



Medical billing business takes off with easy, efficient workflows



Mountain View Medical Billing founder Robin Scott-Tripp launched her company in 2011, with a focus on family practice, mental health, and physical therapy clients. After a five-month search, she selected RXNT's cloud-based Medical Billing solution. While the competitive price drew her in, the quality of service and thorough follow-up convinced her that RXNT was the best partner for her growing business.

RXNT's customizable, easy-to-navigate, billing workflows enabled Mountain View to improve efficiency and reduce the administrative time dedicated to client service. With RXNT's Medical Billing software, the company now manages twenty accounts in the same time it took to manage its initial five. All without an increase in staff members. That's a 300% surge in client growth with no additional personnel costs!

What Mountain View Medical Billing has achieved using RXNT's Billing Solution

- Elevated business capacity due to reduced processing time and configurable workflows
- Increased revenue growth, while simultaneously lowering expenses
- Higher client satisfaction through faster payments
- Time and money saved with easy-to-identify billing codes and code search functions
- Stress-free problem-solving with our responsive in-house, US-based support team
- Improved account monitoring with customizable reports
- Reduced claim rework with instant claim scrubbing, alerts, and accuracy checks
- Mutual referrals for business (RXNT doesn't offer its own billing service or compete with customers)



"RXNT's [billing solution] is very easy to navigate. Other billing programs are not...and it can take up to 20 minutes to find and configure the report you need. With RXNT, you can move columns around and take out others to get the information you want into your report. And you can convert the report into an Excel file or PDF.

RXNT really listens. The service and care are still there even after you sign up. The RXNT team almost feels like family! If you have an idea for the software, they want to hear it and sometimes your ideas get implemented!"

Robin Scott-Tripp, CEO and Founder, Mountain View Medical Billing

650%

Saved in monthly software costs over previous vendor

300%

Increase in client growth

50%

Decrease in reimbursement time

~15-30

Days for reimbursement

3 weeks

For Medicare claims to be paid