

BACK IN CHICAGO THE
WE BUILD IT CORP TEAM
REVIEWS THE QUOTE AND
MAC PORTAL SPEC SHEETS

WE GOT
THE QUOTE FOR THE
TURNSTILE GATE
TODAY.

IT'S CALLED
A **MAC PORTAL**
AND IT HAS FOUR
TURNSTILE
LANES.

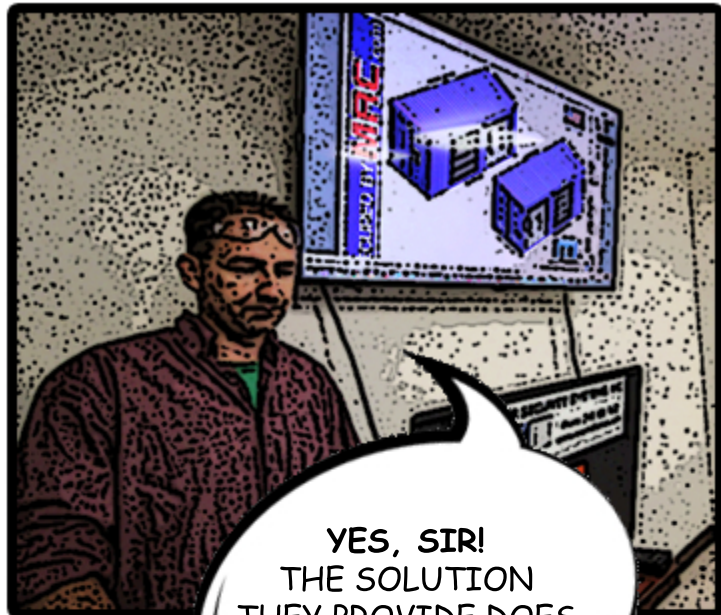
YES IT DOES.
IT COMES WITH
3000 SMART CARDS
AND A PRINTER TO
PRINT THE
CARDS.

DOES IT
INCLUDE **ACCESS
CONTROL**?

WILL IT
TRACK TIME AND
ATTENDANCE?

WHAT ABOUT
SAFETY TRAINING
CREDENTIALS?

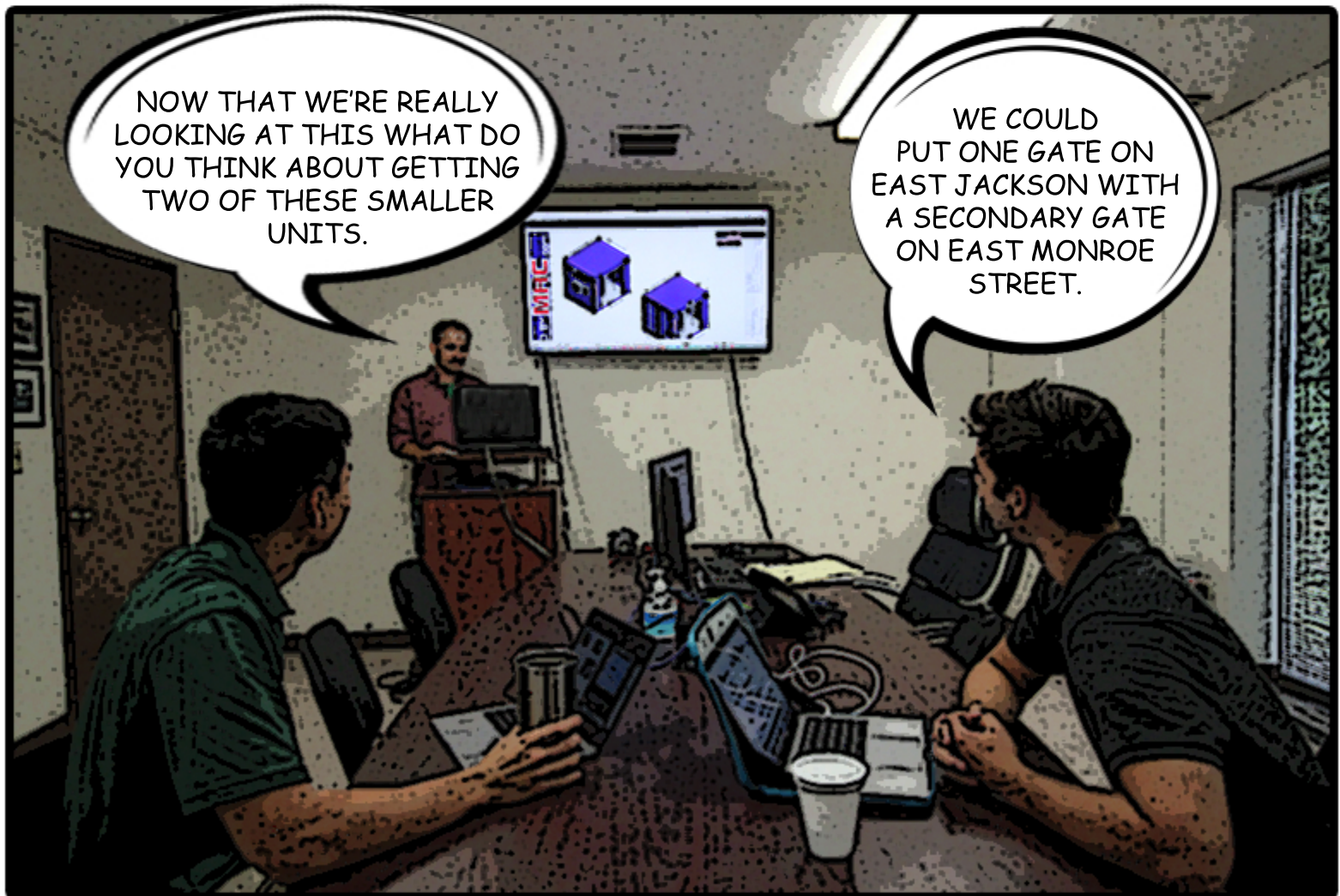
NEW YORK RECENTLY
PASSED LOCAL LAW 196.
IT REQUIRES, BY LAW THAT ALL
WORKERS ONSITE ARE UP-TO-DATE
ON THEIR SAFETY TRAINING OR
WE CAN BE FINED. YOU KNOW
IT'S GOING TO BE THE SAME
IN CHICAGO BEFORE LONG.



YES, SIR!
THE SOLUTION
THEY PROVIDE DOES
ALL OF THAT AND
IS TURNKEY.



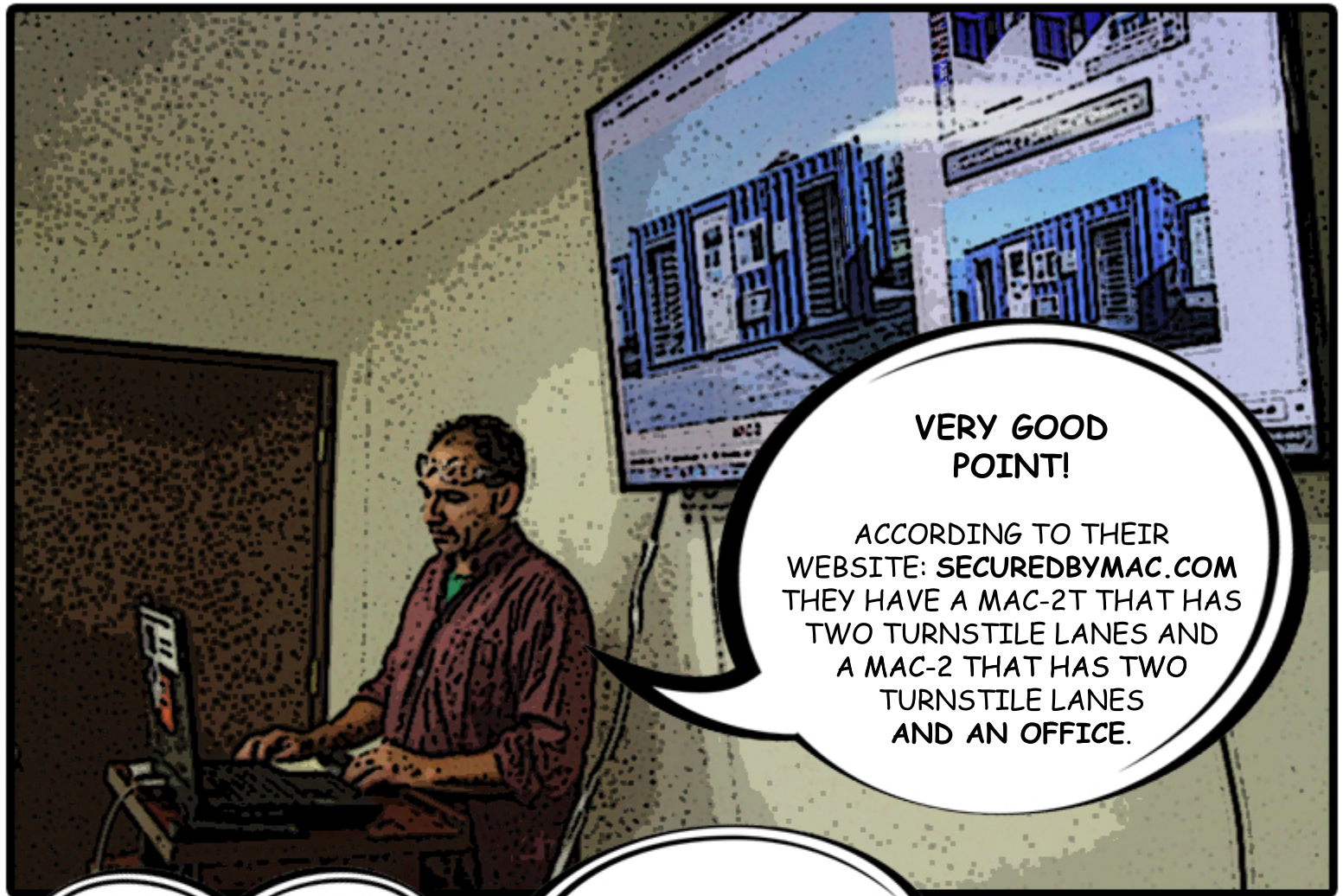
THEY HAVE
ACCESS CONTROL
PARTNERS FOR
ALL THAT.



NOW THAT WE'RE REALLY
LOOKING AT THIS WHAT DO
YOU THINK ABOUT GETTING
TWO OF THESE SMALLER
UNITS.

WE COULD
PUT ONE GATE ON
EAST JACKSON WITH
A SECONDARY GATE
ON EAST MONROE
STREET.





VERY GOOD
POINT!

ACCORDING TO THEIR
WEBSITE: **SECUREDBYMAC.COM**
THEY HAVE A MAC-2T THAT HAS
TWO TURNSTILE LANES AND
A MAC-2 THAT HAS TWO
TURNSTILE LANES
AND AN OFFICE.



THAT'S WHAT WE'RE
HERE FOR BOSS!

GOOD DEAL!
LET'S RECONVENE
WHEN WE GET THE
UPDATED QUOTE.



LATER THAT AFTERNOON

KEVIN,
THIS IS RICK
WITH WE BUILD IT
CORP. IN CHICAGO...

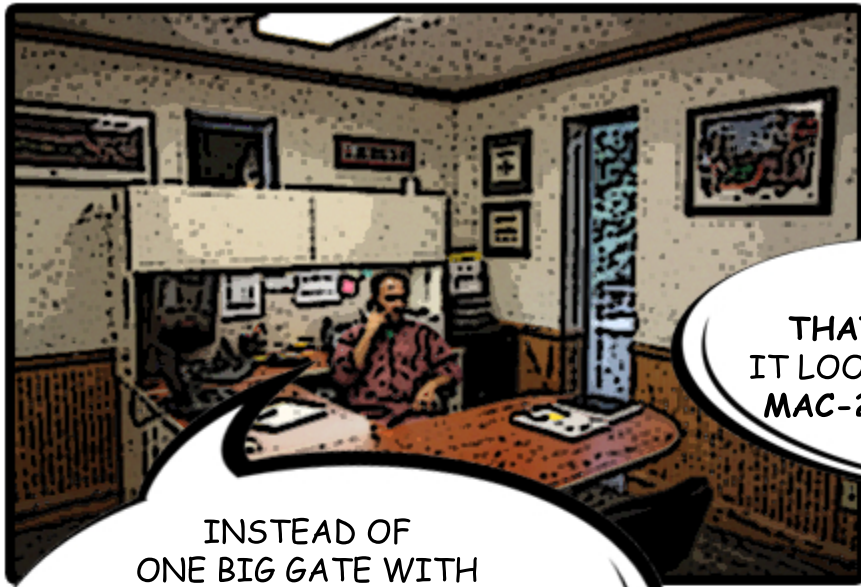
WE'VE HAD A
CHANGE OF PLANS.

CHANGE OF
PLANS?

WHAT CAN I
DO TO HELP?

WELL
LET ME ASK YOU...
HOW LONG DOES IT
TAKE TO BUILD ONE
OF THESE MAC-2s?





INSTEAD OF
ONE BIG GATE WITH
FOUR TURNSTILE LANES WE
WANT TO GO WITH TWO SMALLER
GATES BUT ONE HAS TO HAVE
A GUARD OFFICE.



THAT'S NO PROBLEM!
IT LOOKS LIKE WE HAVE A
MAC-2T READY TO SHIP.



GREAT!
HOW ABOUT
ONE WITH AN
OFFICE?



I'LL CHECK
WITH MANUFACTURING AND
GET BACK TO YOU ON THAT
ONE. IN THE MEANTIME I'LL
SEND YOU THE UPDATED
QUOTE.



VERY GOOD!
THANKS KEVIN!



TO BE CONTINUED...