



CPQ User Satisfaction Ratings

Evaluating DealHub CPQ and Salesforce CPQ?

The G2 CPQ Product Comparison Report will give you the information you need on how real customers feel about each vendor.

Implementation and Integration:



vs.



Ease of Setup 88%

Configuration Ease of Admin 93%

CRM Integration 94%

Integration API 90%

Ease of Setup 74%

Configuration Ease of Admin 77%

CRM Integration 87%

Integration API 84%

Usability and Features:



vs.



Meets Requirements 93%

Ease of Use 95%

Product Catalog 91%

Guided Selling 93%

Configuration Rules 94%

Configured Pricing 94%

Pricing Flexibility 95%

Discounting 92%

Commercial Rules 95%

Terms and Conditions 95%

Approval Workflow 95%

Renewals 85%

Grouping 95%

Versioning 93%

Quote Document Generation 90%

Document Customization 87%

Ordering 94%

Contracts 88%

Internationalization 95%

Performance and Reliability 92%

Is the product headed in the right direction? 95%

Meets Requirements 85%

Ease of Use 80%

Product Catalog 84%

Guided Selling 81%

Configuration Rules 80%

Configured Pricing 82%

Pricing Flexibility 78%

Discounting 78%

Commercial Rules 79%

Terms and Conditions 82%

Approval Workflow 82%

Renewals 81%

Grouping 82%

Versioning 80%

Quote Document Generation 81%

Document Customization 76%

Ordering 82%

Contracts 88%

Internationalization 82%

Performance and Reliability 83%

Is the product headed in the right direction? 78%

Administration



vs.



Pricing Administration 91%

Ease of Admin 91%

Workflow Management 93%

Document Admin 86%

Scalability 94%

Pricing Administration 78%

Ease of Admin 77%

Workflow Management 78%

Document Admin 77%

Scalability 84%

Relationship and Support



vs.



Ease of Doing Business With 98%

Quality of Support 97%

Mobile User Support 90%

Channel Partner Support 97%

Ease of Doing Business With 86%

Quality of Support 82%

Mobile User Support 78%

Channel Partner Support 80%

