

The cloud can no longer be ignored.

The business world has seen a substantial amount of migration to the cloud in just the last 10 years. A cloud migration carries enormous benefits to organizations of any size, including:

- Matchless scalability.
- Improved continuity, especially in the face of disaster.
- Reduced costs.
- Improved user accessibility and collaboration.

But data migration to the cloud is a big task, even for a large company, which is why many organizations are reaching out to a Cloud Solution Provider (CSP) to aid them on their cloud journey. But it's not easy to find the right CSP for you – there are so many out there. Which will give you the end-to-end solutions and support you need to get the most out of the cloud?

There are a few key challenges your organization should bear in mind:

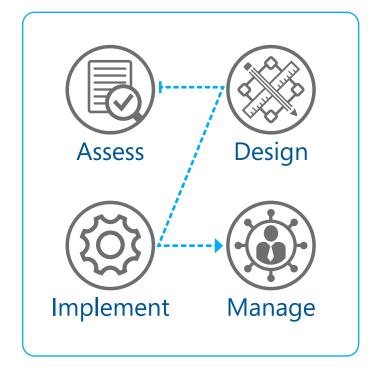
- Lack of control or governance.
- The complexity of juggling multiple cloud platforms.
- An inability to forecast future cloud needs.







Introducing Zones CSP+



We at Zones seek to go beyond the typical CSP offering to give our clients something new and beneficial for any organization, regardless of size.

That's why we developed CSP+ – a unique, end-to-end suite of cloud services that combines best-of-breed cloud offerings with our proven Assess, Design, Implement, Manage (ADIM) framework.

Zones CSP+ guides users through the cloud journey with a well-defined roadmap that plans for any eventuality. With Zones CSP+, you will have insights and pointed data with customized dashboards. This will boost your organization's digital transformation journey, through cloud migration and beyond.





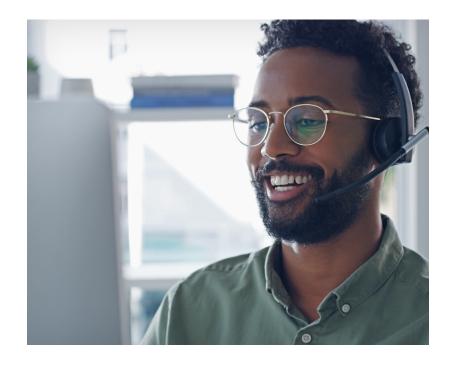
How does CSP+ help me?

Other cloud solution providers can't match the simplicity, flexibility, and cost savings of Zones CSP+. Benefits include:

- Automated tools for assessment and provisioning to give you 24/7 visibility into your cloud environment every step of the way.
- The proactive support you need, when you need it, with dedicated teams of cloud SMEs with knowledge of both on-prem and public cloud.
- Platform-driven service and support.
- Better control with transparent expenditure governance and cost visibility, so you're always aware of what you're paying for and why.

Plus, Zones is a Microsoft Licensing Solutions Partner and Microsoft Gold Cloud Solution Provider.

Our team members have the knowledge and expertise to support you throughout your cloud journey.







How does CSP+ work?



When you're ready to take the first steps on your cloud journey, Zones will be there. We offer several cloud assessments to give you the visibility you need into both your current environment and your future options in the cloud. Zones Discovery Services for Office 365 and Zones Cloud Advisory Assessment enable discovery on multiple environments across many data centers, all with a single view of devices and software. Our tools encompass features to map applications and services, performance heat map creation, and TCO modeling for cloud.

Deployment

Once we have a handle on your environment and have planned the path your journey will take, Zones will be there to guide you on your migration. We offer deployment and migration services for Office 365 and Azure infrastructure, including architecture and design of cloudbased messaging systems, lift and shift services to build exact copies of workloads, network configuration, and more.

Relationship Governance

Our job doesn't end once your migration is complete, either. Zones provides clients with health and financial governance support at regular intervals. We'll conduct configuration checks, overall infrastructure health checks, and pattern recognition for anomalies to ensure your cloud solution is working as intended. Plus, we help clients monitor their usage and spending over time and give datadriven recommendations.





Zones Cloud Managed Services.

Once we've assessed your system and deployed your new CSP+ solution, you're in the perfect position to get the most out of the cloud. But Zones isn't finished providing support, either. We offer several Managed Services designed to keep CSP+ running smoothly in any situation.



Managed Services include:

Monitoring

- Public cloud resource monitoring of VM, storage, network, database, and security
- O365 licenses and user connectivity

Management Control

- Management of cloud services and subscriptions
- Microsoft Azure and O365 support

Cloud Optimization

- Resource optimization
- Cloud governance

Dashboard Analytics

- · Management and operational analytics view
- Proactive and reactive trends

Self-Service Portal

- Service catalog
- Administrative configuration control

On-Demand Services

- Cloud backup through ZBaaS
- Cloud security
- Cloud disaster recovery





Help us to help you.

At Zones, we understand the inherent challenges of doing business today.

We're going through it just like everyone else – our workers are remote, our teams are adjusting on the fly, and we face the same obstacles with managing data that you do. We get it.

But we're also uniquely well positioned to overcome it all. Our experts have the knowledge and the experience to tackle even the most daunting IT challenges of today - and what's more, we have valuable strategic partnerships with the top OEMs in the business. Our relationships with Microsoft, Adobe, and others help us find the right IT solutions for every client, every time.

Are you ready to get to work on seeing all that the cloud has to offer? If so, we'd love to hear from you. Get in touch with a Zones Account Manager today.







Visit our website today, and we'll get you started with a complimentary Cloud Assessment.



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