



Energy intelligence provider Vortexa welcomes former Fastmarkets Global Head of Sales, Atin Kapur, as new Managing Director, APAC

- *Internationally experienced oil & gas sales expert Atin Kapur to head up Vortexa's Singapore office as APAC growth continues to surge after recently closing \$19M Series B funding round*
- *Kapur's extensive industry experience across S&P Global Platts and Fastmarkets driving regional revenue streams set to add significant value to senior leadership team*

5 May, 2021 - **London & Singapore** - [Vortexa](#), the energy trading and shipping intelligence provider that combines AI and deep industry expertise to provide the most complete real-time data and analytics tools for waterborne energy and shipping markets, announced today that [Atin Kapur](#), former Global Head of Sales at Fastmarkets, will join as Managing Director, APAC in the Singapore office, as Vortexa continues to expand across the region.

Mr Kapur brings more than 20 years of experience, having worked in the oil and gas industry for the vast majority of his career. Most recently, he was Global Head of Sales at Fastmarkets after spending more than a decade at S&P Global Platts in various senior positions. Mr Kapur specialises in driving regional revenue streams and accelerating growth through client acquisition, product penetration and cost rationalisation strategies. As Vortexa continues to scale up across APAC, Mr Kapur's experience in doubling territory revenues, improving retention rates and mentoring teams in key emerging markets will be invaluable.

"I've always felt there has been a huge gap in the market for what data analytics can do when combined with deep tech. Vortexa expertly combines both in a way that is intuitive for clients and allows them to confidently make important decisions whilst driving profitability. I'm very excited to be joining the team and being able to further hone my skills whilst learning from the best in the business. I'm also looking forward to reconnecting with my network from the gas and oil space and allowing them to absorb the fantastic product that is Vortexa." said Mr Kapur.

Vortexa's intuitive analytics platform allows traders, market analysts, brokers, charterers and data scientists to see cargo movements and make better informed trading and shipping decisions faster. Vortexa provides the most comprehensive and accurate view of waterborne crude, refined products and gas flows available today, which uses exclusive data sources, machine learning and state-of-the-art technology combined with the close oversight of senior energy market experts.

"APAC is a key strategic region for Vortexa where we have been experiencing a massive growth in client portfolio. After recently closing our \$19M Series B funding round, we're now scaling our international expansion even faster and are delighted to welcome Atin as our Managing Director for APAC. His extensive industry experience, cross-country leadership skills and extraordinary commercial track record make him an incredible partner for us in the region" said Fabio Kuhn, CEO of

Vortexa.

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For more information on Vortexa, visit www.vortexa.com and find Vortexa on [LinkedIn](#).

About Vortexa

Vortexa tracks more than \$1.8 trillion of waterborne energy trades per year in real-time, providing energy and shipping companies with the most complete picture of global energy flows available in the world today. Vortexa's highly intuitive web-based app and programmatic API/SDK interfaces help traders, analysts and charterers make high-value trading decisions with confidence, when it matters the most.