CASE STUDY

HPD LENDSCAPE.

ClearVision

ABOUT
HPD LendScape.

> "Knowledgeable in the product areas we were looking at."

HPD LendScape is about creating advanced invoice finance solutions to help banks and finance providers deliver first class customer service more efficiently and manage risk more effectively. By doing so, they enable companies of all sizes to deliver branded, customised, working capital solutions that grow with their business.

As a trusted provider they help banks and finance providers grow their business and stimulate the overall expansion of the working capital finance market.

Clearvision helped HPD LendScape adopt Jira Software, Jira Service Desk, Bitbucket and Bamboo

- HPD LendScape needed to move away from their legacy tools and adopt an Atlassian suite of tools.
- Clearvision helped HPD LendScape with their project management challenges.
- HPD LendScape leveraged knowledge on the Atlassian products they were using.

> **"** We went out to two or three different vendors, sat in their offices and so on, but when you guys came down you seemed to be a very good fit for us. **"**

The Challenge.

The Solution.

HPD LendScape are great at meeting their clients expectations, but struggled to effectively manage and control software changes, resulting in inefficiencies and rework. They reached out to Clearvision to help with improving their software development life cycle, estimation and tracking work through to completion, but what they weren't expecting was to leverage skills in the Atlassian tool suite as well.

A Clearvision Solution Architect was brought in to help HPD LendScape stakeholders understand the challenges, strengths and weaknesses of their existing processes and legacy toolset built around Rational ClearQuest and MicroFocus AccuRev, so they could transition to an Atlassian solution, including Jira Software, Jira Service Desk, Bitbucket and Bamboo.
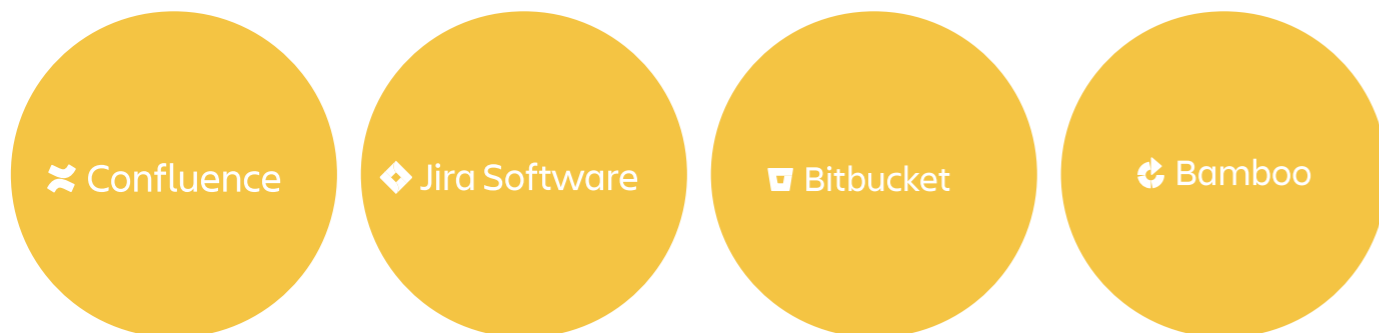
Clearvision undertook a "Discovery" exercise to fully identify the current strengths, weaknesses & risks. Following the "Discovery" a set of qualified and prioritised recommendations on how HPD LendScape could fully adopt Jira Software, Jira Service Desk, Bitbucket and Bamboo whilst minimising transitional risk and maximising capability were established with an agreed upon roadmap.

Clearvision helped HPD LendScape establish a "Working Group" to own the improvement project and help design & configure the new tools and revised processes.

This was followed by a "Proof Of Concept" (POC) whereby stakeholders could learn about using the new tools, processes and configurations and to undertake a test migration of their existing data over to a new Atlassian environment.

Clearvision's involvement with HPD LendScape is ongoing, as they work to support HPD LendScape with the production roll-out of the Atlassian toolsuite through ongoing consultancy and training.

Confluence

Jira Software

Bitbucket

Bamboo

ATLASSIAN

Why Clearvision.

HPD LendScape met with a few different vendors to help with their challenges but they found Clearvision was the best fit for them. The consultant they dealt with had previous experience using ClearQuest — a product they were migrating from.

Clearvision's knowledge in the software they were using was the number one reason behind why they said they'd recommend Clearvision to other organisations.

To get the most out of your investment, seek training from the experts.