

# THE NEW KALMAR HEAVY LIFT TRUCKS 28 – 50 TONNES AFTER MORE THAN 50 YEARS OF DEVELOPMENT IT'S HARD TO RESIST PERFECTION





# Your choice has to pay-off.

Whether you need to invest in a single machine or a fleet of machines for your heavy industrial handling – you can't avoid the cost factor.

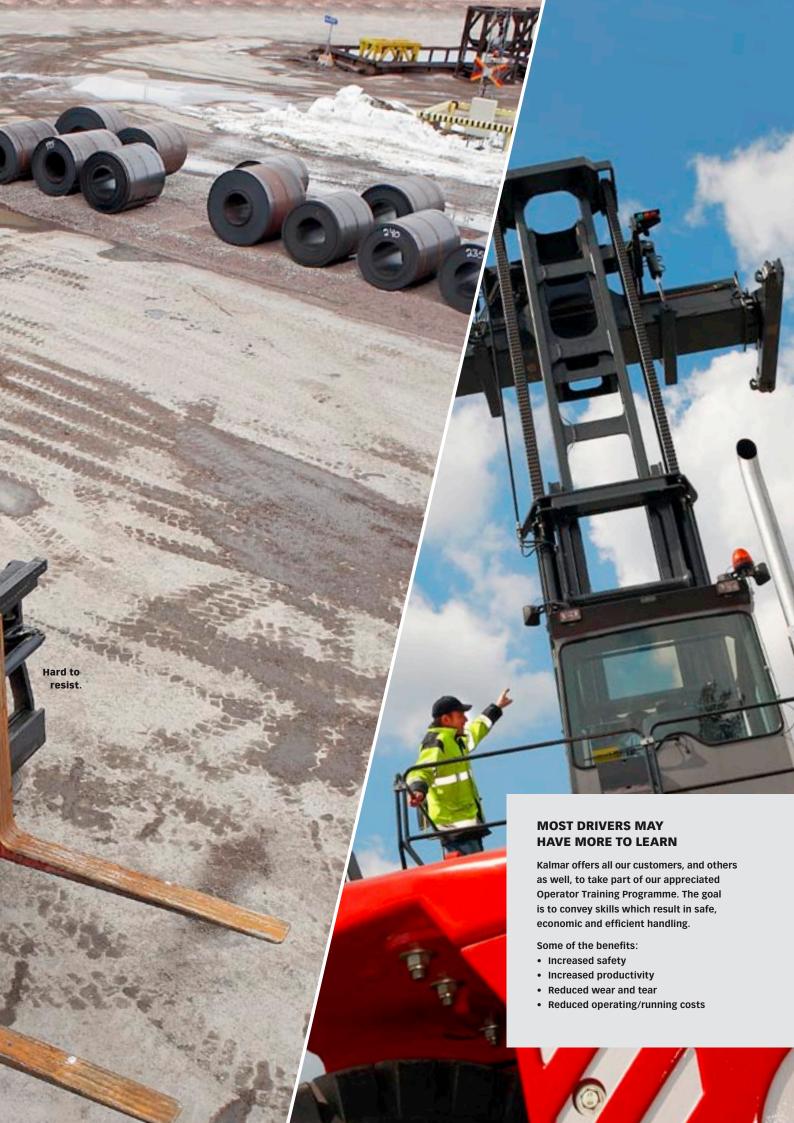
Some companies may focus more on the investment cost or financial capability, others may focus on life-cycle cost. Some operations focus on operational cost because they are more dependant on day-to-day operational excellence.

No matter if your company is small or big, operates domestically or globally, looks for standard or tailored solutions, manages its maintenance or needs a flexible financial solution.

In one way or another, your choice has to pay-off. And Kalmar will be there to meet your needs.









# Just much more productive.

Real performance starts up with a powerful machine design and ends up with an excellent driver. That's it. But the consequence is top productivity potential and therefore a tremendous opportunity for you to finetune your production or distribution logistics.

# One strong contributing link.

Hard to resist.





If you consider environmental issues are important you may consider even more what's behind the machine. But first, some machine details. The new Kalmar series copes with or exceeds all the toughest regulations and business standards according to exhaust emissions, lubrication waste, coatings, driver environment and noise levels.

# Optimised for the environment.

Taking environmental responsibility means, to us at Kalmar, to take full responsibility. Therefore we often exceed the regulation figures given by authorities. We take active part of the general development of environmental issues in the business.

#### **Total environment**

Environmental thinking starts, for us, already at the design and production planning stage. We have to optimise the total environmental strain resulting from our entire operations and not only fulfilling what is the absolute minimum for a specific machine.

## **Front position**

In many cases we have developed new products in which the environment has been the dominating force to succeed on the international marketplace. And our global parts- and service supply chain has given us opportunities to become a good environmental partner to you as well.

## **Machine optimisation**

The new Kalmar gives you extra long service intervals, low noise emissions, minimised vibrations and very limited exhaust emissions. And when we say low noise or low emissions, we also mean the good surrounding environment.





# **Optimise your cost control.**

Low running expenses means much more than low fuel consumption or less tyre wear. Of course fuel and tyres matter when calculating the basic running expenses, but regardless that, there are an awful lot of different conditions and details as well to consider when you make a cost evaluation.

# Let us give you some clues.

What about having the ultimate maintenanceand parts network backing you up already from the delivery day? Kalmar has planned and prepared thoroughly to minimise your total running cost from start.

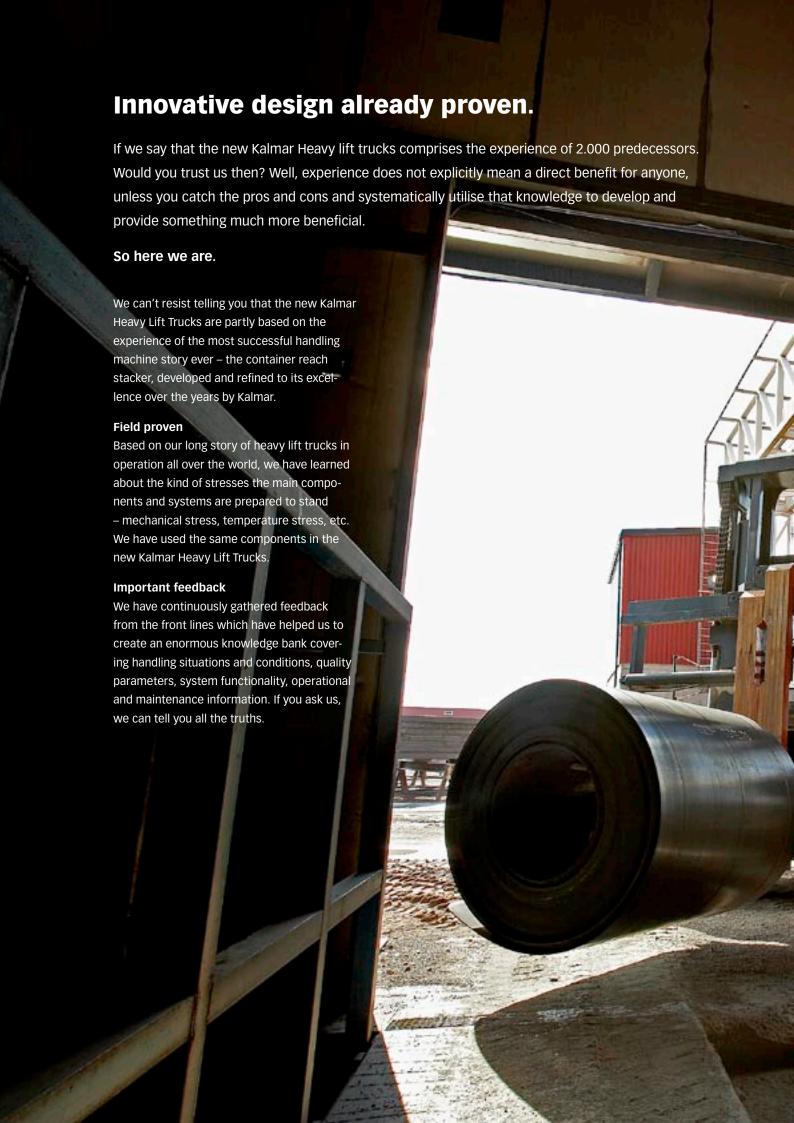
### **Cost optimisation**

maintenance actions, using the same tyre dimension on all wheels and so on.

#### **Machine monitoring**

No, we give you access to the most sophisticated and reliable machine monitoring and control system available in the market, as well as the documentation system. For you it is simply to open up the door to a new world of cost control and untime optimisation.









# We like machines. That fit your needs.

We like steelworks, concrete or stone industries, container terminals, sawmills, stevedoring or RoRo operations because they differ. Our application knowledge and customisation ability is a valuable offer to you.

# And we apply to your specific requirements.

Any heavy duty handling need or logistics solution, or whatever your business, we have the experience and capability to provide a solution to leverage your productivity.

We offer you a great flexibility already in the standard machine specification – wheelbase, mast alternatives, carriages, attachments, auxiliaries. You tell us your needs and we configure your machine or fleet of machines.

### **Support solutions**

We offer you a great flexibility and exclusive options when it comes to support – maintenance and parts solutions, driver- and technical staff training, operational monitoring services and so on. We design the right package according to your existing and future needs.

## **Financial solutions**

This is an important part of the package covering financial bonds, machine hire, rental or even operational buy-outs as part of a larger business agreement.

Combining these three offers, we believe you have a great opportunity to secure a successful operational business in heavy handling. Never hesitate to utilise our broad experience, skills and resources to get what you really need.

Ask for partnership.

## **Contact information:**

Make things easy. These three little words symbolise the Kalmar philosophy.

Making heavy things easier to handle is nothing new for Kalmar. The company has over 100 years of experience in lifting and moving heavy objects with our machines in over 140 countries around the world.

But the three little words "make things easy" also encompass another dimension. Kalmar is more than just a machine supplier. Kalmar offers solutions that make life easier for its customers, everything from driver assistance to contract maintenance and fleet management.



