



Surviving and Thriving in Uncertainty – Creating the Risk Intelligent Enterprise

Presented by Lisa Oberg Demo by Sheila Ochoa Rockton Connect

AGENDA

- **About Us** Get to know the people behind the partnership
- Brief Book Review and Inspiration for today's Webinar
 10 ESSENTIAL RISK INTELLIGENCE SKILLS
- Ways to Mitigate Risk and Unlock Opportunities
- Acumatica Product Demo
- Summary & Questions

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TIME FOR A POLL



About Us













TEN ESSENTIAL RISK INTELLIGENCE SKILLS

- 1. Check your assumptions at the door
- 2. Maintain constant vigilance
- 3. Factor in velocity and momentum
- 4. Manage the key connections
- 5. Anticipate causes and failure
- 6. Verify sources and corroborate information
- 7. Maintain a margin of safety
- 8. Set your enterprise time horizons
- 9. Take enough of the right risks
- 10. Sustain operational discipline



The Cloud ERP For resilient business

Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations Acumatica Cloud ERP provides the best business management solution for digitally resilient companies

Connected business



Remote collaboration

Business resilience

Future proof

Delivered Delivered Delivered Delivered Delivered









Acumatica - the fastest-growing Cloud ERP company





Acumatica Cloud ERP enables Business Resiliency

Coronavirus – shifts the world to a digitally interactive society.







Digital transformation is underway.

- 1. Personalized Experiences
- 2. Connected Products
- 3. Connected Customers

Future Proofing the Business

Platform advantage Data transparency and insights Anytime and anywhere availability APIs, AI and ML Low-Code/No-Code customizations

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Benefits

- 1. Standardized processes
- 2. Real-time information
- 3. Embedded analytics



Acumatica Cloud ERP Software Version 2021 R1







Save Time with Superior Usability

Gain a Competitive Edge with Best-in-Class Functionality Grow Your Business with a Powerful, Flexible Cloud Platform



Online Shopping





Too Many Applications Too Little Integration



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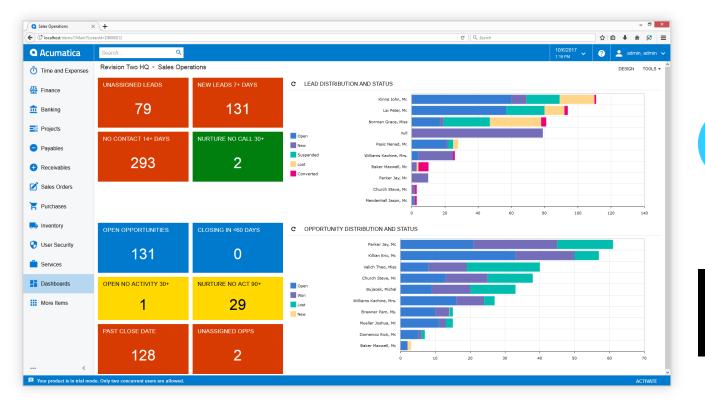
ALL FOOD USED... WITH GOOD PURPOSE



FoodMaven

DONATING ALL UNSOLD FOOD TO FOOD BANKS AND ENVIRONMENTALLY CONSCIOUS ALTERNATIVES - NOT LANDFILLS





• Acumatica The Cloud ERP

Product Demo







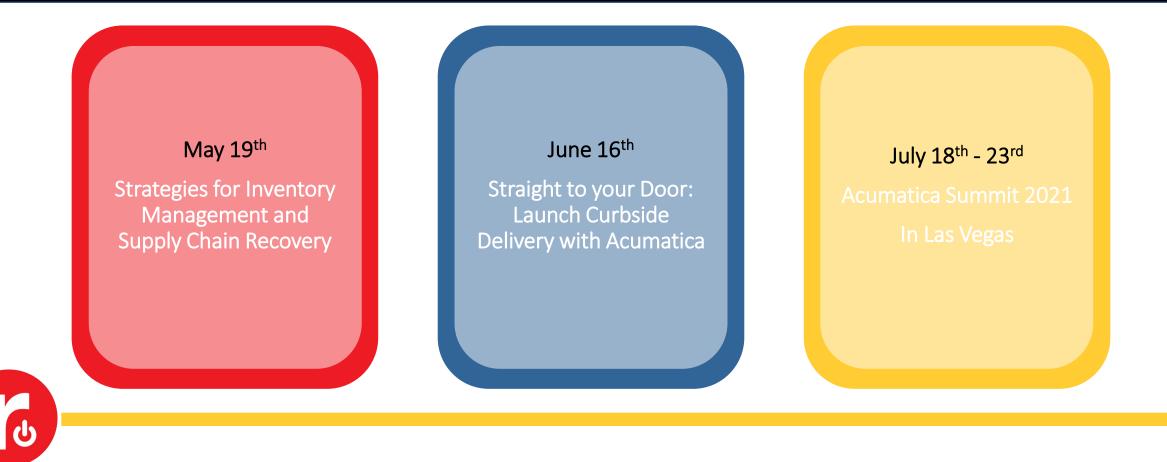
Summary

Organizations need to be more virtual, mobile and agile.

STOP scratching your head about Cloud ERP...let's talk about Acumatica

UPCOMING EVENTS

<u>Acumatica Summit 2021</u> July 18 – 23, 2021 @ Wynn Las Vegas, Nevada



READY, SET, GO!



THANK YOU!

Any questions?

CONTACT US

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