# BRING YOUR BUSINESS UP TO SPEED WITH ZONES AND APPLE







## Why choose Apple?

Integrating Apple<sup>®</sup> products into your existing back-office systems unlocks an entirely new world of mobility and empowers employees with more creative and compelling ways to work.





### MacBook notebooks for business. Speed runs in the family.

Powered by the M1 family of chips, the Mac<sup>®</sup> notebook lineup is the most powerful ever. Every model offers incredible computing power, high-performance graphics, turbo-charged machine learning, and all-day battery life, so customers can work, play, or create, wherever they are.

#### The MacBook lineup features:

- Stunning Retina<sup>®</sup> displays
- Industry-leading Force Touch® trackpad
- Backlit Magic Keyboard<sup>®</sup> with Touch ID<sup>®</sup>
- **Powerful Apple apps** for browsing the web, creating documents and presentations, editing photos and videos, and making music
- Seamless integration with iOS<sup>®</sup> devices to make calls, send texts, and hand off files







### Why iPad for business? Unique capabilities. Unlimited possibilities.

#### Businesses of all sizes are adopting iPad.

Retail stores use iPad<sup>®</sup> for point of sale (POS) systems. Factories use iPad to track parts, oversee assembly, and perform inspections. Restaurants use iPad to display menus and place customer orders. Real estate agents use iPad to create and post listings. iPad can help businesses boost productivity, drive creativity, and enhance security.







### Why choose Zones? We can help any client, anywhere.

We work closely with our clients – from the moment we first make contact, throughout the lifecycle of a project, and beyond.

#### Procure (GSCaaS)

Learn how you can reduce costs and free up capital by outsourcing your supply chain using Zones' Global Supply Chain as a Service (GSCaaS).

#### **Configure (Zones Solution Centers)**

Ensuring productivity for your remote teams is our focus. Business is quickly evolving, and companies need to look at new ways to track and manage their devices and keep their users effective and safe.

#### **Deploy (Zero-Touch Deployment)**

Apple Business Manager is a web-based portal that enables organizations to deploy Mac, iPad, iPhone<sup>®</sup>, and Apple TV<sup>®</sup>. It can easily help employees access Apple services, set up device enrollment, and distribute apps, books, and software – all from one place.

#### Manage (Jamf Apple Enterprise Management)

Jamf is trusted by IBM, SAP, Ohio State, and 36,000+ other businesses and schools.

#### **Lifecycle Services**

Zones delivers complex IT solutions. Simply. And our solutions don't end at the point of sale.

#### **Optimize (Mac Evaluation Utility)**

Assess and optimize your Apple adoption with Mac Eval Utility (MEU) and Zones.



### **Procure.** We have a global reach.

When you partner with Zones, you'll get the devices you need, when you need them, without any fuss. Our Global Supply Chain as a Service (GSCaaS) is a complete, repeatable shipping and support solution where we assist you every step of the way.

Zones GSCaaS enables clients to outsource every aspect of their IT supply chain, reducing costs, freeing capital, and executing difficult requirements.

Our global team of experts lead the way with decades of experience with logistics, product fulfillment, delivery, operations, licensing, and solutions.

- Fulfilling in over 100 countries
- Transacting in over 20 currencies
- Supporting more than 12 languages
- Understanding technology standards, tax regulations, currency transactions, freight & shipping, warranty service, post-sales support and more.



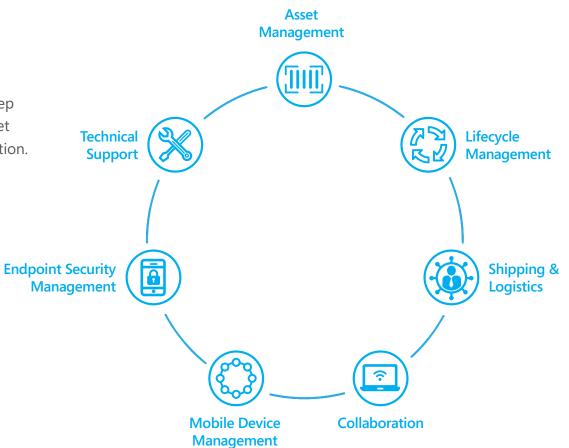
Corporate Reseller

### **Configure.** Making complex easy.

Zones is proud to offer our award-winning Remote Worker Solution. This complete end-to-end solution will help your employees securely collaborate and keep your supply chain streamlined with procurement, asset management, tracking, and protection from any location.

#### **Remote Worker Solution includes:**

- Asset Management
- Lifecycle Management
- Technical Support
- Shipping & Logistics
- Endpoint Security Management
- Mobile Device Management
- Collaboration







### Deploy. Ready. Set. Done.

Apple Business Manager is a web-based portal that enables organizations to deploy Mac, iPad, iPhone, and Apple TV. It can help employees easily access Apple services, set up device enrollment, and distribute apps, books, and software – all from one place.

#### Devices

With Apple Business Manager and MDM, users can have their devices set up and enrolled automatically. IT teams can remotely deploy iPhone and iPad apps on a Mac with Apple silicon.

#### Content

Buying apps and books for employees is easy. Businesses can distribute custom apps directly to managed devices or authorized users to keep track of assigned content.

#### People

Businesses can create and manage Apple IDs for employees and assign privileges for additional users on IT teams. They can also designate other roles, making it easy to effectively manage devices, apps, and accounts within Apple Business Manager.





### Manage. Jamf empowers success.

Jamf is the only Apple Enterprise Management solution of scale that automates the entire lifecycle of Apple in the enterprise – including device deployment, management, and security – without negatively impacting the enduser experience or requiring IT to touch the device. From the moment an Apple device is opened to the day it gets refreshed for a new one, Jamf optimizes the end-to-end Apple enterprise experience for IT and end users.

- Zero-Touch Deployment
- Device Management
- Identity-Based Access
- Streamlined App Management
- Curated Resources on Demand
- Threat Prevention & Remediation
- Inventory Management
- Security Management
- Extended Visibility

#### Connect

Apple users through streamlined account creation and authentication.

#### Manage

Apple devices and maximize user productivity with better IT workflows.

#### Protect

Apple endpoints and stop security threats before they start.



### Lifecycle. Beyond the point of sale.

#### **Professional Services**

We can help you identify, acquire, and deploy solutions from any of four Solution Environments for your job:

- Workplace Modernization
- Network Optimization
- Data Center Transformation
- Security Fortification

#### **Technical Services**

We offer a wide range of staging, configuration, IMAC, and ITAD services, all of which can free up your IT team and save you valuable time.

#### **Managed Services**

Our dedicated project managers will work directly with you on every project to ensure that your IT deployments are completed within budget, in scope, and on schedule.

#### **Zones nterprise**<sup>™</sup>

Designing, implementing, and supporting large projects can be a complicated process. Fortunately, our purpose-built Zones nterprise platform simplifies the entire process and provides total transparency at every stage.

#### **Coast-to-Coast Coverage**

Our Technology Solution Centers are strategically placed in locations that allow us to expedite deliveries.



### **Optimize.** Assess adoption readiness.

As your business' Mac footprint grows, it's essential to have a deep understanding of your Mac ecosystem. Mac Eval Utility (MEU) and Zones will assess, analyze, and report on your Mac configuration network environment. The output from MEU is a report that shows pass/fail details on 50+ variables. With this information in hand, Zones will analyze the data and write a follow-up report.

#### The benefits of MEU include:

- The ability to quickly assess readiness for Mac
- A comprehensive pass/fail report that measures
  50+ variables, including...
  - » Detailed analysis of the results
  - » Explanations of major and minor issues
  - » Steps to remediate any issues
- The proper foundation for a Mac Employee Choice program
- Testing to gauge Apple Business Manager and mobile device management (MDM) functionalities





### Apple Financial Services (AFS) Mac Upgrade Plan for Business

Zones is here to give you a deep dive into the world of Apple M1 devices and the distinct discounts AFS has to offer.

With Apple Financial Services, your team can get the latest Mac products whenever you need them. It's easier than ever for businesses to bring Apple to the workplace in a simple and cost-effective way.







Zones holds strategic partnerships with top-tier technology brands to enable scalability, security, and efficiency in IT deployments for our clients, utilizing the highest levels of technical certifications from key partners. Zones has been named to the prestigious 2018 CRN Managed Services Provider 500 list as a member of the Elite 150, and we are also an 11-time recipient of the Microsoft Excellence in Operations award. As a certified Minority Business Enterprise (MBE), we've proven our ability to support many of the world's largest and most demanding corporations in more than 80 countries around the globe.

We ensure all our technology services arrive in a bundled, plug-and-play format for any branch location. Zones provides solution installation, testing, launch, and ongoing support for every location post-launch, keeping clients' technology running and enabling them to focus on their business.

In addition, for locations that are being refreshed, Zones has the ability to remove and process older or broken equipment while working with only R2 and e-Steward-certified recycling companies. This ensures safe, legal, and environmentally friendly disposal of e-waste while also enabling remarketing, refurbishment, and restockin. Zones brings order, visibility, and efficiency to a once-chaotic process for our clients, regardless of organization size or number of end points.

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