

# Recycling Waste and Making Money The DAMIFO Way

### fibo intercon

"We are very pleased with the support they receive from Fibo.
Fibo keeps what they promise the customer and we are easy to get in touch with and talk to"

DAMIFO Operations Manger Benny Sørensen

Fibo concrete batching plants are designed and built to a very high standard.

Our machines are designed to last more than fifteen years – this insures a very high return on your



Henrik Jeppesen CEO Fibo Intercon



#### **ABOUT DAMIFO**

DAMIFO offers practical and innovative solutions for the construction and recycling industries.

The business has a solid background in professional recycling and the use of recycled materials for innovative solutions.

The increasing focus on the environment dominates, both the social and political levels.

Slowly but surely, it is becoming clear to companies around the world that this is an area that needs to be taken seriously.

Three factors can help companies make the decision to use new or used materials.

Regional variations, even within Denmark, can be decisive for how and which solution is most optimal.

- 1. The availability and thus the cost of using natural and new building materials
- 2. The availability and cost of landfills in the form of taxes and direct costs.
- 3. Transportation costs



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# The Problem

When the business was being set up, DAMIFO needed 2,500 interlocking concrete blocks to make factory walls and material bays.

They purchased a number of block moulds, and a fibo concrete batching plant to make the blocks from recycled aggregates.

At the end of the production process of making the 2,500 blocks, the plan was to sell the moulds and batching plant.

# Contact Information

#### **DAMIFO**

Beredskabsvej 2 DK-2640 Hedehusene +45 70 70 24 80 www.damifo.dk

"A very good, flexible and powerful machine works every day".

# **The Business Opportunity**

The business found an opportunity to sell the interlocking blocks to other recycling and contractors. The demand grew and has now become another add on business.

DAMIFO get a gate fee for concrete waste, brick waste and ceramic sanitary ware. The materials are crushed and sorted into concrete aggregates to make concrete.

The gate fee and the purchase of the blocks gives a reasonable return. So much so that the fibo concrete plant is in operation everyday making concrete blocks for sale.

DAMIFO are planning to purchase more moulds to meet demand.



www.fibointercon.com Call: + 45 97 17 70 66



# fibo intercon

# Your Partner in Concrete Solutions

# High Quality Concrete Batching plants

Fibo Intercon supply a large range of high quality concrete batching plant with a dosing accuracy of +-3% for standard machines and +-1% for our pre-weighing machines.

Below you can see a small selection of our standard machines, there can be set up and ready to go within two hours.



#### Mini VIKING - Semi-mobile Concrete Batching Plant

Mini Viking is the ideal solution for small and medium-sized construction projects

It has a capacity of 4-5 M<sup>3</sup>/h.



#### **B1200**

B1200 is a compact, mobile batching plant assembled on a joint twin-axle bogie trailer.

It has a capacity between 10-16 M³/h.



#### **M2200**

M2200 is a mobile batching plant assembled on a joint tripleaxle bogie trailer with turn able front axle.

It has a capacity between 25-60 M<sup>3</sup>/h.



#### T2200

T2200 is a mobile batching plant assembled on a common twinaxle step frame semi trailer.

It has a capacity between 25-60 M<sup>3</sup>/h.



#### **Horizontal & Vertical Silos**

Fibo intercon supplies big bag silos as well as vertical and horizontal cement silos.

We can supply standard and customised solutions.

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