

NETSTOCK Success Story

NETSTOCK fits Traffi's planning process like a glove

Customer: TraffiGlove Industry: Hand protection gear Location: UK ERP: NetSuite

TraffiGlove, a UK based company established in 2008 is an industry leader in the design and manufacture of PPE safety gloves. They developed the TraffiSafe 3 colour coding system to raise different levels of safety awareness to their product range. Their mission is to reduce workplace hand injuries and help companies save money.

Whether you are spinning in the Millions or the Billions, this tool can crunch it.

Brett Wakeley, Head of product and procurement



TraffiGlove was extracting data from their NetSuite ERP and by using intelligent extractions and complex formulas were managing their inventory in multiple spreadsheets. The data consisted of 175 000 SKUs across three companies with different lead time models and multiple criteria on their multilayer stocking policies. Although they managed to get this working, it required some heavy-duty administrative tasks to support its success and was rather clunky, needing regular updating to remain relevant.

"Big Picture Visibility" did not exist, how to identify logical prioritization did not exist. Top-line Stock Manager/Portfolio/ Company/Group 3-dimensional visibility did not exist, until we onboarded NETSTOCK, and the impact was immediate, literally. The TraffiGlove team had some fun trying to "break" NETSTOCK, but to no avail, it simply keeps on delivering and is now, in the space of a month, entirely integral to our Group," said Brett Wakeley, Head of product and procurement.

TraffiGlove uses the Dashboard daily as it provides a succinct summary for the Board on contact points such as fill rates, stock-outs, excess stock, surplus PO's, and potential stock outs.

"I have worked on numerous platforms, plug-ins, and some personally constructed systems, and haven't come across anything so cleverly compiled with such a phenomenal balance between the detail and the "big picture". Add the ease of onboarding and navigation, and the efficiencies created, and it's a no-brainer" concluded Brett.

