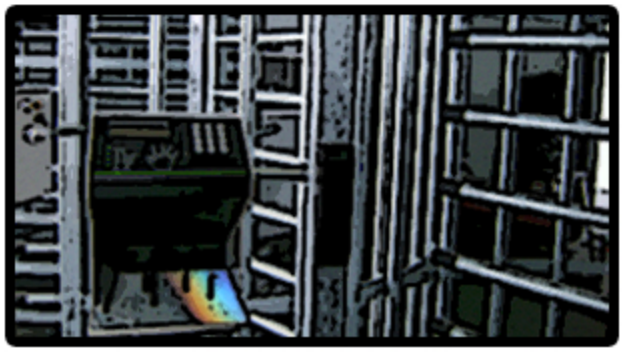
HELLO KEVIN. MY COMPANY IS PLANNING A MAJOR PROJECT IN DOWNTOWN CHICAGO. WE NEED PERIMETER SECURITY WITH SOME WAY TO TRACK THE WORKERS' SAFETY TRAINING.
WHAT'S A MAC PORTAL? CAN IT DO THAT?
THE SHORT ANSWER IS YES. THE MAC PORTAL CAN DO THAT.
THE MAC PORTAL BEGINS ITS LIFE AS A SHIPPING CONTAINER...

WE START WITH A ONE-TRIP CONTAINER AND MODIFY IT BASED ON OUR CUSTOMERS' NEEDS, LIKE THE NUMBER OF WORKERS, GUARD HOUSE SIZE, AND THE ACCESS CONTROL SOLUTIONS YOU PREFER. HOW MANY WORKERS WILL BE GOING THROUGH THE MAC PORTAL DURING YOUR SHIFT CHANGES? DO YOU HAVE A PREFERENCE FOR ACCESS CONTROL?



THIS ALL SOUNDS GREAT BUT WE'RE GOING TO HAVE ANYWHERE FROM **1000 TO 1200** WORKERS ONSITE OVER THE COURSE OF THE PROJECT AND WE NEED TO BE ABLE TO MAKE SURE EVERYONE THAT COMES THROUGH THE TURNSTILES IS UP TO DATE WITH **ALL** OF THEIR TRAINING AND CERTIFICATIONS.

WILL THE **MAC PORTAL** DO THAT AS WELL?

ABSOLUTELY!
WE OFFER A LOT OF DIFFERENT ACCESS CONTROL OPTIONS THROUGH OUR ACCESS CONTROL PARTNERS.

WE CAN HAVE THE ACCESS CONTROL TECHNOLOGY INTEGRATED INTO THE MAC SO THAT WHEN IT ARRIVES ONSITE IT'S **PLUG-N-PLAY READY TO USE**.

HOW MUCH TIME ARE YOU ALOTTING FOR SHIFT CHANGES?

PERFECT!
I THINK WE'RE LOOKING AT ABOUT A 30 MINUTE SHIFT CHANGE.

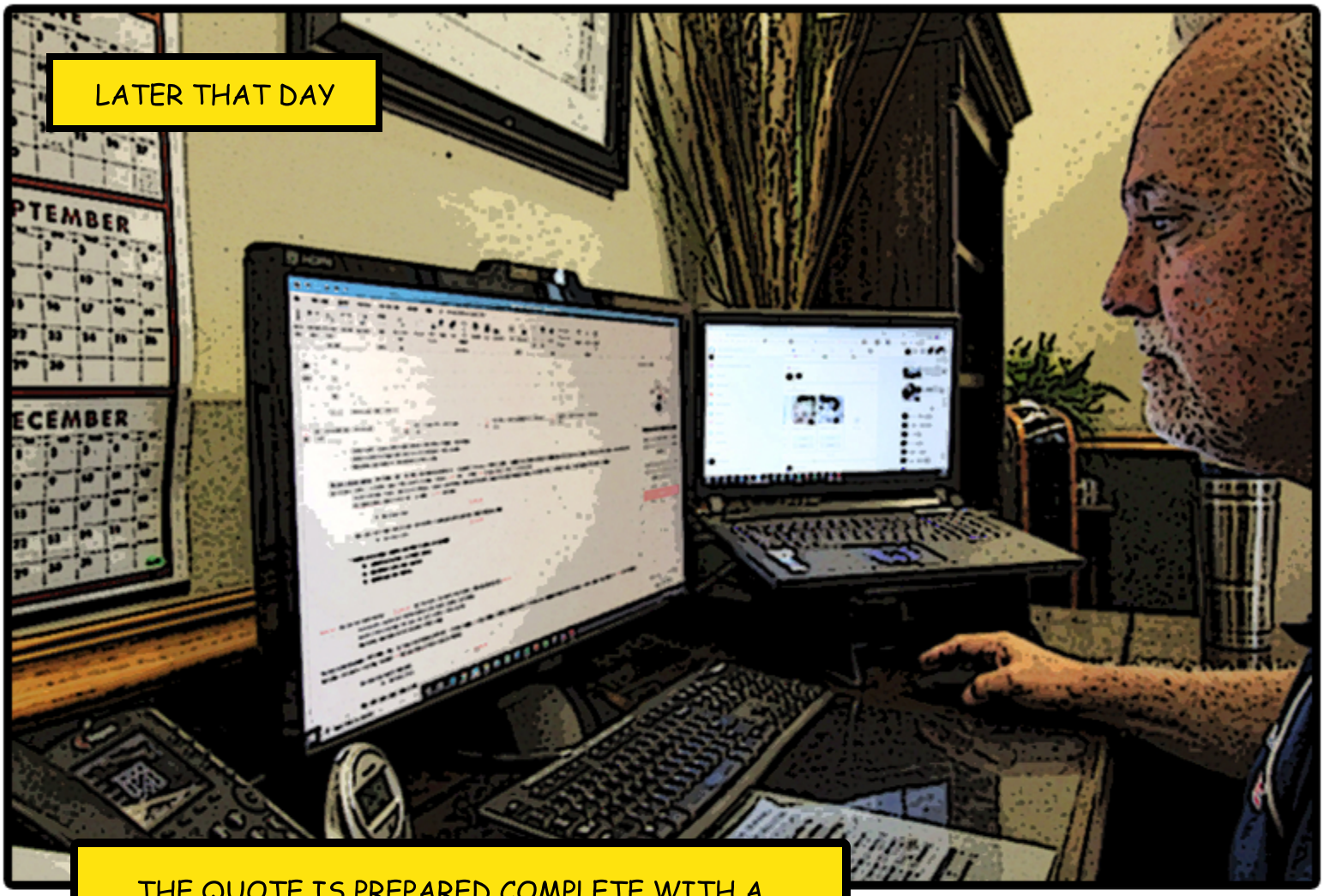
EXCELLENT!
WHEN I RUN THOSE NUMBERS THROUGH OUR **TURNSTILE FLOW CALCULATOR** IT LOOKS LIKE YOU ARE GOING TO NEED A **MAC-4**.

A MAC-4. THAT'S FOUR TURNSTILE LANES, CORRECT?
DOES IT COME WITH A GUARD OFFICE?

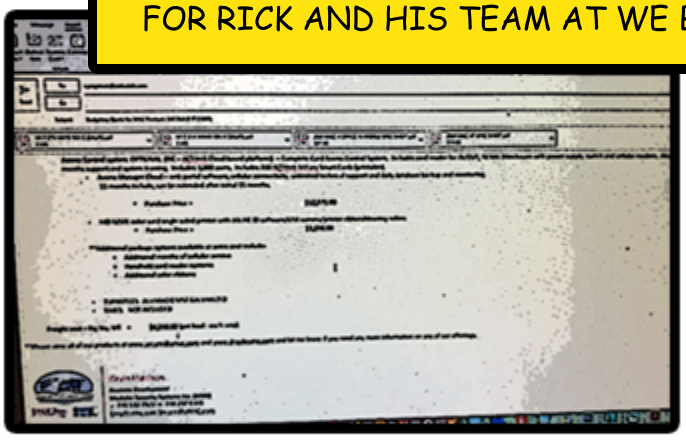
SECURED BY MAC.com

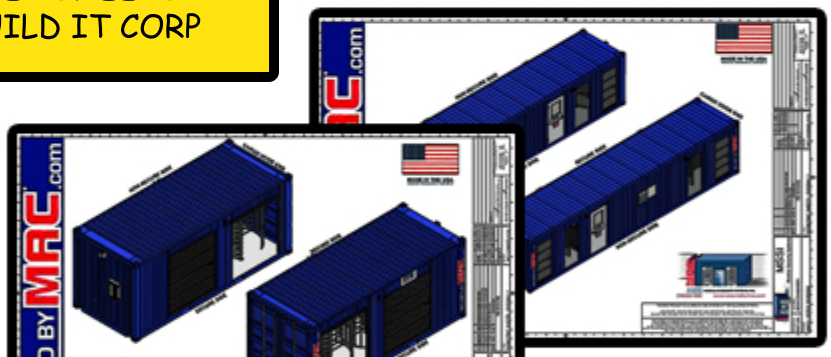
SECURED BY MAC.com

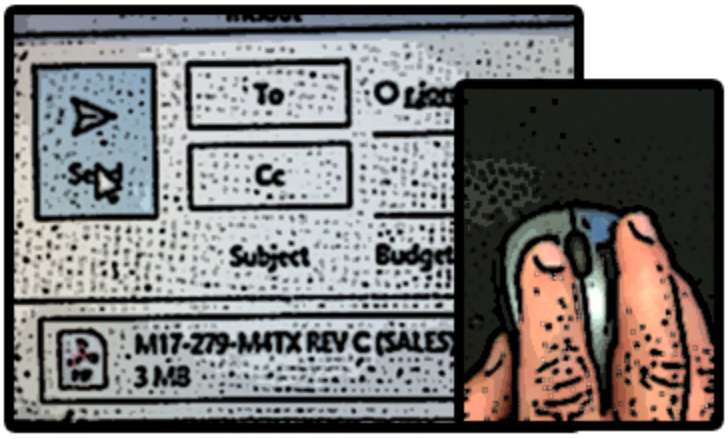
THAT'S RIGHT! FOUR TURNSTILE LANES. WE OFFER THEM WITH AND WITHOUT A GUARD OFFICE.
GREAT!
I THINK WE'RE GOING TO NEED A GUARD HOUSE BUT CAN YOU SEND ME A QUOTE FOR BOTH?
NO PROBLEM!
I WILL GET YOU A QUOTE FOR BOTH OF THEM BY THE END OF THE DAY.



THE QUOTE IS PREPARED COMPLETE WITH A SALES SET OF DRAWINGS AND SPEC SHEETS FOR RICK AND HIS TEAM AT WE BUILD IT CORP







TO BE CONTINUED...