

Contracts Advance Bid Clinic




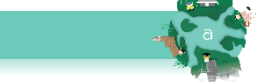
Ask us Anything!



Lee Hasell & Matt Mitchell

Thursday 19th August 2021

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Introduction & Housekeeping



A discussion webinar



Audience participation



Our insights and experience



Lee Hasell & Matt Mitchell



Lee is our Managing Partner here at Contracts Advance. He manages our Advisory team, and as an experienced senior executive, he's gathered a wealth of knowledge and expertise over the years. Having been both CEO and Director of Business Development for a large blue-chip provider, Lee continues to play an active role within the public sector by providing advice to clients on strategy and bidding.



Matt has over 25 years of bidding experience with considerable managerial expertise in corporate and operational services. Matt has supported CA and our clients to project manage a multitude of bids in industries ranging from; defence, healthcare, print, FM and many more. Matt has previously held a number of senior roles including Director of Development and is the Lead Consultant at CA.

Questions from you, the Audience!



Bid pipelines; how big and how to qualify?



Bidding during the summer holiday season - can it be done?



What is the best way to approach lessons learned and analysis, once a bid is submitted?





Summary & Final Questions

<https://contractsadvance.co.uk/resources/webinars/>

