

# Qualify for a Mortgage

**1**  
*Intro meeting with the team (15 min)*

Action required: Submit loan application.

**2**

*Loan Application Review (45 min)*

Action Required: Submit loan documents to online portal.

**3**  
Pre-Approval (15 min)

Action Required: Begin search to find your home.

## House Hunting

**4**

*Client Consultation (60 min)*

Action Required: Sign Disc and provide updated docs.

**5**  
Consultation Follow-Up (30 min)

Action required: Pay for Appraisal

**6**

Mid-Process Check In (15 min)

Action Required: E-Sign Closing Disc.

**7**  
Pre-Closing Call (15 Min)

Action Required: Prepare for closing.

**8**

In-Person Closing (15 min)

Action Required: Enjoy your new home!

## Mortgage Loan Process