

## **START-UP RELATIONS**

As a member of the Start Up Relations team you will be responsible for inspiring founders to join START Summit 2022. This includes carefully selecting and contacting a variety of european entrepreneurs as well as shaping their Summit experience by creating formats to fulfil their needs and provide them with networking opportunities with both investors and students.

## **Your Mission**

First of all you will be taking a deep dive into the european startup scene to identify current trends and areas of interest in order to find promising startups and entrepreneurial talents. You will then reach out to these entrepreneurs to motivate them to join the START Summit 2022. It will then be up to you to create their ideal Summit experience by designing and implementing formats such as pitching competitions and speed dating for them to find their next investor or recruit talent.

## **Your Skills**

- You have a profound interest in the European startup ecosystem
- You are proactive with an open-minded, communicative, extroverted & self-confident personality
- You are well organised, reliable and hardworking with an eye for the details
- You can work under pressure and love working towards ambitious goals
- You have intrapersonal skills and the ability to inspire people
- Excellent German & English both written and spoken

## **Your Benefits**

- Gain a deep knowledge of the european startup ecosystem and the important players
- Build a network of entrepreneurial talents across Europe
- Master important communication skills that will boost you throughout your professional career
- Gain a deep knowledge about sales processes via professional trainings
- Shape the START Summit experience
- Be part of the dynamic, super-motivated and driven START Global Team

If you are interested and have any questions, please contact:



Katharina Döhle

katharina.doehle@startglobal.org

+49 172 510 7111