



- Reach thousands of qualified government suppliers and buyers in the global defense supplier & FMS community across the globe
- ILS offers the most data-driven digital marketplace for defense parts, equipment, and surplus inventory
- Cross reference part numbers providing additional sources
- Locate reliable MRO and certified repair resources
- Promote your business capabilities to new potential customers
- Defense/Military customers benefit from obsolescence management best practices, bridge buys, asset visibility, forecasting and MICAPS sustainment

#### **KNOW YOUR TARGET AUDIENCE**

Non-US Government Procurement and DLA, Item Managers, DMSMS Obsolescence Management, Engineering

BEST SOURCE FOR PLATFORMS F-15, F-16, C-130, C-17, P3 AS WELL AS C-17, UH-60 AND FMV / FAIR MARKET VALUE PRICING DATA LIST YOUR MRO CERTIFICATIONS

C-17, UH-60 AND EXTENSIVE VENDOR
MANY OTHERS PROFILES

INTEGRATED WITH GIDEP

85K+

100+
/WW MEMBER COUNTRIES

175K+

/ DAILY PART SEARCHES

350M+

/PART PRICE

POINTS

## **VALUE**

#### BUY WHAT YOU NEED EXPAND PURCHASING POWER

Source parts fast. In a single search, find realtime part availability, and cross reference information to include all applicable parts.

Access millions of available line items and make smarter procurement decisions.

Locate parts, equipment and services — including critical spares that are obsolete or have long lead times — to reduce MICAP rates and manage obsolescence, connect with qualified sources worldwide via message broadcasts, and generate RFQs and RFIs with ease.

### SELL WHAT YOU HAVE INCREASE INVENTORY VISIBILITY

Expand your reach to global customers. Promote your parts and equipment by accessing a highly targeted market of motivated buyers.

Increase inventory visibility to government agencies and find government solicitations that match that inventory and capabilities. Automate quote processing, access AOG and "wanted" message broadcasts. Keep listings up-to-the-minute accurate, and move excess inventory with online auctions.

#### DECIDE BETTER, FASTER GET MARKET INSIGHT

Access comprehensive information and powerful analytical tools. ILS provides the market intelligence and custom reports you need to determine supply and demand for specific parts, track activity and pricing trends, create sustainment cost estimates, and value aircraft inventories.

### GROW YOUR MAINTENANCE / REPAIR / OVERHAUL (MRO) BUSINESS

Connect with potential targeted customers through the ILS Marketplace. Access data to determine which customers own the equipment you repair, and plan your outreach.

Uncover new opportunities, quickly find sources of repair, and display your capabilities to our worldwide marketplace. We'll help you target MRO buyers with online ads reaching ILS subscribers, purchase parts efficiently, reduce turn-around time, and market your exchange pools.

### CONNECT YOUR AVIATION BUSINESS WITH YOUR ERP

Connect with qualified government buyers and sellers worldwide by integrating your systems and website with the ILS marketplace. The ILS automated web service eliminates manual processes and decreases entry errors, and speeds up part searches, RFQ reviews, and inventory updates. List your parts inventory on the ILS Marketplace and make it accessible from your website.







# **ABOUT ILS**

For buyers and sellers of parts, equipment and services in the commercial and defense aerospace industry seeking to optimize their procurement, supply chain and MRO services, ILS provides the largest world-wide digital marketplace and aerospace business intelligence services. Trusted by the aerospace industry for over 40 years, ILS helps 28,000+ customers make better decisions faster with the most comprehensive Al driven data services and the largest verified Aerospace part inventory world-wide.



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