



Flexible, Flawless Fulfillment

## NetSuite Order Management



Today's business environment demands efficient, transparent and automated order fulfillment. It's what differentiates your business and creates loyal customers who buy more and become brand advocates. NetSuite Order Management enables you to meet and exceed rising customer expectations for quick, accurate order fulfillment, while profitably scaling your business.

### Key Benefits

- Increase revenue and customer lifetime value.
- Boost profits with effective inventory and order management.
- Deliver seamless, cross-channel interactions.
- Empower employees to service customers across all touchpoints.
- Spend less to integrate, maintain and change your order management processes.



**Order orchestration.** Automate and manage the end-to-end, order lifecycle: order capture and validation, order release, shipment confirmation, customer communications and settlement. Support complex processes such as split shipments and drop ship.

**Inventory visibility.** Get a single source of truth for inventory, spanning warehouses, stores and 3PL locations. Manage commitments and Available-to-Promise (ATP) inventory accurately across all channels, linking commerce to your supply chain. Boost inventory management across all locations with inventory planning, replenishment and warehouse management capabilities.

**Fulfillment execution.** NetSuite's order fulfillment adapts to all warehouse types. Smaller facilities can use the native pick, pack and ship functionality, and integrate with key shipping providers. Larger locations can leverage NetSuite Warehouse Management for sophisticated, outbound fulfillment operations. You can also transmit orders to third-party fulfillment providers or external warehouses. Even orders with personalization or assemble/make-to-order requirements are seamlessly managed. NetSuite also supports digital fulfillment and integration with the service providers of your choice.

**Drop-ship/Endless aisle.** An end-to-end, automated drop-ship fulfillment process provides the capabilities to expand your assortment without increasing warehouse and store footprints. Efficiently manage drop-ship programs, including order capture and validation, communicating drop-ship orders to suppliers, receipt of supplier acknowledgement and shipping confirmations, seamless communications back to the customer and settlement with the supplier.

**Returns and exchanges.** Set rules to accept returns from all channels, fulfill exchanges and manage the credit process. NetSuite eliminates points of failure found in disparate systems to ensure accurate returns, confirm saleable items return to ATP inventory without delay, and detect and address any potential quality issues or fraud.

**Customer service.** A seamless omnichannel experience requires customer service representatives (CSRs) and store associates be empowered with order management capabilities to help them with customer inquiries about product availability, placing orders and managing post-order changes and issues.