

Q2

**Second quarter and
first half year 2021 results**

We innovate diagnostic efficiency

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Gentian diagnostics

Highlights

Record total revenues of MNOK 31.5 in 2Q21 and MNOK 55.7 for 1H21. EBITDA for 2Q21 was MNOK -0.8 which includes MNOK 3.5 costs related to the transfer of listing to Oslo Børs.

Sales revenue of MNOK 24.6 in 2Q21, a 48 % growth compared to 2Q20. Organic growth was 65%. Sales growth for 1H21 was 35% with corresponding organic growth of 47%.

Development of the SARS COV-2 assay is on track for launch in Q421 and recent market data confirms the need for such high throughput test

The Gentian share was successfully transferred to Oslo Børs on June 25th

Gentian Diagnostics (OSE: GENT), founded in 2001, develops and manufactures high-quality, in vitro diagnostic reagents. Gentian's expertise and focus lies within immunochemistry, specifically infections, inflammations, kidney failures and congestive heart failures. By converting existing and clinically relevant biomarkers to the most efficient automated,

high-throughput analysers, the company contributes to saving costs and protecting life. Gentian is based in Moss, Norway, serving the global human and veterinary diagnostics markets through sales and representative offices in Sweden, USA and China. For more information, please visit www.gentian.com.

Gentian's strategy for long-term growth and value creation

Gentian Diagnostic's purpose is to deliver efficient diagnostics for better treatment decisions.

Today, the growing diagnostics market puts increasing pressure on clinical laboratory efficiency. However, many of the existing, clinically relevant biomarkers are available only on slow and inefficient platforms. Gentian's solution is to utilize PETIA (particle-enhanced turbidimetric immunoassays), based on proprietary nanoparticle technology and knowhow, to convert existing biomarkers to the most efficient automated, high-throughput analysers.

Gentian's portfolio of high-impact diagnostic tests targets several large and growing disease areas such as infections and inflammation,

kidney failure and congestive heart failure. The company has four established products – Cystatin C, fCAL® turbo, Canine CRP and fPELA – that contributed to 31% annual revenue growth in 2017-2020. In addition, GCAL® has been launched and is in market development while NT-proBNP and SARS-COV-2 Ab are in the product development phase – of which the two former have the potential to become blockbuster products. The company also has three undisclosed biomarkers in exploration and 'proof of concept' phases.

Gentian has a long-term ambition to generate an estimated annual revenue of NOK 1 billion in 5-7 years, up from NOK 79 million in 2020. The company's roadmap for long-term growth and value creation is founded on six strategic pillars:



Grow annual revenue from the company's four established products by 20%+ annually – by expanding market access through additional commercial partners and regulatory approvals



Demonstrate clinical relevance of GCAL® for the early detection of severe infections, which supports the prevention of sepsis and the severity assessment COVID-19 patients



Launch one new product per year; SARS-COV-2 Ab scheduled for Q4 2021 and NT-proBNP for Q1 2022



Secure one new contract with a global commercial partner every year, building on already established partnerships with Beckmann Coulter for Cystatin C and Bühlmann / Roche for fCAL® turbo through Bühlmann Laboratories

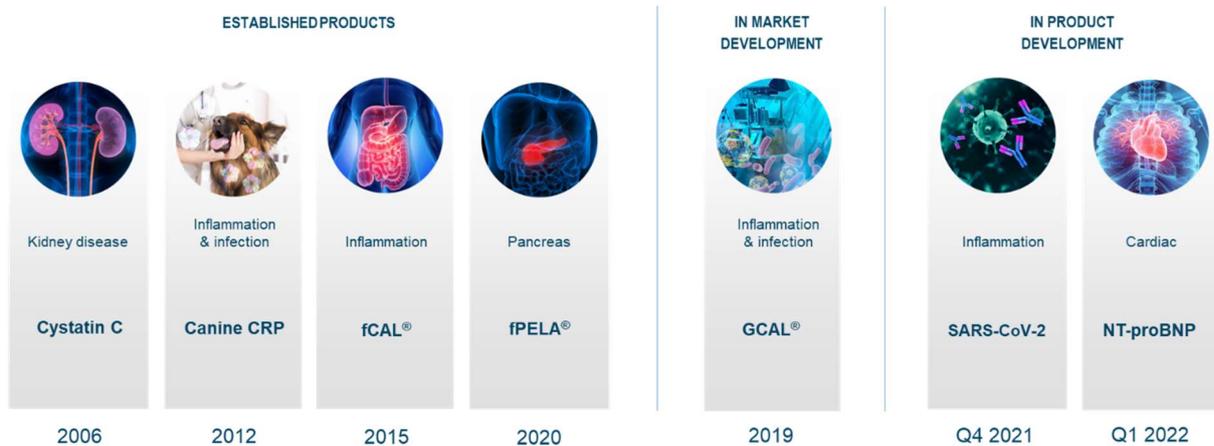


Grow gross margin ~50% in 2021 to 60%+ at volume production through economies of scale



Deliver long-term EBITDA margins of 40% through operational leverage and cost discipline

Illustration of product categories



Operational summary

Sales

Sales revenue grew 65% organically in 2Q21 ending the quarter at MNOK 24.6, a new record level. Reported growth was 48%. Sales for 1H21 was MNOK 44.2, representing an organic growth of 47% from 1H20.

Sales of Cystatin C were MNOK 11.1 for the quarter, an increase of 31 % compared to 2Q20. Growth in Asia was achieved by Gentian's partners in China and Korea with sales being up by 39 % compared to 2Q20, driven by account conversions and higher usage per instrument. The newly established co-operation with a major IVD player in South West Sweden was fully implemented and has driven 40% sales growth for Cystatin C sales in 2Q21 vs 2Q20 in Gentian AB.

Sales of fCAL® turbo have fully recovered after the negative COVID-19 impact in 2Q20. For 2Q21 sales reached MNOK 8.3, with sales more than doubling vs 2Q20 and growth of 82% for 1H21 vs 1H20. Sales growth in 2Q21 was driven by increased demand for both kit and

bulk segments, with positive impact from the Bühlmann/Roche Diagnostics partnership.

Our Swedish distribution subsidiary, Gentian Diagnostics AB (GAB), continues to show a strong positive sales trend for third party products totalling MNOK 3.9 in 1H21, a 32 % increase compared to 1H20. Continued profitable growth is anticipated going forward by extending activities to other Scandinavian countries.

The continuing COVID-19 pandemic impacted Gentian sales performance in a limited manner, with Gentian maintaining both production as well as product supply at levels to fully meet the growing market demand. In person direct contact with both partners and customers has still been very limited, which does have an impact especially on market development efforts. With laboratories heavily burdened by the COVID-19 testing challenges as well as resource limitations, are more reluctant to introduce new products.

Market development

GCAL®

A multi-center COVID-19 study, performed in collaboration with four hospitals in Spain is being finalized. The study evaluated the value of calprotectin in estimation of disease severity and identification of patients in need for invasive respiratory support. Results from this study, which included 395 COVID-19 patients, have been submitted for publication and will be presented at the Euromedlab meeting in December 2021. Two additional studies, in Norway and in the UK, are close to be finalized.

A prospective study, in collaboration with a university hospital in the United Kingdom, was started in Q2. The aim of the study is to prove the role of calprotectin in early detection of infections and evaluate the performance of GCAL® in prediction of deterioration in severely ill patients.

A paediatric prospective study is initiated in collaboration with a paediatric hospital in Canada with the aim to investigate the performance of GCAL® in detection of severe infections which could result in sepsis in neonates. The study will also provide data about reference values for calprotectin in a healthy paediatric population.

The prospective study in collaboration with a German research group at one of the large university hospital groups with the aim to prove the ability of calprotectin to detect infections and differentiate between viral and bacterial infections is ongoing according to the study plan.

Gentian has in 2Q21 experienced increased traction for GCAL® due to repeat orders from existing customers and new customers. The assay has been implemented both in hospital settings as well as in specialty testing private lab organisations in Europe.

Gentian continues to advance the discussions with global IVD companies for adopting GCAL® in their portfolios. Furthermore, Gentian entered into co-operation discussions with internationally operating private lab organisations to implement the GCAL® assay, demonstrating innovation driven diagnostic services.

Specific focus for further market implementation is on the validation of additional clinical chemistry platforms by global IVD suppliers to enable further commercial expansion. Within 2021 a minimum of two additional instruments will be validated for GCAL.

Product development

NT-proBNP

With the establishment of the NT-proBNP Immunoassay on high-volume clinical chemistry analysers, Gentian will fulfil the need for accurate and faster diagnosis of cardiac diseases. A proprietary antibody and nanoparticle-based technology has been developed for clinical biomarkers that occur in low concentrations in blood, which were previously not possible to quantify on turbidimetric analysers. This allows for the development and measurement of NT-proBNP on fast, cost-effective and high-volume clinical analysers. Market sensing has identified the

lack of harmonisation and standardisation of NT-proBNP assays as a key concern among laboratory managers and clinicians and with this in mind Gentian has expanded the NT-proBNP development scope towards harmonisation and standardisation of NT-proBNP assays.

To enable the harmonisation and standardisation of NT-proBNP assays, Gentian is establishing a reference method and clinical investigations are ongoing to determine the regularity of deviations from existing assays. If these deviations are constant, a conversion factor can be used, and a «plug-and-play»

version of the Gentian assay will be part of the offer to the customer. If a conversion factor cannot be established, the commercial roll-out and potential will likely be impacted.

SARS-CoV-2 Total Antibody Immunoassay

The semi-quantitative SARS-CoV-2 Total Antibody Immunoassay captures the full immune response detecting antibodies with high sensitivity and specificity and will be calibrated against the international WHO standard. The test is established on automated, open-access clinical chemistry platforms, increasing both the testing capacity and the laboratory efficiency. The tracking of the total antibody response by the Gentian assay will allow the assessment of the level of protection and this will be the tool to achieve documented protection for individuals and the society. With this SARS-CoV-2 Total Antibody Immunoassay, Gentian will offer a powerful high-throughput

Regulatory update

As a manufacturer and distributor in Europe, our products are CE marked and subjected to the European IVD 98/79 EC directive with Norwegian Medicines Agency as the Company's national competent authority. The products are classified as self-declared according to the IVD 98/79 directive with EU Declaration of Conformity and certificate of free sales issued by the national competent authority. The certificate of free sales gives the CE marked IVD medical devices free access to the EU market according to the IVD 98/79 EC. The current IVD 98/79 directive will be replaced by an IVD regulation (EU 2017/217) coming into force from 26 May 2022. The new regulation (IVDR) has a significant impact to the quality management system for manufacturers, importers and distributors as well as to the

test for community management of COVID-19 through long-term monitoring of natural and vaccine-related immune response. The routine laboratory based high-quality test will leverage existing lab infrastructure and will provide accurate test results in a cost-effective manner.

The Norwegian Ministry of Health and Care Services, based on advice from the Norwegian Directorate of Health and the Norwegian Institute of Public Health, has made a change in regulations that allows for the use of antibody tests to assess immunisation levels of vaccinated individuals. This may represent an additional market potential for this test if this change in regulation is followed up with defined levels for when an individual is considered immunised.

The assay is currently in the verification phase and preparations for the transfer into the validation phase are ongoing and launch is planned for 4Q21.

required product documentation for each IVD medical device. There is no grandfathering rule with the IVDR, meaning that the quality management system and IVD medical devices available on the market after 26 May 2022 must comply to the IVDR. At Gentian, the implementation of the regulation is on track according to the timelines in an established milestone plan, and the Group is on track to complete the IVDR certification by 26th of May 2022 to ensure continued supply of products in accordance with IVDR. Therefore, the introduction of the IVDR is expected to have limited impact on established products; for future launches there is a potential for industry wide bottlenecks based on external capacity with notified bodies.

Long-term outlook

Gentian targets disease groups that account for a Total Addressable Market of USD 7.1bn globally (2020), which is estimated to grow by 5-6% annually over the next 5-7 years according to leading market data provider Kalorama (2020). From a macro perspective, key growth drivers include a growing -and ageing population that contribute to an increase in chronic and infectious diseases globally.

The specific segments targeted by Gentian's products add up to a Total Serviceable Market of USD 1.3bn (2020), with an estimated annual growth rate of 8-9% over the next 5-7 years. The key driver for the higher expected growth rate versus the addressable market is Gentian's selective approach, targeting attractive segments – in particular the early detection of infection, which prevents sepsis, one of the diagnostic industry's highest growing segments.

Overall, Gentian targets a market share of 15-20% for its product portfolio which is offered through commercial partners. With a commercial strategy to serve the market through OEM and distribution agreements it is expected that the revenue varies across products but is expected within the 30%- 50% range for the product portfolio as a whole.

The company's strategy for growing its market share is founded on innovative biomarkers based on PETIA technology and proprietary know-how, offering high value benefits, supported by an effective go-to-market strategy. The benefits include early diagnostic results enabling improved treatment decisions and a 3-10x increase in volume throughput which saves costs and makes Gentian's offering an attractive solution to the increasing pressure on laboratory productivity.

Further, Gentian's 5–7-year ambition of NOK 1 billion revenue and a long-term EBITDA margin of 40% is set to be de-risked through several key milestones related to the company's product portfolio in H2 2021 and 2022:

Established products

- Targeting additional large commercial partners
- Additional regulatory approvals, including IVDR

GCAL

- Clinical studies confirming relevance for the early detection of infections, which supports the prevention of sepsis and the severity assessment of COVID-19 patients – 6 studies ongoing
- Securing endorsements from key opinion leaders
- Securing global commercial partnerships and initiating EU rollout

New products

SARS-COV-2 AB

- Initiating rollout of SARS-COV-2 AB in the EU with focus on the Nordics
- Successful validation and launch, scheduled for Q4 2021
- Entering commercial partnerships for the Nordics

NT-proBNP

- Successful verification during 2021
- Publication on the reference method for standardisation
- Successful validation and launch, scheduled for Q1 2022
- Securing endorsements from key opinion leaders and global commercial partnerships

Financial performance

Comparative numbers for Gentian in 2020 in ()

Revenue, Geographic Split and Product Split

Total operating revenue ended at MNOK 31.5 (MNOK 19.9) for 2Q21. Total operating revenue for 1H21 was MNOK 55.7 (MNOK 39.0), an increase of 43% compared to 1H20.

Sales revenue in 2Q21 ended at a record high of MNOK 24.6 (MNOK 16.6), a 48 % increase compared to 2Q20. Organic growth from 2Q20 was 66 %.

Geographic split

| MNOK | 2Q21 | 2Q20 | 1H21 | 1H20 |
|--------|------|------|------|------|
| US | 1.0 | 1.0 | 1.4 | 1.7 |
| Europe | 15.7 | 9.9 | 29.7 | 21.1 |
| Asia | 7.9 | 5.7 | 13.1 | 10.1 |
| Total | 24.6 | 16.6 | 44.2 | 32.9 |

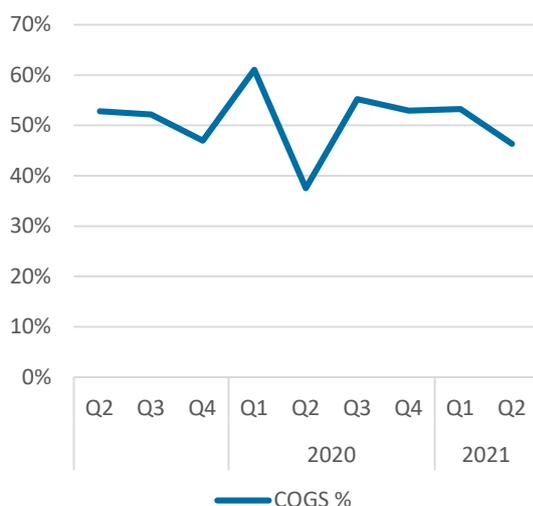
Product Split

| MNOK | 2Q21 | 2Q20 | 1H21 | 1H20 |
|------------|------|------|------|------|
| Cystatin C | 11.1 | 8.5 | 18.5 | 15.0 |
| fCAL®turbo | 8.3 | 3.9 | 16.7 | 9.2 |
| Other* | 5.2 | 4.3 | 9.0 | 8.7 |
| Total | 24.6 | 16.6 | 44.2 | 32.9 |

**Other" under Product Split include sales from the subsidiary Prepect that was successfully divested at the end of 3Q20.

Other operating revenue ended at MNOK 6,9 (MNOK 3,2) for 2Q21, and MNOK 11,5 (MNOK 6,1) for 1H21. The increase in other operating revenues is a result of an increase in spending on Research and Development projects which triggers higher amounts received from associated research grants and tax incentives.

COGS %



Consolidated Revenues (MNOK)



Cost of Goods Sold

We continue to see quarterly variations but expect to see COGS declining as a percentage of sales over time.

Total Other Operating Expenses

Total other operating expenses before capitalization of R&D expenses ended at MNOK 23.3 (MNOK 15.0) in 2Q21. The increase is a result of higher spending on research and development projects related to both NT-proBNP and SARS COV-2 AB and also costs in connection with the transfer of listing of the Company's shares to Oslo Børs which has been charged directly to the profit & loss with MNOK 3.5 in 2Q21.

R&D expenses amounted to 55% (40%) of total other operating expenses before capitalization for 2Q21 and increase of 132 % compared to 2Q20. Capitalization of R&D expenses was MNOK 2.3 (MNOK 0.6) in 2Q21.

Total other operating expenses after capitalization of R&D expenses ended at MNOK 21.0 (MNOK 13.4) in 2Q21.

Earnings

Operating profit before depreciation and amortization (EBITDA) ended at MNOK -0.9 (MNOK 0,2) for 2Q21. Net profit ended at MNOK -3,5 (MNOK -1,4) for 2Q21.

Balance Sheet

Cash and cash equivalents as of 30.06.2021 were MNOK 138,3 (MNOK 161.2). The cash is placed in both savings accounts and current accounts.

Accounts receivables as of 30.06.2021 were MNOK 12.2 (MNOK 7.3). Inventory as of 30.06.2021 was MNOK 24.9 (MNOK 19.8).

Covid-19

At Gentian, the health and safety of our employees, as well as our customers and partners, is our primary concern. Gentian has robust business-continuity plans in place and will be able to maintain production even if the situation would deteriorate. Gentian abides by policies of the health authorities in all countries in which it operates whilst it seeks to continue to seamlessly support our customers. Gentian may be affected by the COVID-19 outbreak by reduced demand for diagnostic services, especially for outpatient markers, and we expect some delays with our R&D programs. The length of potential delays will depend on the duration of the outbreak.

Corporate

The Company successfully transferred the listing of its shares from Euronext Growth to Oslo Børs on June 25th.

Events after the balance sheet date

There are no events to report after the balance sheet date.

Declaration by the board and the CEO

We confirm, to the best of our knowledge, that the unaudited interim financial statements for the period 1 January to 30 June 2021 have been prepared in accordance with IAS 34 - Interim Financial Reporting and that the disclosures in the accounts provide a true and fair view of the company's and the Group's assets, liabilities, financial position and overall results, and that the half-year report provides a fair overview of the information specified in section 5-6, fourth paragraph, of the Norwegian Securities Trading Act.

We also declare, to the best of our knowledge, that the interim report provides a true and fair overview of key events in the accounting period and their influence on the interim financial statements, the most important risk and uncertainty factors the Group faces during the next accounting period and significant transactions with closely related parties.

Moss, 24. August 2021

On behalf of Gentian Diagnostics ASA,

Tomas Settevik
Chairperson of the board (*sign.*)

Espen Tidemann Jørgensen
Board member (*sign.*)

Susanne Stuffers
Board member (*sign.*)

Ingrid Teigland Akay
Board member (*sign.*)

Kari E. Krogstad
Board member (*sign.*)

Runar Vatne
Board member (*sign.*)

Tomas Kramar
Board member (*sign.*)

Hilja Ibert
CEO (*sign.*)

Statement of Profit and Loss Gentian Group

| | Note | 2021 | 2020 | 2021 | 2020 | 2020 |
|--|------|----------------|----------------|-----------------|-----------------|----------------|
| (NOK 1000) | | Q2 | Q2 | 01.01- 30.06 | 01.01- 30.06 | |
| Revenue | | | | | | |
| Revenue from contracts with customers | 3 | 24 568 | 16 634 | 44 210 | 32 882 | 63 327 |
| Other operating revenue | 4 | 6 936 | 3 244 | 11 496 | 6 128 | 15 554 |
| Total revenue | | 31 504 | 19 879 | 55 705 | 39 010 | 78 881 |
| Operating expenses | | | | | | |
| Cost of goods sold | 6 | -11 379 | -6 250 | -21 844 | -16 176 | -32 586 |
| Employee benefit expenses | 7,13 | -8 654 | -9 443 | -18 362 | -18 430 | -37 231 |
| Depreciation and amortisation | | -1 982 | -1 566 | -3 954 | -3 133 | -6 630 |
| Impairment | | - | - | - | - | - |
| Other operating expenses | | -12 326 | -3 947 | -18 300 | -9 054 | -20 258 |
| Total operating expenses | | -34 341 | -21 206 | -62 459 | -46 793 | -96 705 |
| Operating result | | -2 838 | -1 327 | -6 754 | -7 783 | -17 824 |
| Finance income | | 55 | 175 | 161 | 1 328 | 1 840 |
| Finance cost | | -732 | -264 | -1 843 | -496 | -1 484 |
| Net financial items | | -677 | -89 | -1 682 | 832 | 356 |
| Profit before tax | | -3 514 | -1 416 | -8 436 | -6 951 | -17 469 |
| Income tax expense | | - | - | - | - | - |
| Profit for the period | | -3 514 | -1 416 | -8 436 | -6 951 | -17 469 |
| Other comprehensive income | | | | | | |
| Exchange differences | | 46 | 129 | -87 | 203 | 68 |
| Total other comprehensive income | | 46 | 129 | -87 | 203 | 68 |
| Total comprehensive income for the period | | -3 468 | -1 287 | -8 523 | -6 748 | -17 401 |

2nd quarter Statement of Profit and Loss is not audited

Statement of Financial Position - Gentian Group

| | Note | 2021 | 2020 | 2020 |
|--|------|-----------------|----------------|-----------------|
| <i>(figures in NOK thousands)</i> | | 30.06 | 30.06 | 31.12 |
| Assets | | | | |
| Non-Current Assets | | | | |
| Intangible assets | 9 | 18 267 | 13 999 | 15 610 |
| Property, plants and equipment | | 6 627 | 4 420 | 3 865 |
| Right-of-use assets | | 18 518 | 1 994 | 21 689 |
| Other Financial Assets | | 335 | 336 | 337 |
| Total Non-Current Assets | | 43 746 | 20 748 | 41 501 |
| Current Assets | | | | |
| Inventory | | 24 856 | 19 772 | 20 876 |
| Accounts receivables and other receivables | | 26 795 | 17 584 | 15 241 |
| Cash and cash equivalents | | 138 250 | 160 885 | 157 648 |
| Total Currents Assets | | 189 900 | 198 241 | 193 764 |
| Total Assets | | 233 646 | 218 989 | 235 265 |
| Equity and liabilities | | | | |
| Paid-in equity | | | | |
| Share capital | | 1 541 | 1 540 | 1 541 |
| Share premium | | 293 241 | 292 780 | 293 241 |
| Other paid-in equity | | 9 262 | 5 735 | 7 309 |
| Total paid-in equity | | 304 044 | 300 055 | 302 091 |
| Retained earning | | | | |
| Retained earning | | -116 036 | -96 859 | -107 512 |
| Total retained equity | | -116 036 | -96 859 | -107 512 |
| Total equity | | 188 008 | 203 196 | 194 579 |
| Liabilities | | | | |
| Financial leasing | 10 | 1 107 | 951 | 928 |
| Operational leasing (Right-of-Use) | 10 | 20 654 | 2 170 | 17 173 |
| Total non-current liabilities | | 21 760 | 3 121 | 18 101 |
| Current liabilities | | | | |
| Accounts payable and other current liabilities | | 23 877 | 12 672 | 22 585 |
| Total current liabilities | | 23 877 | 12 672 | 22 585 |
| Total liabilities | | 45 637 | 15 793 | 40 686 |
| Total equity and liabilities | | 233 645 | 218 989 | 235 265 |

2nd quarter Statement of Financial Position is not audited

Statement of changes in equity

(figures in NOK thousands)

| | Share capital | Share premium | Other paid-in capital | Retained earnings | Total equity |
|-----------------------------|------------------|------------------|-----------------------------|----------------------|-----------------|
| Equity at 31.12.2019 | 1 540 | 292 780 | 4 031 | -90 112 | 208 240 |
| Net result for the year | | | | -6 951 | -6 951 |
| Other comprehensive income | | | | | |
| Proceeds from share issue | | | | | |
| Cost of share issue | | | | | |
| Share based payments | | | 1 704 | | 1 704 |
| Other changes in equity | | | | 203 | 203 |
| Equity at 30.06.2020 | 1 540 | 292 780 | 5 735 | -96 859 | 203 196 |
| Equity at 01.01.2020 | 1 540 | 292 780 | 4 031 | -90 112 | 208 240 |
| Net result for the year | | | | -17 468 | -17 468 |
| Other comprehensive income | | | | | |
| Proceeds from share issue | 1 | 461 | | | 462 |
| Cost of share issue | | | | | |
| Share based payments | | | 3 278 | | 3 278 |
| Other changes in equity | | | | 68 | 68 |
| Equity at 31.12.2020 | 1 541 | 293 241 | 7 309 | -107 512 | 194 579 |
| Equity at 01.01.2021 | 1 541 | 293 241 | 7 309 | -107 512 | 194 579 |
| Net result for the year | | | | -8 436 | -8 436 |
| Other comprehensive income | | | | | |
| Proceeds from share issue | | | | | |
| Cost of share issue | | | | | |
| Share based payments | | | 1 953 | | 1 953 |
| Other changes in equity | | | | -87 | -87 |
| Equity at 31.06.2021 | 1 541 | 293 241 | 9 262 | -116 036 | 188 009 |

2nd quarter Statement of changes in equity is not audited

Cash Flow Statement

| | 2021 | 2020 | 2021 | 2020 | 2020 |
|---|----------------|----------------|----------------|----------------|----------------|
| (NOK 1000) | Q2 | Q2 | 01.01-30.06 | 01.01-30.06 | 01.01-31.12 |
| Operating activities | | | | | |
| Net profit (loss) | -3 514 | -1 416 | -8 436 | -6 951 | -17 469 |
| Depreciation and amortisation | 1 982 | 1 566 | 3 954 | 3 133 | 6 630 |
| Change Inventory | -3 315 | -1 320 | -3 980 | -1 549 | -2 652 |
| Change Accounts Receivables | -4 285 | 2 610 | -4 535 | 1 177 | 860 |
| Change Accounts Payables | 7 823 | -314 | 6 054 | -956 | 1 202 |
| Accrued cost of options | 982 | 832 | 1 953 | 1 704 | 3 278 |
| Change in other assets and liabilities | -2 563 | 821 | -6 853 | -5 154 | -4 359 |
| Net cash flow from operating activities | -2 890 | 2 778 | -11 844 | -8 595 | -12 509 |
| Investing activities | | | | | |
| Payments of property, plant and equipment | -1 645 | -634 | -2 383 | -697 | -2 734 |
| Investment in intangible assets | -2 316 | -581 | -3 804 | -958 | -3 733 |
| Investments in other companies | - | - | - | - | 6 741 |
| Net cash flow from investing activities | -3 961 | -1 215 | -6 187 | -1 655 | 274 |
| Financing activities | | | | | |
| New debt | - | - | - | - | 497 |
| Loan instalments | -604 | -71 | -1 187 | -142 | -2 469 |
| Proceeds from issue of share capital | - | - | - | - | 462 |
| Net cash flow from financing activities | -604 | -71 | -1 187 | -142 | -1 510 |
| Net change in cash and cash equivalent | -7 455 | 1 492 | -19 218 | -10 392 | -13 745 |
| Cash and cash equivalents at beginning of period | 146 055 | 161 407 | 157 985 | 171 567 | 171 567 |
| Effect of currency translation of cash and cash equivalents | -16 | -15 | -182 | 46 | 163 |
| Net Cash and cash equivalents at period end | 138 585 | 162 885 | 138 585 | 161 221 | 157 985 |

2nd quarter Cash Flow Statement is not audited

* Note: Gentian Diagnostics divested its subsidiary PreTect AS in fourth quarter 2020. The Group has identified an error related to classification of the transaction in the statement of cash flow in the consolidated financial statements for the year ended 31 December 2020. The net cash received in the transaction was NOK 6,741 thousand and should in its entirety have been classified as cash flow from investing activities, while cash flow from investing activities in the financial statement only contains an amount of NOK 1,893 thousand. The remaining part of net cash received which amounts to the amount of NOK 4,848 thousand was classified as cash from operating activities.

Notes

1. General Information

Gentian Diagnostics ASA is registered in Norway and listed on the Oslo stock exchange. The company's headquarters are in Bjørnåsveien 5, 1596 Moss, Norway. The company is a research and development-based company that develops and manufactures biochemical reagents for use in medical diagnostics and research. The customers are medical laboratories and universities worldwide. The Group consists of the parent company Gentian Diagnostics AS and the subsidiary Gentian AS.

In addition, Gentian AS has a wholly owned subsidiary, registered in Florida, USA, named Gentian USA Inc, and a wholly owned subsidiary in Sweden, Gentian Diagnostics AB.

2. Accounting principles

The interim condensed consolidated financial statements for the Group are prepared using the same accounting principles and calculation methods as used for the annual financial statements 2020 for Gentian Diagnostics AS.

The accounting principles used have been consistently applied in all periods presented, unless otherwise stated.

Amounts are in thousand Norwegian kroner unless stated otherwise. The Groups presentation currency is NOK (Norwegian kroner). This is also the parent company's functional currency. The company uses currency rates given by DNB ASA.

2.1. Basis of preparation

2.2. The quarterly financial statements of the Group have been prepared in accordance with IAS 34 Interim Financial Reporting Standards and interpretations in issue but not yet adopted

No new accounting standards and interpretations have been published that have been assessed to be of material impact for the Group in 2021.

2.3. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. As at 30 June 2021, Gentian AS, located in Moss, Norway is a 100% owned and controlled subsidiary.

3. Sales and revenue

| Revenue by classification | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|
| Sales revenue | 24 568 | 16 634 | 44 210 | 32 881 | 63 327 |
| Public grants | 6 936 | 3 244 | 11 496 | 6 128 | 10 512 |
| Revenue from divestiture | - | - | - | - | 4 384 |
| Other revenue | - | - | - | - | 657 |
| Total | 31 504 | 19 878 | 55 705 | 39 009 | 78 881 |

| Geographical split | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|--------------------|---------------|---------------|---------------|---------------|---------------|
| Europe | 15 654 | 9 894 | 29 687 | 21 103 | 45 416 |
| Asia | 7 899 | 5 728 | 13 134 | 10 072 | 14 909 |
| USA | 1 105 | 1 012 | 1 389 | 1 707 | 3 002 |
| Total | 24 568 | 16 634 | 44 210 | 32 882 | 63 327 |

| Sales by product | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|
| Renal diagnostic products | 11 121 | 8 451 | 18 485 | 15 566 | 25 237 |
| Inflammation diagnostic products | 11 648 | 6 032 | 22 268 | 12 501 | 29 889 |
| Other diagnostic products | 1 799 | 2 152 | 3 457 | 4 816 | 8 201 |
| Total | 24 568 | 16 634 | 44 210 | 32 882 | 63 327 |

4. Public Grants

The companies Gentian AS and PreTect AS* receives public grants from the Norwegian Research Council, Innovation Norway, Eurostars and SkatteFUNN.

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|--|--------------|--------------|---------------|--------------|---------------|
| Norwegian Research Council and Eurostars | 4 798 | 1 708 | 7 637 | 3 150 | 7 510 |
| Innovation Norway | 345 | 319 | 810 | 669 | 1 222 |
| SkatteFUNN | 1 793 | 1 217 | 3 049 | 1 921 | 1 780 |
| Total | 6 936 | 3 244 | 11 496 | 5 740 | 10 512 |

*The subsidiary PreTect AS was divested in 2020.

5. Operating expenses by function

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|
| Sales and marketing expenses | 3 671 | 2 976 | 7 742 | 6 432 | 14 193 |
| Administration expenses | 8 949 | 5 968 | 14 392 | 11 033 | 19 408 |
| Research and development expenses | 10 676 | 5 027 | 18 333 | 10 665 | 23 887 |
| Total | 23 296 | 13 971 | 40 467 | 28 130 | 50 488 |

6. Cost of goods sold

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|---|---------------|--------------|---------------|---------------|---------------|
| Change in inventory of goods under manufacture and finished goods | -3 315 | -1 320 | -3 980 | -1 549 | -2 014 |
| Purchase of goods | 9 815 | 4 775 | 15 252 | 9 444 | 16 309 |
| Production salary | 3 590 | 2 565 | 8 451 | 6 519 | 14 909 |
| Other production expense | 1 289 | 230 | 2 120 | 1 762 | 3 382 |
| Total | 11 379 | 6 250 | 21 844 | 16 176 | 32 586 |

7. Employee benefit expenses

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|--|--------------|--------------|---------------|---------------|---------------|
| Wages and salaries | 10 095 | 9 942 | 21 445 | 19 857 | 40 551 |
| Payroll tax | 577 | 842 | 2 376 | 2 500 | 5 907 |
| Pension costs (mandatory occupational pension) | 348 | 242 | 715 | 524 | 1 416 |
| Share based payments | 982 | 832 | 1 832 | 1 704 | 3 278 |
| Other expenses | 243 | 150 | 445 | 364 | 988 |
| Transfer to COGS | -3 590 | -2 565 | -8 451 | -6 519 | -14 909 |
| Total | 8 654 | 9 443 | 18 362 | 18 430 | 37 231 |

8. Research and Development expenses

The Gentian Group has per 30 June 2021 eight ongoing R & D projects. Costs related to the projects consist of salary, external procurement of services, and other operating expenses. One of the projects went over in the development phase in 2016 and one in 2018, and consequently the capitalisation of the costs in these projects was started.

| Recognised research and development expenses | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|---|---------------|--------------|---------------|---------------|---------------|
| Purchase of external services | 1 481 | 1 617 | 3 378 | 2 696 | 8 470 |
| Salary and other operating expenses | 11 511 | 3 991 | 18 759 | 8 615 | 18 839 |
| Capitalised research and development expenses | -2 316 | -581 | -3 804 | -646 | -3 421 |
| Total | 10 676 | 5 027 | 18 333 | 10 665 | 23 887 |

9. Intangible assets

As of 30 June 2021, the recognized intangible assets in the Group amounts to MNOK 18.3. The intangible assets are derived from capitalization of R&D expenses.

Intangible assets are tested for impairment at least annually, or when there are indications of impairment.

The impairment test is based on an approach of discounted cash flows. The valuation is sensitive to several assumptions and uncertainties, and the result from the valuation is thus limited to ensure sufficient certainty for the recognised amount in the financial statement.

10. Interest bearing debt

Loan and loan expenses is recorded in the balance sheet and expensed in the Statement of Profit and Loss at amortised cost. If a loan and loan expenses is related to an asset, and the real value of the asset is lower, the asset is written down to its real value. There was no value adjustment of assets in 2Q21.

Interest bearing debt for Gentian is relating to instrument leases and calculated leases based on contracts according to IFRS 16.

11. Share capital and number of shares

20 largest shareholders in Gentian Diagnostics ASA as of 30.06.2021 according to VPS and disclosures from investors:

| Shareholder | No of Shares | % |
|-----------------------------------|-------------------|----------------|
| Vatne Equity AS | 2 010 224 | 13,04 % |
| Norda ASA | 1 250 068 | 8,11 % |
| Holta Life Sciences AS | 1 188 702 | 7,71 % |
| Safrino AS | 1 050 000 | 6,81 % |
| Verdipapirfondet Delphi Nordic | 817 045 | 5,30 % |
| Salix AS | 786 903 | 5,11 % |
| Skandinaviska Enskilda Banken AB | 783 903 | 5,09 % |
| Verdipapirfondet Storebrand Vekst | 425 572 | 2,76 % |
| Verdipapirfondet DNB SMB | 377 682 | 2,45 % |
| Equinor Pensjon | 337 320 | 2,19 % |
| Portia AS | 300 000 | 1,95 % |
| Cressida AS | 235 000 | 1,52 % |
| Lioness AS | 220 000 | 1,43 % |
| Silvercoin Industries AS | 214 692 | 1,39 % |
| Marstal AS | 212 407 | 1,38 % |
| Mutus AS | 210 465 | 1,37 % |
| Vingulmork Predictor AS | 184 083 | 1,19 % |
| Bård Sundrehagen | 181 645 | 1,18 % |
| OM Holding AS | 179 000 | 1,16 % |
| Viola AS | 170 916 | 1,11 % |
| Other Shareholders | 4 276 262 | 27,75 % |
| Total Shares | 15 411 889 | 100.00% |

12. Earnings per share

| | 2Q21 | 2Q20 | 2020 |
|--|------------|------------|-------------|
| Loss for the period | -3 514 417 | -1 416 278 | -17 468 742 |
| Average number of outstanding shares during the period | 15 411 889 | 15 402 718 | 15 402 718 |
| Earnings/ loss (-) per share - basic and diluted | -0.228 | -0.092 | -1.134 |

Share options issued have a potential dilutive effect on earnings per share. No dilutive effect has been recognized as potential ordinary shares only shall be treated as dilutive if their conversion to ordinary shares would decrease earnings per share or increase loss per share from continuing operations. As the Group is currently loss-making, an increase in the average number of shares would have anti-dilutive effects.

13. Share-based compensation

The company has a share option program covering certain key employees. As at 30 June 2021, eleven employees were included in the option program.

The share option program for key personnel is settled in shares, however, the company may resolve settlement in cash. The fair value of the issued options is expensed over the vesting period.

1/3 of the options will vest 24 months after the day of grant, 1/3 will vest 36 months after the day of grant and 1/3 will vest 48 months (as long as the option holder is still employed). The cost of the employee share-based transaction is expensed over the average vesting period. The value of the issued options of the transactions that are settled with equity instruments (settled with the company's own shares) is recognised as salary and personnel cost in profit and loss and in other paid-in capital.

The value of the issued options of the programs that are settled in cash (cash-based programs) is recognised as salary and personnel cost in profit and loss and as a liability in the balance sheet. The liability is measured at fair value at each balance sheet date until settlement, and changes in the fair value are recognised in profit and loss.

Social security tax on options is recorded as a liability and is recognised over the estimated vesting period.

| | 2Q21 | 2Q20 | 2020 |
|--|---------|---------|---------|
| Outstanding options at beginning of period | 594 916 | 454 916 | 454 916 |
| Options granted | - | - | 150 000 |
| Options forfeited | - | -10 000 | -10 000 |
| Options exercised | - | - | - |
| Options expired | - | - | - |
| Outstanding options at end of period | 594 916 | 444 916 | 594 916 |

The outstanding options are subject to the following conditions:

| Expiry date | Average strike price | Number of share options |
|--------------------|-----------------------------|--------------------------------|
| 2023-8 | 65,24 | 174 954 |
| 2024-11 | 47,51 | 269 962 |
| 2025-11 | 62,88 | 150 000 |
| | | 594 916 |

The fair value of the options has been calculated using Black - Scholes - Merton Option Pricing Model. The most important parameters are share price at grant date, exercise prices shown above, volatility (50 %), expected dividend yield (0 %), expected term of 4 years, annual risk-free interest rate (1.1 %). The volatility is based on other comparable companies' stock price volatility. No new options have been granted in 2Q21.

14. Transactions with related parties

The Group uses Getica AB as a supplier for one of its production steps and has outsourced some R&D project elements to the same supplier. The supplier is owned by Erling Sundrehagen, who also is the sole owner of Vingulmork Predictor AS. The amount invoiced to Getica AB amounted to MNOK 7.1 in 1H 2021 (MNOK 3.1 in 1H 2020).

15. Tax

The Group has carried forward losses which are not capitalised as it is uncertain when the Group will be in a tax position. The loss carried forward per 30.06.2021 is estimated to NOK 151 million. The Group will continuously assess the probability of when it will be in a tax position and when to consider a capitalisation of the loss carried forward.

Alternative Performance Measures

Non-IFRS financial measures / Alternative Performance Measures

In this quarterly report, the Group presents certain alternative performance measures ("APMs"). An APM is defined as a financial measure of historical or future financial performance, financial position, or cash flows, other than a financial measure defined or specific in the applicable financial reporting framework (IFRS). The APMs presented herein are not measurements of financial performance or liquidity under IFRS or other generally accepted accounting principles, are not audited and investors should not consider any such measures to be an alternative to (a) operating revenues or operating profit (as determined in accordance with generally accepted accounting principles), (b) as a measure of the Group's operating performance; or (c) any other measures of performance under generally accepted accounting principles. The APMs presented herein may not be indicative of the Group's historical operating results, nor are such measures meant to be predictive of the Group's future results.

The Company uses APMs to measure operating performance and is of the view that the APMs provide investors with relevant and specific operating figures which may enhance their understanding of the Group's performance. Because companies calculate APMs differently, the APMs presented herein may not be comparable to similarly titled measures used by other companies.

Below is an overview of APMs presented, including an overview of reconciliation and calculation of the relevant APMs.

Organic Revenue Growth

Organic revenue growth is defined as revenue adjusted for currency effects and effects from M&A. Organic revenue growth measurement provides useful information to investors and other stakeholders on underlying growth of the business without the effect of certain factors unrelated to its operating performance.

| Reconciliation | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|--|--------|--------|--------|--------|--------|
| <i>(NOK 1000)</i> | | | | | |
| Revenue from contracts with customers | 24 568 | 16 634 | 44 210 | 32 881 | 63 327 |
| Revenue growth | 7 934 | 6 463 | 11 329 | 12 098 | 15 372 |
| Impact using exchange rates from last period | 2 399 | -1 966 | 2 798 | -3 160 | -5 025 |
| Impact M&A | 405 | - | 1 422 | - | - |
| Organic revenue growth | 10 738 | 4 497 | 15 549 | 8 938 | 10 347 |
| Organic revenue growth % | 65% | 44% | 47% | 43% | 22% |

Total other operating expenses

Total other operating expenses is a key financial parameter for the Group and consists of salaries and personnel costs and other operating expenses. Total other operating expenses before capitalisation of R&D expenses consists of Employee benefit expenses and other non-salary related operating expenses before capitalisation of R&D expenses. The performance indicator is provided for the purpose of monitoring the evolution of non-production related costs without the effect of capitalisation of costs.

| Reconciliation | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|---|---------------|---------------|---------------|---------------|---------------|
| <i>(NOK 1000)</i> | | | | | |
| Employee benefit expenses | 8 654 | 9 443 | 18 362 | 18 430 | 37 231 |
| Other operating expenses | 12 326 | 3 974 | 18 300 | 9 054 | 20 258 |
| Total other operating expenses after capitalisation of R&D expenses | 20 980 | 13 417 | 36 662 | 27 484 | 57 489 |
| Capitalisation | 2 316 | 581 | 3 804 | 646 | 3 421 |
| Total other operating expenses before capitalisation of R&D expenses | 23 296 | 13 998 | 40 466 | 28 130 | 60 910 |

| Reconciliation | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|--|---------------|--------------|---------------|--------------|---------------|
| <i>(NOK 1000)</i> | | | | | |
| Other non-salary related operating expenses after capitalisation of R&D expenses | 12 326 | 3 974 | 18 300 | 9 054 | 20 258 |
| Capitalisation | 1 650 | 460 | 2 510 | 460 | 2 814 |
| Other non-salary related operating expenses before capitalisation of R&D expenses | 13 976 | 4 434 | 20 810 | 9 514 | 23 072 |

EBITDA/EBIT

EBITDA is a measurement of operating earnings before depreciation and amortisation of tangible and intangible assets and impairment charges, and EBIT is the operating result. EBITDA and EBIT are used for providing information of operating performance which is relative to other companies and frequently used by other stakeholders.

| Reconciliation | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|-------------------------------|-------------|-------------|---------------|---------------|----------------|
| <i>(NOK 1000)</i> | | | | | |
| Total Revenue | 31 504 | 19 879 | 55 706 | 39 010 | 78 881 |
| Total Operating Expenses | -34 341 | -21 206 | -62 458 | -46 793 | -96 705 |
| EBIT | -2 837 | -1 327 | -6 753 | -7 783 | -17 824 |
| Depreciation and Amortisation | 1 982 | 1 566 | 3 953 | 3 133 | 6 630 |
| EBITDA | -855 | 239 | -2 800 | -4 650 | -11 194 |

COGS

Cost of goods sold (COGS) refers to the total cost of producing goods for product sales. The key figure COGS % is calculated in relation to revenue from contracts with customers. COGS % is used for providing consistent information of performance related to the production of goods which is relative to other companies and frequently used by other stakeholders.

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|---|--------|--------|--------|--------|--------|
| <i>(NOK 1000)</i> | | | | | |
| Revenue from contracts with customers | 24 568 | 16 634 | 44 210 | 32 881 | 63 327 |
| COGS | 11 379 | 6 250 | 21 843 | 16 176 | 32 586 |
| COGS % of Revenue from contracts with customers | 46 % | 38 % | 49 % | 49 % | 51 % |

Non-cash share-based compensation

Non-cash share-based compensation expense is the share-based compensation recognised in the income statement (employee benefit expenses). Information on the non-cash share-based compensation expense is provided to give information on the no-cash components of the employee benefit expenses.

| | 2Q21 | 2Q20 | 1H21 | 1H20 | 2020 |
|-----------------------------------|------|------|-------|-------|-------|
| <i>(NOK 1000)</i> | | | | | |
| Non-cash share-based compensation | 982 | 832 | 1 832 | 1 704 | 3 278 |