

# SCHEDULE AT A GLANCE

## TUESDAY, SEPTEMBER 28<sup>TH</sup>

### **Member Only Day**

Location: Coeur d'Alene Resort

### **2:30pm – 5:30pm Registration**

Location: Conference Lobby

### **5:00pm – 7:00pm Meet and Greet Reception**

Location: Kidd Island Bay Room

## WEDNESDAY, SEPTEMBER 29<sup>TH</sup>

### **7:30am – 4:30pm Registration**

Location: Conference Lobby

### **7:45 – 8:45am Breakfast**

Location: Bay 4

### **9:00 – 9:15am Welcome to Self Storage Income**

Location: Bay 2

### **9:15am – 10:00am Self Storage: The New Kid on the Block**

Location: Bay 2

### **10:00am – 11:00am Why the Little Guy Matters...and Why**

Location: Bay 2

### **11:00am – 11:50am Fireside Chat with KO Storage**

Location: Bay 2

### **12:00pm – 1:30pm Lunch**

Location: Bay 4

### **1:30pm – 2:20pm Do You Know What Your Customers Want?**

Location: Bay 2

### **2:20pm – 3:00pm Income Break: Open time to catch up on your own business**

### **3:00pm – 3:50pm Finding Deals**

Location: Bay 2

### **4:00pm – 4:50pm Raising Capital Through Social Media**

Location: Bay 2

### **5:30pm Boat Transportation to Hagadone Event Center**

Location: Boardwalk Marina Dock located @ Eastside of Resort

### **6:00pm – 7:00pm Welcome Reception**

Location: Hagadone Center

# SCHEDULE AT A GLANCE

**7:00pm Dinner followed by guest speaker**

Location: Hagadone Center

**9:30pm – 10:00pm Boat departs for the hotel**

## **THURSDAY, SEPTEMBER 30<sup>TH</sup>**

**7:30am – 3:30pm Registration**

Location: Conference Lobby

**8:15am – 9:15am Breakfast**

Location: Bay 4

**9:30am – 10:40am Round Table Breakout Discussions**

Location: Bay 3-5

**10:45am – 11:45am LIVE Self Storage Income Podcast**

Location: Bay 2

**11:45am – 1:00pm Lunch**

Location: Bay 4

**1:00pm – 1:50pm Two lawyers, three opinions**

Location: Bay 2

**2:00pm – 2:50pm State of the Industry**

Location: Bay 2

**2:50pm – 3:30pm Consumer Trends & Best Practices**

Location: Bay 2

**5:30pm – 8:00pm Cocktail Reception, Dinner and Cruise**

Location: Boardwalk Marina Dock located @ Eastside of Resort

## **FRIDAY, OCTOBER 1<sup>ST</sup>**

**8:00am – 9:30am Breakfast**

Location: Bay 4

**9:30am – 11:30am Facility Tour: Keylock Storage**

Location: 9906 N Government Way, Hayden, ID 83835