



Executive Performance Summary

Client Name

Date

Market News:

- Rates continue to slip as capacity continues to exceed demand.
- Economists expect slowdown of GDP to 1.8% indicating 2020 will remain soft.

Lane Insights:

- IN-TX has enough experience to adjust downward and look for new asset-based provider.
- IN-NC appears to be priced fairly, but MI-IN pricing should be reviewed in more detail.

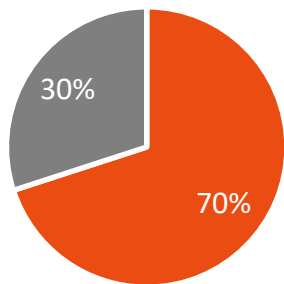
Top Lane Opportunities

Origin	Destination	Shipper's Max Rate	Avg. Driver Bid	Sleek %	Shipper Savings %	Shipper Savings
Chicago IL	Spokane WA	\$4,780	\$3,950	15%	2.4%	\$113
Indianapolis IN	Dallas TX	\$1,980	\$1,550	15%	6.7%	\$133
Columbus OH	Jacksonville FL	\$2,780	\$2,300	15%	2.3%	\$63
Detroit MI	Atlanta GA	\$1,340	\$1,100	15%	2.9%	\$39

Top Lane Risks

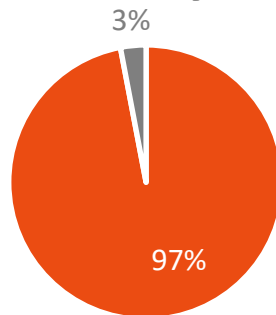
Origin	Destination	Shipper's Max Rate	Avg. Driver Bid	Sleek %	Shipper Savings %	Shipper Savings
Detroit MI	Southbend IN	\$1,105	\$1,200	N/A	N/A	N/A
Indianapolis IN	Charlotte NC	\$1,275	\$1,250	N/A	N/A	N/A

Winning Bid %



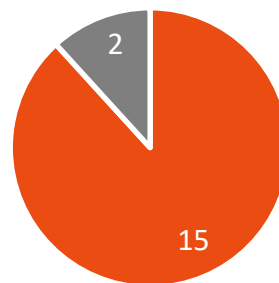
■ Bids ■ Strikes

On Time Delivery %



■ On Time ■ Delayed

Automated vs. Manual



■ App Users ■ Non App Users