



HEATING AIR-CONDITIONING REFRIGERATION DISTRIBUTORS INTERNATIONAL

Distributor Membership Application

Date: _____

Date of Firm's founding: _____ # of years actively involved in distribution of HVACR products*: _____ # of Employees: _____

Firm Name: _____ # of Locations: _____

Firm Address: _____
Street City State/Province Zip

Primary Contact: _____ Phone: _____ Fax: _____

E-mail Address: _____ Web Address: _____

*Applicants in business for less than one year require a 3-year membership commitment and applicants in business for less than two years require a 2-year membership

MEMBERSHIP ELIGIBILITY CRITERIA

In order to approve your application, please answer the following questions to determine your membership eligibility:

- Yes No Do you take title to product?
- Yes No Do you maintain a physical inventory?
- Yes No Do you operate a working sales counter *and* provide technical support?
- Yes No Are your online sales only available to authorized accounts?
- Yes No Do you operate a residential service business?
- Yes No Does your business operate as a wholesaling subsidiary of a non-wholesaling entity?
- Yes No If operating as a wholesaling subsidiary of a non-wholesaling entity, is the non-wholesaling business an associate member? (If not applicable, leave blank)

COMPANY INFORMATION

Please indicate your primary business emphasis code(s):

- CS - Controls Specialist
- REF - Commercial Refrigeration
- ENG - Engineered Products
- HY - Hydronic Heating
- HVAC - Equipment & Supplies
- SM - Sheet Metal & Supplies

MEMBERSHIP FEES & AUTHORIZATION

Please remit your completed application and **\$100.00 initiation fee**. Each applicant understands that if for any reason their application is not accepted, the initiation fee will promptly be refunded in full.

Please mark the appropriate category:

Schedule of membership dues:

HARDI's schedule of dues, payable upon approval of application, is applicable to gross dollar volume for Heating, Air-conditioning, Refrigeration, Sheet Metal and related accessories for your last completed year. Please exclude sales from plumbing fixtures and equipment and other non-HVACR materials and/or equipment if any.)

Dues are based on HARDI's Fiscal Year which is from January 1 - December 31. First year dues, excluding initiation fee, are calculated on months remaining in the fiscal year.

PRIMARY/SECONDARY HEATING & A/C BRANDS:

	Gross Dollar Volume (sales of previous year)	Schedule of Dues
<input type="checkbox"/>	\$1 billion +	\$18,975
<input type="checkbox"/>	\$800 million to \$1 billion	\$16,800
<input type="checkbox"/>	\$400 to \$800 million	\$13,450
<input type="checkbox"/>	\$200 to \$400 million	\$9,975
<input type="checkbox"/>	\$100 to \$200 million	\$6,700
<input type="checkbox"/>	\$50 to \$100 million	\$4,500
<input type="checkbox"/>	\$30 to \$50 million	\$3,625
<input type="checkbox"/>	\$15 to \$30 million	\$3,050
<input type="checkbox"/>	\$5 to \$15 million	\$2,250
<input type="checkbox"/>	Less than \$5 million	\$1,350

MEMBERSHIP REFERRAL

Were you referred by a current HARDI member? (Please be sure to let us know if so in order for us to recognize them)

Yes No If yes, which member: _____

Do you know any other organizations that might be interested in HARDI membership? _____