Weekly IR Brief

Sunday, 08.07.2018

| 3Q 2018 IR CALENDAR | DATE |
|-------------------------------------|------------|
| GS CEEMEA Financials Symposium, LON | 3-4 SEPT |
| HSBC GEMs 1x1 Conference, LON | 3-6 SEPT |
| DB GEMs 1x1 Conference, NYC | 5-6 SEPT |
| EFG Hermes 1x1 Conference, LON | 10-13 SEPT |
| GS CEEMEA 1x1 Conference, LON | 12-13 SEPT |
| Arqaam Investor Conference, DXB | 24-25 SEPT |

IN CASE YOU MISSED IT

Most regional markets gained last week, as crude prices were fairly stable amid POTUS' call for OPEC to lower prices immediately. Qatar (+2.6%) advanced, supported by Industries Qatar and Barwa Real Estate. Dubai (+2.1%) was aided by solid gains in Emaar Properties and DAMAC. Abu Dhabi (+0.9%), Kuwait (+1.1%) and Bahrain (+1.5%) also ended in positive territory. However, Saudi Arabia (-1.6%) fell, with losses witnessed in SABIC. Oman (-1.0%) also ended in the red. US markets clocked gains, on the back of a solid monthly jobs report and upbeat trade numbers for May. NASDAQ (+2.4%) recovered the previous week's losses; S&P 500 (+1.5%) and Dow (+0.8%) also advanced. Europe ended largely in the green; The DAX (+1.5%), CAC40 (+1.0%) and Stoxx 600 (+0.6%) rose, but the FTSE 100 (-0.3%) edged down.

| ASSET CLASS MONITOR | WTD ↓ | YTD |
|---------------------|--------|--------|
| US Treasury Yields | 2.07% | 41.73% |
| S&P 500 | 1.52% | 3.22% |
| MSCI World | 0.93% | -0.61% |
| Gold | 0.23% | -3.63% |
| MSCI GCC | -0.17% | 11.46% |
| FTSE 100 | -0.25% | -0.91% |
| MSCI EM | -0.89% | -8.50% |
| Oil (Brent) | -2.93% | 15.31% |
| Aluminum | -3.87% | -6.38% |

BRENT FUTURES PRICE



| COMMODITIES | $\textbf{WTD} \downarrow$ | YTD |
|-------------|---------------------------|--------|
| Gold | 0.23% | -3.63% |
| Oil (WTI) | -0.47% | 22.14% |
| Natural Gas | -2.26% | -3.22% |
| Oil (Brent) | -2.93% | 15.31% |

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Regional markets likely to remain range -bound

The week ahead

Regional markets

Headlines on trade continued to drive market sentiment last week, with the US commencing collection of tariffs on Chinese imports worth USD 34bn, and indicating that further rounds of tariffs may be imposed on4 goods worth over USD 500bn. Yet, the US⁷ stated intent to scrap previously threatened tariffs on Europe-manufactured cars may have slightly eased investor worries. Separately, with the US navy effectively cancelling out Iran's threat to block free flow of trade through the Strait of Hormuz, oil prices are unlikely to jump notably; accordingly, the regional markets may trade sideways.

Global markets

The week begins with the release of Germany's trade balance, Switzerland's unemployment rate and the UK's BRC retail sales data on Monday. On Tuesday, China's consumer inflation, the UK's GDP and Japan's machinery orders numbers will be published. Wednesday will witness the Bank of Canada's interest rate decision and Bank of England's governor's speech. The European Central Bank's report on monetary policy meeting accounts and consumer inflation data of the US and Germany will be released on Thursday. The week will end with China's trade balance numbers on Friday.

You may be asked about

Saudi Arabia commenced work on a heritage tourism project, Souq Okaz City, spread over ~10mn square meters in the new Taif city. The project is expected to cost over USD 2bn, with the private sector providing 89% of the investment. The heritage city, comprising heritage centers, museums, recreational areas and a convention center, is expected to create over 15,000 jobs, with 80% of these reserved for young Saudi nationals.

The Souq Okaz City will also develop a suburb with housing for ~750,000 people, a new international airport with capacity to handle 5mn passengers per year in Phase I, a technology hub implemented by King Abdul Aziz City for Science & Technology, Taif University and an industrial city.

Note to management

Shareholder activism has outgrown Wall Street, and has become a major factor even in passive investment vehicles. When index trackers take on the characteristics of activist, something profound is happening. We have dubbed this trend "Universal Activism".

A new generation of savers, the Millennials, are more open and supportive of environmental, social, governance and ethical elements when they invest than any generation that has gone before. And this demand from Millennials is driving the rise of Universal Activism, a trend now well-established in most global equity markets, where an increasing wall of capital is now deployed with ethical and ESG guidelines.

With its very young population and nascent equity markets, we believe that Universal Activism will be a major factor for GCC companies to contend with in future. Read here about why, and how, they should respond: Link

REGIONAL CALENDAR

| 11.07.2018 | - | - |
|--------------|----------------------------------|------------------------------|
| 12.07.2018 | KSA Monthly Statistical Bulletin | KSA Weekly Money Supply Data |
| 13.07.2018 | - | - |
| GLOBAL CALEN | IDAR | |
| 09.07.2018 | Germany Trade Balance Data | UK Retail Sales Data |
| 10.07.2018 | China Consumer Inflation Data | UK Production Data |

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|------------|---------------------------------------|----------------------------|
| 11.07.2018 | Bank of Canada Interest Rate Decision | - |
| 12.07.2018 | ECB Monetary Policy Meeting Accounts | US Consumer Inflation Data |
| 13.07.2018 | China Trade Balance Data | - |

Food for thought

IR & BEYOND

| Iridium / IR Magazine | Are Institutional Investors Becoming Universal Activists? | Link |
|------------------------|--|-------------|
| Institutional Investor | What 'Long-term Investor' Really Means | <u>Link</u> |
| IPE | Securities Services: The Evolution Has Begun | Link |
| Bloomberg | Saudi Aramco's \$2 Trillion Zombie IPO | Link |
| Fortune | Swiss Stock Exchange Is Going To Trade Cryptocurrencies Like Bitcoin | Link |

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| SOVEREIGN YIELDS (10YR) | CURRENT (%) | 1 MONTH (bps) | 1 YEAR (bps) |
|----------------------------|----------------|------------------|-----------------|
| US | 2.82 | -10 | +44 |
| UK | 1.27 | -13 | -4 |
| Germany | 0.29 | -19 | -28 |
| France | 0.63 | -19 | -30 |
| Italy | 2.71 | -33 | +37 |
| Switzerland | -0.17 | -16 | -13 |
| Japan | 0.02 | -2 | -6 |
| Hong Kong | 2.04 | -17 | +55 |
| India | 7.87` | -12 | +134 |

GLOBAL AGENDA

| US President | Visits the UK to meet with Prime Minister Theresa May |
|---------------------------|---|
| ECB President | Speaks to European Parliament's Committee on Economic & Monetary Affairs |
| Bank of Canada | Announces a rate decision and releases its Monetary Policy Report |
| BoJ Governor | Haruhiko Kuroda delivers a speech in Tokyo |
| German Chancellor | Meets Chinese Prime Minister Li Keqiang in Berlin |
| US Chamber of Commerce | Hosts EU chief Brexit negotiator Michel Barnier to discuss talks with the UK and the post-Brexit relationship |
| Euro Finance Ministers | Meet to discuss the economic and monetary union in Brussels |
| US | Releases consumer inflation data |
| China | Publishes trade balance data |
| Earning Releases | JPMorgan, Wells Fargo, Citigroup, Infosys |
| | |

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Investor Relations

MOST READ REGIONAL SECTOR HEADLINES

| Banks | Ahli Bank files legal suit against Investment Holding Group | |
|------------------|---|--|
| Energy | US President Trump tells OPEC to reduce oil prices | |
| Financials | Qatari insurance sector's balance sheet tops QR50bn in 2017 | |
| Telecom | Ooredoo launches new IoT solution for fleet management | |
| Consumer Staples | Almarai hikes prices by 5% on higher production costs | |
| Transportation | IATA: Middle Eastern carriers' freight volumes grow 2.4% YoY in May | |
| Industrials | Qatari industrial producers' earnings grow double-digit on YoY basis in May | |
| Healthcare | Saudi health ministry launches initiatives to attract new listings | |
| Utilities | Saudi Electricity says no installment plans under current billing system | |
| REIT | Investor appetite for REITs ramps up in the GCC | |
| | | |

MOST READ REGIONAL COMPANY HEADLINES

| Saudi Aramco | Saudi Aramco signs deal to make onshore oil rigs, equipment | | |
|-------------------|--|--|--|
| Barwa Real Estate | Barwa Real Estate launches QR105mn project to expand Al Khor sports facilities | | |
| ADNOC | ADNOC can raise oil output if needed | | |
| ACWA Power | Saudi Arabia's PIF takes 15.2% direct stake in ACWA Power | | |
| Waha Capital | Waha Capital plans to hire for new fund targeting US, Europe | | |
| Air Arabia | Air Arabia takes delivery of two Airbus A320 aircraft | | |
| Fawaz AlHokair | Saudi business healthy; sluggish retail demand incidental: Fawaz Alhokair CFO | | |
| Saudi Enaya | Saudi Enaya to hire adviser for solvency margin requirements | | |
| SADAFCO | SADAFCO acquires 76% of Poland's Mlekoma at SAR120mn | | |
| SAIC | Saudi Advanced Industries secures SAR50mn credit facility from SAIB | | |

| REGIONAL MARKETS | Last Close | YTD % | OTD % | MTD % | M-Cap (bn) | P/E (ttm) |
|------------------|------------|--------|-------|-------|------------|-----------|
| | | ,- | | | | - , - (, |
| Saudi Arabia | 8,177.6 | 13.2% | -1.6% | -1.6% | \$529.2 | 18.5x |
| ADX | 4,603.2 | 4.7% | 0.9% | 0.9% | \$125.8 | 12.3x |
| DFM | 2,880.4 | -14.5% | 2.1% | 2.1% | \$78.4 | 9.3x |
| Nasdaq Dubai | 3,152.3 | -4.1% | 1.6% | 1.6% | NP | NP |
| Qatar | 9,260.0 | 8.6% | 2.6% | 2.6% | \$107.8 | 13.8x |
| Bahrain | 1,330.8 | -0.1% | 1.5% | 1.5% | \$20.5 | 8.7x |
| Oman | 4.523.8 | -11.3% | -1.0% | -1.0% | \$12.7 | 11.3x |

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About Iridium

Iridium is the GCC region's leading IR specialist.

We advance the science and practice of investor relations to help organizations and leaders protect downside, close gaps and unlock future potential.

We hope you enjoy IR Brief. We are always here to help you advance your IR activities. Please don't hesitate to let us know if we can be of assistance in any way.

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