



# Companies Can Count On One Step Secure IT

A Word From Our Clients





## There is Nothing More Important to a Business Owner than Peace of Mind



### Sheri Felten

Vice President of Administration  
Felten Group

In our first year with One Step Secure IT, we successfully transitioned from a single internal IT person to partnering with a full-service company that analyzes our needs, develops an informed diagnosis, and implements best practices to see that projects are completed quickly and successfully.

**Their team is great to work with; responses are fast and always knowledgeable.** We like the way they research carefully before acting.

Most of all, we enjoy having peace of mind knowing that we made the right choice and are being well taken care of.

## Keep Bad Actors from Playing a Role in Your Business



### N<sup>2</sup>Aero

Olen Nelson  
Vice President  
N2 Aero

Ever since One Step Secure IT has been integrated into our business, **they have completely shut down numerous malicious attacks meant to manipulate and ultimately destroy our operating systems.**

In addition to cybersecurity defenses, One Step Secure IT's support staff is their best obvious asset, along with a strong knowledge base to enable that support—prompt response, courteous, and always efficient. They are excellent to work with.

## Not a Worry in the World



STEFANO RICCI  
Alfred Chan  
President  
Stefano Ricci

The best thing about our partnership with One Step Secure IT is not having to ever worry about our technology. **We feel protected and confident that they have us covered.**

Problems are few and far between, but if we do need their help for anything, they are there for us IMMEDIATELY!

Simply put, I would highly recommend One Step Secure IT to any business that depends on their technology to produce results.



## Take the Assessment and Don't Look Back



**David Pollard**  
Controller  
Berge Automotive Group

I wanted to share our sincere appreciation for the IT System Assessment that One Step Secure IT did for us. **It was the most comprehensive analysis that we have ever had done on our network and I have never seen such valuable information presented in a single report.**

The report they shared with us is a “roadmap” of what we need to do to correct the weaknesses in our network and better plan for future growth.

One Step Secure IT has been candid, friendly, and professional every step of the way in helping us identify our IT needs.

## A Clear Path to Success



**Ken Runnels**  
Chief Administrator  
Antelope Point Marina

When I first started with Antelope Point Marina, I quickly noticed that we did not have a sound IT system or infrastructure. To sum it up best, we were antiquated in our IT solutions.

After having One Step Secure IT come in to evaluate our current situation, they were able to outline a clear path to where we needed to be and identify the best solution to do so quickly. Ultimately, we went from outdated systems to state of the art in a period of a few months.

I would recommend One Step Secure IT to anyone looking to dust off their IT infrastructure. **It has been a complete turnaround for our business—they are great to work with and we could not be happier with their support.**

## Complex Problems Made Simple



**Marc West**  
President  
Paris Farmers Union

Our company just finished successfully transitioning from Microsoft RMS to Counterpoint SQL, with the help of One Step Secure IT.

The process required us to merge two different servers (POS and Financial) into CounterPoint and Quickbooks including a complex data export of multiple locations and various divisions.

One Step Secure IT's team was a pleasure to work with, displaying exemplary professionalism through and through. We are also very happy with the training and technology consulting we received, **they know their stuff!**

## In One Step, We Trust



**Josh Knight**  
IT Manager  
Turnbull & Asser

I need to give praise to the One Step Secure IT team, who regularly went above and beyond to offer their help.

All of the technical and project management resources I have encountered from One Step Secure IT are top-notch professionals and a pleasure to work with.

We went from the initial engagement to go-live within only a couple months and **I don't think we would have been able to meet such an aggressive timeline without their expertise and guidance.**

## Impressive Technicians That Know Our Business



**Jay McDaniel**  
IT Manager  
Newport Mansions

We recently completed upgrading our computer systems to a new operating system.

One Step Secure IT's attention to detail and scheduling made the upgrade go smooth from start to finish. We are grateful for the technicians who came onsite to perform the upgrade and were really **impressed by their knowledge of the software, our organization's set-up, infrastructure, and use of the software.**

There always seems to be something that does not go as planned when upgrading, but our technician knew exactly what to do when we hit those bumps in the road.

## A True Technology Partnership



**Kyle C. Potter**  
President  
Potter Brothers Ski  
& Snowboard Shops

The project itself has been a dream scenario and has run incredibly smoothly and efficiently.

Our One Step Secure IT is thorough in explaining each step of the process and delivers outstanding results. They are always on-time for our meetings, ahead of schedule with deliverables, and **take the time to listen to my thoughts and concerns, addressing every question professionally.**

I could not be happier with the experience and working relationship we share with One Step Secure IT.

## Decades of Technology Experience and Best Practices

While Goodwill of Omaha has a dedicated and talented IT team who already knows our software well, we felt it was important to partner with a company who could provide guidance, decades of technology experience and best practices.



**Michael Sachar**  
IT Manager  
Goodwill Industries of Omaha

One Step delivered as promised in several key areas. One of the main things we set out to accomplish was moving off “Replication” and scaling down from 13 servers to one for ongoing management and maintenance. This would provide **substantial cost savings and position our organization to expand and improve processes** much quicker than we could have otherwise.

We also developed an enhanced UI for a much better user experience and utilized new features that enable us to be more streamlined and environmentally friendly.

Goodwill of Omaha is very happy to have selected One Step Secure IT as a business partner.

## Thorough, Skilled, Professional



**Sam Morris**  
Manager of Digital Services  
Martha's Vineyard Museum

We are very satisfied with the services and support provided by One Step Secure IT, they are thorough and skilled.

Early on, construction delays and staffing issues on our end presented an ongoing challenge as we got our new infrastructure up to speed, but One Step Secure IT rolled with the punches and were **patient and professional despite the chaos.**

We look forward to working together with One Step Secure IT.



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