



Future-proofing the network for a growing business



Company profile

Engage Partners is an award-winning teacher recruitment agency matching hundreds of teachers and support staff with schools across the UK each year. The company has offices in London, the East Midlands, East Anglia and Leeds, and international bases in Ireland, Canada and Australia.

“The technology of SD-WAN allows our business to move and grow with ease.”

David Sinclair,
Head of IT and Infrastructure,
Engage Partners

The brief

With over 150 employees and hundreds of customers relying on swift, agile communications, Engage was limited by its legacy MPLS, which has many limitations since the advent of cloud application.

The system was providing poor service and becoming expensive to maintain and upgrade. Engage needed a more cost-effective, flexible, reliable and faster solution which would improve communications with its branch locations and customers. Most importantly, as the business was growing it needed a solution which would scale with it.

Challenges

- Current MPLS system was becoming unreliable and expensive to maintain
- Increasing demand within the business for reliable communications between staff, schools and teachers
- MPLS system was not scalable with the business growth

Requirements

- Flexible, fast and cost-effective solution which would be easy to install and provide better reporting
- Technology which can adapt and grow with the business

Results

- Reduced network spend by 30% per annum
- 4-fold increase in bandwidth
- Improved user experience
- Quick project delivery with no interruption to service
- All links active with no idle bandwidth
- Greater control and visibility across all sites as well as reporting on web usage and traffic

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Introducing SD-WAN

Engage was introduced to SD-WAN technology which uses a combination of cloud gateways and edge units to transfer telecommunications data, which is faster, cheaper, easier to install and provides a better end-user experience than MPLS.

Initially, Breeze Networks provided a proof of concept to test in the office with the worst performing network. After six weeks of trialling SD-WAN, Engage saw a significant improvement in the speed and quality of its network and decided to install it in all of its offices.

“When I was put in touch with Breeze Networks and introduced to SD-WAN technologies I was immediately impressed with the benefits.”

Implementation

Breeze’s team installed SD-WAN in all UK Engage offices in just in a matter of weeks, with no interruption to service. There was no impact on Engage’s live network during installation. By using a combination of existing and best available connectivity, there were no long lead times for delivery.

Results

The SD-WAN has provided simplified management and allowed the business to adapt to changes faster. It has also removed the need for long-term contracts.

Engage Partners has saved 30% of its annual network spend, whilst gaining advanced cyber security with end to end encryption, the ability to prioritise network traffic and improved visibility on users. All with no disruption to business operations, and in a short space of time.

“The ability to use cheaper connectivity and bond dual circuits was the greatest advantage, and the cost savings that resulted from that were significant across our smaller branch locations.”

Why choose Breeze Networks



Agility

Zero Touch Provisioning (ZTP) means easier branch set-up and less engineer visits



Security

In-built application aware firewall and end-to-end encryption as standard



Cost

Combine the most cost effective connectivity with simpler management to achieve maximum savings



Functionality

One central management portal for monitoring, alerting, configuration and diagnosis of the entire network