



# **Platform for the Beauty & Wellness Industry**

### **IDEA**

Rihand connects beauty and wellness industry business owners, professionals, and customers on a single Description platform. For customers, it secures online searching, booking, and rating features. For businesses, it provides tools for business process automation, customer behavior analysis, marketing, data collection, and reporting.

| Product Launch   | July 22, 2021     |                  |             |
|------------------|-------------------|------------------|-------------|
| Business Model   | B2B               | Funds Raised     | 22,000 USD  |
|                  |                   | Donor / Investor | Self-funded |
| Vertical         | Beauty & Wellness |                  |             |
| Freemium Users   | 4                 |                  |             |
| Paying Customers | 20                | -                |             |

#### **Other Metrics**

- Customers in Sales Pipeline: 100 salons

#### **Customer Acquisition Strategy**

Reference Programs, Direct Sales, Social Media

## **TEAM**



Rizvan Gambarov

- 6 years in Business
- 3 years in the Beauty Industry



CEO

- 2 months in Human Resources



Aydan Rasulova C00