



# CLIENT DISCOVERY FORM

## 1031/Alternative Investments

This is for informational purpose only and does not constitute an offer to buy or sell any investment product. Investment advisory services offered through Bangarter Financial Services, Inc. a state registered investment advisor. Securities offered through Concorde Investment Services, LLC. (CIS), member FINRA/SIPC. Bangarter Financial Services, Inc. is independent of CIS.

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## Client Checklist

Prior to opening an account with us or doing a 1031 exchange, we must first gather all applicable information in regards to your financial status, net worth, objective, investment experience, and in a 1031 exchange your tax liability in the property to be exchanged. Please complete the Client Discovery Form with your information. We have a secure portal you can upload all your personal information to, please contact your Bangerter Registered Representative to get instructions on how to do so. The other option is to send information back via email or send bring with you to your next scheduled appointment.

### **In addition to the information provided in this form, we will also need:**

**Trust Documents:** If Account is in a Trust - you will need to provide copies of the Trust.

**LLC Documents:** If Account is in an LLC, you will need to provide copies of the LLC.

**Driver's License(s):** For each Account Holder will need to provide a copy of their drivers license or Proof of age/date of birth.

**Assets/Investments:** Itemized list of assets/Investments accounts that comprise net worth and tax liability on replacement property.

**Monthly Income:** Monthly income and source for all account holders.

**CPA/Tax Person:** Please provide on page 3, section 5 (if doing a 1031 Exchange)

**Qualified Intermediary:** Please provide on page 3, section 5 (if doing a 1031 Exchange)

## 1 Client Information

Full Legal Name Marital Status: Single Married Widowed

Birth Date Drivers License # Social Security #

Street Address (cannot be PO BOX)

City State/Region

Zip Home Phone

Cell Phone Office Phone

E-mail Occupation/Position

Employer Years Employed

Employer Address

**Are you an Accredited Investor? (Please select Y or N)**

YES

NO

\*Accredited investors are typically defined as having a \$1 million net worth excluding primary residence or \$200,000 income individually /\$300,000 jointly of the last two years; or have an active Series 7, Series 82, or Series 65. Individuals holding a Series 66 do not fall under this definition. If you are unsure if you are an accredited investor and/or an accredited entity, please verify with your CPA and Attorney.

## 2 Registration of Asset

Legal Name (If held in LLC, Trust, Etc.) If Trust, please select what type Revocable Irrevocable

Date Established Tax ID #

## 3 Co-Client Information (Please include additional individual associated to account)

Full Legal Name Marital Status: Single Married Widowed

Birth Date Drivers License # Social Security #

Street Address (cannot be PO BOX)

City State/Region

Zip Home Phone

Cell Phone Office Phone

E-mail Occupation/Position

Employer Years Employed

Employer Address

**Are you an Accredited Investor? (Please select Y or N)**

YES

NO

\*Accredited investors are typically defined as having a \$1 million net worth excluding primary residence or \$200,000 income individually /\$300,000 jointly of the last two years; or have an active Series 7, Series 82, or Series 65. Individuals holding a Series 66 do not fall under this definition. If you are unsure if you are an accredited investor and/or an accredited entity, please verify with your CPA and Attorney.

## 4 Investor Questionnaire

How many **YEARS** have you invested in each of the following?

Cash \_\_\_\_\_ Years      Real Estate \_\_\_\_\_ Years

Equities \_\_\_\_\_ Years      Real Estate Investment \_\_\_\_\_ Years

Annuities \_\_\_\_\_ Years      Other \_\_\_\_\_ Years

Delaware Statutory Trusts \_\_\_\_\_ Years

**What type of policies do you have:**

Long-Term Care

Life Insurance

## 5 Consulting Professionals Contact Info.

### CPA CONTACT INFORMATION

Contact Name

Company

Address

Phone

Fax

Email

### ATTORNEY CONTACT INFORMATION

Contact Name

Company

Address

Phone

Fax

Email

### QUALIFIED INTERMEDIARY CONTACT

Contact Name

Company

Address

Phone

Fax

Email

### BANGERTER FINANCIAL SERVICES INFO

What Bangerter Financial Professional are you currently working with?

What qualities are you looking for in a financial firm?

How did you hear about Bangerter Financial?

## 6 Real Estate Investment Property (Please include all properties associated to current 1031 Exchange)

### PROPERTY 1

Is this property part of the 1031 Exchange? **YES** **NO**

**Property Name**

**Estimated Value**

**Rental Income/Year**

**Date Purchased**

**Purchase Price**

**Debt**

### PROPERTY 2

**YES** **NO**

**Property Name**

**Estimated Value**

**Rental Income/Year**

**Date Purchased**

**Purchase Price**

**Debt**

### PROPERTY 3

Is this property part of the 1031 Exchange? **YES** **NO**

**Property Name**

**Estimated Value**

**Rental Income/Year**

**Date Purchased**

**Purchase Price**

**Debt**

### PROPERTY 4

**YES** **NO**

**Property Name**

**Estimated Value**

**Rental Income/Year**

**Date Purchased**

**Purchase Price**

**Debt**

### PROPERTY 5

Is this property part of the 1031 Exchange? **YES** **NO**

**Property Name**

**Estimated Value**

**Rental Income/Year**

**Date Purchased**

**Purchase Price**

**Debt**

### PROPERTY 6

**YES** **NO**

7 Net Worth Questionnaire

	Investor	Co-Client		Investor	Co-Client
Non Retirement Assets	Approx. Value	Approx. Value	Retirement Assets	Approx. Value	Approx. Value
Cash/Money Markets/CDs/Bank	\$	\$	Cash/Money Markets/CDs/Bank	\$	\$
Brokerage (non-managed)	\$	\$	Retirement Plans (401k, 403b, 457)	\$	\$
Managed Accounts	\$	\$	Brokerage (non-managed)	\$	\$
Mutual Funds (Direct)	\$	\$	Managed Accounts	\$	\$
Annuities (Fixed-Indexed, Variable)	\$	\$	Mutual Funds (Direct)	\$	\$
Cash Value of Life Insurance	\$	\$	Annuities (Fixed, Fixed-Indexed, Variable)	\$	\$
Other (Business Assets, collectibles)	\$	\$	Other Misc.	\$	\$
Alternatives (Oil & Gas, REITS, DSTs)	\$	\$	Alternatives (REITS, LLC, LP)	\$	\$
Real Estate	Approx. Value	Approx. Value	Retirement Assets	Approx. Value	Approx. Value
Primary Residence	\$	\$	Mortgage (Primary Residence)	\$	\$
Current 1031 Investment Real Estate	\$	\$	Mortgage(s) (Investment RE)	\$	\$
Other Investment Real Estate	\$	\$	Home Equity Loan	\$	\$
Income Strategy	Approx. Value	Approx. Value	Student Loan	\$	\$
Salary/Commission	\$	\$	Auto Loan	\$	\$
Investment Income	\$	\$	Credit Card Balances	\$	\$
Pension	\$	\$	Other Liabilities	\$	\$
Social Security	\$	\$	Other	\$	\$
Net Rental Income	\$	\$	Other	\$	\$
Estimated Annual Expenses	\$	\$			

## 8 Attestation of Financial Information

I attest that the data above and attached appears accurate and complete and is based on information I have provided to my registered representative at Bangerter Financial Services, Inc.

Client Signature:

Date:

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Co-Client Signature:

Date:

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Securities offered through Concorde Investment Services, LLC (CIS), member FINRA/SIPC. Advisory services offered through Concorde Asset Management, LLC (CAM), an SEC registered investment adviser. Bangerter Financial, Inc. is independent of CIS and CAM.