



Clarilis Case Study – Gateley Legal

Gateley, a legal and professional service group, was the first commercial law firm in the UK to list on the London Stock Exchange. It has 400 lawyers based over 10 offices and is headquartered in Birmingham.

Business Challenges

For Gateley Legal, the main driver for automation was the desire to work differently and to meet growing client expectations. The business began to investigate document automation technologies to increase efficiency and add value to clients.

Sophie Brookes, Partner and Professional Support Lawyer in the Corporate team explained:

“We were increasingly being asked about automation when we were pitching for business. We found that clients are increasingly aware that these tools are out there, and they want to see that we are using them.”

Solution

Sophie continued:

“Compared to other providers, Clarilis’ managed service approach stood out. The Clarilis team’s legal expertise and IT skills mean that we can give them our documents and they are able to create the templates that we need without asking us lots of questions. They understand what we do and how technology can support us.

We were also impressed by the capabilities of the CLARILIS™ platform, particularly the ability to produce a suite of documents from a single questionnaire. We also value the Clarilis team who seamlessly combine legal expertise and IT skills.”

Benefits

Sophie outlined the benefits:

“For us the time saved in producing complex legal documents enables us to be more efficient and more responsive. By automating these tasks we can focus on those areas that add real benefit to a client. Letting the CLARILIS™ platform do the heavy lifting on producing the first draft of documents means our lawyers are free to apply their expertise to more complex issues which is far more rewarding for them and more cost effective for our clients.

Risk management is also a key driver. Producing documents via a system which starts with the right documents, asks the right questions and delivers an end product which matches the instructions manages risk effectively through better accuracy, control and document quality. Additionally, there is the risk mitigation that comes from consistency, and the ability to pass more work down to be done at a junior level.”

To sum up, Sophie commented:

“We’ve found the CLARILIS™ platform to be a fantastic system, backed up by a great team, who provide an excellent service. They’re streets ahead of their rivals!”

To understand how Clarilis can benefit your firm or company please contact us at enquiries@clarilis.com or on +44 8456 800 378 today.