with "right" QoS
 - Connections are denied if network cannot support
- Deterministic network performance
- Isolate different traffic types and applications from one another
 - Ensure Tiger King 2.0 doesn't harm gaming, telehealth
- Simplifies network operations
 - Point and click provisioning
 - Like SONET circuits with flexibility of IP/MPLS

*MP*LS-TP: simple and guaranteed for diverse services backbone





Achieving Operational Simplicity

Activating new service - finding problems

Ribbon Solutions



- No specialized knowledge
- Point and Click

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- Lower-cost technician
- Remote operations
- No "Swivel chair" single tool for optical and IP/MPLS



Traditional Switch/routers

- Specialized knowledge
- Command line interface
- Certified, High-cost technician
- Hands-on
- Swivel chair different systems for packet and optical

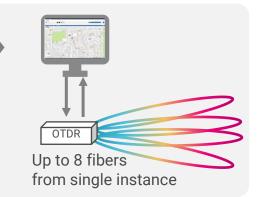


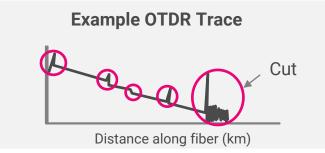
"Network OTDR" Quickly Pinpoints/Predicts Fiber Problems

- Optical Time Domain Reflectometer (OTDR)
 - Locates defects on a fiber to within meters
 - Ports to GIS database for lat/lon
- Traditionally a hand-held device carried to the field
- Now automated / integrated into the backbone



Traditional OTDR Carry to every location







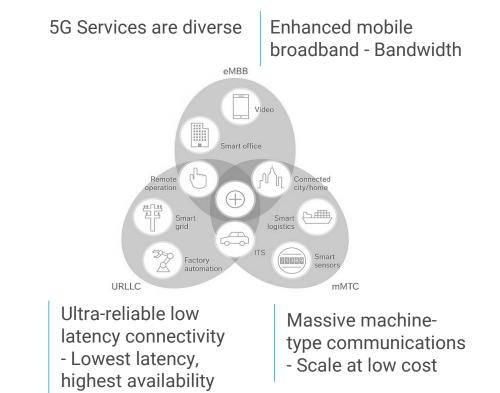
- No specialized knowledge
- Graphical Point Click
- Lower-cost technician
- Remote operations
- No "Swivel chair"

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The Next Opportunity – 5G Transport

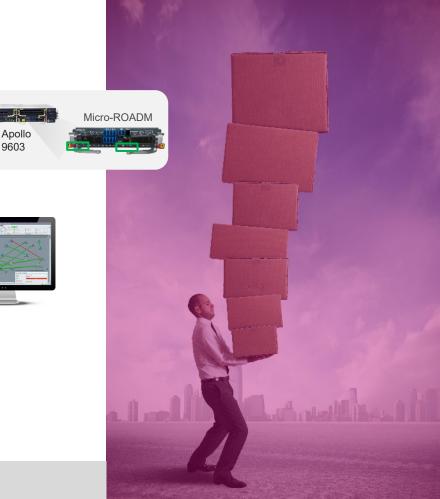
- \$9B 5G Fund for Rural America
 - A 5G small cell on every pole
- Backhaul will be essential
- A huge revenue opportunity!
- Backhaul must support "network slicing" (traffic isolation)
 - To support multiple mobile operators
 - Support multiple service types





Building a Great Backbone

- Scaling for capacity and distance
 - Separating access from backhaul
 - Low-cost ways of handling distance
- Support the range of applications
 - Point and click MPLS-TP circuits
- Operational simplicity
 - Point and click management system
 - Network OTDR
- Positioned for the next opportunity
 - Network slicing for 5G mobile transport





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Thank You

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