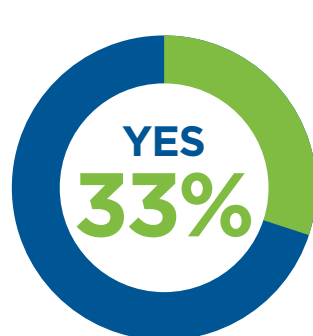


Microsoft Teams, the hub for teamwork in Office 365.

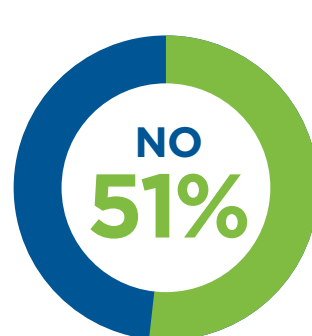
Activate Teams, and your entire workforce can collaborate using one powerful, Office 365-based hub. Teams integrates the functionality of Outlook, Word, Excel, PowerPoint, Skype for Business, SharePoint, OneDrive, and more.

As your Microsoft Cloud Solution Provider, we'll help you activate, deploy, and manage Microsoft Teams, maximizing the value of your Office 365 investment and simplifying collaboration for everyone in your organization.

ARE EMPLOYEES ENGAGED IN THEIR JOBS?¹



One-third of U.S. employees say they are fully engaged in their work.

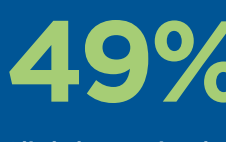


More than half of all U.S. employees report that they are NOT fully engaged in their work.

ENGAGED EMPLOYEES PRODUCE BETTER BUSINESS OUTCOMES¹



TEAMWORK: 84% OF EMPLOYEES WORK ON MULTIPLE TEAMS¹



Slightly Matrixed, sometimes work on multiple teams.



Manager Matrixed, work on multiple teams every day with most people reporting to the same manager.



Highly Matrixed, work on multiple teams every day with different people reporting to different managers.

HIGHLY MATRIXED TEAM MEMBERS¹...

COLLABORATE MORE EFFECTIVELY

More than one-third of employees who work on teams reporting to different managers on a daily basis strongly agree that being on different teams helps them collaborate more effectively with coworkers.

ARE MORE ENGAGED

Employees who work on teams reporting to different managers on a daily basis experience a 22% lift in engagement over employees who do not work on different teams.

ARE MORE COMMITTED TO QUALITY

Employees who work on teams reporting to different managers on a daily basis are 40% more likely to strongly agree that their coworkers are committed to quality.

The benefits of teamwork for the organization:



- Teams add flexibility within the organization
- Teams help companies react more quickly and improve speed to market
- Teams help employees build strong relationships and boost morale

The benefits of teamwork for the organization:

MORE
Proficient, Productive, Creative, and Collaborative

THE MODERN WORKPLACE



of employee time is spent collaborating with others.²



of American workers work remotely at least some of the time.³



more teams compared to five years ago.⁴

THE COST OF INEFFECTIVE COLLABORATION

LESS AGILE

Takes longer to make and execute decisions, go to market, and respond to customers.

LOWER QUALITY

Worse decisions due to incomplete data and fewer viewpoints.

REDUCED INNOVATION

Lack of information sharing means discoveries aren't leveraged in other areas.

“ Research shows that simply feeling like they're part of a team of people working on a task makes people more motivated as they take on challenges.⁵ ”

Research reveals that employees engaged in collaboration report:⁶ Higher engagement, less fatigue, and more success.

THE GROWING STANDARD FOR COLLABORATION⁷



Organizations using Microsoft Teams.



Increase in collaborative work.



Available markets for Microsoft Teams.



THE HUB FOR TEAMWORK IN OFFICE 365

INTEGRATED OFFICE 365 APPS

Manage all your conversations, files, and tools in one team workspace.

CUSTOMIZABLE AND EXTENSIBLE

Tailor your Teams workspace and build custom integrations to your existing business processes.

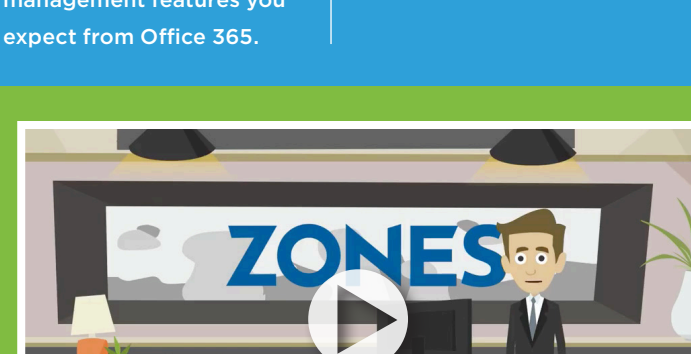
ENTERPRISE SECURITY AND COMPLIANCE

Enjoy the enterprise-level security, compliance, and management features you expect from Office 365.

CHATS, CALLS, AND MEETINGS

Communicate in the moment and keep everyone in the know. Chat in public or private groups or one-on-one.

Start by running a **Teams Quick-Launch Workshop** that leverages best practices to help you customize your Microsoft Teams environment, spreading the power and productivity of teamwork to every member of your workforce.



See how Zones concierge services for the Microsoft cloud can enhance your Office 365 experience.

[Book a workshop. >>](#)

Contact your **Zones account executive** or call **800.408.ZONES** today.



1 Gallup "State of the American Workplace" <http://news.gallup.com/reports/199961/7.aspx>
 2 <https://news.virginia.edu/content/qa-how-much-workplace-collaboration-too-much>
 3 Gallup "State of the American Workplace" <http://news.gallup.com/reports/199961/7.aspx>
 4 2009, 2014 US IW Survey
 5 <https://www.forbes.com/sites/adigaskell/2017/06/22/new-study-finds-that-collaboration-drives-workplace-performance/#7f26bc823d02> [Reference requires subscription: "Cues of working together fuel intrinsic motivation"; Priyanka B. Carr and Gregory M. Walton; Stanford University]
 6 <https://www.forbes.com/sites/adigaskell/2017/06/22/new-study-finds-that-collaboration-drives-workplace-performance/#7f26bc823d02> [Reference requires subscription: "Cues of working together fuel intrinsic motivation"; Priyanka B. Carr and Gregory M. Walton; Stanford University]
 7 Internal Microsoft data