

CASE STUDY

REMOVING OBSTACLES FOR LOCAL NONPROFITS:

Integrus Saves Presbyterian Night Shelter More Than \$20,000 While Increasing Employee Productivity by 30%



CASE STUDY:

Alexander Allen,
Presbyterian Night Shelter

LOCATION:

Dallas/Fort Worth

INDUSTRY:

Nonprofit

WEBSITE:

www.journeyhome.org

EMPLOYEE COUNT:

160

ABOUT

Growth of a nonprofit agency: Presbyterian Night Shelter

Presbyterian Night Shelter is a nonprofit organization that has been actively providing step-up services for the homeless for more than 35 years. Created in 1984 by three Presbyterian churches in Fort Worth, this organization was originally founded to provide overnight shelter for homeless persons. The organization is now the largest provider in Tarrant County, Dallas, and Fort Worth Texas communities with expanded services such as step-up services, job training, and employment opportunities for the homeless.

This growth has meant expanding from just one campus with 80 staff in 1997 to three campuses consisting of 160 staff today. With the expansion of Presbyterian Night Shelter came the need for parallel growth in its IT infrastructure and support.

THE CHALLENGE

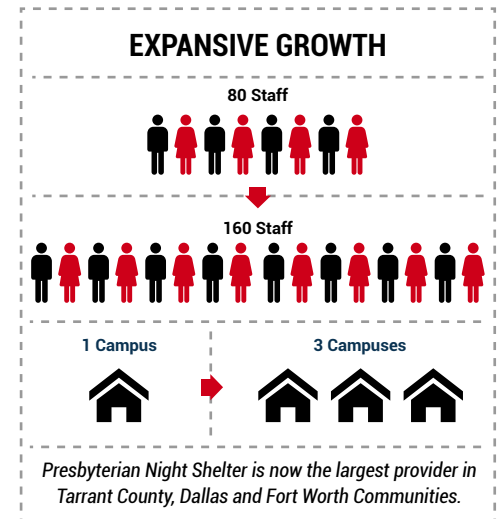
The Challenge of Support IT Infrastructure Growth with a Limited Budget

As the organization grew, their outdated IT infrastructure quickly became a hindrance in their ability to provide services. With multiple locations, connectivity between the campuses became slow and the ability to share files increasingly cumbersome. They had antiquated equipment that was slow and unreliable, and constant downtime was keeping employees from providing prompt and efficient services.

Like many organizations first starting out, Presbyterian Night Shelter had a handful of volunteers managing their IT. Anything they didn't know how to fix was then outsourced to a vendor who came to fix it when it broke. The organization's mix-and-match IT strategy, combined with break-fix repairs, was no longer staying within budget. The inconsistency of IT costs was keeping Presbyterian Night Shelter from truly understanding where their IT budget was being spent.

Using a costly break-fix approach to technology resulted in unpredictable billing and frequent, expensive service calls. They were paying far too much to just get by. Meanwhile, the unreliability of their internet connections and outdated equipment was a constant source of slow performance and limited information sharing. This prevented the organization from connecting within itself and kept them from connecting reliably with the outside resources necessary to help their clients.

Outdated, unorganized IT solutions were no longer suitable for the organization and they found themselves increasingly unable to keep up with the needs of their clients. With finances limited to fundraising and grants, Presbyterian Night Shelter didn't think they could afford outsourcing their IT.



Integrus.

www.Integrus.com



THE SOLUTION

The TAC Lead the Way with a Strategic Roadmap, Solutions, and a Funding Plan

Understanding that they needed to invest in their IT to support their growth, Presbyterian Night Shelter turned to Integris for help after a referral from other business owners within the community.

Integris assessed Presbyterian Night Shelter's infrastructure, looking for ways to meet their objectives while keeping their IT spending under control. They needed instant file sharing between facilities, improved security, centralized data, and updated hardware and software.

1

The TAC took a deeper dive into the organization to reduce RHEM

Integris assigned a dedicated TAC (Technology Alignment Coordinator) to the organization, a position that is fairly unique in the IT industry. The TAC visits Presbyterian Night Shelter routinely with a checklist addressing employee IT issues, making recommendations, and noting necessary improvements or upgrades. Integris was able to transform the organization's IT approach from being reactive to proactive by predicting issues before they start rather than waiting until an issue arises. This has resulted in decreased downtime, less frequent calls for IT issues, and lowered RHEM (Reactive Hours per Endpoint Per Month), a metric Integris uses to measure the success of its proactive approach.

2

Migrated from an outdated Exchange Server to Office 365 for reliable access to email from anywhere

Integris realized their outdated Exchange Server needed to be replaced, but also knew replacing it was going to be costly. Instead of replacing it, Integris migrated some of Presbyterian Night Shelter's services, such as email and their previously localized SharePoint, to Microsoft Office 365. This allowed fast and reliable access to all their email from any location. Integris saved the organization between \$15,000 and \$20,000 in licensing and equipment purchases that would have been necessary to maintain the outdated server. In addition, Integris leveraged Microsoft's nonprofit offerings and discounts to save even more money for the organization.

3

Created a feasible plan to upgrade their aging computers

Integris knew that Presbyterian Night Shelter's outdated hardware was limiting the organization's effectiveness and productivity but needed to find a way to work within the organization's limited IT budget. Integris created a long-term plan for them to replace all computers, 1/3 at a time, in big batch purchases at the end of each year when they received grant money. This process allowed the organization to plan for the costs of replacing assets regularly while staying well within their budget.

The Integris roadmap for Presbyterian Night Shelter includes future planning for continued upgrades to services and hardware, a transition from O365 to M365, and teaching the employees of the organization to harness the collaborative power of Teams.





THE RESULTS

The Results and Benefits of Partnering with Integris

The Integris proactive approach, cloud solutions, and the gradual replacement of assets has improved this organization's productivity by 30 percent.

With the transition of core services to the cloud using Office 365, Presbyterian Night Shelter is less reliant on unpredictable internet connections. The move has given the organization access to better collaborative tools such as shared and remote access to SharePoint and OneDrive resources for SOP documentation, calendars, and other applications. The move to the cloud has saved the organization money on hardware and improved their efficiency with fewer outages and less downtime.

The Integris proactive approach has increased Presbyterian Night Shelter's productivity by 30% and allowed the organization to grow from 80 employees in one building to over 150 employees and three buildings. In the past, this expansion would have required the purchase of new infrastructure but moving to the cloud means scalable solutions without the costs of new hardware.

Presbyterian Night Shelter's partnership with Integris has increased its capabilities and provided the updated infrastructure, instant file sharing, and reliable services that keep the organization up and running smoothly. Their IT costs are now predictable, and the Integris road map ensures they will stay on track to reach their goals of expanding services for their community.

“ Prior to Integris, our agency did not think we could afford a quality IT solution. With Integris as an agency partner, our network security and reliability has improved drastically, there is less downtime and hardware failure. There's peace of mind to continue our work while utilizing dependable technology. ”



Alexander Allen
VP of Operations
Presbyterian Night Shelter