



# **Technical Content Optimization**

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# No one knows Google's algorithms.



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Patents are not an indication that something is currently in use.



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Patents are not an indication that something is currently in use. I'm not aiming to offend anyone with this presentation.



# Search Engine Expectations

**How do Search Engines See Content?** 





## **My Hypothesis**

Just my educated opinion...



Thinking in terms of hacking, I wonder if Google's algos have always been more elegant than we thought and we've just been using links as the equivalent of brute force password cracking.

There have probably always been better "exploits" we've just always overindexed on links.

11:21 AM - 31 Jul 2018

6 Retweets 41 Likes















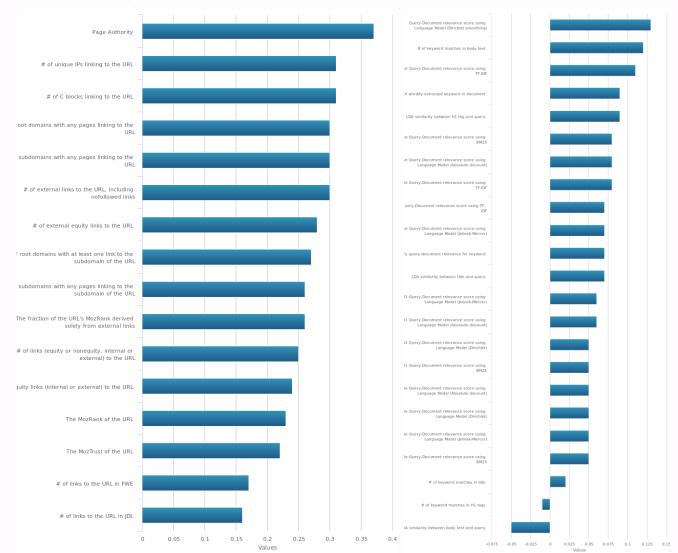


## Our Correlation Studies Showcase Our Bias, Not Google's

I believe that because we are biased by the impact of links, we focus heavily on link acquisition. As a result our correlation studies reflect that.

## **Link Analysis Correlations**

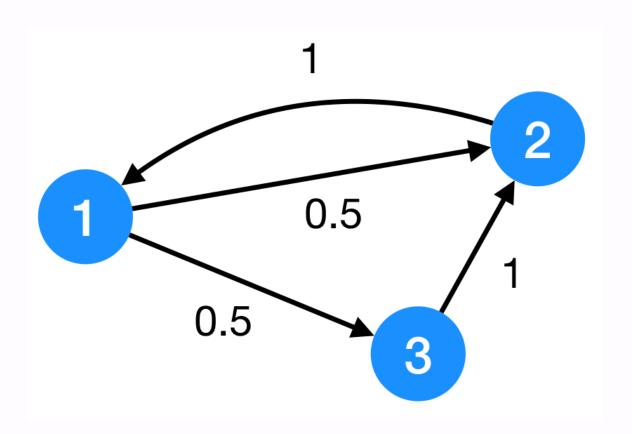
## **Text Analysis Correlations**





## **PageRank**

PageRank certainly changed the game. However, at its simplest, it is largely just about link volume.





## **Google Cares About Content Relevance and Parity**

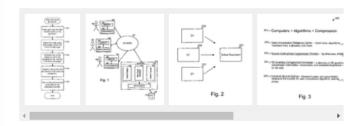
In addition to the volume of links, the source and target content relevance is examined.

#### Using text surrounding hypertext links when indexing and generating page summaries

#### Abstract

Web quotes are gathered from web pages that link to a web page of interest. The web quote may include text from the paragraphs that contain the hypertext links to the page of interest as well as text from other portions of the linked web page, such as text from a nearby header. The obtained web quotes may be ranked based on quality or relevance and may then be incorporated into a search engine's document index or into summary information returned to users in response to a search query.

#### Images (6)



#### Classifications

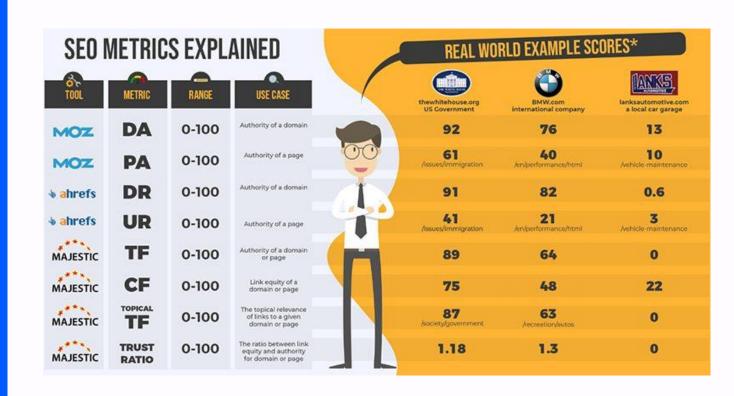
G06F17/30864 Retrieval from the Internet, e.g. browsers by querying, e.g. search engines or meta-search engines, crawling techniques, push systems



## **Our Metrics Mostly Measure Volume**

First, our link metrics are, at best, just approximations. They are not necessarily indicative of anything that Google is actually doing or measuring.

Second, our link metrics are mostly some measure of link volume.





**Citation Trust Flow** 

# **Except for Majestic.**

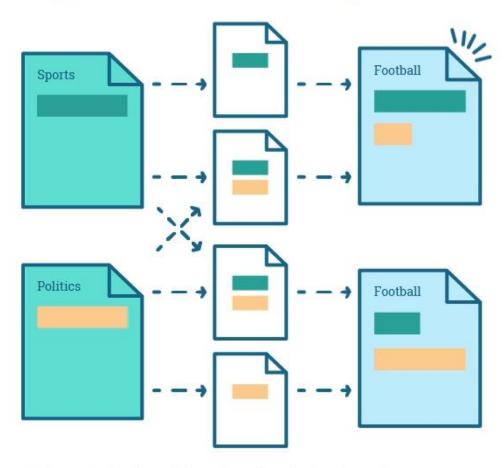


## **Topical PageRank**

It is not realistic to expect that Google has been using pure PageRank. Rather, it makes way more sense to expect they have defaulted to some form of Topical PageRank for several years.

h/t @CyrusShepard

## Topic-Sensitive PageRank



Using Topic-Sensitive PageRank, topic relevancy from seed pages can be distributed throughout linked pages.



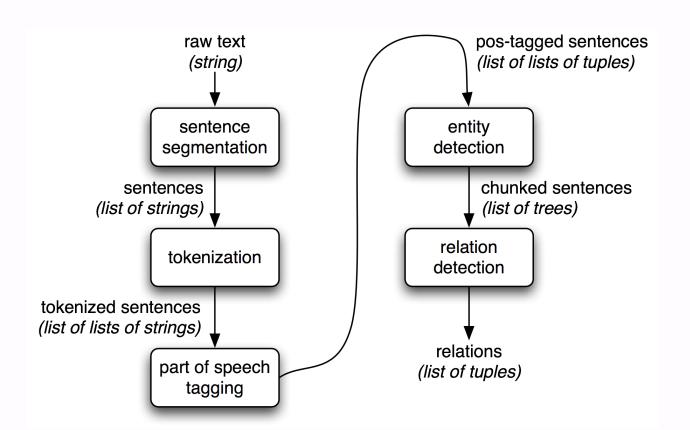


# But we just want the link, no matter what?



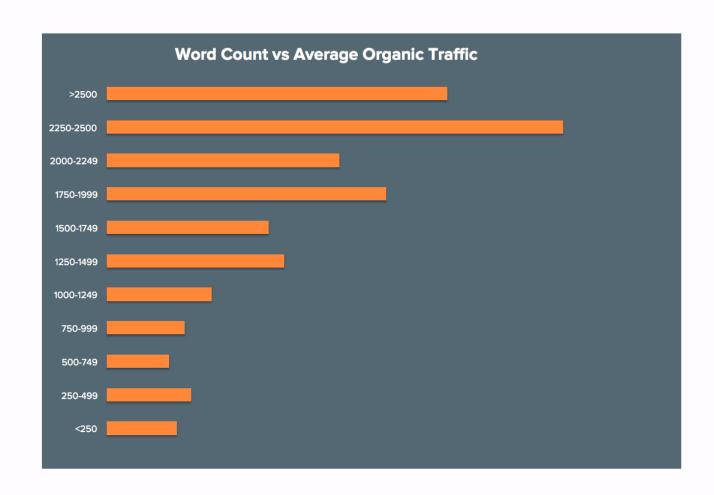
## **How Content is Understood in Information Retrieval**

Content is tokenized and then relationships between terms are determined statistically.



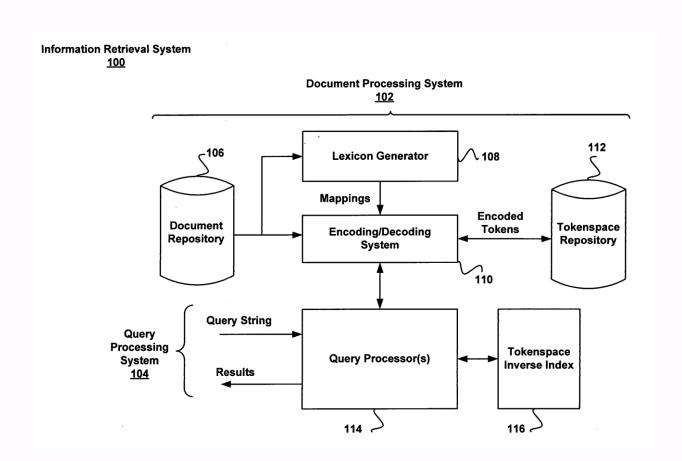


Yet The Question is Always How Long Should Content Be?



## **How Content is Understood by Google**

Google has a more sophisticated and living system for doing the same thing.



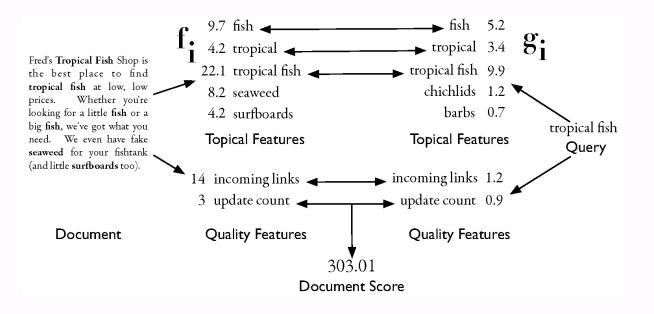


Content.

# But we just "make great content?"

### **Content Scoring and Storing**

Search engines can score documents based on a variety of features. Google's file system suggests that they have the capability to store multiple versions of any document over time.



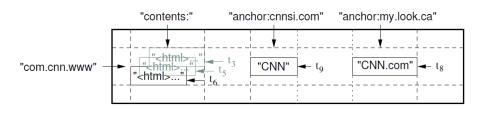
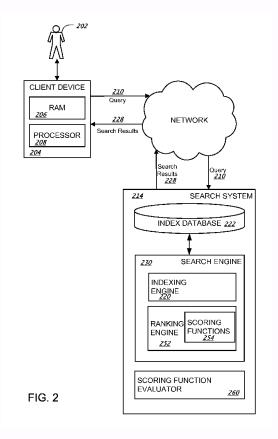


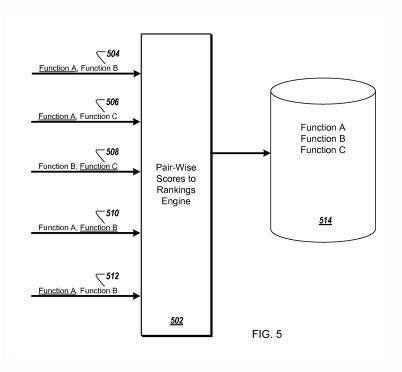
Figure 1: A slice of an example table that stores Web pages. The row name is a reversed URL. The contents column family contains the page contents, and the anchor column family contains the text of any anchors that reference the page. CNN's home page is referenced by both the Sports Illustrated and the MY-look home pages, so the row contains columns named anchor:cnnsi.com and anchor:my.look.ca. Each anchor cell has one version; the contents column has three versions, at timestamps  $t_3$ ,  $t_5$ , and  $t_6$ .

## **Google's Scoring Functions**

There's more than one scoring function. Google scores content and links a variety of different ways and then chooses the best results.

There is not just one "algorithm."





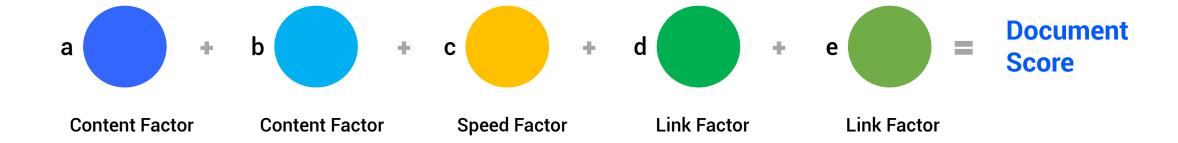


## **Document Scoring Simplified**





## **Each Component to the Equation Has a Weight**



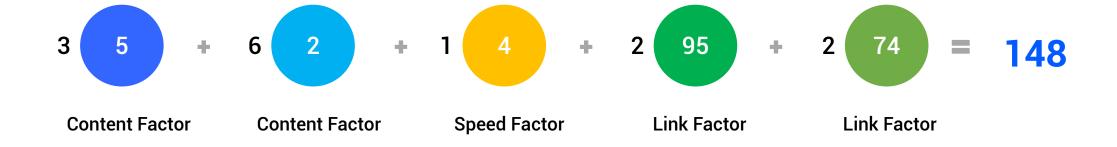


## **The Weights May Look Like This**





## This is What SEOs Do



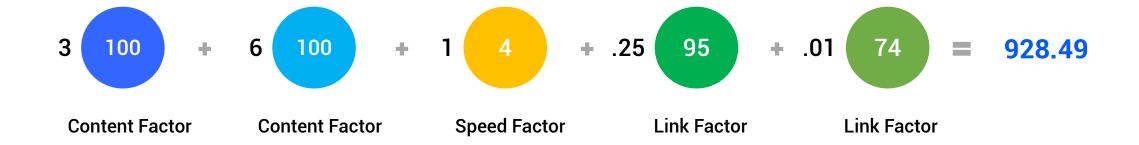


## So, Then, Google Turns Down the Weights on Links





## When Really, Content Optimization May Go Further



Google Constantly Evaluates and Experiments

DS: Last month, we had the Quality Update. How is Google assessing the quality? How do clicks factor in?

GI: We use clicks in different ways. The main things that we use clicks for evaluation and experimentation. There are many, many people who are trying to induce noise in clicks. Rand Fishkin, for example is experimenting with clicks. Using clicks directly in ranking would be a mistake. In personalized results, if you search for apple, we would most likely serve you a disambiguation box. We have to figure out if you mean the company or the food. Then, we'd look at the click you made.

■ Google Ads Help

Q Describe your issue

### There is Evidence of CTR **Expectations**

Granted, the screenshot is from the Paid side, but this suggests that Google has at least considered an expected CTR. This is also consistent with the idea of evaluating a successful search based on click activity.

The hypothesis being that if a result does not consistently meet the expected CTR, it should be demoted.

#### Expected clickthrough rate: Definition

A keyword status that measures how likely it is that your ads will get clicked when shown for that keyword, irrespective of your ad's position, extensions, and other ad formats that may affect the prominence and visibility of your ads.

This status predicts whether your keyword is likely to lead to a click on your ads. Google Ads takes into account how well your keyword has performed in the past, based on your ad's position. The expected clickthrough rate (CTR) that Google Ads provides for a keyword in your account is an estimate based on the assumption that the search term will match that keyword exactly. At auction time (when someone's search terms triggers one of your ads), Google Ads calculates a more accurate expected CTR based on the search terms, type of device, and other auction-time factors

There are three possible statuses you can get: above average, average, or below average.

- · Having an "average" or "above average" status means that there are no major problems with this keyword's expected clickthrough rate when compared to all other keywords across Google Ads.
- · A "below average" status means that you might want to consider changing your ad text so that it's more closely related to your top keywords.
- · Use this status to help identify keywords that might not be relevant enough to perform well.
- · This expected clickthrough rate is a prediction, so it's different from the actual clickthrough rates shown in the "CTR" column of your account. Unlike the "CTR" column, this status considers how the keyword performs both within your account and across all other advertisers' accounts. This status has also been adjusted to eliminate the influence of ad position and other factors that affect prominence and visibility, such as extensions
- It's possible for a keyword to have a high Quality Score and low expected clickthrough rate (or vice versa) because Google Ads looks at a number of different quality factors when determining Quality Score. Even if your overall Quality Score is high, looking at the individual factors can help you identify potential areas for improvement.
- Paused keywords will retain whatever scores they had when they were last active. Therefore, it may not be useful to look at these scores over time. We encourage advertisers to focus on active keywords when looking at their Quality Score sub-metrics, since these scores will be constantly updated.



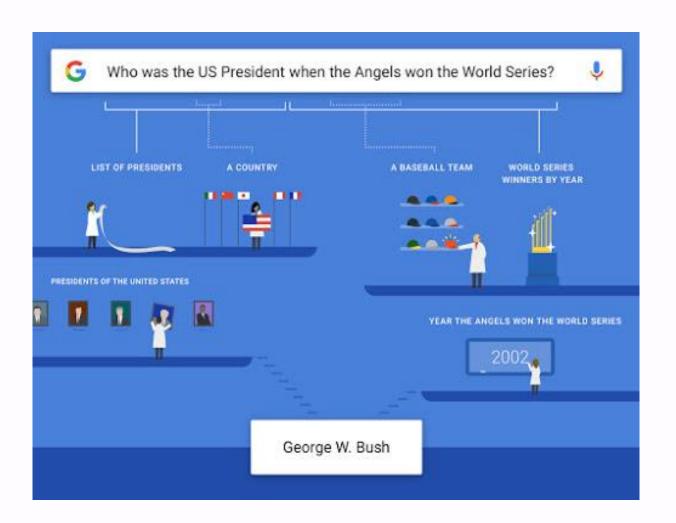
Experiments.

## But we don't A/B test our metadata?



### **Queries Become Entities**

Google has explicitly indicated that they break a query into a series of entities first.



30



#### **Attributes of Entities Inform** Context

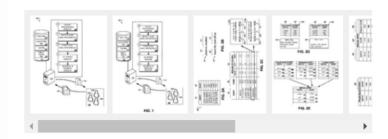
Google builds context around the query leveraging the information about the entity to inform what documents to consider.

#### Identifying and ranking attributes of entities

#### **Abstract**

Methods, systems, and apparatus, including computer programs encoded on a computer storage medium, for query analysis. Queries are identified in query data, and an entity-descriptive portion and a suffix are determined in each query. Query counts are determined for a number of times that the respective queries occur in the query data. Based on the query counts, an entity-level count is estimated, which represents a number of query submissions that include the particular suffix and are considered to refer to a first entity. The entity is determined to be a particular type of entity. A type-level count is determined, which represents a number of guery submissions that include the first suffix and are estimated to refer to entities of the particular type of entity. A score is assigned to the particular suffix based on the entity-level count and the type-level count.

#### Images (7)



#### Classifications

G06F17/30

#### US9047278B1

**United States** 

**Download PDF** 



**Similar** 

Inventor: Benjamin J. Mann, Randolph G. Brown, John R. Provine, Vinicius J. Fortuna, Andrew W. Hogue

Current Assignee : Google LLC

#### Worldwide applications

2012 • <u>US</u> 2015 • <u>US</u>

#### Application US13/673,015 events ③

2012-11-09 • Application filed by Google

2012-11-09 • Priority to US13/673,015

2013-05- Assigned to GOOGLE INC. @

2015-06-02 • Application granted

2015-06-02 • Publication of US9047278B1

02

2017-10- Assigned to GOOGLE LLC @



### **Entities are Extracted From Content to Inform Rankings**

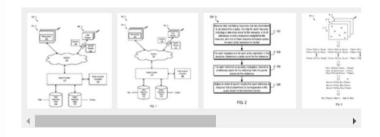
When Google is processing content, they extract ad score entities.

#### Ranking entity realizations for information retrieval

#### **Abstract**

Methods, systems, and apparatus, including computer programs encoded on a computer storage medium, for identifying and ranking entities for reference as search results. In one aspect, a method includes receiving data identifying resources that are relevant to a query. The data for each resource can include a relevance score, a list of references to entity realizations included in the resource, and for each reference to an entity realization in the list, one or more resource reference scores. For each resource and for each reference to an entity realization in the resource, a partial score for the reference can be determined from the resource reference scores for the reference and the relevance score for the resource. For each reference to an entity realization, a reference score for the reference is determined from each of the partial scores for the reference. Search results can be ranked based on the reference scores.

#### Images (7)



#### Classifications

G06F17/3053

#### US20150161127A1

**United States** 

Download PDF



**Q** Find Prior Art

**Similar** 

Inventor: Samuel C. Oates, Matthew K. Gray

Current Assignee : Google LLC

Worldwide applications

2013 · US

#### Application US13/765,975 events ②

2012-02-13 • Priority to US201261598133P

2013-02-13 • Application filed by Google

 Priority to US13/765,975 2013-02-

 Assigned to GOOGLE INC. ② 2013-04-

2015-06-11 • Publication of US20150161127A1

2019-04-02 • Application status is Abandoned



**Entity Salience.** 

# But our industry doesn't develop entity strategies?



Intent.

# Intent for a given keyword can change over time.



Intent.

# Intent for a given keyword can change over time.

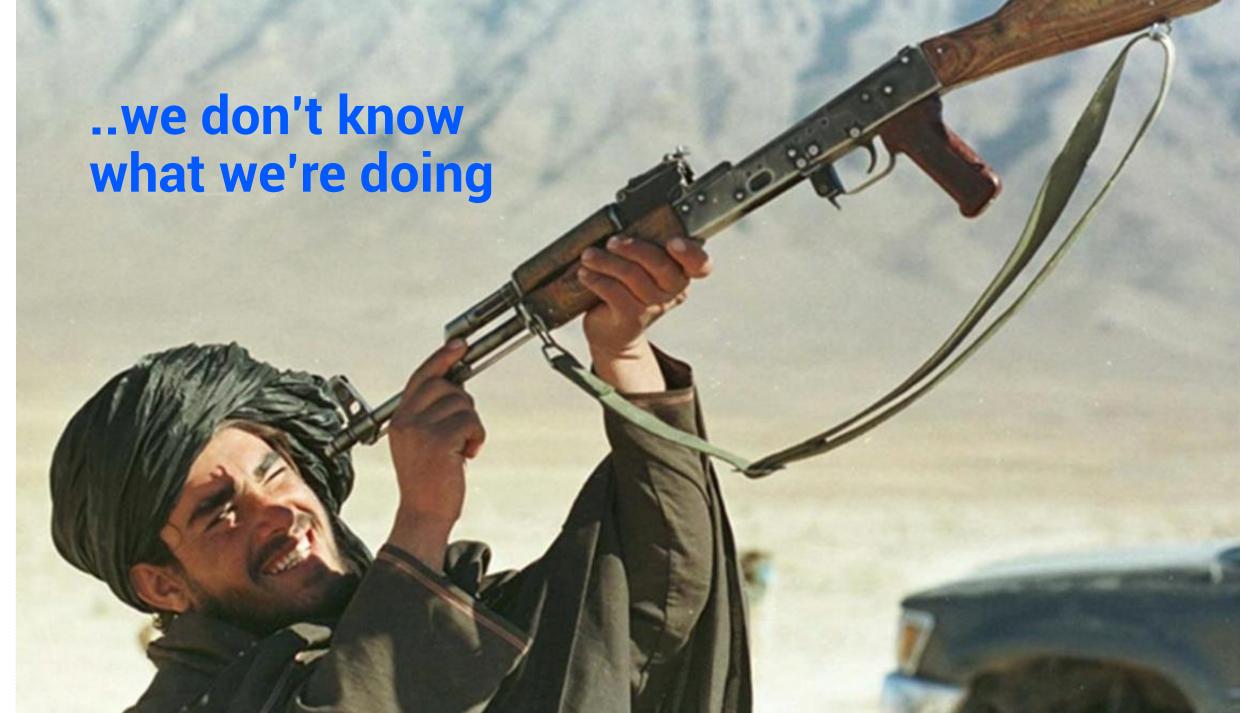
Yet we set and forget our keyword research?



Technical Content Optimization is a Multi-dimensional Word Game, but...









# Mind the Text Analysis Knowledge Gap

What is missing from the SEO skillset





## **We're Entering Different Fields**

We are no longer talking about SEO. Rather, we are talking about natural language processing, computational linguistics, information retrieval and graph theory. All things that conceptually underpin the computer science behind how search engines model topics in content.





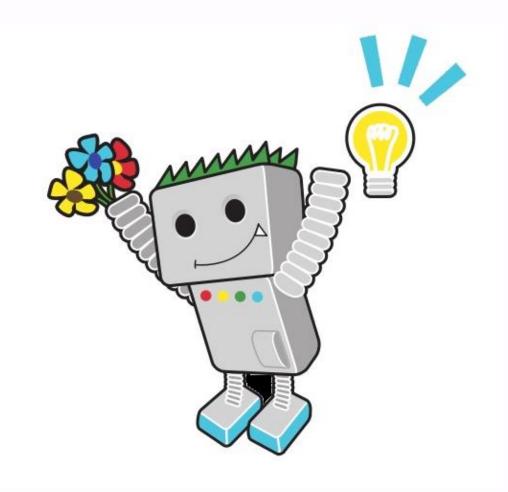
Natural Language Processing Use Cases





# A "Corpus" is Built from Crawling

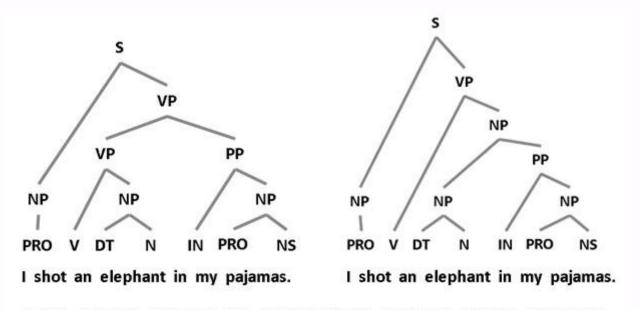
Googlebot crawls the web and builds a corpus of web documents. This is how the process begins.





#### **Documents are Parsed**

Documents are broken down into words and then tagged with parts of speech.

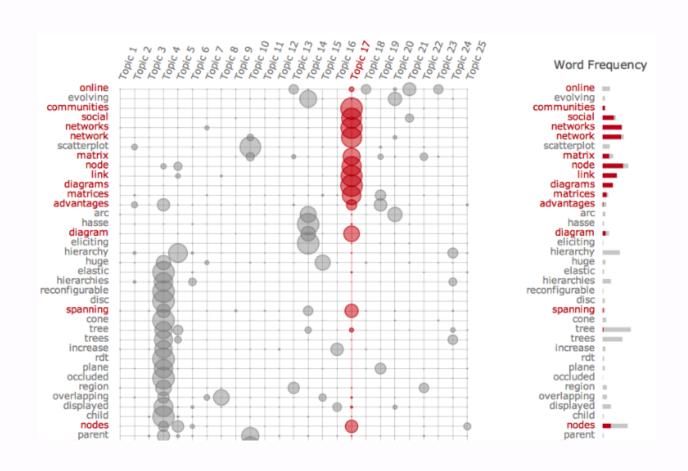


**Key:**  $N = Noun \mid NS = Plural Noun \mid NP = Noun Phrase \mid PRO = Pronoun \mid V = Verb \mid VP = Verb Phrase \mid DT = Determiner \mid IN = preposition \mid PP = Prepositional Phrase$ 



#### **Topics are Modeled**

A series of transformations and analyses are done on the content to understand what they are about.





## **Language is Understood**

Once the content is understood, and features are extracted, it can then be scored and used for rankings. This is how search engines develop their expectation of what should be featured in content.







BERT is Google's technique for pretraining NLP for classification, question answering and named entity recognition.

https://ai.googleblog.com/2018/11/open-sourcing-bert-state-of-art-pre.html



The latest news from Google AI

#### Open Sourcing BERT: State-of-the-Art Pre-training for Natural Language Processing

Friday, November 2, 2018

Posted by Jacob Devlin and Ming-Wei Chang, Research Scientists, Google Al Language

One of the biggest challenges in natural language processing (NLP) is the shortage of training data. Because NLP is a diversified field with many distinct tasks, most task-specific datasets contain only a few thousand or a few hundred thousand human-labeled training examples. However, modern deep learning-based NLP models see benefits from much larger amounts of data, improving when trained on millions, or *billions*, of annotated training examples. To help close this gap in data, researchers have developed a variety of techniques for training general purpose language representation models using the enormous amount of unannotated text on the web (known as *pre-training*). The pre-trained model can then be *fine-tuned* on small-data NLP tasks like question answering and sentiment analysis, resulting in substantial accuracy improvements compared to training on these datasets from scratch.

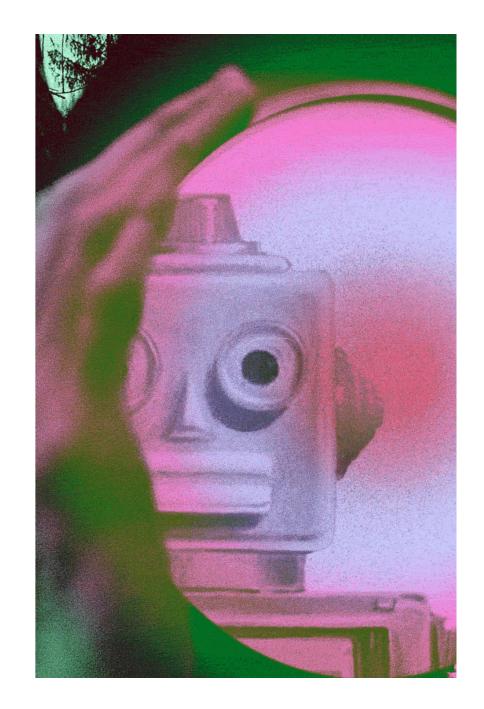
This week, we open sourced a new technique for NLP pre-training called Bidirectional Encoder Representations from Transformers, or BERT. With this release, anyone in the world can train their own state-of-the-art question answering system (or a variety of other models) in about 30 minutes on a single Cloud TPU, or in a few hours using a single GPU. The release includes source code built on top of TensorFlow and a number of pre-trained language representation models. In our associated paper, we demonstrate state-of-the-art results on 11 NLP tasks, including the very competitive Stanford Question Answering Dataset (SQuAD v1.1).



## Finally, a Machine That Can Finish Your Sentence

Completing someone else's thought is not an easy trick for A.I.

But new systems are starting to crack the code of natural language.



In other words, it's the thing that does this.

where is sesame street Shopping Settings Tools Maps News **Images** More

About 85,700,000 results (0.99 seconds)

## **New York City**

Sesame Street is a fictional street located in Manhattan (a borough in New York City). The street serves as the location for the American children's television series of the same name, which is centered around 123 **Sesame Street**, a fictional brownstone building.







About this result



# Learn More about BERT (and ELMo)

Jay Alammar has a great article with illustrations that walks you through BERT and some of the other pre-existing NLP mechanisms

http://jalammar.github.io/illustratedbert/



Blog About

# The Illustrated BERT, ELMo, and co. (How NLP Cracked Transfer Learning)

Discussions: Hacker News (98 points, 19 comments), Reddit r/MachineLearning (164 points, 20 comments)
Translations: Chinese (Simplified), Persian

The year 2018 has been an inflection point for machine learning models handling text (or more accurately, Natural Language Processing or NLP for short). Our conceptual understanding of how best to represent words and sentences in a way that best captures underlying meanings and relationships is rapidly evolving. Moreover, the NLP community has been putting forward incredibly powerful components that you can freely download and use in your own models and pipelines (It's been referred to as NLP's ImageNet moment, referencing how years ago similar developments accelerated the development of machine learning in Computer Vision tasks).









#### **BERT Q&A Demo**

Get a preview of what Google *might* extract from a page for a given question with this BERT demo.

https://www.pragnakalp.com/demos/BE RT-NLP-QnA-Demo/

## Question And Answer Demo Using BERT NLP

#### Paragraph \*

Google was founded in 1998 by Larry Page and Sergey Brin while they were Ph.D. students at Stanford University in California. Together they own about 14 percent of its shares and control 56 percent of the stockholder voting power through supervoting stock. They incorporated Google as a privately held company on September 4, 1998. An initial public offering (IPO) took place on August 19, 2004, and

#### Question 1\*

Who is current CEO?

#### Question 2

Where google started?

#### **Question 3**

Who founded google?

#### Question 4

where is bonday arter of Consta



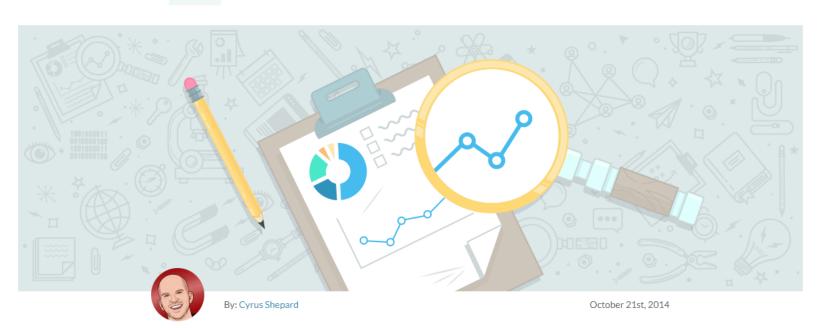
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#### More than Keywords: 7 Concepts of Advanced On-Page SEO

On-page SEO | Advanced SEO

The author's views are entirely his or her own (excluding the unlikely event of hypnosis) and may not always reflect the views of Moz.

"What is this page about?"



As marketers, helping search engines answer that basic question is one of our most important tasks. Search engines can't read pages like humans can, so we incorporate structure and clues as to what our content means. This helps provide the relevance element of search engine optimization that

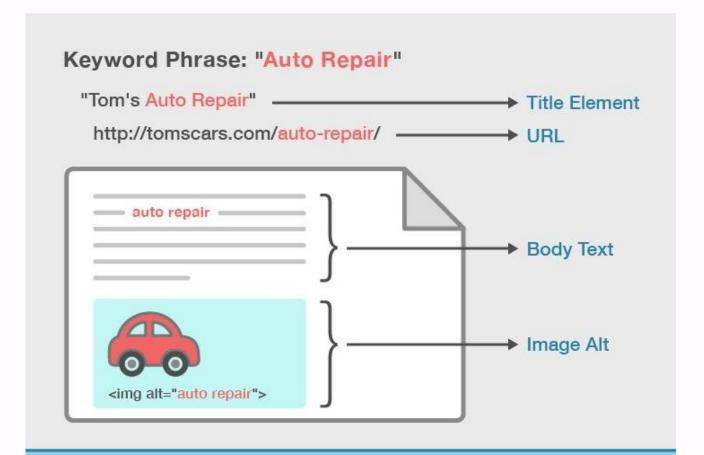




#### **Keyword Usage**

As you might imagine, leveraging Text Statistics to inform rankings indicates that you might want to use the keywords on the page.

This is where having the opportunity to rank begins.



#### **Keyword Usage**

Keywords used in text and strategically within certain elements may provide clues as to the context of the page. Overusing this technique is known as keyword stuffing and is considered spam.

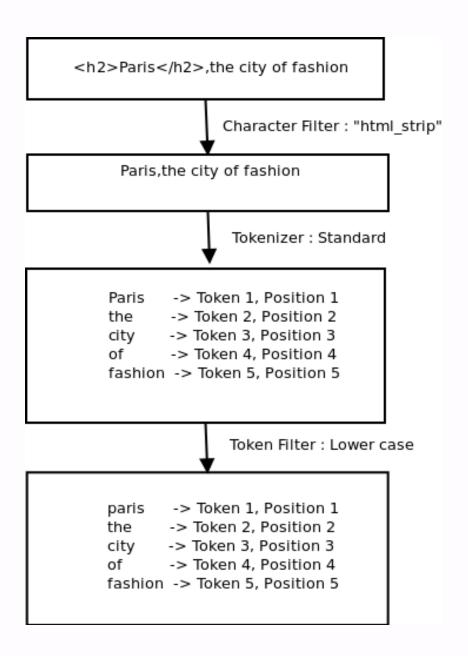




#### **Tokenization**

Search Engines break paragraphs into sentences and sentences into "tokens" or individual words.

This better positions content for statistical analysis



## N-grams

N-grams are terms or phrases of N-length.

Full sentence	It does not, however, control whether an exaction is within Congress's power to tax.
Unigrams	"It"; "does"; "not,"; "however,"; "control"; "whether"; "an"; "exaction"; "is"; "within"; "Congress's"; "power"; "to"; "tax."
Bigrams	"It does"; "does not,"; "not, however,"; "however, control"; "control whether"; "whether an"; "an exaction"; "exaction is"; "is within"; "within Congress's"; "Congress's power"; "power to"; "to tax."
Trigrams	"It does not"; "does not, however"; "not, however, control"; "however, control whether"; "control whether an"; "whether an exaction"; "an exaction is"; "exaction is within"; "is within Congress's"; "within Congress's power"; "Congress's power to"; "power to tax."





#### All Our N-gram are Belong to You

Thursday, August 3, 2006

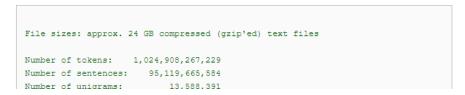
Posted by Alex Franz and Thorsten Brants, Google Machine Translation Team

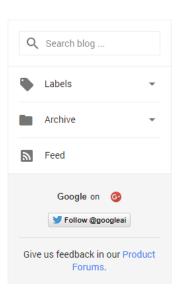
Here at Google Research we have been using word n-gram models for a variety of R&D projects, such as statistical machine translation, speech recognition, spelling correction, entity detection, information extraction, and others. While such models have usually been estimated from training corpora containing at most a few billion words, we have been harnessing the vast power of Google's datacenters and distributed processing infrastructure to process larger and larger training corpora. We found that there's no data like more data, and scaled up the size of our data by one order of magnitude, and then another, and then one more - resulting in a training corpus of one trillion words from public Web pages.

We believe that the entire research community can benefit from access to such massive amounts of data. It will advance the state of the art, it will focus research in the promising direction of large-scale, data-driven approaches, and it will allow all research groups, no matter how large or small their computing resources, to play together. That's why we decided to share this enormous dataset with everyone. We processed 1,024,908,267,229 words of running text and are publishing the counts for all 1,176,470,663 five-word sequences that appear at least 40 times. There are 13,588,391 unique words, after discarding words that appear less than 200 times.

Watch for an announcement at the Linguistics Data Consortium (LDC), who will be distributing it soon, and then order your set of 6 DVDs. And let us hear from you - we're excited to hear what you will do with the data, and we're always interested in feedback about this dataset, or other potential datasets that might be useful for the research community.

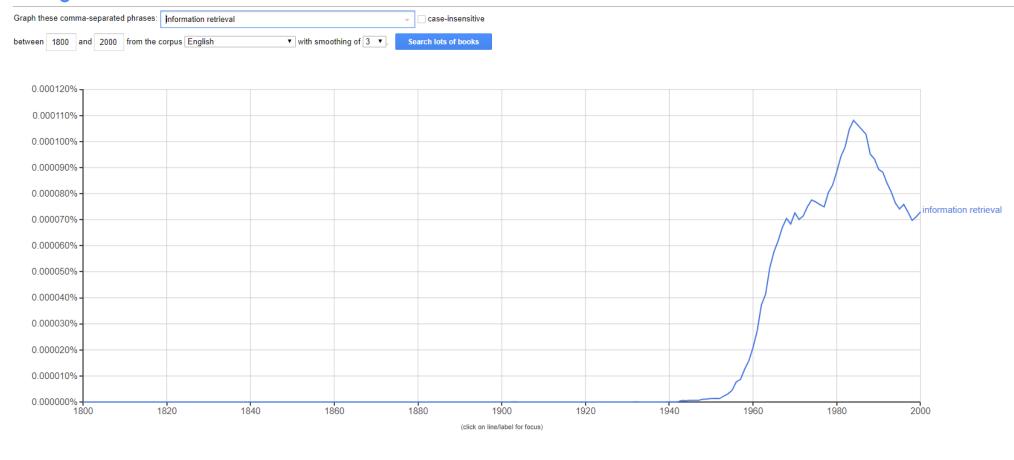
Update (22 Sept. 2006): The LDC now has the data available in their catalog. The counts are as follows:







#### Google Books Ngram Viewer



English

G+ Share

**Embed Chart** 

**54** 

Search in Google Books:

<u> 1966 - 1985</u>

<u> 1986 - 1988</u>

<u> 1989 - 1996</u>

<u> 1997 - 2000</u>

information retrieval

<u> 1800 - 1965</u>



#### **Synonyms and Close Variants**

Statistical relevance is computed using both synonyms and close variants of words.

# Dog photos Dog photos Dog photos Dog photos

#### **Natural Variants**

Dog photos
photos of fido
- puppy pics
dog photography
canine shots

#### **Synonyms and Close Variants**

Search engines possess vast corpuses of synonyms and close variants for billions of phrases, which allows you to enrich your content with natural text to provide greater meaning.





## **Stemming**

Search Engines break words into their stems to better determine relationships and relevance.

```
text <- "love loving lovingly loved lover lovely love"
text_tokens(text, stemmer = "en") # english stemmer</pre>
```

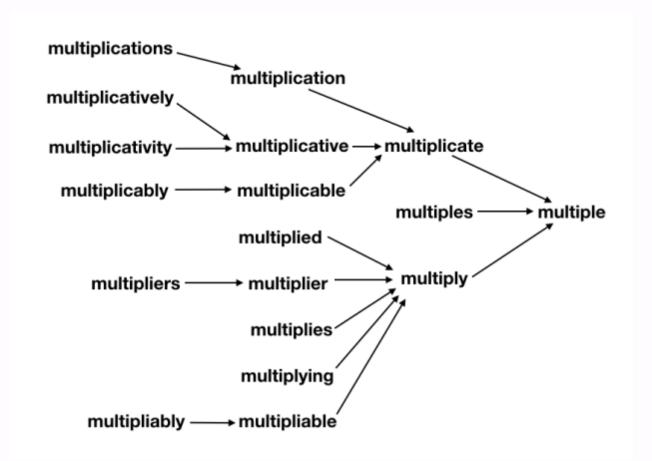
```
[[1]]
[1] "love" "love" "love" "love" "love" "love"
```



#### Lemmatization

Similar to stemming, lemmatization is the grouping of inflected forms of the same word or idea.

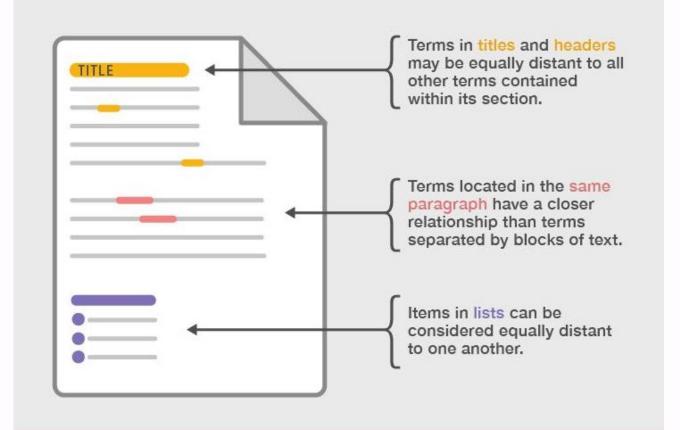
For example, "better" and "good" have the same lemma.





# **Semantic Distance & Term Relationships**

Search engines look for how physically close words are together to better determine their relationship in statistical models.



#### **Semantic Distance and Term Relationships**

Search engines can determine the connections between words and phrases by their relationships within the content. The closer the semantic relationships, the greater the chances the words and phrase are related to each other.





#### **Latent Direchlet Allocation**

LDA is a recursive algorithm for mapping keywords to topics.

## A better way to think of it:

$$P(z=t|w) \propto (\alpha_t + n_{t|d}) \frac{\beta + n_{w|t}}{\beta V + n_{\cdot|t}}$$

Chance of word is because of a topic

=

(Number of times the document already uses that topic a lot)

X.

(Number of times that word has been in that topic)





△ Document table with topics - 0:6 - Topic Extractor (Parallel LDA)

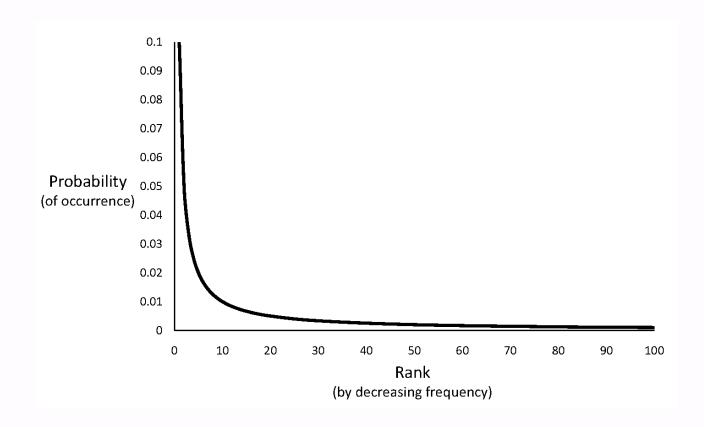
File Hilite Navigation View

Table "default" - Rows: 44834 | Cook Columns 12 | Deposition | Flow Variables

Table "default" - F	Rows: 44834 Spec - Columns: 13 Properties F	Flow Variables											
Row ID	□ Document	T Term	D topic_0	D topic_1	D topic_2	D topic_3	D topic_4	D topic_5	D topic_6	D topic_7	D topic_8	D topic_9	S Assigne
Row0	"SEO Tools: The Complete List (2019 Updat S	_	0.231	0	0	0	0	0	0.546	0.222	0	0	topic_6
Row1	"SEO Tools: The Complete List (2019 Updat T	Tools:[]	0.259	0	0	0	0	0	0.491	0.25	0	0	topic_6
Row2	"SEO Tools: The Complete List (2019 Updat T	The[]	0.056	0	0	0	0	0	0.722	0.222	0	0	topic_6
Row3	"SEO Tools: The Complete List (2019 Updat C	Complete[]	0.074	0	0	0	0	0	0.74	0.185	0	0	topic_6
Row4	"SEO Tools: The Complete List (2019 Updat L	List[]	0.139	0	0	0	0	0	0.694	0.167	0	0	topic_6
Row5	"SEO Tools: The Complete List (2019 Updat (	(2019[]	0.241	0	0	0	0	0	0.62	0.139	0	0	topic_6
Row6	"SEO Tools: The Complete List (2019 Updat U	Update)[]	0.157	0	0	0	0	0	0.666	0.176	0	0	topic_6
Row7	"SEO Tools: The Complete List (2019 Updat S	SECockpit[]	0.287	0	0	0	0	0	0.472	0.241	0	0	topic_6
Row8	"SEO Tools: The Complete List (2019 Updat is	s[]	0.204	0	0	0	0	0	0.639	0.157	0	0	topic_6
Row9	"SEO Tools: The Complete List (2019 Updat p	probably[]	0.213	0	0	0	0	0	0.676	0.111	0	0	topic_6
Row10	"SEO Tools: The Complete List (2019 Updat n	most[]	0.111	0	0	0	0	0	0.74	0.148	0	0	topic_6
Row11	"SEO Tools: The Complete List (2019 Updat a	advanced[]	0.194	0.009	0	0	0	0	0.518	0.278	0	0	topic_6
Row12	"SEO Tools: The Complete List (2019 Updat k	keyword[]	0.167	0	0	0	0	0	0.676	0.157	0	0	topic_6
Row13	"SEO Tools: The Complete List (2019 Updat r	research[]	0.093	0	0	0	0	0	0.629	0.278	0	0	topic_6
Row14	"SEO Tools: The Complete List (2019 Updat t	tool[]	0.222	0	0	0	0	0	0.713	0.065	0	0	topic_6
Row15	"SEO Tools: The Complete List (2019 Updat o	on[]	0.083	0	0	0	0	0	0.685	0.231	0	0	topic_6
Row16	"SEO Tools: The Complete List (2019 Updat t	the[]	0.148	0	0	0	0	0	0.602	0.25	0	0	topic_6
Row17	"SEO Tools: The Complete List (2019 Updat n	market.[]	0.342	0	0	0	0	0	0.565	0.093	0	0	topic_6
Row18	"SEO Tools: The Complete List (2019 Updat Y	Yes,[]	0.241	0	0	0	0	0	0.583	0.176	0	0	topic_6
Row19	"SEO Tools: The Complete List (2019 Updat y	you[]	0.093	0	0	0	0	0	0.777	0.13	0	0	topic_6
Row20	"SEO Tools: The Complete List (2019 Updat e	enter[]	0.102	0	0	0	0	0	0.62	0.278	0	0	topic_6
Row21	"SEO Tools: The Complete List (2019 Updat a	a[]	0.102	0	0	0	0	0	0.648	0.25	0	0	topic_6
Row22	"SEO Tools: The Complete List (2019 Updat s	seed[]	0.241	0	0	0	0	0	0.611	0.148	0	0	topic_6
Row23	"SEO Tools: The Complete List (2019 Updat a	and[]	0.194	0	0	0	0	0	0.657	0.148	0	0	topic_6
Row24	"SEO Tools: The Complete List (2019 Updat g	get[]	0.241	0	0	0	0	0	0.537	0.222	0	0	topic_6
Row25	"SEO Tools: The Complete List (2019 Updat s	suggestions[]	0.148	0	0	0	0	0	0.685	0.167	0	0	topic_6
Row26	"SEO Tools: The Complete List (2019 Updat li	ike[]	0.167	0	0	0	0	0	0.731	0.102	0	0	topic_6
Row27	"SEO Tools: The Complete List (2019 Updat a	any[]	0.046	0	0	0	0	0	0.611	0.343	0	0	topic_6
Row28	"SEO Tools: The Complete List (2019 Updat o	other[]	0.093	0	0	0	0	0	0.509	0.352	0.046	0	topic_6
Row29	"SEO Tools: The Complete List (2019 Updat t	tool.[]	0.194	0	0	0	0	0	0.602	0.204	0	0	topic_6
Row30	"SEO Tools: The Complete List (2019 Updat B	But[]	0.213	0	0	0	0	0	0.62	0.12	0.046	0	topic_6
Row31	"SEO Tools: The Complete List (2019 Updat c	can[]	0.241	0	0	0	0	0	0.648	0.111	0	0	topic_6
Row32	"SEO Tools: The Complete List (2019 Updat d	do[]	0.148	0	0	0	0	0	0.676	0.176	0	0	topic_6
Row33	"SEO Tools: The Complete List (2019 Updat s		0.213	0	0	0	0	0	0.657	0.13	0	0	topic_6
Row34	"SEO Tools: The Complete List (2019 Updat n	much[]	0.333	0	0	0	0	0	0.555	0.111	0	0	topic_6
Row35	"SEO Tools: The Complete List (2019 Updat n	more[]	0.148	0	0	0	0	0	0.759	0.093	0	0	topic_6
Row36	"SEO Tools: The Complete List (2019 Updat t	than[]	0.213	0	0	0	0	0	0.611	0.176	0	0	topic_6
Row37	"SEO Tools: The Complete List (2019 Updat li	ist[]	0.065	0	0	0	0	0	0.759	0.176	0	0	topic_6

## Zipf's Law

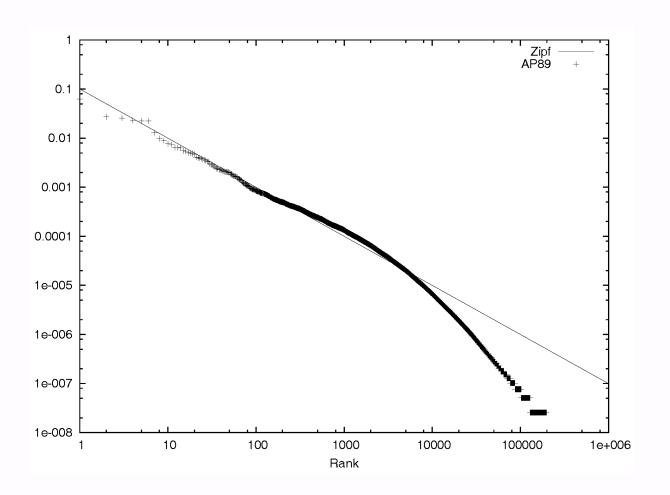
Zipf's law is a theory that words will be similarly distributed across documents in the same corpus (or document set).





## **Zipf's Law Applied**

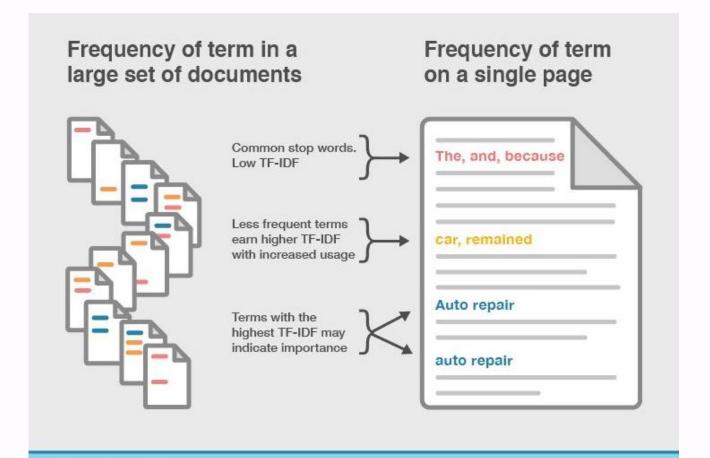
When run on an actual dataset, zipf's law tends to hold up in high rankings.





# **Term Frequency Inverse Document Frequency**

Term frequency, inverse document frequency (TF-IDF) identifies the importance of keywords with respect to other keywords in documents in a corpus.



#### TF-IDF

Term frequency-inverse document frequency (TF-IDF) measures the importance of a keyword phrase by comparing it to the frequency of the term in a large set of documents. Many advanced textual analysis techniques use a version of TF-IDF as a base.







## **Algorithmical Inspirations for Better Writing**

or why Text Optimization with TF\*IDF is the key to success.

Try it for free

Search Engine Optimization has been around for many years. So far, however, our focus has been primarily on rankings and backlinks. We have monitored and exchanged links, bought links and built links by ourselves. But for years now, the search engines have been trying to convince us of a slightly different approach: "You need good and relevant content that is especially valuable for your users". And so we started to write content.

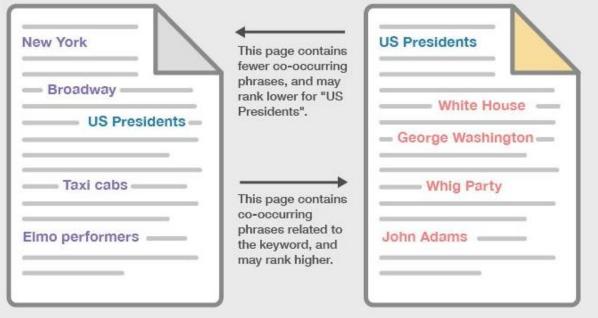


## Phrase-based Indexing & Co-occurence

Google Specifically looks for keywords that co-occur with a target keyword in a document set.

Usage of those keywords is an indication of relevance for subsequent documents.

## Keyword Phrase: "US Presidents"



#### Phrase-Based Indexing and Co-occurrence

Using the concept of co-occurrence, search engines know that certain phrases tend to predict other phrases. Presence of these co-occurring phrases can strengthen topic focus. Links from pages with co-occurring phrases can also help.



# But You Heard TF-IDF is Old And You Shouldn't Focus On it...

I actually agree with this, you should not focus on TF-IDF in isolation.

I suspect that Google is using a series of text analysis functions to calculate relevance, but the age of the technique does not make it any less valuable.



Don't focus on tf-idf to optimize pages as search algorithms are much more complex now."

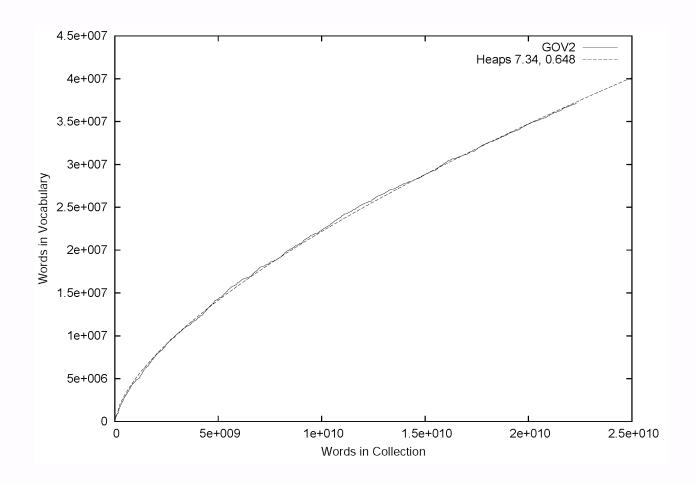
#HangoutNotes

Google Webmaster Hangout Notes

April 18th 2019

## **Heap's Law**

Heaps law indicates that vocabulary within a corpus grows at a predictable rate.

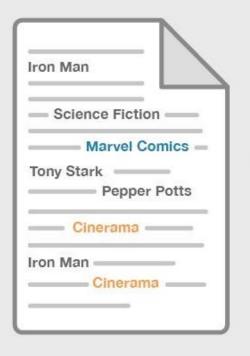




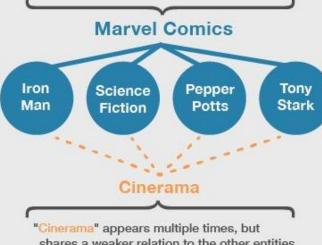
#### **Entity Salience**

Search engines leverage the features of the entity to understand the context in which the entity is referenced. Implicit features of the entity may be used to understand the document.

#### "Marvel Comics" vs. "Cinerama"



"Marvel Comics" only appears once on the page, but it shares close bonds to other entities, signifying importance.



shares a weaker relation to the other entities on the page, making it less important.

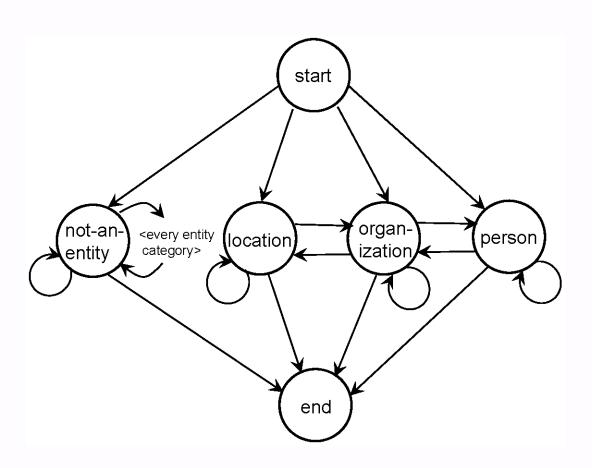
#### **Entity Salience**

Entity salience goes beyond traditional keyword techniques, like TF-IDF, for finding relevant terms in a document by leveraging known relationships between entities. An entity is anything in the document that is distinct and well defined.



## **Hidden Markov Models**

Hidden Markov Models allow search engines to extract implicit entities.





## Entities are Also Used in Verification

Google double checks what you're talking about by using entities.

H/t @TomAnthonySEO

## **Knowledge-Based Trust: Estimating** the Trustworthiness of Web Sources

Xin Luna Dong, Evgeniy Gabrilovich, Kevin Murphy, Van Dang Wilko Horn, Camillo Lugaresi, Shaohua Sun, Wei Zhang Google Inc.

{lunadong|gabr|kpmurphy|vandang|wilko|camillol|sunsh|weizh}@google.com

#### **ABSTRACT**

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arXiv:1502.03

The quality of web sources has been traditionally evaluated using *exogenous* signals such as the hyperlink structure of the graph. We propose a new approach that relies on *endogenous* signals, namely, the correctness of factual information provided by the source. A source that has few false facts is considered to be trustworthy.

The facts are automatically extracted from each source by information extraction methods commonly used to construct knowledge bases. We propose a way to distinguish errors made in the extraction process from factual errors in the web source per se, by using joint inference in a novel multi-layer probabilistic model.

We call the trustworthiness score we computed *Knowledge-Based Trust (KBT)*. On synthetic data, we show that our method can reliably compute the true trustworthiness levels of the sources. We then apply it to a database of 2.8B facts extracted from the web, and thereby estimate the trustworthiness of 119M webpages. Manual evaluation of a subset of the results confirms the effectiveness of the method.

#### 1. INTRODUCTION

"Learning to trust is one of life's most difficult tasks."

— Isaac Watts.

Quality assessment for web sources<sup>1</sup> is of tremendous importance in web search. It has been traditionally evaluated using exogenous signals such as hyperlinks and browsing history. However, such signals mostly capture how popular a webpage is. For example, the gossip websites listed in [16] mostly have high PageRank scores [4], but would not generally be considered reliable. Conversely, some less popular websites nevertheless have very accurate information.

In this paper, we address the fundamental question of estimating how trustworthy a given web source is. Informally, we define the trustworthiness or *accuracy* of a web source as the probability that it contains the correct value for a fact (such as Barack Obama's nationality), assuming that it mentions any value for that fact. (Thus we do not penalize sources that have few facts, so long as they are correct.)

We propose using Knowledge-Based Trust (KBT) to estimate source trustworthiness as follows. We extract a plurality of facts from many pages using information extraction techniques. We then jointly estimate the correctness of these facts and the accuracy of the sources using inference in a probabilistic model. Inference is an iterative process, since we believe a source is accurate if its facts are correct, and we believe the facts are correct if they are extracted from an accurate source. We leverage the redundancy of information on the web to break the symmetry. Furthermore, we show how to initialize our estimate of the accuracy of sources based on authoritative information, in order to ensure that this iterative process converges to a good solution.

The fact extraction process we use is based on the *Knowledge Vault* (KV) project [10]. KV uses 16 different information extraction systems to extract (subject, predicate, object) *knowledge triples* from webpages. An example of such a triple is (*Barack Obama, nationality, USA*). A subject represents a real-world entity, identified by an ID such as *mids* in *Freebase* [2]; a predicate is predefined in *Freebase*, describing a particular attribute of an entity; an object can be an entity, a string, a numerical value, or a date.

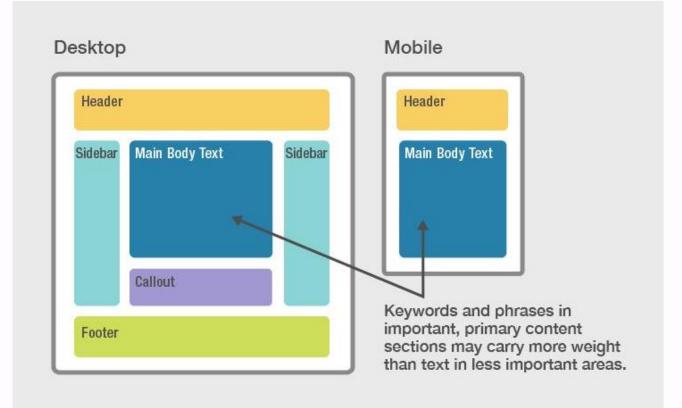
The facts extracted by automatic methods such as KV may be wrong. One method for estimating if they are correct or not was described in [11]. However, this earlier work did not distinguish between factual errors on the page and errors made by the extraction system. As shown in [11], extraction errors are far more prevalent than source errors. Ignoring this distinction can cause us to incorrectly distrust a website.

Another problem with the approach used in [11] is that it estimates the reliability of each webpage independently. This can cause problems when data are sparse. For example, for more than one billion webpages, KV is only able to extract a single triple (other extraction systems have similar limitations). This makes it



#### **Page Segmentation**

Modern Search engines determine both prominence of content and review the visual hierarchy to determine how valuable the content is to the page.



#### **Page Segmentation**

Content located in the main body text likely holds more importance than text placed in sidebars or alternative positions. Repeating text placed in boilerplate locations, or chrome, runs the risk of being discounted even more.





How it all works.

# Search engines are recursive.



What we're missing.

We need to understand Google's statistical expectation of content and add it to our content's requirements.



## What Should We Be Doing?

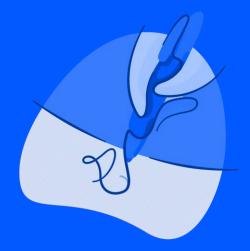
Let's Get Actionable





#### **Step 1 - Research & Create:**

Create content that fulfills expectations



We need to create or optimize content that balances user needs and search engine expectations.

This requires researching the query space based on what is currently ranking in Google's corpus.

#### **Step 2 - Build Relevant Links:**

**Build Links with Content Parity** 



Building links needs to be a more detailed process. You need to only queue up link prospects that are topically relevant.

These are the links that will propel you further than links from random unrelated content.

#### **Step 3 - Test & Optimize:**

Measure performance and experiment with metadata



You need to continually review the performance of your content against that of the average performance in your space.

If you are performing below average, this an opportunity to perform experiments on your metadata.



#### The "Perfectly" Optimized Page

(for the example keyword phrase "chocolate donuts")

#### Page Title: Chocolate Donuts | Mary's Bakery

Meta Description: Mary's Bakery's chocolate donuts are possibly the most delicious, perfectly formed, flawlessly chocolately donuts ever made.

#### H1 Headline: Chocolate Donuts from Mary's Bakery

chocolate-donuts.jpg Photo of Donuts (with Alt Attribute):

Image Filename:

Body Text: chocolate donuts

Chocolate Donuts

chocolate donuts

donuts

donuts

chocolate

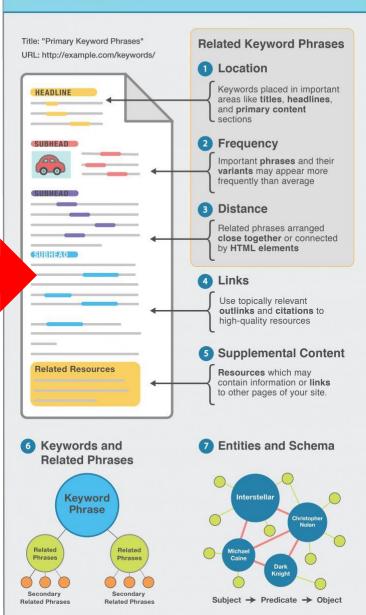
chocolate donuts

\_chocolate\_

chocolate donuts

#### **On-page Topic Targeting for SEO**

When creating content, we organize keyword phrases and ideas with related concepts in order to provide search engines with better topical signals, with the goal to achive higher rankings.



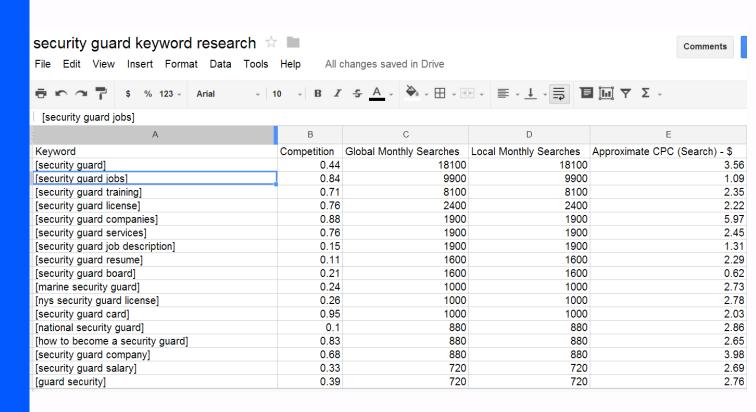
#### We need to do more of Column B

Our industry talks a lot about the concepts in the column B, but in practice we do not have enough SEO tools to facilitate the latter.



#### It Starts with Keyword Research

This cannot be the extent of your keyword research in 2019.





#### **KEYWORD DATA SHEET**



This usually includes some combination of Word Count, Avg Monthly Search Volume, Historical Traffic, Share of Voice, Google Ranking, Cost Per Click, Quality Score, Target Persona, Need State, Keyword Segment, Conversions, Landing Page, Target Landing Page, Page Entities, Rank Zone, Ranking Difficulty.



The keyword portfolio includes a number of data points on each keyword that allows it to inform strategic planning, content strategy, content marketing, SEO and Paid Search.



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#### ₽<sup>78</sup>

#### Let's Take it back to 2013

At minimum you should be pulling, keywords, search volume, ranking difficulty, co-occurring keywords, target personas, need states, entities.

Check out my Persona-driven Keyword research deck for how to pull most of this.

https://www.slideshare.net/ipullrank/persona-driven-keyword-research/

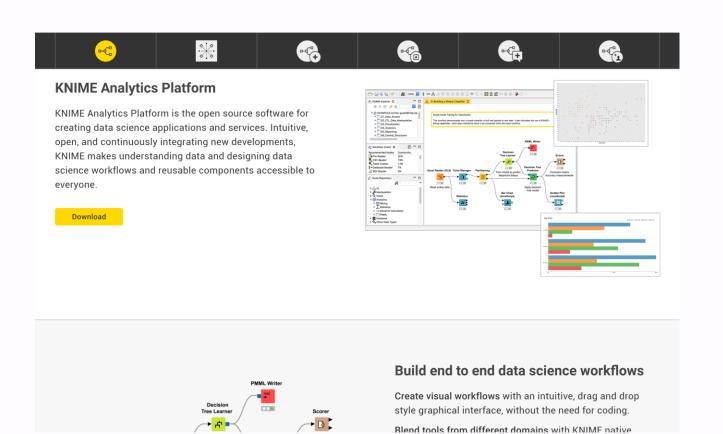


The goal.

The ultimate goal is to determine a series of co-occurring terms and entities to incorporate into your content for each target keyword.

#### **Meet Knime Analytics**

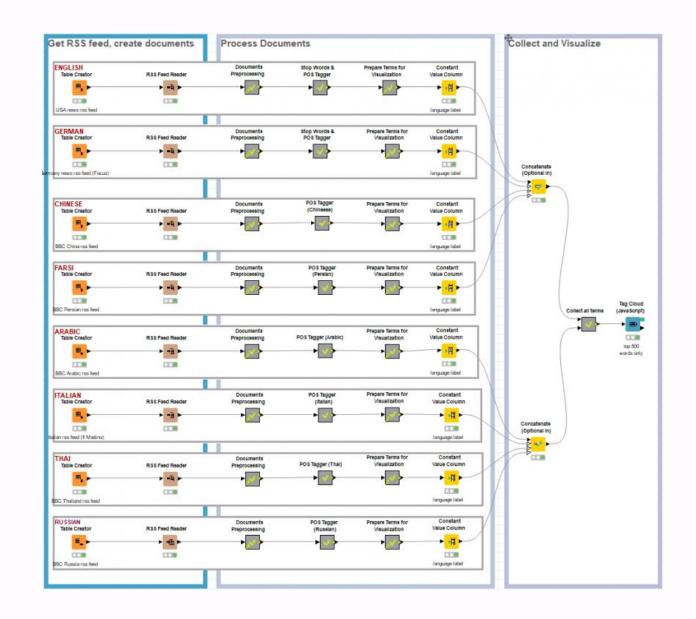
https://www.knime.com/knimesoftware/knime-analytics-platform





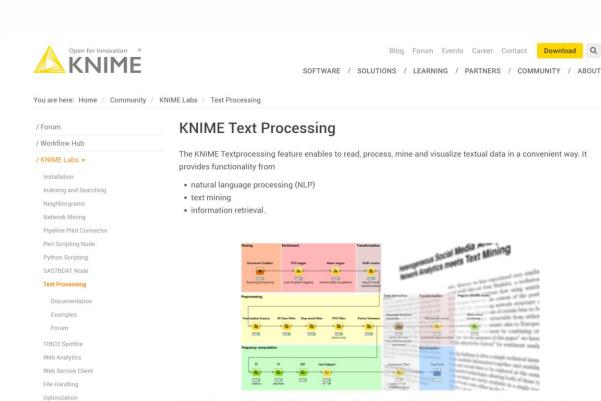
## **Knime Allows for Drag & Drop Text Analysis**

More than just text analysis, Knime has a series of features for.



#### **TextProcessing Extension**

https://www.knime.com/knime-text-processing



See the documentation section for more information about the philosophy and structure of the Text Processing feature.

Contact:

Active Learning

Deeplearning4J
Deep Learning

/ Community Contributions

/ Trusted Contributions
/ Cheminformatics
/ Bioinformatics and NGS

Kilian Thiel KNIME

82

#### **Palladian HTTP Extension**

https://www.knime.com/community/palladian

#### / Forum / Workflow Hub / KNIME Labs / Community Contributions / Trusted Contributions / Cheminformatics / Bioinformatics and NGS / KNIME Image Processing / Misc Projects • Continental Nodes for KNIME Palladian data.world Nodes for KNIME Scripting Integrations DYMATRIX Customer Intelligence JMS Connector Digital Signal Processing Nodes MMI Labs Nodes SPARQL Nodes Shapefile Extension / Community Developers / Free Partner Extensions

#### Palladian Nodes for KNIME (trusted extension)



Palladian is a Java-based toolkit which provides functionality to perform typical Internet Information Retrieval tasks. It provides a collection of algorithms for text processing focused on classification, extraction of various types of information, and retrieval of data from the Web.

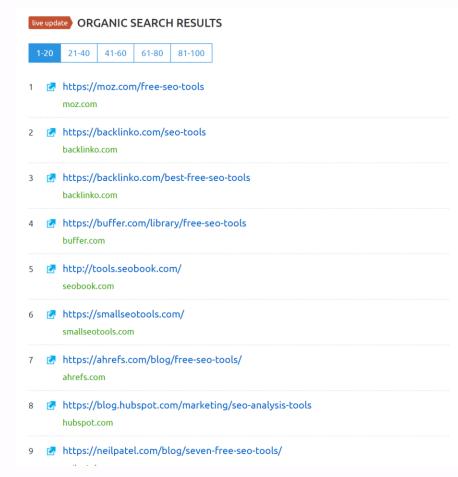
The nodes are intended to integrate with existing KNIME Nodes, such as the KNIME Textprocessing and the KNIME XML-Processing nodes.

The growing collection of Palladian KNIME nodes provide the possibility to use Palladian's capabilities directly within KNIME, to complement and extend existing workflows, or to allow for quick prototyping without having to write any code. The current version features the following nodes:

- Geo Nodes
- Text Classifier
- PalladianNer
- HttpRetriever, HttpResultDataExtractor, FormEncodedHttpEntityCreator, MultipartEncodedHttpEntityCreator, OAuth
- HtmlParser
- FeedDiscovery
- FeedParser
- ContentExtractor
- DateExtractor
- APCalculator
- · UrlExtractor, UrlNormalizer, UrlResolver, UrlDomainExtractor
- ThresholdAnalyzer
- HashCalculator

### Download a "Corpus" for a Keyword

Ideally, we'd review all of the results for a given keyword to achieve parity with Google, but in this case we'll download the top 100 results for "seo tools" from SEMRush.



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#### Create Your Website for Free | Free SEO Tools

Ad www.wix.com/

Everything You Need to Index Your Website on All Search Engines. Complete SEO Toolkit. Discover the Best Keywords for Your Website. Implement a More Effective SEO Strategy. 100s of templates. Social media compatible. Traffic generation tools. Mobile optimized. Advanced image editor.

#### Moz SEO Tool - Official | Rankings, Links & Keywords

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Boost Your Rankings & Search Engine Visibility with Moz Pro. Start a Free Trial! Free SEO Resources/Guides. Search Visibility Score. Measure Keyword Rankings. Link Profile Analysis. Competitor Rank Tracking. Local & Mobile Ranking. Custom, Automated Reports. SERP Analysis.

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SEO Made Simple with Wix. All-In-One Solution. Build a Site. Start Ranking. Try it Today. Step By Step Guide. Add SEO To Every Page. Optimize. Start Tracking Your Success Today. Free multilingual fonts. Traffic generation tools. Mobile optimized. Easy-to-add blog. Advanced image editor. Market leaders.

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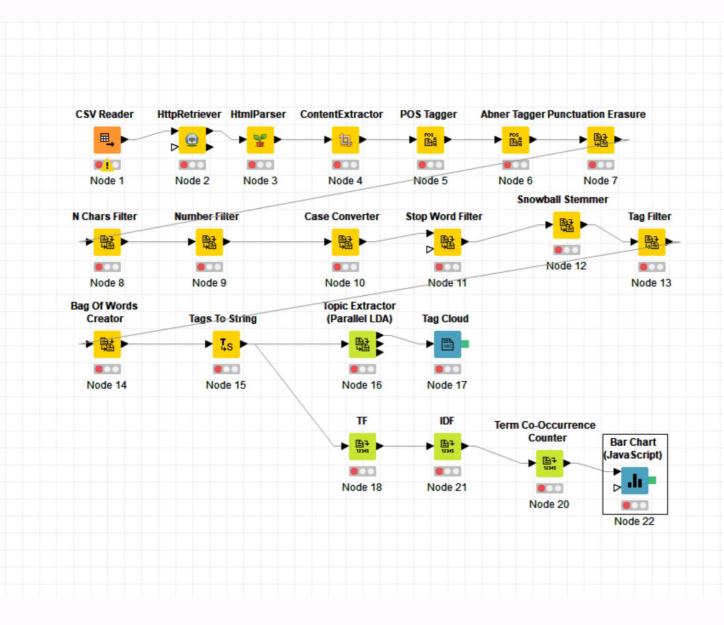
Ad www.wix.com/

SEO Made Simple with Wix. All-In-One Solution. Build a Site. Start Ranking. Try it Today. Step By Step Guide. Add SEO To Every Page. Optimize. Start Tracking Your Success Today. 100s of templates.

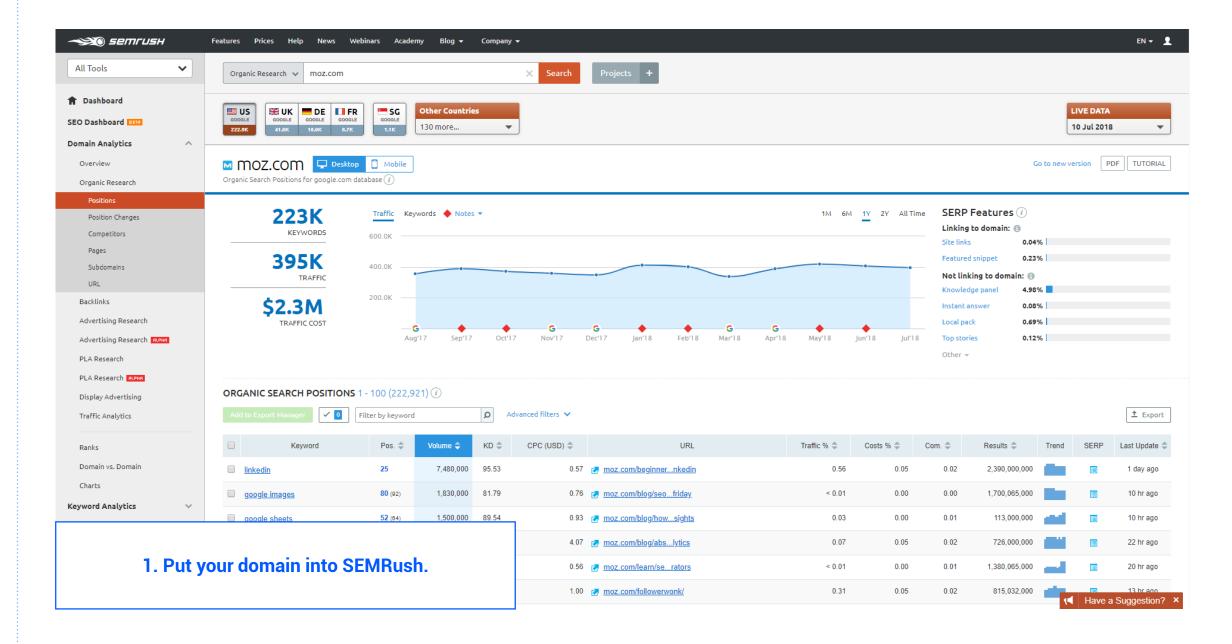


#### **Here's a Starter Workflow**

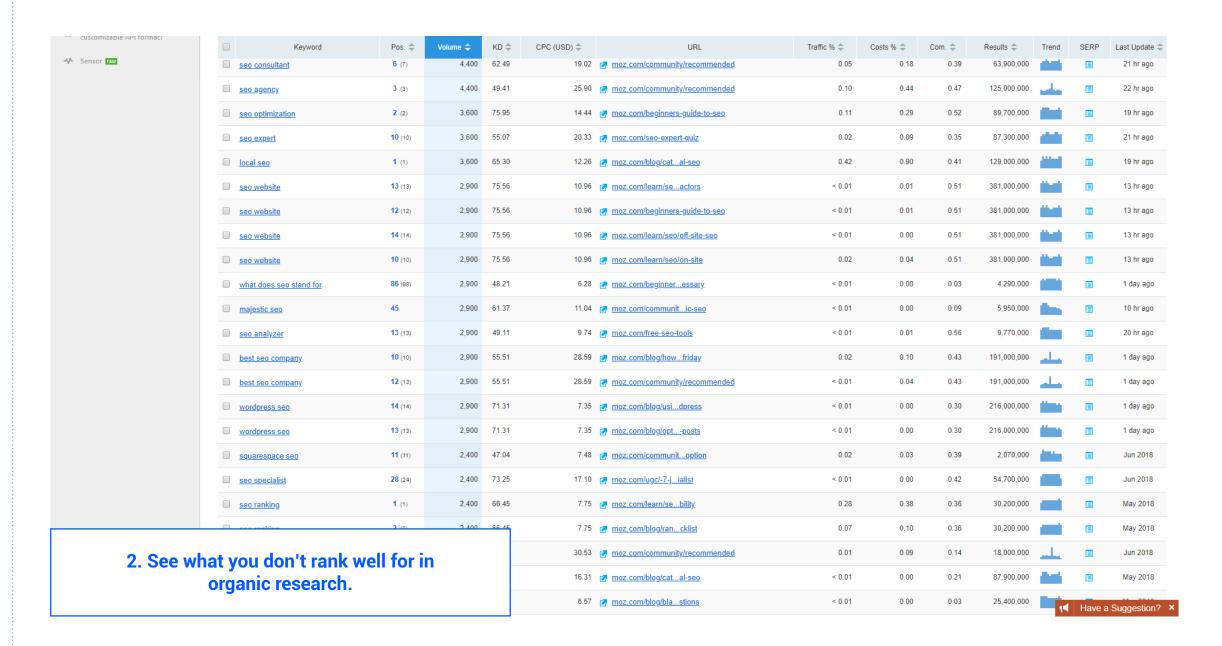
This workflow allows you to get started with LDA and computes Term Frequency.







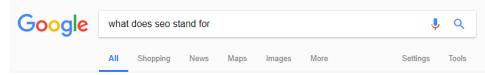




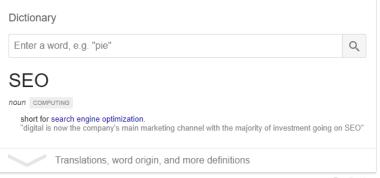


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◆ Sensor Max	Seo consultant	Pos. \$	Volume <b>\$</b> 4,400	KD \$ 62.49	CPC (USD) \$	URL  moz.com/community/recommended	Traffic % \$\phi\$ 0.05	Costs % \$ 0.18	Com. \$ 0.39	Results \$ 63,900,000	Trend	SERP	Last Update \$ 21 hr ago
	seo agency	3 (3)	4,400	49.41		moz.com/community/recommended	0.10	0.44	0.47	125,000,000			22 hr ago
	seo optimization	2 (2)	3,600	75.95		r₹ moz.com/beginners-guide-to-seo	0.11	0.29	0.52	89,700,000			19 hr ago
	seo expert	10 (10)	3,600	55.07		r∌ moz.com/seo-expert-quiz	0.02	0.09	0.35	87,300,000	<b>—</b>		21 hr ago
	local seo	1 (1)	3,600	65.30		moz.com/blog/catal-seo	0.42	0.90	0.41	129,000,000	-		19 hr ago
	seo website	13 (13)	2,900	75.56		moz.com/learn/seactors	< 0.01	0.01	0.51	381,000,000	-		13 hr ago
	seo website	12 (12)	2,900	75.56		moz.com/beginners-guide-to-seo	< 0.01	0.01	0.51	381,000,000	10.00		13 hr ago
	seo website	14 (14)	2,900	75.56	10.96		< 0.01	0.00	0.51	381,000,000	-		13 hr ago
what doe	es seo stand for		86 (	(98)		2,900 48.21		6.28	moz.	com/beg	<u>inner</u>	ess	sary.
	seo analyzer	13 (13)	2,900	49.11	9.74		< 0.01	0.01	0.56	9,770,000			20 hr ago
	seo analyzer best seo company.	13 (13) 10 (10)	2,900				< 0.01	0.01	0.56 0.43	9,770,000			
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	best seo company.  best seo company.	10 (10) 12 (13)	2,900	55.51 55.51 71.31	28.59 28.59 7.35	moz.com/blog/howfriday. moz.com/community/recommended	0.02 < 0.01	0.10	0.43	191,000,000	-		1 day ago 1 day ago 1 day ago
	best seo company.  best seo company.  wordpress seo	10 (10) 12 (13) 14 (14)	2,900 2,900 2,900	55.51 55.51 71.31 71.31	28.59 28.59 7.35 7.35	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress	0.02 < 0.01 < 0.01	0.10 0.04 0.00	0.43 0.43 0.30	191,000,000 191,000,000 216,000,000	iina iina		1 day ago 1 day ago 1 day ago 1 day ago
	best seo company.  best seo company.  wordpress seo  wordpress seo	10 (10) 12 (13) 14 (14) 13 (13)	2,900 2,900 2,900 2,900	55.51 55.51 71.31 71.31 47.04	28.59 28.59 7.35 7.35 7.48	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress moz.com/blog/optposts	0.02 < 0.01 < 0.01 < 0.01	0.10 0.04 0.00 0.00	0.43 0.43 0.30 0.30	191,000,000 191,000,000 216,000,000 216,000,000	iina iina		1 day ago 1 day ago 1 day ago
	best seo company.  best seo company.  wordpress seo  wordpress seo  squarespace seo	10 (10) 12 (13) 14 (14) 13 (13) 11 (11)	2,900 2,900 2,900 2,900 2,400	55.51 55.51 71.31 71.31 47.04 73.25	28.59 28.59 7.35 7.35 7.48	moz.com/blog/howfriday.  moz.com/community/recommended  moz.com/blog/usidpress  moz.com/blog/optposts  moz.com/communitoption	0.02 < 0.01 < 0.01 < 0.01 0.02	0.10 0.04 0.00 0.00	0.43 0.43 0.30 0.30	191,000,000 191,000,000 216,000,000 216,000,000 2,070,000	iina iina		1 day ago 1 day ago 1 day ago 1 day ago Jun 2018
	best seo company.  best seo company.  wordpress seo  wordpress seo  squarespace seo seo specialist	10 (10) 12 (13) 14 (14) 13 (13) 11 (11) 28 (24)	2,900 2,900 2,900 2,900 2,400 2,400	55.51 55.51 71.31 71.31 47.04 73.25 66.45	28.59 28.59 7.35 7.35 7.48 17.10	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress moz.com/blog/optposts moz.com/communitoption moz.com/ugc/-7-jialist	0.02 < 0.01 < 0.01 < 0.01 0.02 < 0.01	0.10 0.04 0.00 0.00 0.03	0.43 0.43 0.30 0.30 0.39	191,000,000 191,000,000 216,000,000 216,000,000 2,070,000 54,700,000	iina iina		1 day ago 1 day ago 1 day ago 1 day ago Jun 2018
	best seo company.  best seo company.  wordpress seo  wordpress seo  squarespace seo seo specialist seo ranking	10 (10) 12 (13) 14 (14) 13 (13) 11 (11) 28 (24)	2,900 2,900 2,900 2,900 2,400 2,400	55.51 55.51 71.31 71.31 47.04 73.25 66.45	28.59 28.59 7.35 7.35 7.48 17.10 7.75	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress moz.com/blog/optposts moz.com/communitoption moz.com/ugc/-7-jialist moz.com/learn/sebility	0.02 < 0.01 < 0.01 < 0.01 0.02 < 0.01 0.28	0.10 0.04 0.00 0.00 0.03 0.00	0.43 0.43 0.30 0.30 0.39 0.42 0.36	191,000,000 191,000,000 216,000,000 216,000,000 2,070,000 54,700,000 30,200,000			1 day ago 1 day ago 1 day ago 1 day ago Jun 2018 Jun 2018 May 2018 May 2018
	best seo company.  best seo company.  wordpress seo  wordpress seo  squarespace seo seo specialist	10 (10) 12 (13) 14 (14) 13 (13) 11 (11) 28 (24)	2,900 2,900 2,900 2,900 2,400 2,400	55.51 55.51 71.31 71.31 47.04 73.25 66.45	28.59 28.59 7.35 7.35 7.48 17.10 7.75 7.76	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress moz.com/blog/optposts moz.com/communitoption moz.com/ugc/-7-jialist moz.com/learn/sebility. moz.com/blog/rancklist	0.02 < 0.01 < 0.01 < 0.01 0.02 < 0.01 0.28 0.07	0.10 0.04 0.00 0.00 0.03 0.00 0.38	0.43 0.43 0.30 0.30 0.39 0.42 0.36	191,000,000 191,000,000 216,000,000 216,000,000 2,070,000 54,700,000 30,200,000			1 day ago 1 day ago 1 day ago 1 day ago Jun 2018 Jun 2018 May 2018
	best seo company.  best seo company.  wordpress seo  wordpress seo  squarespace seo seo specialist seo ranking	10 (10) 12 (13) 14 (14) 13 (13) 11 (11) 28 (24)	2,900 2,900 2,900 2,900 2,400 2,400	55.51 55.51 71.31 71.31 47.04 73.25 66.45	28.59 28.59 7.35 7.35 7.48 17.10 7.75 7.75 30.53 16.31	moz.com/blog/howfriday. moz.com/community/recommended moz.com/blog/usidpress moz.com/blog/optposts moz.com/communitoption moz.com/ugc/-7-jialist moz.com/learn/sebility. moz.com/blog/rancklist moz.com/community/recommended	0.02 < 0.01 < 0.01 < 0.01 0.02 < 0.01 0.28 0.07	0.10 0.04 0.00 0.00 0.03 0.00 0.38 0.10	0.43 0.43 0.30 0.30 0.39 0.42 0.36 0.36	191,000,000 191,000,000 216,000,000 216,000,000 54,700,000 30,200,000 18,000,000			1 day ago Jun 2018 May 2018 May 2018 Jun 2018





About 52,200,000 results (0.58 seconds)



Feedback

#### What Does SEO Mean? Discover What You Really Need to Know!

https://alpinewebmedia.com/what-does-seo-stand-for/ •

May 18, 2016 - SEO stands for "search engine optimization". Oddly enough, everyone seems to have heard about and uses the term "SEO" but many do not  $\dots$ 

#### 6 Uncomplicated Social SEO Tips for Small Businesses | Constant ...

https://blogs.constantcontact.com/social-seo-tips/ v

SEO stands for Search Engine Optimization. And the phrase improve your SEO strategy encompasses the actions taken to ensure your website can be found in a search engine's results page (SERP) when searching for words or phrases relevant to the content on your website.

#### What Does SEO Stand For? | SEO for Beginners | StatCounter Insights

https://statcounter.com/insights/seo/what-does-seo-stand-for ▼

As you may know, SEO stands for Search Engine Optimization. But what does that mean? And what does search engine optimization entail? In short, SEO is ...

#### 4. Look at the SERP.







May 18, 2016 By William Alexander 2 Comments

#### What does SEO stand for?

What does SEO mean, and what do I REALLY need to know about it?





me when I say:

**Really Google?** 

erstand what SEO is and how to implement it properly.

# is this your #1 RESULTS!

TECHNICAL CONTENT OPTIMIZATION







#### WHY SEARCH ENGINE MARKETING IS NECESSARY

An important aspect of SEO is making your website easy for both users and search engine robots to understand. Although search engines have become increasingly sophisticated, they still can't see and understand a web page the same way a human can. SEO helps the engines figure out what each page is about, and how it may be useful for users.

#### A Common Argument Against SEO

We frequently hear statements like this:

"No smart engineer would ever build a search engine that requires websites to follow certain rules or principles in order to be ranked or indexed. Anyone with half a brain would want a system that can crawl through any architecture, parse any amount of complex or imperfect code, and still find a way to return the most relevant results, not the ones that have been 'ontimized' by unlicensed search marketing experts."

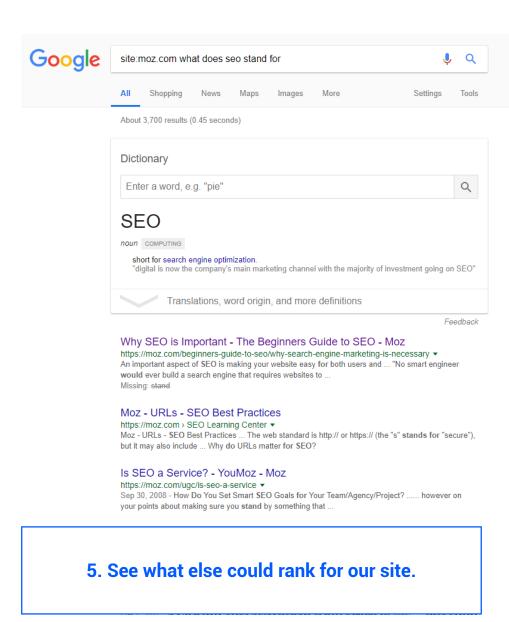


nily dog. A human might describe it as "a black, ch in the park." On the other hand, the best derstand the photo at anywhere near that level ngine understand a photograph? Fortunately,













Monitor

See what's resonating with users...and what's not

**Enter Ryte's Content Success.** 

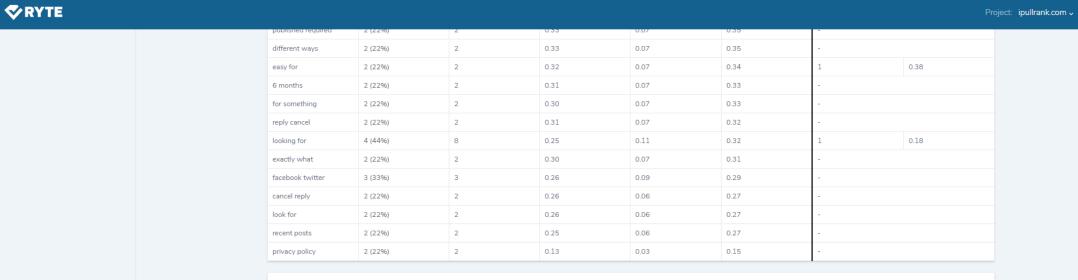
performance











Analysed Pages		
Document	Terms	Unique terms
C* https://alpinewebmedia.com/what-does-seo-stand-for/	1412	497
U https://statcounter.com/insights/seo/what-does-seo-stand-for	1719	534
☑ https://blogs.constantcontact.com/social-seo-tips/	1564	528
thttps://www.lyfemarketing.com/blog/what-does-seo-mean/	2771	577
☑ http://www.madebymarket.com/help/ads/what-does-seo-mean.html	1080	369
thttps://www.youcouldtravel.com/travel-blog/what-does-seo-stand-for-and-why-do-you-need-it	6057	1278
thttps://www.webpagefx.com/internet-marketing/what-does-seo-stand-for.html	1476	516
**Inttps://www.marwickmarketing.com/what-does-seo-stand-for/	1255	466
☑ https://www.orangepegs.com/blog/what-does-seo-stand-for	1420	489

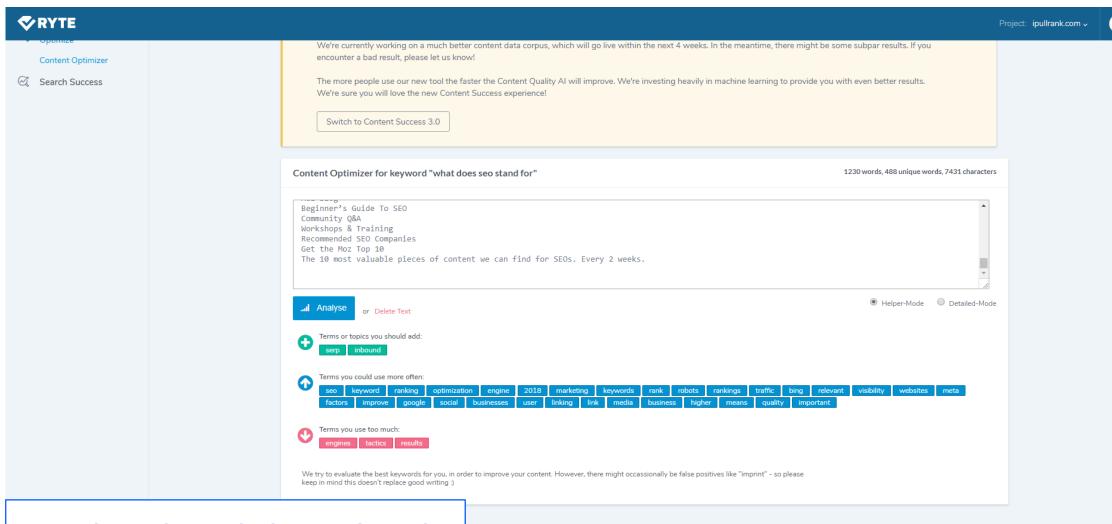
You can see the corpus they pulled for review.











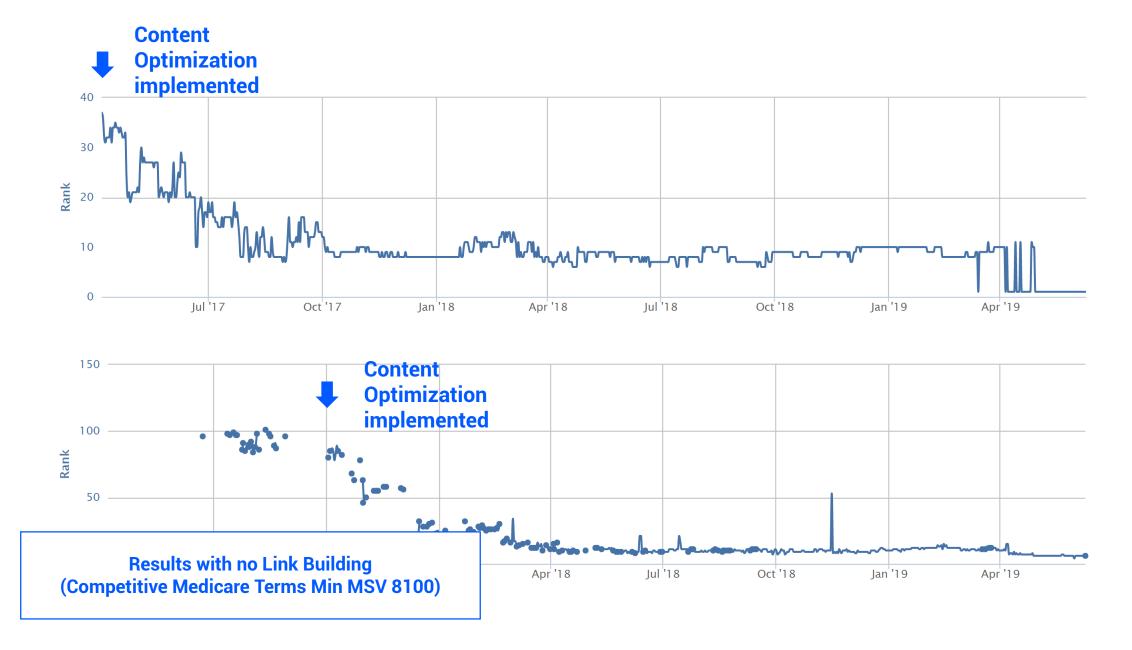
7. Put the copy in. See what important keywords are missing and make edits.















Results with No Link Building (Competitive Medicare Terms Min MSV 8100)



#### Agile Content Development

How do you make great revenue-driving online content?

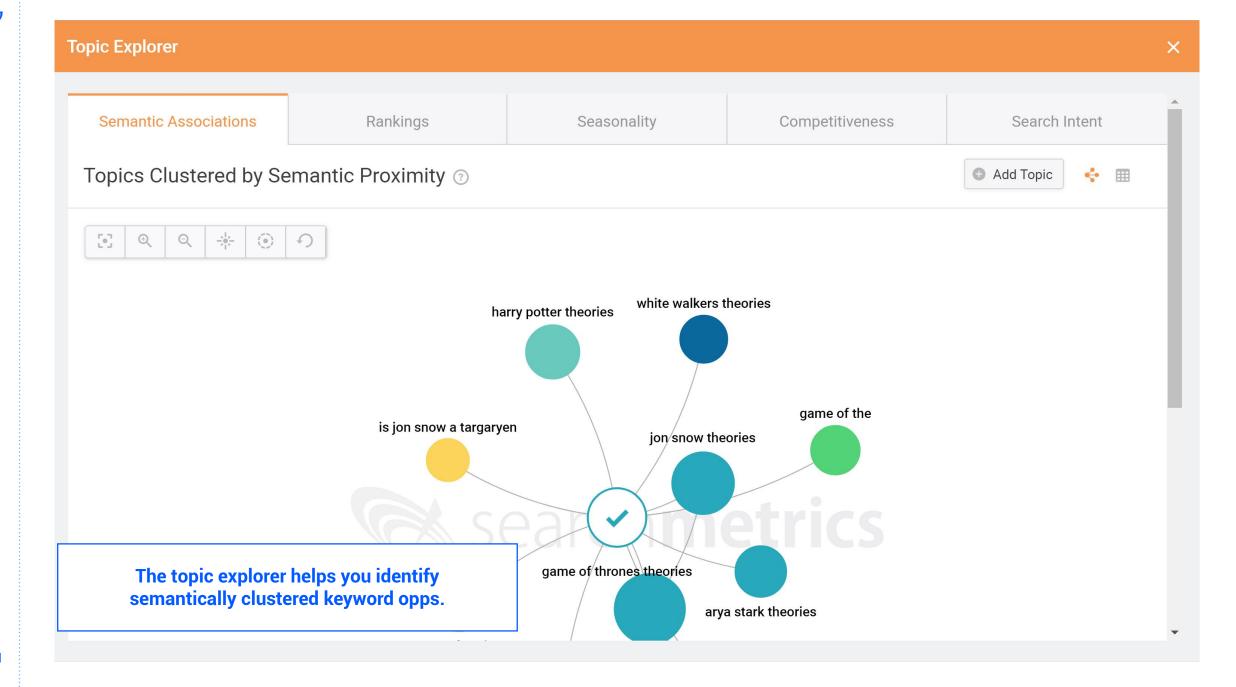
Iterate, iterate, iterate. With Searchmetrics, **agile content development** backs the creative process for the first time with deep learning and the latest in data science.

Create lively content that is also optimized to meet user intent and stand atop the search page rankings. Drive predictable revenue gains using the new future of web content development.

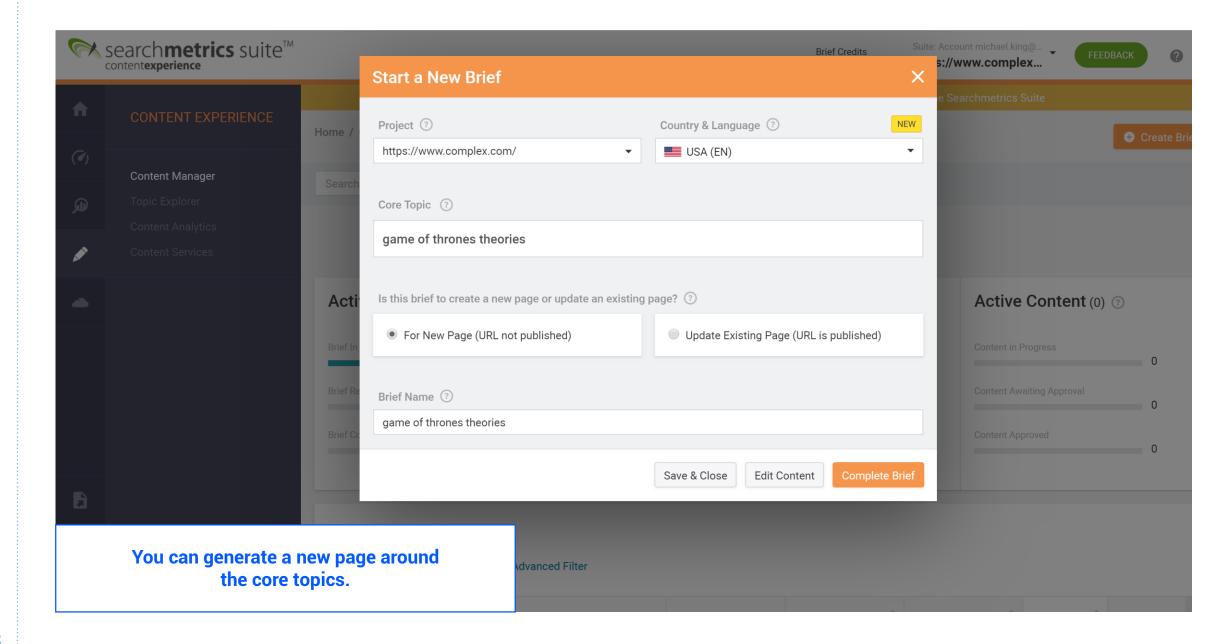




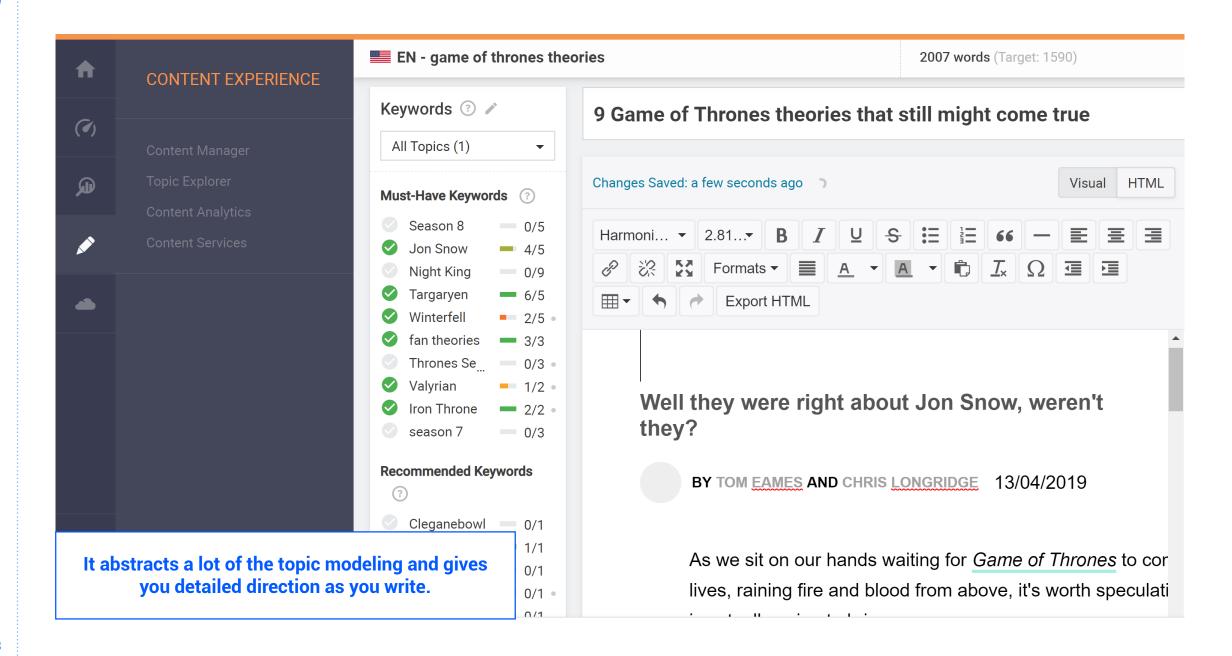










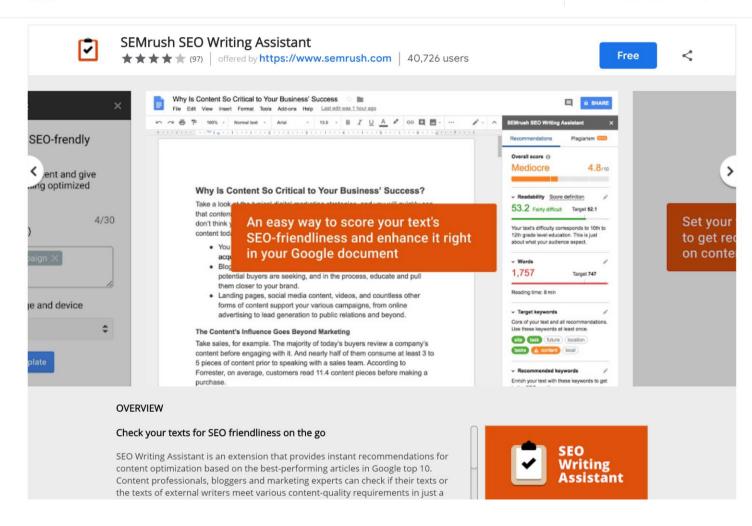






#### Add-ons

Check out the store for many more



#### A/B Test Metadata

A/B test your page titles and meta descriptions by creating different buckets of pages, making changes, and reviewing their CTR performance.

#### SEO A/B TESTING IS PAGE ORIENTED



Pages 1, 2, 3: Control Layout



All users see the same as each other

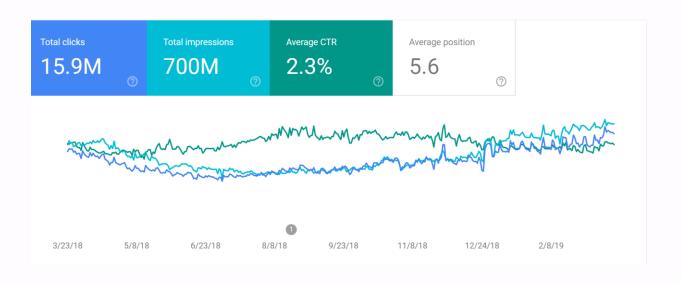


Pages 4, 5, 6: Test Layout



#### **Analysis: Compare your CTR**

AWR publishes CTR stats by vertical <a href="https://advancedwebranking.com/ctrstudy">https://advancedwebranking.com/ctrstudy</a>





## Hypothesis: Identify Specifically Where You Underperform

Develop your hypotheses based keywords that underperform based on the expected CTR.

Query	JT	Clicks -	Impressions *	CTR ~	Position 🕶	Expected CTR ~	Difference t▼
		41793	2052877	2.04	1.7	14.37	-12.33
		3275	47827	6.85	1.2	18.93	-12.08
		5309	215846	2.46	1.7	14.37	-11.91
		3064	109718	2.79	1.7	14.37	-11.58
		39293	2383742	1.65	1.9	12.89	-11.24
		4280	298092	1.44	1.8	12.41	-10.97
		8745	315591	2.77	1.9	12.89	-10.12
		4359	48040	9.07	1.1	19.03	-9.96
		4560	567108	0.80	2.1	10.61	-9.81
		3327	253411	1.31	2.2	11.03	-9.72
		4566	299271	1.53	2.2	11.03	-9.50
		3531	318808	1.11	2.1	10.61	-9.50
		5382	324103	1.66	2.2	11.03	-9.37
		3829	70760	5.41	1.5	14.75	-9.34
		9124	710214	1.28	2.1	10.61	-9.33
		3088	130651	2.36	2.0	11.69	-9.33
		8232	347780	2.37	2.0	11.69	-9.32
		23113	1778926	1.30	2.1	10.61	-9.31
		27552	1086293	2.54	2.0	11.69	-9.15
		9183	605786	1.52	2.3	10.51	-8.99
		8886	436335	2.04	2.2	11.03	-8.99
		3844	232721	1.65	2.1	10.61	-8.96
		10808	443893	2.43	2.2	11.03	-8.60
		6997	900369	0.78	2.5	9.33	-8.55
		4841	566764	0.85	2.5	9.33	-8.48
		4927	305649	1.61	2.4	10.08	-8.47
		3635	226266	1.61	2.4	10.08	-8.47

## **Use Wordnet to Scale Keyword Variant Discovery**

https://wordnet.princeton.edu/



#### What is WordNet

People

News

Use Wordnet Online

Download

Citing WordNet

License and Commercial Use

Related Projects

Documentation

**Publications** 

Frequently Asked Questions

#### What is WordNet?

Any opinions, findings, and conclusions or recommendations expressed in this material are those of the creators of WordNet and do not necessarily reflect the views of any funding agency or Princeton University.

When writing a paper or producing a software application, tool, or interface based on WordNet, it is necessary to properly cite the source. Citation figures are critical to WordNet funding.

#### About WordNet

WordNet® is a large lexical database of English. Nouns, verbs, adjectives and adverbs are grouped into sets of cognitive synonyms (synsets), each expressing a distinct concept. Synsets are interlinked by means of conceptual-semantic and lexical relations. The resulting network of meaningfully related words and concepts can be navigated with the browser®. WordNet is also freely and publicly available for download. WordNet's structure makes it a useful tool for computational linguistics and natural language processing.

WordNet superficially resembles a thesaurus, in that it groups words together based on their meanings. However, there are some important distinctions. First, WordNet interlinks not just

#### Note

Due to funding and staffing issues, we are no longer able to accept comment and suggestions.

We get numerous questions regarding topics that are addressed on our FAQ page. If you have a problem or question regarding something you downloaded from the "Related projects" page, you must contact the developer directly.

Please note that any changes made to the database are



# **Automate Inclusion of Emerging Keywords from GSC in Rankings**

Monitor your queries on a page-level week over week to identify new emerging keyword opportunities and automatically add them to your rank tracking.

Search type: W	eb / Date: Last 3 months / Page: +https://ipullrank.com/goo 😵 🕂 NEW			Last updated: 3/31/19
	Query	<b>↓</b> Clicks	Impressions	
	browse as googlebot	1	103	
	googlebot	0	2,268	
	google web crawler	0	452	
	what is googlebot	0	421	
	google bot	0	386	
	google crawler	0	358	
	browser crawler	0	324	
	google web crawler algorithm	0	270	
	seomoz chrome	0	154	
	how to use googlebot	0	154	



grepw(.\*)rds



# 11 New APIs for GrepWords **Customers!**

We have spent the last 2 weeks now rolling out a feature every single day. If you need a quick recap, we rolled out... Local Intent Keywords Commercial Intent Keywords Video Intent Keywords Suggestions for Amazon Suggestions for Ebay...





### **Review Competitors' Usage of Entities**

When Google is processing content, they extract and score entities. Compare your page's entity salience and ordering against your competitors to identify what you need to feature.

Do the same as you do your keyword research.

```
200
-Show headers-
-{
-"entities": [
-{
    "name": "BMW",
    "type": "ORGANIZATION",
    "salience": 0.064300306
},
```

```
200
-Show headers-
-{
-"entities": [
-{
    "name": "BMW",
    "type": "ORGANIZATION",
    "salience": 0.51996017
    },
```



```
200
-Show headers-
-{
-"entities": [
-{
    "name": "BMW",
    "type": "ORGANIZATION",
    "salience": 0.064300306
},
```

```
200
-Show headers-
-{
-"entities": [
-{
    "name": "BMW",
    "type": "ORGANIZATION",
    "salience": 0.51996017
    },
```

# **Use Entities for Intelligent Internal Link Building**

You can use the same data on your own site to determine how to automate internal link building.





AI & Machine Learning Products

Contact sales

#### Cloud Natural Language

Derive insights from unstructured text using Google machine learning.

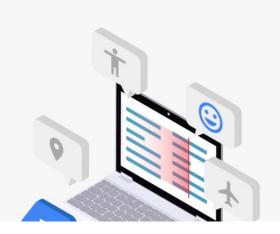
GO TO CONSOLE

View documentation for this product.

#### Powerful text analysis

Google Cloud Natural Language reveals the structure and meaning of text both through powerful pretrained machine learning models in an easy to use REST API and through custom models that are easy to build with AutoML Natural Language BETA. Learn more about Cloud AutoML.

You can use Cloud Natural Language to extract information about people, places, events, and much more mentioned in text documents, news articles, or blog posts. You can use it to understand sentiment about your product on social media or parse intent from customer conversations happening in a call center or a messaging app. You can analyze text uploaded in your request or integrate with your document storage on Google Cloud

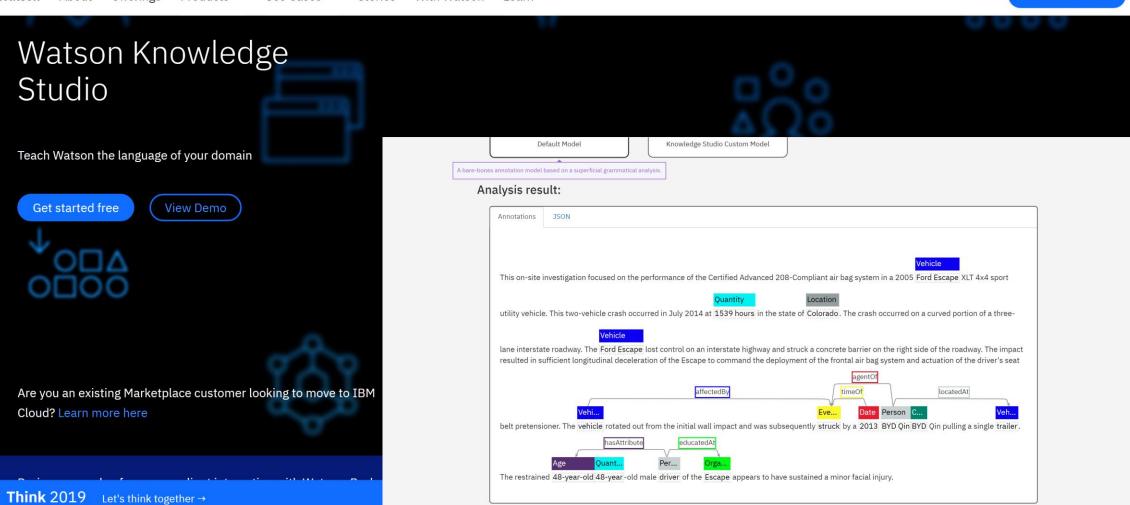


#### IRM

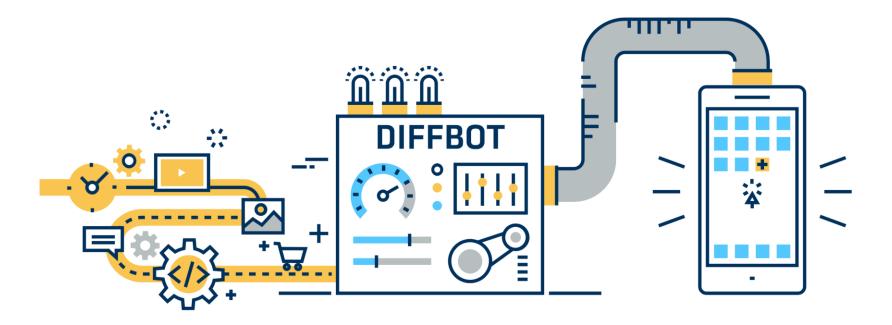
Q A

Watson About Offerings Products ✓ Use Cases ✓ Stories With Watson Learn ✓

Get Started Free







Knowledge Graph

Query the web for rich connected entities

**Learn More** 

AI:X

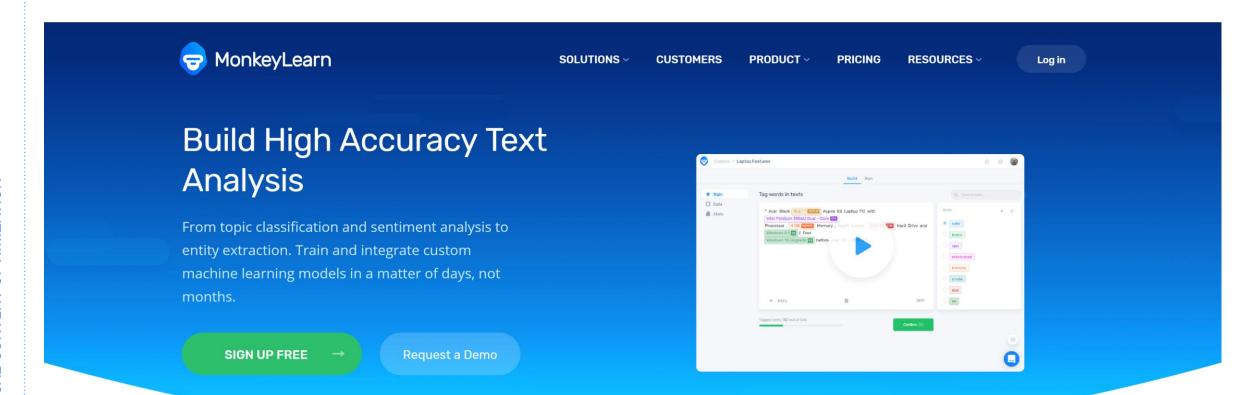
Extract structured data from any URL with AI Extractors

**Learn More** 

Crawlbot

Scale up your extraction to 10,000s of domains with Crawlbot

**Learn More** 





#### Customized text analysis

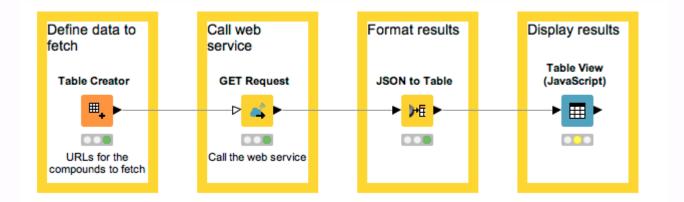
Obtain high accuracy results by training your custom



#### **Uncomfortable with APIs?**

If APIs sound daunting to you, here's a Knime Analytics workflow that will make it easier for you to pull data from an API and format it into a table.

https://www.knime.com/blog/a-restfulway-to-find-and-retrieve-data





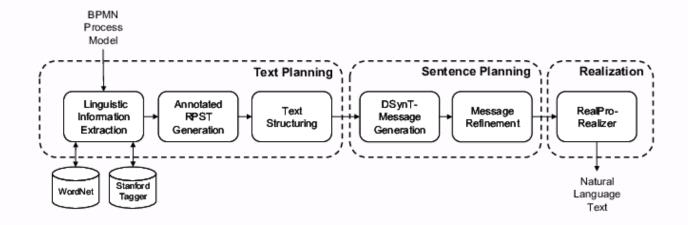




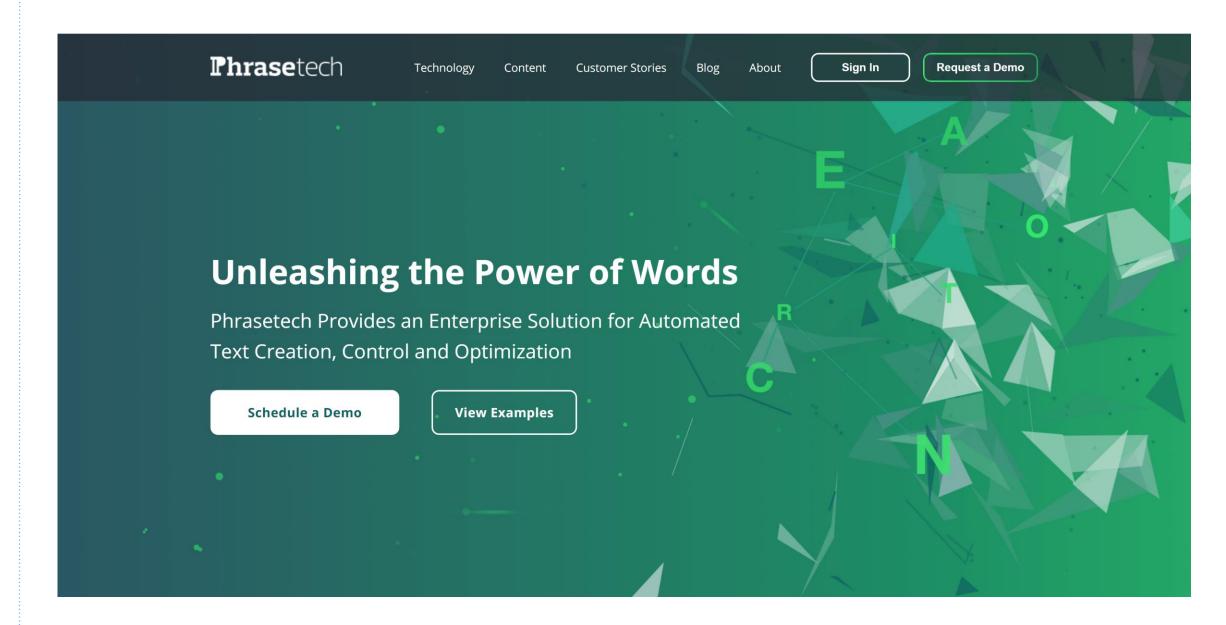
# **Natural Language Generation is the Next Big Thing**

I suspect that in the near future, a lot of this will be available to automate.

There are already solutions that are more than just sophisticated content spinners.









# **Wrapping Up**

Bringing it Home!





# **How to do effective Technical Content Optimization**

A. Determine Search Engine Expectations

B. Optimize your Content

C. Test All the Things

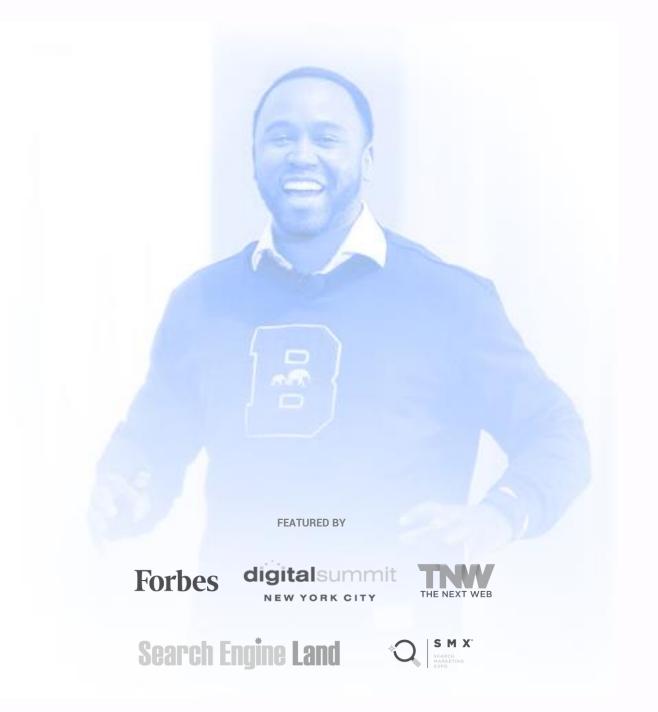
D. Win the SERPs





### I'm Mike King.

(@IPULLRANK)





### We are iPullRank.

(@IPULLRANKAGENCY)





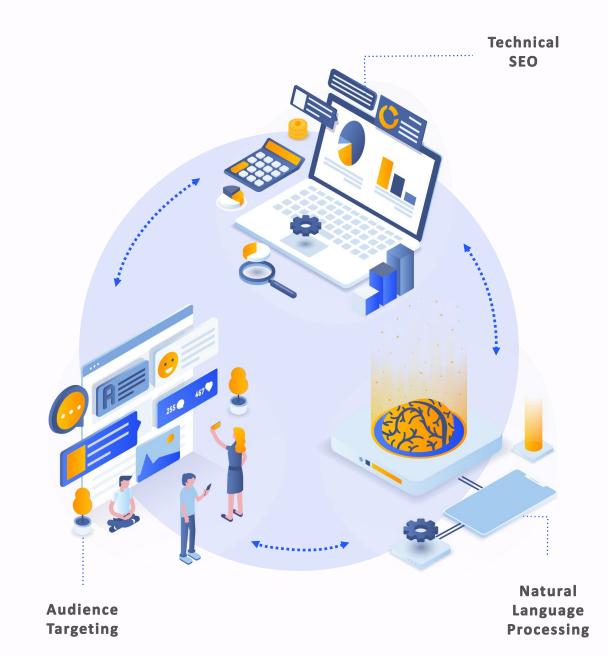
### This is Our CEO.

(And, I'm #ZORASDAD)





At iPullRank, we're incorporating Natural Language Processing into our workflows to better understand the expectations of Google.





### Thank You | Q&A

Mike King Managing Director

Twitter: @iPullRank Email: mike@ipullrank.com

