

340B Pay FAQs for Covered Entities

Q: What is Kalderos 340B Pay?

A: Kalderos' 340B Pay solution includes everything needed to request, validate, pay and receive 340B rebates. It includes the covered entity tool, Request, and the manufacturer tool, Verify. Together, these tools allow covered entities and manufacturers to facilitate 340B rebates, make adjustments to previously submitted discount requests, and give state Medicaid agencies the information needed to prevent duplicate discount requests.

Q: Is 340B Pay used for contract pharmacies only?

A: Currently, the 340B Pay model has been configured to provide rebates for contract pharmacies only. Coming soon, covered entities enrolled in Kalderos' rebate management solution can choose to switch to the rebate model for their owned pharmacies as well, but this will be optional and up to the discretion of the covered entity.

Q: Who is able to create a 340B Pay account?

A: Any CE that dispenses a drug participating in the platform can sign up for 340B Pay and submit a rebate request. The Authorizing Official (AO) should perform the initial account creation and will be prompted to invite an additional account admin to complete the remainder of the onboarding tasks if desired. This is a legal requirement to ensure a representative from your organization with the proper signing authority accepts the platform's Terms & Conditions.

Q: How is the 340B Pay solution different from other Kalderos tools (e.g. Review)?

A: 340B Pay enables covered entities to request 340B rebates on eligible dispenses and receive payments directly from the manufacturer to their bank account. Covered entities may also be familiar with Kalderos Review (formerly known as "Grappa") where covered entities are asked to respond to good faith inquiries pertaining to potential duplicate discounts on Medicaid claims.

Manufacturers use Kalderos' Verify tool to validate drug rebate requests and make payments directly to covered entities.

Q: How will my data be used?

A: The data submitted as part of your rebate requests will be used by Kalderos and the manufacturer to validate eligibility and approve your request for payment. With the knowledge that a 340B discount was already paid on a dispense, the manufacturer will be able to prevent duplicate discounts from other discount programs before they occur.

Q: How often and in what format should I expect to submit data to the Request tool?

A: Rebate requests can be submitted in three different ways: (1) by entering the data in the UI, (2) by uploading a .csv file of dispense information, or (3) via our API. We are encouraging TPAs to utilize the publicly available API and are in discussions with several to implement. There are two claim processing dates each month on which claims are sent to the manufacturer for validation and payment; these occur on the 1st and the 16th of the month. Covered entities can submit their eligible claim information at any cadence that works best for them.

Q: Is there any cost to covered entities?

A: No. There is no cost to covered entities to use the 340B Pay solution or receive a payment for a 340B rebate via Kalderos 340B Pay.

Q: Do I still purchase products from my wholesalers?

A: All drugs included in the Kalderos Drug Discount Management platform will continue to be available through your current wholesaler(s) and drug distributors for your own pharmacies to purchase at a 340B price. In the case of your contract pharmacies, all drugs in the Kalderos Drug Discount Management platform will no longer be able to be purchased at a 340B price and replenished to a contract pharmacy. Instead, you will need to ensure contract pharmacy claims representing eligible 340B transactions are submitted with all necessary claims data elements in order to receive a 340B rebate from the drug manufacturer.

Find answers to other frequently asked questions at help.kalderos.com. For additional assistance, you can contact Kalderos Support at support@kalderos.com or by calling (844) 930-2322, Monday-Friday, 8:00 am CST to 8:00 pm CST.