

# Counting Lab Assets Has Never Been More Important

Agilent CrossLab Inventory Services



## Do you know what lab equipment you have on-hand?

We often hear from lab leaders that they wish they had better insight into their current laboratory instrument fleet as well as what is required to meet future operational needs. This lack of knowledge can result in suboptimal lab productivity.

Starting with a strong foundation of what you have on-hand enables you to make informed, data-driven decisions on how to make the best use of your capital and operations budgets. This often includes unlocking hidden value by identifying lab assets you didn't know you had and no longer need.

## The right team to identify, count, and document your inventory

Agilent CrossLab Inventory Services helps you tackle the fundamentals first – accurately identifying and counting the instruments and associated equipment in the lab. Employing this service helps achieve the following:

- 100% inventory accuracy at the time of lab asset count
- Consistent asset descriptors and other meta-data
- Optimized inventory management processes for your lab

## Inventory knowledge is the basis for a comprehensive asset management program that allows you to:



Determine the best service contract strategy



Identify instruments to be monitored



Implement regular cycle counts



Employ an effective movement management process

Agilent  
**CrossLab**  
From Insight to Outcome

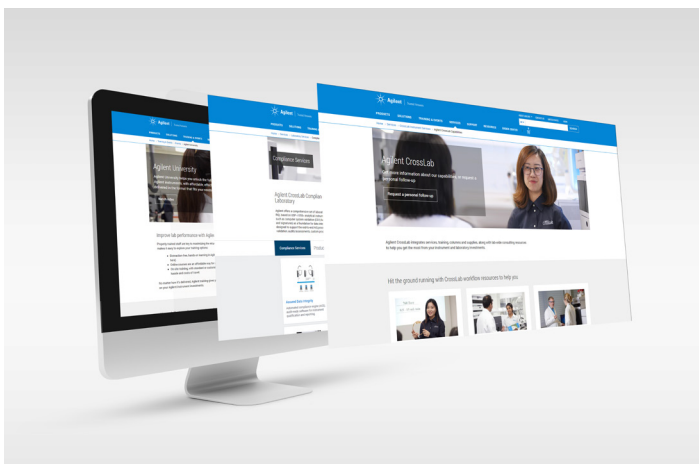


### Lab Inventory Insights

Counting and documenting the assets in your lab is just the beginning.

Elevate your lab operations strategy.

## Put Agilent CrossLab to work for you



CrossLab is an Agilent capability that integrates services, training, columns, and supplies, along with lab-wide consulting resources, to help you get the most from your instrument and laboratory investments.

When you interact with CrossLab, you get access to a network of people who are committed to helping you be successful. Whether online, over the phone, or in person, our support teams draw upon years of experience operating instruments and supporting customers. We'll help you directly or make the right connections to get you the information you need.

## We are here to help you succeed



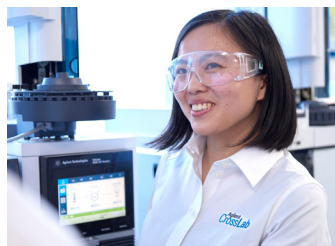
### Instrument Services

Putting your new instrument on a service plan after your warranty ends is an excellent way to ensure optimal performance and uptime. Depending on your needs, you may select a plan that includes preventive maintenance and even key consumables. We also provide service for non-Agilent instruments. Ask us about consolidating all your instruments on an Agilent service plan.



### Technology Refresh Services

Your laboratory's efficiency can be a competitive advantage, and new technologies are available to boost productivity in virtually all aspects of your lab operations. Technology refresh services include proactive asset management to help you plan for improvements. CrossLab makes the transition to new technology easier with software integration, old instrument buybacks, alternative financing, and more.



### Agilent Financial Solutions

Agilent Financial Solutions helps you acquire the latest innovations through flexible installment plans, without a large down payment - so you can preserve your capital budget for other business needs. Choose from pay-to-use and pay-to-own options, or trade in your old instruments for credit. We also offer bundled plans that give you one simple payment and PO to track. And as always, every instrument comes with the Agilent 12-month warranty.



### Relocation Services

Call Agilent when you are planning a move. Agilent CrossLab can move an instrument across the hall, or an entire lab across the world. We have dedicated relocation project managers to help you complete your move as seamlessly as possible, minimizing work disruption and unplanned expenses.

Learn more about CrossLab at  
[www.agilent.com/en/crosslab](http://www.agilent.com/en/crosslab)

This information is subject to change without notice.