Using Your Membership to Accelerate Your Professional Success

#### Meet the Team



Marisa Behnke Member Engagement Manager

5 years of working with membership organizations



**Sara Adams**Member Onboarding
Specialist

Our Team

















100+ full-time editors, event planners, community managers all devoted to your experience as a member of Forbes Councils



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### Pillars of Your Membership







Visibility Connections Growth





#### Visibility

#### SHOWCASE YOUR EXPERIENCE

through publishing articles, contributing expertise and managing public profile pages



#### MANAGE THE SEARCH RESULTS

Ensure that online search results reflect your industry leadership



#### Your Forbes.com Executive Profile



Shama Hyder is a visionary strategist for the digital age, a web and TV personality, a bestselling author, and the award-winning CEO of Zen Media – a global marketing and digital PR firm. She has been named the "Zen Master of Marketing" by Entrepreneur Magazine and the "Millennial Master of the Universe" by FastCompany.com. Shama has also been honored at both the White House and The United Nations as one of the top 100 young entrepreneurs in the country.

Shama is the bestselling author of The Zen of Social Media Marketing, now in its 4th edition and Momentum: How to Propel Your Marketing and Transform Your Brand in the Digital Age. An acclaimed keynote speaker, Shama has delivered keynotes in over 20 countries and spoken for recognized brands including Movado, Chase, Tupperware and Inc 5000.

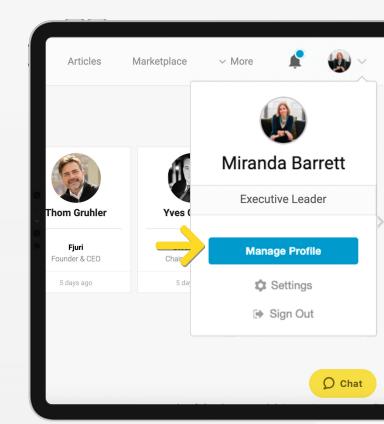
#### **Maximizing Your Profiles**

#### **EXECUTIVE PROFILE**

Share details on your professional background, experiences, business, publications, etc. Include hyperlinks to other content.

#### **AUTHOR PROFILE**

Appears as your by-line in published articles. Author page contains links to all your publications. Activated once you publish.





Forbes Billionaires Innovation Leaders

1,232 views | Jul 8, 2019, 08:15am

#### 12 Tips For Marketing Your Business's Culture To Both Consumers And Future Employees



Forbes Agency Council COUNCIL POST | Paid Program

POST WRITTEN BY

Expert Panel, Forbes Agency Council

Successful PR, media strategy, creative and advertising executives from Forbes Agency Council share trends and tips.

- f Creating and showcasing a positive and welcoming company culture is imperative these days. Not only does this tookic attract new employees, but with how focused
- this tactic attract new employees, but with how focused Millennials and Gen-Z consumers are on brand identity,
- in it's also beneficial in attracting these customers as well.

If you create an inviting culture and find an effective way to showcase it, then you can secure lifelong customers and truly invested employees. We know all of this can seem like a daunting task, so we've asked 12 experts from Forbes Agency Council to share their top tips and help you figure out the best strategy for your company.





#### **Expert Panels**





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#### **Expert Panels**

What is a good way to review your processes, in order to make sure what your employees are doing still makes sense?



f s Expert Answers. Add yours.

What is the best way to help an intern get the most out of their experience?



1 5 Expert Answers. Add yours.

How can leaders support their teams during a crisis or times of uncertainty?



10 Expert Answers. Add yours.

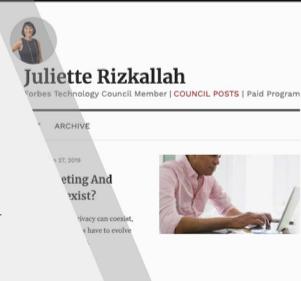
#### **Expert Panel Tips**

- New questions are posted the first Wednesday of the month
- Selected based on quality and diversity of responses
- Scroll down to see what answers have already been submitted
- Questions disappear as they fill up don't wait to post
- Articles are published about 4 weeks after closing
- An email is sent to members who are included

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Create and publish first-person expert articles on Forbes.com that showcase YOUR unique expertise as a leader; plus, you get a dedicated author page!





Chief Marketing Officer at SailPoint, overseeing all aspects of the company marketing strategy, positioning and execution.









#### **Editorial Guidelines**

#### THE BASICS:

- 700-800 words (1k max)
   business advice/insights based
   on your expertise and field
- Must be previously unpublished (including LinkedIn posts)
- Do NOT sell or promote it undermines your credibility

- Best topics educate readers and help them solve a problem
- Build trust and showcase your own knowledge
- Expert editors collaborate to make the piece stand out
- Entire process takes 3-5 weeks

#### PRO TIP

Evergreen advice → more marketing opportunities for you



#### **Topics That Always Work**

- The last big problem your org solved + steps you took to fix
- One unusual tip for improving your output as a leader
- Very best or very worst business advice you ever received
- Top 3-5 predictions for what's next in your industry
- Unique ways you improve customer satisfaction

#### **PRO TIP**

Know WHO your reader is before you choose a topic.

#### Using the Website

#### Forbes | Councils



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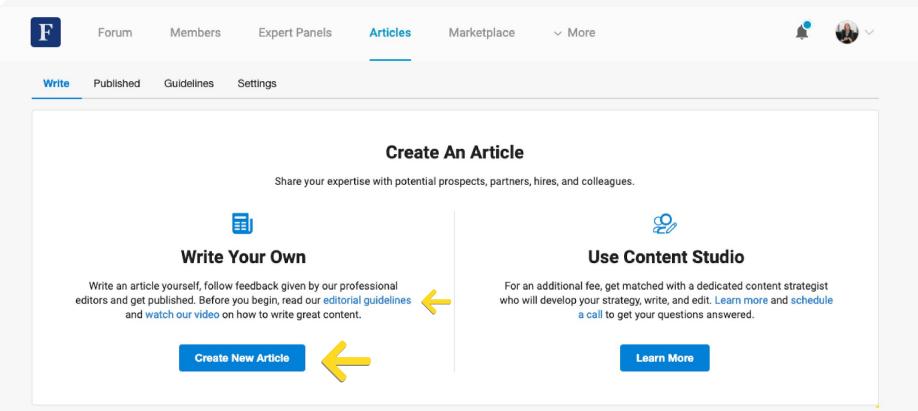






#### Using the Website





#### **Content Studio**

If time is your biggest obstacle, consider investing in <u>Content Studio</u> and have us do the heavy lifting.

- Goal-based strategy: We help you define a strategy catered to your audience/goals
- **Experienced team:** Collectively, we've been published on leading sites, authored books, served as ghostwriters for top influencers and edited award-winning publications
- **Expedited process:** Eliminate back-and-forth and take advantage of your membership faster

#### **Badges and Logos**

- Showcase your membership
- Help other members find you
- Update in social media
- Place in email signatures with link to your Executive Profile
- Add to your business card
- Add to your newsletter



#### **Forbes Councils Podcasts**

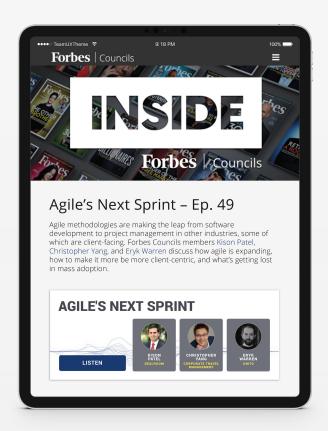








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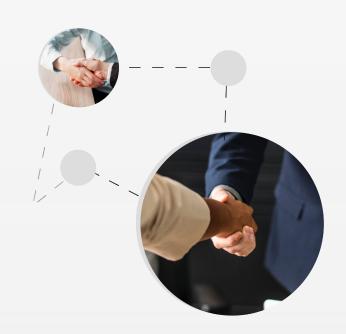
#### **Connections**

#### **CONNECT WITH OTHER MEMBERS**

Review the member directory, request introductions Attend Forbes Councils experiences

#### PARTICIPATE IN THE MEMBER FORUM

Join the active discussions taking place. Post questions, share your expertise, find solutions to your business challenges.





#### Co-Habitating: Office and Remote Teams

I am curious - how do you strike a balance between your remote teams and your co-located teams? Have you noticed any impacts or benefits to your teams' productivity, creativity, efficiency, or culture? What tools do you use to help you coordinate remote and onsite workers?





#### Show Previous Replies...



Eugene Malobrodsky • 12 days ago

One way to do that is have a project that would be split in the way that both teams have to work on it and are forced to communicate to deliver. The other thing we have done is have a project manager that drives the project and the communication between the teams.







Boris Kontsevoi • 8 days ago

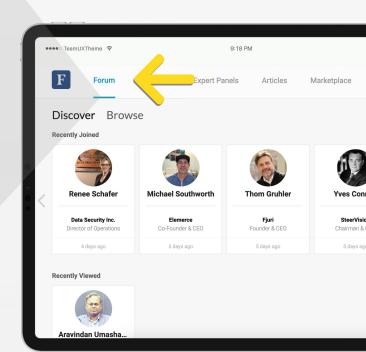
Well, tools don't matter here, we tried almost all of them and still work with many of them on various projects (Slack, MS Teams, Zoom, S4B, etc). The tool is just the tool. The key factors for success are shared values, goals and the well-established processes for distributed teams. You may read our article on the topic: outsourcing-journal.org/building-efficient-distributed-teams-with-a-nearshore-partner





Add your reply...

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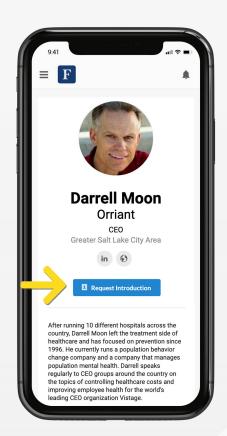
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Review the member directory, request introductions to build relationships





#### **Request an Introduction**

Please thoughtfully fill out the information below for our team to review. All introductions must be approved by our community team. Intros for the purpose of sales are never approved. Why do you want to connect with this person? est an Introduction How can you help this person or business? se thoughtfully fill out the information below for our team to review. All introductions must be approved by our nunity team. Intros for the purpose of sales are never approved. ou want to connect with this person? you help this person or business? Anything else you'd like them to know about? else you'd like them to know about?

**Ask for Introduction** 

**=** 

Ask for Introduction



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Alisa Marie Beyer Appointed CEO of Spa Girls Cocktails

Alisa Marie Beyer has been named CEO of Spa Girls Cocktails. Spa Girls will draw Beyer's proven entrepreneurial skills; she will work with the founder to grow the Spa



#### Forbes Councils Growth Team



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#### Take 10 minutes and...

- 1. Log in, explore dashboard
- 2. Update your profile
- 3. Answer an Expert Panel or read Editorial guidelines to start an article
- 4. Make a post in forum or review the directory

Need help? concierge@forbescouncils.com

### QUESTIONS?

Use the Q&A box to type a question.

This recording will be shared via email.

Concierge@forbescouncils.com

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### THANK YOU!

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