



# SPONSORING

The sponsoring team is responsible to acquire suitable product sponsors for START Global's different projects, namely START Summit, Hack, Fellowship and various campus events.

You will learn how to do effective research on companies, contact potential sponsors, negotiate sponsoring deals and maintain a long-lasting partnership relation. Also, you will definitely improve your professional communication skills, which will help you throughout your career.

## Your Mission

As part of the sponsoring team you will be able to manage sponsors for one of START global's projects. With that you will be responsible for all the steps to conclude and maintain a successful sponsoring partnership with a few selected sponsors. This allows you to work independently and to be creative.

## Your Skills

It is only beneficial if you are a very open and communicative person who is eager and motivated to reach their goals while overcoming possible setbacks. Proactivity and having an excellent level of German, both spoken and written, is also crucial.

## Your Benefits

- Gain important communication skills that will help you throughout your professional career
- Collaborate with interesting sponsoring partners and create valuable contacts
- Be creative and implement your own ideas during the process of looking for sponsors
- Be part of the dynamic, super-motivated, driven START Global Team

If you are interested and have any questions, please contact:



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