

March 1, 2022

Dear Channel Partners,

Due to the continued increase in inflation and extreme economic factors impacting the global supply chain, Welbilt is announcing a price increase effective April 1, 2022 of between 15% and 20%. In tandem, our manufacturing facilities are reviewing and implementing extensive measures to increase capacity and productivity to reduce lead times where we are able. The below outlines our intent by brand and timeframes associated.

Brands: Delfield, Frymaster, Garland, Kolpak and Lincoln: any new submitted Purchase Orders between now and March 31, 2022 at old pricing must have a ship date before December 31, 2022, or we will not be able to acknowledge the order. All orders for shipments after December 31, 2022 must be at new pricing.

Brands: Cleveland, Convotherm, Crem, Merco, Merrychef and Multiplex: any new submitted Purchase Orders between now and March 31, 2022 at old pricing must have a ship date before July 1, 2022, or we will not be able to acknowledge the order. All orders for shipments after July 1, 2022 must be at new pricing.

We appreciate and value our relationship and encourage continued communication in the months ahead as we monitor the economy and the industry. Thank you for the support of Welbilt brands and our teams.

If you have any questions, please reach out to your Area Vice President (AVP) or me. You can reach me at Brian.Holdrich@welbilt.com

Sincerely,



Brian Holdrich
Vice President, Sales & Marketing Americas