



Mike W. Smith

Principal/CEO

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Accomplishments

- Certified Public Accountant, 1986
- Professional Insurance Agents Association Member (PIA)
- Risk and Insurance Management Association Member (RIMS)
- Completed The Oz Principle Corporate Training
- American Institute of Certified Public Accountants Member
- Founding member of FSU Seminole Club of the Delaware Valley
- B.S. in Accounting, Florida State University, 1984

Mike is the founder and owner of Axis Insurance Services, LLC and PL Risk Advisors, Inc. both nationally recognized Professional Liability insurance brokerages.

Mike has become a valuable market resource and has been requested to be a frequent speaker, panelist and writer on professional liability risk and insurance. Having over 20 years of experience in the industry, he brings a wealth of knowledge and a unique ability to create innovative coverage solutions.

In 1999, Mike founded Axis Insurance Services, LLC to provide customized coverage options for clients and in 2012, he formed PL Risk Advisors, Inc. to create a presence in the wholesale market. Today, both companies are enjoying success across the areas of errors and omissions, commercial crime, EPLI, privacy and network security.

Formerly a CPA audit manager at Coopers & Lybrand (now PWC), Mike managed audit and consulting services for insurance and healthcare clients, including some of the nation's most well-known Fortune 500 companies. He specialized in mergers and acquisitions and insurance company liquidations. Dealing with hundreds of insurance companies, agencies, reinsurers and alternative risk companies provided him with valuable insight into the needs of his clients.

At Medical Inter-Insurance Exchange (MIIX), a medical malpractice carrier, Mike was responsible for assisting the company in mergers and acquisitions and development of numerous insurance programs. Later, as the Chief Financial and Operations Officer of a subsidiary, he built a physician-owned insurance carrier from the ground up, including all hiring, systems development, licensing and marketing.

Mike lives in Wayne, NJ with his wife Kathy and his son Drew, who is a Junior in college. Mike volunteers, is a Lay Leader in his local church and part of a community Emergency Response Team. He also enjoys scuba diving, fishing and attending sporting events.

Contact our experts today to find out how you can protect your business.