



# **Platform for the Beauty & Wellness Industry**

### **IDEA**

Rihand connects beauty and wellness industry business owners, professionals, and customers on a single Description platform. For customers, it secures online searching, booking, and rating features. For businesses, it provides tools for business process automation, customer behavior analysis, marketing, data collection, and reporting.

Product Launch	July 22, 2021		
Business Model	B2B	Funds Raised	22,000 USD
		Donor / Investor	Self-funded
Vertical	Beauty & Wellness		
Freemium Users	4		
Paying Customers	20	-	

#### **Other Metrics**

- Customers in Sales Pipeline: 100 salons

#### **Customer Acquisition Strategy**

Reference Programs, Direct Sales, Social Media

## **TEAM**



Rizvan Gambarov

- 6 years in Business
- 3 years in the Beauty Industry



CEO

- 2 months in Human Resources



Aydan Rasulova C00