

Core Business Applications: Does Your Organization Need A New System?

Ask yourself the following questions:

- ✓ Do your core business applications adequately support your business? More importantly, do they support where your business is going?

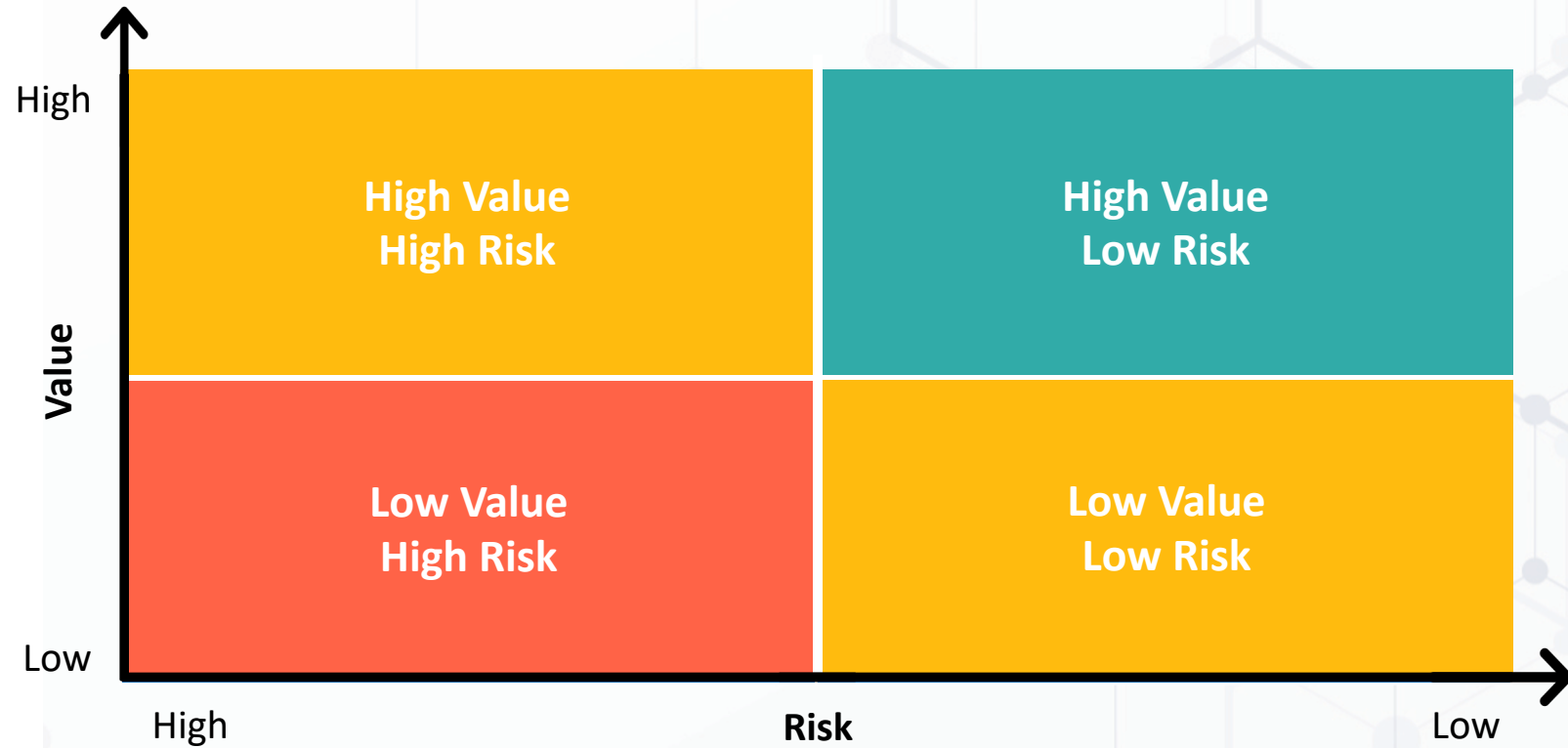
From a value perspective:

- ✓ Do your core business applications make you more efficient and/or effective?

From a risk perspective:

- ✓ Do your core business applications pose a risk to your business?

Use A Product Value Matrix to Prioritize Your Roadmap



Low value/high risk– Applications that deliver low value but represent high risk are of particular concern. A plan needs to be put in place immediately to mitigate the potential negative outcomes.

Low value/low risk – Applications that deliver low value but also represent low risk should have a replacement plan. However, this can be done with less urgency than the bottom left quadrant.

High value/high risk – Applications that deliver high value but represent significant risk should be explored to either reduce the risk, or if not possible, to plan for replacement.

High value/low risk – Applications in the upper right corner are where you want to be – congratulations on your high value, low risk applications!