



**START**  
GLOBAL

# INVESTOR RELATIONS

As a member of the Investor Relations team you will be in touch with Europe's leading VC funds and Angel Investors, such as btov Partners, Holtzbrinck Ventures and Project A. You will be responsible for creating a unique customer experience during the event. This includes carefully selecting and contacting a variety of european Investors as well as shaping their Summit experience by creating formats to fulfil their needs and provide them with networking opportunities with both founders and students.

## Your Mission

First of all you will be taking a deep dive into the european VC scene to identify relevant players and their areas of interest. You will not only reach out to those investors concerning START Summit 2022 but also acquire Investor Partners that will support us throughout the year. It will then be up to you to create their ideal Summit experience by designing and implementing formats such as startup pitches and speed think tanks.

## Your Skills

- You have a profound interest in the European startup and VC ecosystem
- You are proactive with an open-minded, communicative & self-confident personality
- You are well organised, reliable and hardworking with an eye for the details
- You can work under pressure and love working towards ambitious goals
- You have intrapersonal skills and the ability to inspire people
- Excellent German & English both written and spoken

## Your Benefits

- Gain a deep knowledge of the european startup and VC ecosystem and the important players with the most relevant investors - create and leverage valuable contacts
- Master important communication skills that will boost you throughout your professional career
- Gain a deep knowledge about sales processes via professional trainings
- Shape the START Summit experience
- Be part of the dynamic, super-motivated and driven START Global Team

If you are interested and have any questions, please contact:



Paula Weber

[Paula.weber@startglobal.org](mailto:Paula.weber@startglobal.org)

+49 15155 948754