

DTE

Small Business Program

2022

Program Guide & Incentive Catalog



Overview

The DTE Energy Small Business Program is designed to help DTE small business customers be more energy efficient and save money. By participating in this program, customers will be eligible for incentives that are exclusive to small businesses.

We are pleased to partner with local contractors to promote energy-efficiency services to our business customers. These contractors, called registered trade allies, receive special training in energy-efficiency programs and solutions, so they can help raise awareness and inform customers about the programs and incentives available. In order to receive the benefits of this program, you must work with a registered DTE Small Business participating contractor. Please contact the DTE Small Business Program for your free assessment. We'll then help you find a participating contractor to help you start your upgrade projects.

Need help?

Call: 855.748.2525
Email: DTE-Small-Business@franklinenergy.com
Visit: dtesmallbusiness.com

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How to Apply

The DTE Small Business Program makes it easy for small business customers to receive energy-saving upgrades.

If you are a DTE customer, please contact the DTE Small Business Program for your free assessment. Along with your recommendation report, you may be eligible for free upgrades. We'll then help you find a participating contractor to help you start your upgrade projects.

If you are a registered DTE Small Business participating contractor, please use these steps to guide you as you work with your small business customer.

If you are a contractor and would like to use this program to help your small business customers save energy and money, contact us at 855.748.2525 to become a DTE Small Business participating contractor. For an electronic copy of this form, please email DTE-Small-Business@franklinenergy.com.

1. Check your customer's eligibility.

- Services and incentives are available to small business electric and/or gas customers in the DTE territory with an annual energy bill of up to \$60,000. This can comprise electric, gas or combined fuel types.
- Review the program's terms and conditions (see page 8) for additional requirements.
- Need help confirming your customer's eligibility? Please call 855.748.2525.

2. Ensure your customer receives a free energy assessment.

- Prior to working on a project, have your customer schedule a free energy assessment, performed by a DTE Small Business energy advisor. The assessment provides you and the customer with energy-saving project recommendations that are also eligible for incentives.
- To schedule their free energy assessment, your customer may call 855.748.2525 or email DTE-Small-Business@franklinenergy.com.
- After the energy assessment, you will receive a customer referral with recommended measures from the program.

3. Meet with your customer to review the assessment and recommendations. Finalize a bid.

4. Submit the necessary information to receive a project reservation.

- Want to confirm that your project or equipment qualifies prior to applying for a project reservation? Contact us at 855.748.2525.
- It is highly encouraged to receive a reservation for all applications. Measures that require a reservation are noted in the application.
- To receive a project reservation and reserve incentive funding, please submit:
 - Sections 1-4 of the incentive application.
 - Copies of the proposed equipment manufacturer measure specifications.

5. Receive your project reservation letter and complete project.

- If approved by the program, a project reservation letter will be emailed to you.
- Once you receive your project reservation letter, you may begin your project.
- Projects must be completed within 90 calendar days of receipt of the project reservation or by November 30, 2022, whichever comes first.

6. Complete and submit your final application.

- Complete and gather all required documentation, which includes the following:
 - Sections 1-5 of the application and the measure worksheets for which incentives are being applied for.
 - An itemized customer invoice, including quantities, model numbers, labor costs and the DTE Small Business Program incentives deducted from the total project cost when the incentive is being paid to a third party.
 - Equipment specifications, if changed from what was submitted during the project reservation process.
- Submit the required documentation to the program within 60 calendar days of installation or by November 30, 2022, whichever comes first, one of three ways:

Email: DTE-Small-Business@franklinenergy.com
Fax: 313.447.2916
Mail: DTE Small Business Program
27260 Haggerty Road, Suite A8
Farmington Hills, MI 48331

Please note: If the project has changed by more than 10% from the original reserved project, please contact the program at 855.748.2525. You may need to reapply for your project reservation.

7. Receive your incentive check.

- Once the final application has been approved by the program, an incentive check will be mailed directly to the customer or participating contractor as indicated within 3-5 weeks.
- To expedite the processing of the incentive check, please make sure to provide all required documentation and signatures. Any missing information or incomplete forms will delay processing.

Incentive Application

Section 1: Customer Information

Company name:			
Customer contact name:		Title:	
Telephone:		Email:	
Installation street address:		City:	State: ZIP code:
Mailing address:		City	State: ZIP code:
DTE electric account number:		DTE gas account number:	
Name as it appears on your DTE energy bill:		Facility square footage:	
Facility type (check one):			
<input type="checkbox"/> Athletic/sporting facility	<input type="checkbox"/> Financial institution	<input type="checkbox"/> Healthcare clinic	<input type="checkbox"/> Office
<input type="checkbox"/> Convenience/liquor store	<input type="checkbox"/> Government	<input type="checkbox"/> Lodging	<input type="checkbox"/> Religious building
<input type="checkbox"/> Education	<input type="checkbox"/> Grocery	<input type="checkbox"/> Manufacturing facility	<input type="checkbox"/> Restaurant
<input type="checkbox"/> Other (specify):			

Section 2: Participating Contractor Information

Self-installed?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Participating contractor company name:	Federal taxpayer ID number (FEIN):
Tax status (check one):	
<input type="checkbox"/> Corporation	<input type="checkbox"/> Sole proprietorship
<input type="checkbox"/> Limited liability corporation	<input type="checkbox"/> Tax exempt
<input type="checkbox"/> Partnership	<input type="checkbox"/> Other (specify):
Participating contractor contact name:	
Telephone:	Email:
Payment street address:	City:
State:	ZIP code:

Section 3: Incentive Summary

Please refer to pages 9-18 for incentive measures and product eligibility requirements.

Measure Category	Total Incentives	Measure Category	Total Incentives
Lighting		HVAC General	
Refrigeration			
Other Electric			
Bonuses			
Special Offers			
Special Offers			
Special Offers			
Special Offers			
Special Offers			

Total Incentives

Incentive Application

Section 4: Application Information

☐ Reservation Application ☐ Final Application

Estimated completion date: _____

Reservation application date: _____

Final application date: _____

Installation date: _____

Project number: _____

Itemized invoice(s) attached: _____

☐ Model numbers included on invoice ☐ Spec sheets attached to application

Section 5: Incentive Payment Authorization

Incentive check should be made payable to: ☐ Customer ☐ Participating Contractor

If, as an authorized account holder (customer), you would like to sign your incentive check over to the participating contractor that completed your project please check this box ☐ and please sign and date below. To authorize third party payment, incentive must be listed as a line item on the customer invoice.

Account holder signature: _____

Printed name: _____

Date: _____

Section 6: Final Signatures and Certification

Customer

I agree that the stated energy-efficient measure(s) was/were installed at the job site address listed above as part of the DTE Small Business Program. To the best of my knowledge, the information provided in this application is true and correct. I have read and understand the program requirements and terms and conditions set forth in this application and agree to abide by these requirements. I verify by my signature hereto that I have authority to submit this application.

Customer signature: _____

Printed name: _____

Date: _____

Participating Contractor

I agree that the stated energy-efficient measure(s) was/were installed at the job site address listed above as part of the DTE Small Business Program, in accordance with the policies outlined in the Participating Contractor Agreement. To the best of my knowledge, the information provided in this application is true and correct.

Participating contractor signature: _____

Printed name: _____

Date: _____

Please note: If the project has changed by more than 10% from the original reserved project, please contact the program at 855.748.2525. You may need to reapply for your project reservation.

Submit your completed application and supporting documentation by either email, fax or mail:

Email: DTE-Small-Business@franklinenergy.com
Fax: 313.447.2916
Mail: DTE Small Business Program
27260 Haggerty Road, Suite A8
Farmington Hills, MI 48331

Terms and Conditions

The energy optimization measures listed within are being/have been installed in a qualifying time frame, at a qualifying facility and are not for resale. Additional program terms and conditions can be found in the policy and procedures manual available at dteenergy.com/savenow.

I understand that in the event this application received a reservation, that reservation is not a guarantee of payment. Incentive payment will be based upon the final application meeting the program terms and conditions, and the availability of funds.

Selected terms and conditions include:

1. Final applications and all required documentation must be received within 60 days of project completion or by Nov. 30, 2022, whichever comes first. Incomplete applications, missing documents or applications submitted after that date will result in the project being cancelled.
2. The program has a limited budget. Applications will be processed until allocated funds are reserved or spent.
3. All equipment must be purchased and installed prior to submitting the final application.
4. Applicant agrees to inspection and measurement activities by DTE Energy or its representative of both project payment and equipment installation for up to five years from the date of equipment installation.
5. Incentives may be taxable and the applicant is solely responsible for the payment of any resulting taxes. Incentives will be reported to the IRS, unless the applicant is exempt.
6. The applicant may be required to refund some or all of the incentives if the measures do not remain (or were not) installed for a period of five (5) years or the end of the product life, whichever is less.
7. Materials removed, including lamps and PCB ballasts, must be permanently taken out of service and disposed of in accordance with federal and state laws or regulation and local codes and ordinances. The applicant is responsible for being aware of any applicable codes or ordinances. Information about hazardous waste disposal can be found at www.epa.gov/wastes.
8. For certain measures, the incentive amount will be determined based on the estimated energy savings. The applicant may be required to provide documentation on energy savings calculations and assumptions. DTE Energy will make the final determination of the energy savings and thus the incentive amount to be paid.
9. DTE Energy has no obligations regarding and does not endorse or guarantee any claims, promises, work or equipment made, performed or furnished by any contractors or equipment vendors that sell or install any energy efficiency measures.
10. Payment of incentives under the program and/or evaluation of applications for incentives shall not deem DTE Energy or any of its affiliates, employees or agents ("DTE Energy parties") to be responsible for any work completed in connection herewith. Applicant fully releases DTE Energy parties from any and all claims it may have against DTE Energy parties in connection with this application, the incentives or the work performed in connection with them. In addition, applicant agrees to defend, indemnify and hold DTE Energy parties harmless from and against any and all claims, losses, demands or lawsuits by any third parties arising in connection with this application, the payment or nonpayment of incentives or any work performed in connection with them.
11. DTE Energy reserves the right to associate with your business and participation in the incentive program for promotion and advertising purposes. See the policies and procedures manual for more on promotional co-branding.
12. Applicant acknowledges that Federal Energy Regulatory Commission (FERC) Order issued on June 1, 2012, at Docket No. ER11-4081-000 ("FERC Order") approves of the inclusion of energy efficiency resources as planning resources in a utility's resource adequacy plan (all italicized terms as defined in the FERC Order). Accordingly, applicant and DTE Energy agree that all such rights afforded with respect to energy efficiency resources, including but not limited to the right to identify them as a planning resource so as to include them in a resource adequacy plan, shall inure exclusively and fully to DTE Energy. Applicant agrees that it will not claim ownership in such energy efficiency resources for purposes of identifying them as a planning resource in accord with the FERC Order or include them in a resource adequacy plan.

I have read and understand the measure specifications and program guidelines set forth in the application and the program policy and procedures manual and agree to abide by those requirements. Furthermore, I concur that I must meet all eligibility criteria in order to be paid under this program and not receive incentives from any other utility for the same project.

I certify that the information on this application is true and accurate. I understand that any misrepresentation of information – intentional or otherwise – that results in unjustified and/or unsubstantiated incentives being awarded to me (the customer) will prompt action by DTE Energy and/or its agent to recoup such funds from me and may include additional legal action commensurate with the seriousness of the event.

I acknowledge and understand that it is necessary for DTE Energy to store, use and share the information contained in this application, as well as information collected in connection with this project, including but not limited to my business name, address, account number and energy consumption data ("customer data") for various purposes. Therefore, I hereby authorize DTE Energy to collect, store and use the customer data for internal purposes and to present me with other energy saving opportunities. I further authorize DTE Energy to share the customer data with third party vendors/contractors who are doing work on DTE Energy's behalf.

Lighting

LED Replacement Lamp

Requirements:

- Incentives are available for replacing incandescent or halogen bulbs with the following LED bulbs.
- Must be ENERGY STAR® listed.
- A-Line <19W is also eligible for replacement of CFL's.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
A-Line <19W	L1	\$2		Lamp	
Candelabra ≤5W	L2	\$3		Lamp	
Globes ≤8W	L3	\$4		Lamp	
MR16 ≤6W	L4	\$4		Lamp	
PAR/R/BR ≤15.5W	L5	\$6		Lamp	
Downlight	L6	\$7		Fixture	

TLED and De-lamping (Reservation Required)

Requirements:

- Incentives are available for installing new LED tubes and de-lamping of existing fixtures.
- De-lamping is permanently reducing the quantity of linear fluorescent lamps being used in a fixture. This measure is only applicable when switching from linear fluorescents to LED tubes, and permanently removing one or more lamps from a fixture. This measure is not applicable when replacing an entire fixture.
- LED tubes must be replacing existing linear fluorescent lamps.
- LED tubes must be DLC Listed.

Measure name	DLC Code	Code	Incentive	# of Units	Unit	Total Incentives
T8 4FT LED tube replacing T8		L7	\$3		Lamp	
T8 4FT LED tube replacing T12		L8	\$3		Lamp	
T8 8FT LED tube replacing T8		L9	\$4		Lamp	
T8 8FT LED tube replacing T12		L10	\$4		Lamp	
De-lamp T8 4FT	N/A	L11	\$3		Lamp	
De-lamp T8 8FT	N/A	L12	\$4		Lamp	
De-lamp T12 4FT	N/A	L13	\$3		Lamp	
De-lamp T12 8FT	N/A	L14	\$4		Lamp	

LED Lamp and Fixture Replacement (Reservation Required)

Requirements:

- Incentives are available for LED lamps or fixtures replacing existing lamps or fixtures.
- Replacement fixtures must be DLC listed or ENERGY STAR® rated.
- Replacement lamps must be DLC listed.
- Lighting that is on occupancy sensors is not eligible for 24.7 operation.

Code	Brief Description	DLC Product ID	Pre-Upgrade # of Fixtures (A)	Pre-Upgrade Watts/Fixture (B)	Post-Upgrade # of Fixtures (C)	Post-Upgrade Watts/Fixture (D)	Total KW Reduced (A x B - C x D) / 1000 = (E)	Incentive \$ / kW Reduced (F)	Total Incentives (ExF)
EX	4L 4'T8 to 2L 4' LED	P2345678	5	112	5	50	0.310	\$145	\$44.95
Interior LED lighting, 1-shift operation, 1-65 hours/week (reservation required)									
L15								\$145	
L16								\$145	
L17								\$145	
L18								\$145	
L19								\$145	
L20								\$145	
L21								\$145	
Interior LED lighting, 2-shift operation, 66-115 hours/week (reservation required)									
L22								\$225	
L23								\$225	
L24								\$225	
L25								\$225	
L26								\$225	
Interior LED lighting, 3-shift operation, 116-167 hours/week (reservation required)									
L27								\$400	
L28								\$400	
L29								\$400	
L30								\$400	
L31								\$400	
Interior and Exterior LED lighting, 24/7 operation, 168 hours/week (reservation required)									
L32								\$425	
L33								\$425	
L34								\$425	
L35								\$425	
L36								\$425	

Exterior LED Lighting

Requirements:

- Must have <24 hr/day operation.
- Must be replacing HID fixtures or lamps.
- Lighting replacement fixtures/lamps must be DLC listed or ENERGY STAR® rated.
- 500W+ HID replacements require a reservation.
- Fixture replacement must result in at least a 40% power reduction.
- Wattage range refers to nominal lamp wattage.
- 1 for 1 replacement of exterior lighting must apply for these measures.

Measure name	DLC Code	Code	Incentive	# of Units	Unit	Total Incentives
Exterior replacement fixture/retrofit - 50 to 149W equivalent		L37	\$10		Fixture	
Exterior replacement fixture/retrofit - 150 to 249W equivalent		L38	\$25		Fixture	
Exterior replacement fixture/retrofit - 250 to 499W equivalent		L39	\$40		Fixture	
Exterior replacement fixture/retrofit - 500W+ equivalent		L40	\$170		Fixture	

Exterior Lighting with Fixture Reduction

Requirements

- Incentives are available for replacing exterior HID and fluorescent fixtures.
- Replacement fixtures and tubes must be DLC listed or ENERGY STAR® rated.
- Must have <24 hr/day operation.
- Fixture reduction required to be eligible for measures.

Code	Brief Description	DLC Product ID	Pre-Upgrade # of Fixtures (A)	Pre-Upgrade Watts/Fixture (B)	Post-Upgrade # of Fixtures (C)	Post-Upgrade Watts/Fixture (D)	Total KW Reduced (A x B - C x D) / 1000 = (E)	Incentive \$ / kW Reduced (F)	Total Incentives (ExF)
EX	400W HID to 100 WLED	P2345678	20	455	12	100	7.9	\$230	\$1,817.00
Exterior HID Lighting to LED Lighting (reservation required)									
L41								\$230	
L42								\$230	
L43								\$230	
L44								\$230	
L45								\$230	
L46								\$230	
Exterior Fluorescent Lighting to LED Lighting (reservation required)									
L47								\$230	
L48								\$230	
L49								\$230	

Other Lighting

Requirements:

- (L50) Incentives are available for replacing incandescent or compact fluorescent exit signs. The replacement fixtures must be less than 5W. Must replace existing exit signs.
- (L51 - 53) Incentives are available for occupancy sensors for intermittent occupancy interior areas, which automatically turn lights off when not occupied. The minimum amount of time for the lights to stay on when no movement is sensed must be 10 minutes. Sensors can be passive infrared (PIR) or ultrasonic. Sensors installed that control a single light fixture are only eligible for the under 150 square foot tier.
- (L54) Incentives are available to replace T12 or T8 fluorescent case lighting. Replacement case lighting must be DLC listed or ENERGY STAR® rated.
- (L55) Incentives are available for adding occupancy sensor controls to LED lighting in refrigerated coolers and freezers. Product must have a minimum warranty of three years.

Measure name	DLC Code	Code	Incentive	# of Units	Unit	Total Incentives
LED exit signs electronic fixtures	N/A	L50	\$10		Each	
Interior occupancy sensors <150 sq.ft. controlled	N/A	L51	\$5		Sensor	
Interior occupancy sensors 150-500 sq.ft. controlled	N/A	L52	\$15		Sensor	
Interior occupancy sensors >500 sq.ft. controlled	N/A	L53	\$35		Sensor	
LED refrigerated case door lighting		L54	\$25		Per door	
Occupancy sensors for LED refrigerated case lighting	N/A	L55	\$10		Per door	

Total Lighting Incentives

Commercial Refrigeration

Automatic Door Closers for Refrigerated Walk-in Cooler/Freezer Doors (Reservation Required)

Requirements:

- Incentive available for installing an auto door closer to main insulated opaque door(s) of walk-in cooler or freezer.
- Must firmly close door when the door is within one inch of full closure.
- Eight-year measure life; eligible for incentives every eight years.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Auto-closers for walk-in freezer and cooler	CR56	\$50		Door	

Strip Curtains on Walk-in Coolers/Freezers

Requirements:

- Incentives are available for installing new strip curtains on doorways to walk-in coolers and freezers.
- Replacement of existing strip curtains and display cases do not qualify.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Strip curtain on walk-in cooler	CR57	\$3		Sq. foot	
Strip curtain on walk-in freezer	CR58	\$4		Sq. foot	

Vertical Night Covers

Requirements:

- Incentives are available for vertical night covers installed on open refrigerated display cases.
- Incentive is per linear foot of cover per hours that the store is closed per day.
(Incentive x linear ft x hours night cover is used per day)

Measure name	Code	Incentive	# of Units		Unit	Total Incentives
Vertical Night Covers	CR59	\$1	Ft.	Hours	Linear ft x hrs/day	

Door Gaskets on Coolers and Freezers

Requirements:

- Incentives are available for replacing existing leaky gaskets on doorways to coolers and freezers.
- Incentive available every 4 years for doors ≥5 feet in height.
- Stand-alone ice and specialty coolers and freezers do not qualify.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Door gaskets on coolers and freezers	CR60	\$2		Linear foot	

Evaporator Fan Controllers on Electronically Commutated Motors (ECMs) For Walk-In Coolers and Freezers

Requirements:

- Incentives available for controllers that lower fan airflow and reduce motor power consumption by at least 75% during compressor off cycles.
- Each controller must control at least two evaporator fan motors with motor sizes of 1/20 HP or greater.
- Motor type must be ECM.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Evaporator fan controllers on ECMs for walk-in coolers and freezers	CR61	\$15		Controller	

Display Case Fan ECM (Reservation Required)

Requirements:

- Incentives available for retrofitting existing refrigerated display cases with an ECM replacing an existing standard efficiency shaded pole (S-P) or permanent split capacitor (PSC) evaporator fan motor.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Display case fan ECM	CR62	\$45		Motor	

ECM for walk-in freezer and cooler (Reservation Required)

Requirements:

- Incentives available for an ECM replacing shaded pole motors or PSC motor on existing walk-in cooler and walk-in freezer evaporator fans.
- Qualifying motors should be 1/3 HP or less.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
ECM for walk-in freezer and cooler	CR63	\$75		Motor	

Freezer and Cooler Display Anti-Sweat Heater Controls (Reservation Required)

Requirements:

- Incentives available for anti-sweat heater controls.
- Eligible control devices that sense relative humidity in the air outside of display case and reduces/turns off glass door (if applicable) and frame anti-sweat heaters at low-humidity conditions.
- Technologies that can turn off anti-sweat heaters based on sensing condensation on inner glass pane are also eligible.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Freezer and cooler display anti-sweat heater controls	CR64	\$65		Door	

Vertical Refrigerator Case, Medium Temp: Open to Closed (Retrofit) (Reservation Required)

Requirements:

- Incentives available for installing new vertical glass doors on existing open, vertical (or multi-deck), medium temp (MT) display cases, or for replacing existing, open, vertical (or multi-deck) display cases with new reach-in glass door display case.
- Air temperature inside cases must range from 33°F - 50°F.
- The case length must be equal to, or shorter than, the original case.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Vertical ref case, med. temp: open to closed (retrofit)	CR65	\$30		Linear foot	

Total Refrigeration Incentives

Other Measures

Vending Machine Controller Retrofits

Requirement:

- Incentives are available for retrofitting existing vending machines with vending machine controllers.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Vending machine controller retrofits	OE66	\$40		Controller	

Packaged Terminal AC and Heat Pump Units (PTAC/PTHP)

Requirements:

- Incentives are available to install replacement packaged terminal air conditioners and heat pumps that are through-the-walls, self contained units.
- (OE67- 69) Package Terminal AC units must meet the following Energy Efficiency Ratio (EER) requirements:
 - <7,000 Btu/hr - Must have an EER of ≥ 13.1
 - 7,000 Btu/hr to 15,000 Btu/hr - Must have an EER of ≥ 11.8
 - >15,000 Btu/hr - Must have an EER of ≥ 10.5
- (OE70) Package terminal heat pumps must have a minimum energy efficiency ratio (EER) of ≥ 9.0 .

Measure name	Code	Size Category	Qualifying Efficiency	Installed Efficiency	Unit Size (tons) (A)	# of Units (B)	Incentive (C)	Total Incentives (A*B*C)
Package terminal AC	OE67	<7,000 Btu/hr ≥ 13.1 EER	13.1 EER				\$5	
	OE68	7,000 Btu/hr to 15,000 Btu/hr ≥ 11.8 EER	11.8 EER				\$5	
	OE69	>15,000 Btu/hr ≥ 10.5 EER	10.5 EER				\$5	
Package terminal heat pumps	OE70	All	9.0 EER				\$5.50	

Barrel Wraps

Requirements

- Incentives are available for installing insulating blankets on the barrels of extruding or injection molding machines.
- Blankets must be installed on previously un-insulated barrels.
- Include summary sheet identifying machine, circumference of heater band, width between thermocouples and calculated blanket square footage.

Measure name	Code	Incentive	Unit	# of Units	Total Incentives
Barrel wraps for injection molders and extruders	OE71	\$25	Sq. foot		

High Efficiency Hand Dryers

Requirements

- Incentives are available for high efficiency hand dryers that replace standard efficiency hand dryers.
- High Efficiency hand dryers must have a demand rating <1,500 watts and have a drying cycle time of less than 15 seconds.
- Replacement of paper towel dispensing and other non-electrical units do not qualify for incentive.

Measure name	Code	Incentive	Unit	# of Units	Total Incentives
High efficiency hand dryers	OE72	\$50	Per dryer		

High Performance Glazing for Windows

Requirements

- Incentives are available for high performance glazing having an east, west or southern exposure and a minimum 5-year manufacturer's warranty.
- Glazing must replace clear double-pane glass or lesser performing glazing.
- The new glazing must have a solar heat gain coefficient (SHGC) value of ≤ 0.39 and U-value of ≤ 0.57 . The space upgraded with the glazing must be an electrically air conditioned area. (To convert shading coefficient (SC) to SHGC, multiply SC by 0.87.)
- Documentation must be submitted verifying square footage.

Measure name	Code	Incentive	Unit	# of Units	Total Incentives
High performance glazing	OE73	\$12	100 sq. foot of glazing		

Total Other Electric Incentives

HVAC - General

Smart Thermostats

Requirements:

- If 3 or more thermostats per facility please contact program to confirm eligibility of thermostats. This does not apply to smart thermostats being installed in hotel rooms.
- Smart thermostat must provide customer setpoint scheduling.
- Smart thermostat must be web enabled.
- Must replace either a non-programmable thermostat or a programmable thermostat that is 5 years or older.
- Must provide documentation of square footage controlled by thermostat.
- Must be ENERGY STAR® rated.

Measure name	Code	Incentive	# of Units	Unit	Total Incentives
Smart thermostat	GH74	\$75		Thermostat	

Total HVAC General Incentives	
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