

# Large manufacturer implements managed security services and saves 56 hours a month

# The Challenge

At Langdale, there was a small team of five people dedicated to IT and cybersecurity. "You are one man fighting multiple attack vectors that have you as a target. Like most IT leaders, I was stressed trying to keep our networks secured," said Robert Elworthy, Assistant IT Director at Langdale.

The company was challenged with the overwhelming duties to keep their gateway, edge devices, and network devices secured daily and did not have access to the expertise or threat intelligence. "I was consistently suspicious about the possibilities that we were infiltrated, if threat actors were already present in our systems, or if data was breached. These concerns consumed most of my time." At that point, Langdale pursued a partnership with Nuspire.

# **The Solution**

Nuspire determined that its Secure Device Management solution was the best service to accommodate Langdale's needs and overcome their cybersecurity challenges.

Nuspire's Managed Gateway solution is a fully managed 24x7 service that handles perimeter security on the client's behalf, leveraging the latest unified threat management (UTM) technologies. Its managed endpoint solution is also fully managed 24x7 by security analysts and backstops your existing AV product to detect and prevent malicious activity that less sophisticated tools may miss.

Once the proper solutions were identified, it came down to the implementation process. "My biggest concern was implementing this service and managing the possible disruption it could create in the beginning, but with Nuspire that apprehension was quickly dissipated after the initial implementation call."

"I've completed hundreds of major projects in my career, and this was the smoothest implementation I have ever experienced. Nuspire and I outlined possible complications and designed a contingency plan to mitigate any disruptions. The entire team made the experience painless, quickly gaining my trust and confidence."



### **ABOUT**

Langdale Industries, Inc. is a holding company and parent company of 23 subsidiary companies.
Centralized administrative and support functions of the organization include executive management, industrial relations, legal, environmental, computer services, treasury, internal audit and accounting.

## WEBSITE

langdale-industries.com

### **INDUSTRY**

Manufacturing

### **EMPLOYEES**

1,200

# **Outcomes**



Out of 100 big projects that touched all 25 companies, this was the smoothest rollout.



From initial meeting to fully running, implementation process took less than 2 month.



Saved 56 hours a month focusing on security.



Gained a full team of security experts available 24x7x365.

"We can pick up the phone and call Nuspire's TAC team at any time, and we immediately get a response. There has never been a time when I have contacted support with a question, concern or a need that it was not responded in a timely, professional or thought out way."

Robert Elworthy, Assistant IT Director, Langdale

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### **ABOUT NUSPIRE**

Nuspire is a leading managed security services provider (MSSP) that is revolutionizing the cybersecurity experience by taking an optimistic and people first approach. Our deep bench of cybersecurity experts, world-class threat intelligence and 24x7 security operations centers (SOCs) detect, respond and remediate advanced cyber threats. We offer comprehensive services that combine awardwinning threat detection with superior response capabilities to provide end-to-end protection across the gateway, network and endpoint ecosystem. Our client base spans thousands of enterprises of all sizes, across multiple industries, and achieves the greatest risk reduction per cyber-dollar spent. At Nuspire, we are laser focused on delivering an extraordinary cybersecurity experience that exceeds client expectations. For more information, visit www.nuspire.com and follow @Nuspire.

