

Discovery Vitality vetting process

What this means for you:

- You have the chance to opt-in to add your studio to the Vitality endorsed network of partners by being an Octiv client and finalising the Vitality vetting process.
- Your members, as well as members visiting your studio will be able to link their Vitality membership in the Octiv app and earn Vitality points for attending sessions at your studio - using the Octiv app.
- This adds value to your members by rewarding them for attending your studio, as well as provides you with a new marketing tool to attract and retain members.
- You will be added to the Vitality approved network partners list, which is shared on the Discovery website and accessible to anyone interested in joining a fitness/wellness studio.

How the points will work:

- Members will be awarded 100 points per session for attending a physical session at your studio
- Members will be awarded 50 points for attending a virtual class that you can offer through the Octiv app.

What are the fees to be on the Vitality network, through Octiv?

- Once off activation fee of R1000 ex VAT upon approval
- R250pm ex VAT pay as you go to be on the network

Next Steps, to opt-in:

The following information from each facility must be sent to the Vitality team via vitalityanywhere@discovery.co.za and cc Octiv team (vitality@octivfitness.com):

- Registered facility/ company name with Facility owner/ manager name and contact details.
- Type of facility
 - *Types of facilities that will be considered
 - Fitness Boxing or Shadow boxing
 - Medical facilities with a fitness centre or biokinetics centre
 - Dance studios
 - Cycling facilities
 - Sports facilities and boot camps
 - Functional training facilities
 - Sports clubs
 - Yoga and Pilates studios
 - Traditional gyms
- CPR certificate of at least Level 1 First Aid training that has been conducted within 3 years of the application.
- Blank copy of a risk assessment equivalent to a PAR-Q (sports clubs excluded).
- Images of the facility including the entrance, gym workout floor, studio rooms, parking lot, bathrooms and the access-controlled area/entrance.

Once the above has been sent through to Vitality and Octiv, Vitality will be in contact with you regarding the approval of your facility and Vitality will be enabled on your Octiv account.