



Remote Community Concrete Batching Iceland

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Una and Thor live in a remote community called Vestmannaeyjar on a small island off the south-west coast of Iceland. The company is called 2-Th efh.

From start we have worked on and built everything from town houses, semi detached homes, to kindergartens, and today we are building a new fire station.

We have worked on all the schools in this town, both repairs and extensions. Large equipment storage for the airport. We have built concrete piers and countless driveways.

The concrete machine changed everything for our operation. We have even taken concrete to the mainland on the ferry, up to 80-100 km return trip.





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"When we wanted a new batching plant, Fibo offered us an M2200, but it did not fit in our working area. Fibo offered us the FS2200 and made amendments to the machine to fit our space.

We found the people at fibo are friendly and helpful, and they find solutions to fit your particular set of circumstances.

We were very pleased with our first machine and the service we get, and that's why we went back to Fibo for our second machine."

**Thor Director of
2-Th ehf
Construction,
Vestmannaeyjar,**



The Challenge

Before Una and Thor purchased a concrete batching plant, the concrete from the local concrete supplier was costly. They wanted to control their concrete supply and reduce costs.

The Solution

When Una and Thor purchased their first concrete batching plant, they reduced the concrete prices by 35%, breaking the local monopoly. The cost of concrete fell, and the competitor's service improved for the rest of the municipality.

They also had control of their own concrete supply being able to produce concrete on demand when and where they needed it.





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We are a solutions driven organisation. Over the years we have solved many concrete business challenges, by developing and delivering innovative solutions.

Our customers thrive and generate profits not just from buying a Fibo Intercon batching plant but by purchasing business driven concrete solutions that keep working year after year. The consequence of quality and innovation.

Our Concrete block business proposal is a very popular solution with our customer. It is an ideal business opportunity for recycling and shaping local circular economy. Contact Martin to learn more.



Martin Fischer - Sales Manager - Fibo Intercon

Business In a Box

We have developed a Business in a Box for manufacturing concrete interlocking blocks. It includes everything you need to make and sell concrete interlocking blocks.

We also have a done for you business plan for the concept that delivers a 20% net profit. Please request a copy of the business plan from Martin.



Plant List

The plant list includes just about everything you need to manufacture large quantities of interlocking blocks.

- FS1200 batching plant
- Big Bag cement silo
- Concrete elevator
- Second-hand forklift truck
- Second-hand bucket loader
- 25 number 600 x 600 x 1800 moulds
- 25 number 800 x 800 x 1600 moulds
- Mould magnets, lifting bolts
- Lifting clamp
- Block turner

The plant list is priced to allow us to work out the required financing for purchase. Monthly financing costs are then added to the general overhead within the business analysis tool, which projects sales based ROI's..

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