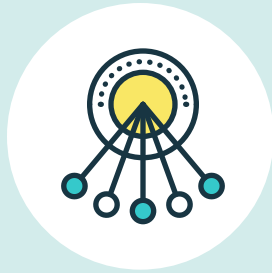


10 WAYS TO AMP SALES SUCCESS IN 2020



Hire a Director of Sales Operations



Add More SDRs to Your Team



Optimize Lead Routing and Scoring



Invest in Training and Onboarding



Set Performance Requirements



Align Sales, Account Management and Customer Service



Eliminate Poor Performing Sales Reps



Increase CEO Role in Business Development



Hold a Weekly Sales Webinar for Prospects



Celebrate Your Team

