



xellia

Automated and
user-friendly
Contract Management

Overview



Xellia's IT Delivery Team and Decision Focus have implemented a new Contracts Management solution for the Group Legal Department.

The solution builds on the Decision Focus Platform, allowing Xellia employees to preview and request access to contracts globally. The solution will reduce considerable time for managing contracts and potentially save up to 25% on software and hosting.

Xellia Pharmaceuticals ApS is a Danish multinational pharmaceutical and life sciences company headquartered in Copenhagen, Denmark. The company specializes in the production of anti-infective treatments against serious and often life-threatening infections. Xellia is wholly owned by Novo Holdings A/S since 2013 and has state-of-the-art manufacturing facilities located in Denmark, Hungary, China, and the U.S.

Before implementing the new Contracts Management solution, Xellia handled all their supplier, customer, and partner contracts in a legacy system, which resulted in some inflexible processes and rigid search capabilities.

The close collaboration between Xellia and Decision Focus has resulted in a flexible, low-maintenance and user-friendly global Contracts Management solution based on the Decision Focus Platform.

Being a Decision Focus customer already, Xellia benefits from the Contracts Management solution in several ways. The Decision Focus Platform leverages the data synergy between all applications - Enterprise Risk Management, Application Portfolio Management, GDPR – Privacy, and now Contracts Management. Centralising data from all Decision Focus applications in one platform enables Xellia to apply data intelligently across the entire organisation.

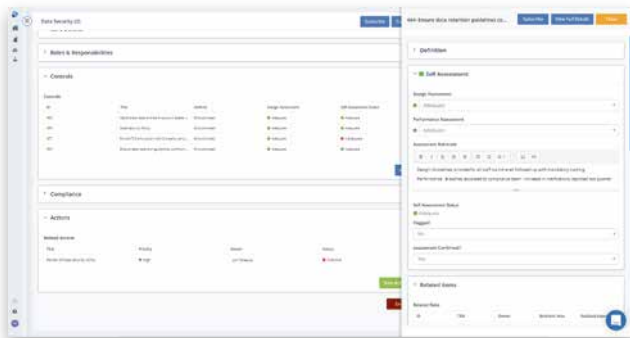
“The solution that the Decision Focus Team has helped us create and implement is impressive.

“It is a big step forward for us in how we manage and get useful MI from our Contract Management setup. The Decision Focus Platform is very user-friendly and extremely flexible hence we are looking to roll it out much wider in the organisation”.

Marianne Norup-Nielsen, Senior Director, Head of Global IT, Xellia

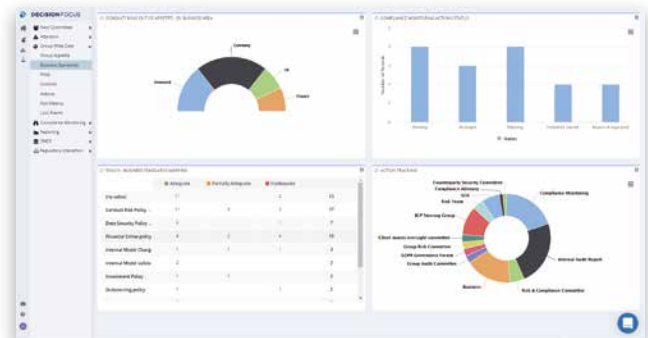
Benefits

A single repository for contracts globally



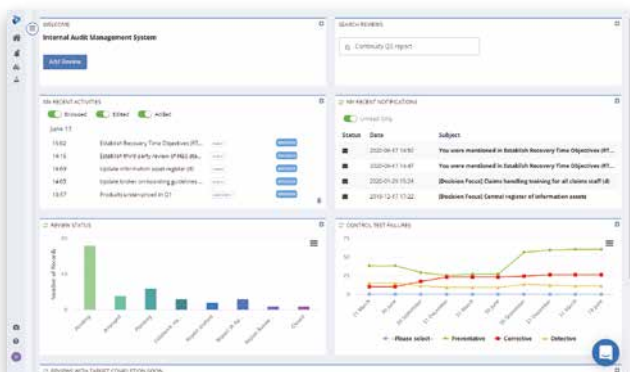
Management of contracts is highly critical for Xellia, and the organization wanted an intuitive solution to maximize the repository and retrieval performance of contracts, while not jeopardizing compliance and risk. With one single repository for all contracts and a powerful analysis and business intelligence engine, Xellia can easily save and retrieve all documents and correspondence in one place and get the most possible value out of all data.

All contract PDFs, Docs and images are fully searchable



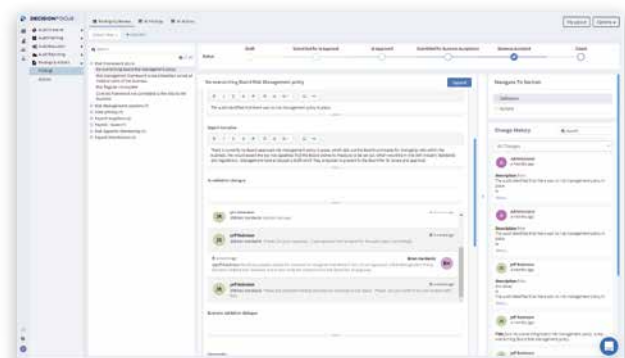
Words and names are predefined for employees to do accurate searches with no miss-spelling. The solution supports searches in metadata and free text in the contracts as well as in all attached PDFs, Docs and images. All data is being distilled to searchable text, and employees avoid manual searches.

View and edit rights controlled by business units and roles



With a few clicks and high-security measures, the right access is being granted to the right person based on their business unit and function. Over 1000 Xellia employees can access contracts globally.

Automatic e-mail reminders on important dates



The solution supports the entire workflow following signature of a contract until termination of the same. A notification is sent to the contract responsible in due time before a contract ends in order for Xellia not to miss an important deadline. Controls are in place to streamline approval flows and eliminate bottlenecks.

“The Decision Focus Team has been fantastic in understanding our business requirements and distilling them into a great solution for our Legal Team and Users worldwide.”

Vidya Viswanathan, Site Director & IT Portfolio & Delivery Manager

Highlights

Solution: Global Contract Management



Full transfer of existing contracts moved from legacy system to DF



Considerable time reduction in managing contracts

Project sponsor: Xellia's Group Legal Team



1000+ Xellia employees can access contracts globally



Up to 25% annual saving on software, hosting etc.

About Decision Focus

Decision Focus delivers enterprise SaaS solutions for managing risk, assessing controls, and optimising all aspects of audit. Decision Focus is an intelligent GRC management tool, offering small and large companies and enterprises a scalable, futureproof approach to GRC – for all industries and sectors. It enables organisations to meet the increasing GRC demands - smarter and with fewer resources. As it should be.

What's next? It's your move...

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